

FLORIDA PORTS COUNCIL

2024 Annual Meeting

August 29, 2024

Pensacola Hilton Garden Inn



2024 Annual Board Meeting ITINERARY

August 27 - 29, 2024 Pensacola Hilton Garden Inn

Wednesday, August 28, 2024

Wednesday Habase =	01 = 0 = 1		
7:45 am – 8:45 am	Breakfast	Pensacola Hilton Garden Inn Room: Pelican I Ballroom	
9:00 am – 12:00 pm	SEMC Meeting	Pensacola Hilton Garden Inn Room: Aviation Ballroom	
9:00 am – 12:00 pm	FSTED Security Meeting	Pensacola Hilton Garden Inn Room: Pelican II Ballroom	
12:00 pm – 1:00 pm	Seas The Opportunity Lunc Guest Speaker Rep. Berfield	rheon Room: Pelican I Ballroom	Luncheon Sponsor Lewis Longman Walker
1:30 pm – 4:30 pm	FSTED Meeting	Pensacola Hilton Garden Inn Room: Aviation Ballroom	Sponsors
5:30 pm – 10:00 pm	FPC Reception & Dinner Invitation Only Dress is Resort Casual - Transportation Pro	Blue Wahoos Baseball Stadium Dignity Party Deck ^{vided}	BURNS MEDONNELL. MARCMAN SOLUTIONS

Deloitte.

Thursday, August 29, 2024

8:00 am – 9:00 am	Port Directors' Breakfast (Port Directors Only)	Pensacola Hilton Garden Inn Room: Aviation Ballroom
8:00 am – 9:00am	Breakfast (all others)	Pensacola Hilton Garden Inn Room: Pelican I Ballroom
9:00 am – 12:00 pm	FPC Board Meeting	Pensacola Hilton Garden Inn Room: Pelican II Ballroom
12:00 pm – 12:45 pm	Lunch	Pensacola Hilton Garden Inn Room: Pelican I Ballroom

Dress for all meetings & events is business casual, unless noted



About our Community Service Project



The Blue Angels Foundation's mission is to support wounded veterans by providing funding for critical services and access to the best care available in the nation as they transition back to the civilian community.

With a focus on transitional housing, post-traumatic stress treatment and suicide prevention, they have partnered with key organizations that help veterans restore self-esteem, build confidence, and provide hope for the bright future they deserve.

The Blue Angels Foundation is a success because of the outstanding participation and generosity of their corporate and individual sponsors... the critical partners that make up the Blue Angels Foundation family. Your contributions will help support the foundation's mission to assist our veterans.

We invite you to join this elite group.



We would like to thank the following for sponsoring our meeting events:





Deloitte.



Tab 1 Call to Order Chairman's Welcome



2024 ANNUAL BOARD MEETING

Thursday, August 29th – 9:00 a.m. Pensacola Hilton Garden Inn

AGENDA

- 1. Call to Order and Chairman's Welcome
- 2. Roll Call
- 3. Port Director Opening Comments
- 4. Administration
 - A. Approval of the Minutes: January 31, 2024, Spring Board Meeting
 - B. President's Comments
 - C. Budget Report and Recommendations -- FY 23/24 Financial Statements and FY 24/25 Budget Recommendations
 - D. Program Administration
 - i. FSTED
 - ii. FPFC
 - iii. SEMC
 - iv. Security Committee
 - E. Other Issues
 - i. Legislative Planning Session, Orlando November 13, 2024
 - ii. TPM Reception: Long Beach, March 2-5, 2025
 - iii. Other Global Initiatives/Functions
 - iv. FPC Spring Board Meeting & Legislative Forum Meeting: Tallahassee, March 25-27, 2025
 - v. Seaports Day at the Capitol, March 26, 2025
 - vi. FPC Annual Board Meeting: Manatee, August 26-28, 2025
- 5. U.S. Department of Agriculture/Cold Storage Treatment Update
- 6. U.S. Army Corps Update
- 7. U.S. Customs and Border Protection Update
- 8. Communications/Marketing Discussion
 - A. Critical Commodities Report/Food Matters-Florida, America's Seaport Destination

B. Economic Impact Analysis Report

9. Legislative

- A. State
 - i. 2024 Legislative Recap
 - ii. 2025 Legislative Session
 - a. Potential Seaport Legislation
 - b. Supply Chain Grant Program
 - c. Lobbying Efforts
- B. Federal
 - i. Initiatives
 - a. Congressional LD Tour
 - b. FPC Washington DC Fly-In
 - ii. Issues:
 - a. Right and Rice's Whales
 - b. Infrastructure Legislation/Funding
 - c. WRDA/HMTF/Port Investment
 - d. CBP
 - e. Miscellaneous

10. Partner Updates

American Association of Port Authorities (AAPA)

Associated Industries of Florida (AIF)

Coalition for Americas Gateways & Trade Corridors (CAGTC)

Florida Delegation SEUS/Japan

Florida Chamber of Commerce (FCC)

Florida Department of Commerce

Florida Department of Environmental Protection (DEP)

Florida Department of Transportation (DOT)

Florida House on Capitol Hill

Florida Ocean Alliance (FOA)

11. Other Issues

- A. New Business
- B. Board Member Closing Comments

12. Adjournment

Tab 2 Roll Call



MEMBER:	<u>DESIGNEE</u> :
JOHN MURRAY, CANAVERAL	
JOE MORRIS, EVERGLADES	
MIRIAM HILL, FERNANDINA	
JOSHUA REVORD, FT. PIERCE	
ERIC GREEN, JACKSONVILLE	
STEVEN MCALEARNEY, KEY WEST	
CARLOS BUQUERAS, MANATEE	
SAM SULLIVAN, PUTNAM	
HYDI WEBB, MIAMI	
MICHAEL MEEKINS, PALM BEACH	
ALEX KING, PANAMA CITY	
CLARK MERRITT, PENSACOLA	
GUERRY MAGIDSON, PORT ST. JOE	
DAVID WIRTH, ST. PETERSBURG	
PAUL ANDERSON, TAMPA	

08/29/24

Tab 3 Port Director Opening Comments

Tab 4 Administration

Tab 4A Approval of the Minutes January 31, 2024 Spring Meeting



2024 Legislative Florida Ports Council Board Meeting Wednesday, January 31, 2024, at 1:00 p.m. EST Tallahassee, Florida

MEETING MINUTES

- 1. Call to Order and Chairman's Welcome: Florida Ports Council Chairman and Port Director of SeaPort Manatee, Carlos Buqueras, called the meeting to order at 12:30p.m. EST. Chairman Buqueras mentioned in his opening comments that it is very important as a board to continue to push for funding as a team and reminded the board how critical it is to work together as the Florida seaports.
- **2. Roll Call:** Chairman Buqueras recognized Christy Gandy, VP of Operations & COO of the Florida Ports Council, to call roll. The members present were as follows and a quorum was confirmed:

Captain John Murray, Port Canaveral
David Anderton, Port Everglades
Joshua Revord, Port of Ft. Pierce
Eric Green, JAXPORT
Steven McAlearney, Port of Key West
Carlos Buqueras, SeaPort Manatee
Sam Sullivan, Port Putnam
Hydi Webb, PortMiami
Michael Meekins, Port of Palm Beach
Damien Bressler on behalf of Alex King, Port Panama City
Clark Merritt, Port of Pensacola
Paul Anderson, Port Tampa Bay

- 3. Port Director Opening Comments: Chairman Buqueras recommended that the board skip their individual port comments to help save time during the meeting unless any member had comments. Joshua Revord, Port Director of the Port of Fort Pierce, made a comment. Revord detailed that their port had a unique opportunity to purchase land near the port that can serve as regional stormwater element.
- 4. Governance and Membership: Chairman Buqueras moved to governance and membership updates. Christy Gandy provided an update on the new succession plan. Gandy explained the succession plan and advised that it is a best practice to have in case of a tragic event. Chairman Buqueras requested a motion for the approval of the President/CEO succession plan. A motion was made by Steve McAlearney, seconded by Paul Anderson, and passed unanimously.

5. Administration

- **A. Approval of the Minutes: August 3, 2023, Annual Board Meeting:** Chairman Buqueras requested a motion for the approval of the August 3, 2023, Florida Ports Council meeting minutes. A motion was made by Eric Green, seconded by Michael Meekins, and passed unanimously.
- B. Budget Report FY 23/24 Budget and Financial Statements and FY 22/23 Annual Audit: Chairman Buqueras recognized Mike Rubin, President & CEO of the Florida Ports Council, to speak to the current budget. Rubin advised that the budget was very healthy this year and advised that shared documents to support were in the meeting packet.

- **C. President's Comments:** Chairman Buqueras recognized Mike Rubin to give his President's Comments. Rubin thanked all the board members for their support and generosity during his emergency time off.
- **D. Program Administration:** Chairman Buqueras moved passed program updates due to the SEMC and FSTED meetings being held that same morning.
- **E.** Other Issues: Chairman Buqueras recognized Christy Gandy to provide an update on all upcoming events.
 - **i. TPM Conference/FPC Reception March 5, 2024:** Gandy detailed that the upcoming TPM reception will be held at the Hyatt Regency Long Beach on Tuesday, March 5, 2024, and the pirate theme will come back for another year.
 - **ii. FPC Board Virtual Summer Meeting:** Gandy detailed that if there is a want or need to host a summer meeting that it can be held via Zoom or in-person at the discretion of the board.
 - iii. FPC/FSTED Annual Meeting August 27-29, 2024, Pensacola: Gandy detailed that this year's annual board meeting will be held at Pensacola's Hilton Garden Inn on August 27-29, 2024.
- **6.** Communications/Marketing Update: Chairman Buqueras recognized Edie Ousley, owner of Yellow Finch Strategies, and marketing consultant for the Florida Ports Council, to provide an update on the Florida Ports Council strategic communications activities and ongoing marketing campaign. Ousley gave a deep dive into the *Seas the Opportunities* campaign and successes thus far and her plans and projections for the remainder of the year.
- 7. Legislative: Chairman Buqueras recognized Mike Rubin to discuss current legislative issues in Florida. Rubin detailed that there are ongoing budget discussions, but it is still early in the cycle. Rubin emphasized the need to secure funding for specific seaport projects. The board discussed strategies for pushing for more funding for transportation and infrastructure projects through their legislative advocacy, including interacting with leadership directly (CEO to Legislator) on both sides of the political aisle to secure financial support for targeted initiatives. Chairman Buqueras made a significant point about the serious potential economic impact if investments in seaports and related infrastructure are not made, which could include logistical breakdowns and shortages. The board also discussed the idea of forming or utilizing existing caucuses, like a ports caucus, to unify voices and strengthen advocacy efforts. The discussion acknowledged the immediate challenges posed by current policy decisions and the importance of addressing these in the short term while also planning for long-term advocacy to ensure sustained investment in Florida seaports.
- 8. Partner Updates: Chairman Buqueras recognized Mike Rubin to mention any partner updates. Rubin mentioned his appreciation of the support from partners like AIF and the chamber for their advocacy in securing additional funds for transportation projects. These partners have included such efforts in their legislative agendas. Rubin detailed that Select Florida has no international trips currently planned with the governor; however, there is a hope that future trips might be organized, providing significant opportunities. VISIT FLORIDA has reached out regarding a potential partnership with cruise ports for a marketing investment. The proposal suggests an investment which would include contributions from various Florida cruise ports such as Key West, Miami, Palm Beach, Everglades, Tampa, and potentially Jacksonville. There was a brief discussion about whether this initiative overlaps or conflicts with existing marketing efforts, but the decision on whether to participate more actively will lie with the individual ports.
- 9. Other Issues: Chairman Buqueras opened the floor to discuss other issues.
 - A. New Business: No new business was discussed.

- **B. Board Member Closing Comments:** No closing comments were made.
- 10. Adjournment: Chairman Buqueras adjourned the meeting at 1:48 p.m. ET.

Tab 4B President's Comments



MEMORANDUM

DATE: August 29, 2024

TO: Florida Port Directors

FROM: Michael Rubin, President and CEO

SUBJECT: FPC STRATEGIC PLAN – REGULAR SESSION 2025

After our discussion with incoming Senate President Albritton and others, I have provided an outline of past activities and a proposal for legislative advocacy for Regular Session 2025. The FPC continues to provide advocacies for all seaports in Florida and D.C., and administrative support for the statutory Florida Seaport Transportation and Economic Development (FSTED) Program and the Florida Ports Financing Commission (FPFC).

With respect to developing a strategic plan for Regular Session 2025, I have outlined issues and activities with our partners and the Florida Legislature:

1. <u>Florida Department of Transportation (FDOT)</u>: FDOT remains our primary partner with respect to funding and advocacy. We continue to hold monthly staff meetings with FDOT staff on current seaport issues. This includes updates to the SeaCIP program, discussions of available funding, joint planning efforts and other related issues.

As discussed at our FPC meeting in Tallahassee, there are concerns about the level of FDOT Work Program funding for priority seaport projects. We have developed a report on the level of funding provided over a ten (10) year period. We have also provided a copy of the latest 5-Year Tentative Work Program from FDOT and their historical information on the Work Program. That Tentative Work Program contains a recommendation for approximately \$113 million annually for the next four fiscal years. We recommend that this information be used to support additional requests for state funding – either through the State Transportation Trust Fund or other sources.

Priority project meetings (whether fuel, aggregate, or on-port infrastructure) with FDOT over the past several years have not led to significant additional revenue for seaports. FDOT will not advocate for a single modal entity. They continue to press for "supply chain funding" for all modes – airports, rail, and seaports.

Finally, FDOT's primary concern remains funding projects identified in the "Moving Florida Forward Investment Initiative." This Initiative is the reason the Department has looked to squeeze resources being used for modes other than road construction. You can see from the FDOT Tentative Work Program information that the reduction in annual funds for seaports and other modes corresponds with the creation of the Initiative in 2023. In our discussions with FDOT and others, the Department continues to reiterate their position that there are no additional Work Program revenues over the next five years for seaports and other modes. Unfortunately, unlike the other modes, Florida seaports do not have a dedicated (non-discretionary) annual federal revenue source. Seeking a redirection of Work Program funds without an ability to find new revenue to help pay for the redirect may cause friction with FDOT and the Governor's Office.

2. Florida Department of Commerce: The revised Department of Commerce has been provided with additional responsibilities and resources to invest in economic development infrastructure and workforce projects around the state. We continue to work with the leadership and staff at Commerce, including the staff at Select Florida, the international trade division of the Department. They now have administrative control over two state grant programs – the Florida Job Growth Grant Fund and the Supply Chain Innovation Grant Program.

The Florida Job Growth Grant Fund can be used for state or local public infrastructure (including seaport projects) or workforce training projects, and several seaport projects have been funded under the Fund. The Legislature appropriated \$75 million for the Fund in Fiscal Year 2024/2025.

The Supply Chain Innovation Grant Program was just created during Regular Session 2024. The Program can be used for projects that support supply chain innovation (including seaport projects). The Legislature did not appropriate any funds for the Program in Fiscal Year 2024/2025.

We expect additional legislation to be filed next year to modify the Supply Chain Innovation Grant Program and allocate annual funds to the Program. We recommend working with the House and Senate sponsors of this legislation to ensure additional funding for priority seaport projects is contained in that legislation.

- 3. Florida Department of Environmental Protection: We continue to hold at least bi-annual meetings with representatives from DEP and federal environmental agencies. This includes recent discussions with the Department on Right Whale regulations. The FPC has Jeff Littlejohn (Adams and Reese) on contract with the FPC as our environmental regulation consultant. We will continue to work with DEP leadership on any seaport-related issues or potential legislation.

 We recommend maintaining this contract to ensure that we have additional resources to prepare and respond to any state or federal environmental issues.
- 4. <u>Florida Department of Agriculture and Consumer Services</u>: Fair and consistent treatment of agricultural cargo, especially when compared to other states, has been an issue ports have been working on for a long time. We had our initial meeting with incoming Senate President Albritton (Citrus and Agribusiness owner) and Agriculture Commissioner Simpson (Egg farm owner) in June and discussed how "food matters." Based on those initial discussions and comments from

Commissioner Simpson concerning the development of memorandums of agreement between seaports and the Department of Agriculture, we may have an opportunity to develop a fair and consistent treatment of agricultural cargo at our seaports.

A working group of several seaports was formed to work with the firm of Sandler, Travis and Rosenberg on this issue, including working with the U.S. Department of Agriculture. Everglades, Manatee, Miami and Tampa each contributed \$3,750 to pay for initial services by Sandler, Travis on this issue. We expect more discussions after the November elections and recommend continuing this relationship and holding additional meetings of the working group to define additional steps with the Florida Department of Agriculture and the U.S. Department of Agriculture.

5. <u>Florida Legislature – Regular Session 2025</u>: Organizational Session for Regular Session 2025 is November 19, 2024, and interim committee meetings are scheduled to begin in January 2025. We will be working with the Senate and House leadership on increasing investments in priority seaport infrastructure.

After our initial meeting with incoming Senate President Albritton, we have hired Bermello Ajamil to conduct a Critical Commodities report to help with the message on why we need additional investments in Florida seaports, and why food (especially consumable goods at an affordable cost) matters to Floridians. Incoming Senate President Albritton asked about economic impact reports, and as discussed below we are working with FDOT on the latest Economic Impact Analysis. With respect to senate sponsors of any seaport legislation, we recommend continuing to work with Senator Wright (R-Brevard) to sponsor necessary legislation in the Florida Senate.

We are working with PortMiami to set up initial meetings with Representative Perez (R-Miami). Currently, we recommend working with Representative Berfield (R-Clearwater) to sponsor necessary legislation in the Florida House. Representative Berfield filed legislation on Strategic Transportation Investment during Regular Session 2024, and we met with her several times on the importance of investment in priority seaport projects. This legislation recommended an additional \$150 million of sales tax be provided annually for the new investment program. Representative Berfield is a supporter of investments in supply chain infrastructure. Representative Berfield will be attending our meeting in Pensacola.

We also expect that the Florida Transportation Builders Association will be working with the Representative Berfield on legislation to increase additional investments in areas such as the Small County Road Assistance Program. They have expressed their willingness to work on legislation that would provide additional dollars for priority seaport projects and other transportation areas like the Small County Road Assistance Program. This type of legislation would allow Senate and House leadership from small county areas and larger metropolitan areas with seaports to provide additional funds to areas that have not received additional funding in the past several years.

Finally, we expect at least one other piece of legislation that will impact Florida seaports - a refiling of the dredging legislation by Representative Gossett-Seidman (R-Boca Raton). <u>We</u>

recommend a continuation of our efforts to remove Florida seaports from any proposed legislation on additional regulatory requirements. In addition, we should be prepared for any additional regulatory legislation that adversely impacts Florida's seaports.

We recommend hiring the Southern Group on a one-year lobbying contract. The Southern Group is one of the top lobbying firms in the state, and many of you know their staff in their offices in Broward, Jacksonville, Miami, Tallahassee and Tampa Bay. The Southern Group also is one of the few top lobbying firms not currently on contract with one of our seaports. I have included a copy of the proposed contract commencing on October 1, 2024, in your meeting materials.

We also recommend that the FPC Lobby Group, comprised of port governmental affairs staff and individual port contract lobbying organizations prioritize the filing and passage of transportation investment legislation approved by the FPC Board.

We have rescheduled our legislation/policy meeting for November 13th in Orlando. This will give port directors an opportunity to work with FPC staff to develop legislation that is supported by the FPC board and used by our lobbyists during Regular Session 2025.

6. <u>Federal Issues</u>. We continue to work with our Congressional Delegation and others on the Right and Rice's whale issues and potential regulations. We are concerned that NOAA/NMFS will ignore any recommendations from maritime and other impacted stakeholders. The potential for court-based relief may be the only option available at the end of the day.

We have an association membership with the American Association of Port Authorities, a membership with the Coalition for America's Gateways and Trade Corridors, and a sponsorship of the Florida House in D.C. We recommend maintaining these contractual relationships to help with our advocacy efforts in D.C.

7. Marketing and Outreach. We continue to promote Florida's seaports globally. This includes efforts to educate the Governor's Office, Florida Legislature, Congressional offices, state and local stakeholders, and at conferences around the country. The FPC has Edie Ousley (Yellow Finch Strategies) on contract with FPC as our marketing and outreach consultant. We recommend maintaining this contract to ensure that we can educate and advocate FPC legislative and general marketing efforts.

Edie recommends the FPC establish a "Champions of Seaports" stakeholder group to serve as citizen advocates to encourage lawmakers to provide additional supply chain and infrastructure funding for Florida's ports. These citizen advocates would be comprised of business leaders, for example local chambers of commerce and economic development leaders, from throughout Florida – therefore representing all 16 of Florida's port communities.

Additionally, we will fold a marketing campaign to enhance and support the "food matters" theme that incoming Senate President Albritton and Agriculture Commissioner Simpson will be using throughout the coming session. This effort will help bolster the FPC's efforts in securing

additional seaport investments. You'll see more details on this in the attached Marketing and Communications Update.

As discussed during previous FPC meetings, we are working with FDOT on the release of a new Economic Impact Analysis. John Martin and others have completed several individual economic impact analyses for seaports, and we expect an initial statewide document at our meetings in Pensacola with a final release of the new Analysis later in the year. This document will help in our legislation efforts during Regular Session 2025.

With respect to legislative efforts during Regular Session 2025, we recommend a continuation of advocacy efforts in media outlets focused on Tallahassee and the Florida Legislature, a development of "leave-behind" materials based on FPC policy decisions, and development of necessary presentations for state and local forums.

We know that several state partners, including the Florida Chamber, Associated Industries of Florida, and Floridians for Better Transportation, will also begin their Regular Session 2025 policy meetings starting in June 2024. We recommend participation in those meetings, and ultimately providing them with the "leave-behind" and other advocacy materials approved by the FPC Board.

8. <u>Maritime Conferences and Trade Missions</u>. We have sponsored TPM for the past several years and continue to work with Select Florida on trade missions around the globe. <u>We recommend continuing as a Silver Sponsor of the TPM event in California.</u> Christy Gandy has negotiated additional private meeting space for port/potential tenant meetings during the TPM conference. Additional information on TPM will be discussed at our Pensacola meeting.

Some of you have expressed interest in other conferences that we could sponsor and attend as a system of seaports, sponsoring or exhibiting for all seaports under the FPC banner. This type of additional sponsorship/exhibition activity would require similar individual port support as the TPM Conference for those ports participating.

Nick Primrose is a board member on Select Florida and has recommended that the group reach out to all Florida seaports to determine what missions might meet the needs and requirements of all seaports. We will continue to work with Select Florida on foreign trade missions and provide information to all ports as it becomes available.

Please let me know if I can answer any questions or provide additional information on these items.

Follow the Florida Ports Council to get the latest news on seaport issues:



Tab 4C Budget Report and Recommendations FY 23/24 Financial Statements and FY 24/25 Budget Recommendations

Florida Seaports Council, Inc Profit & Loss Budget vs. Actual October 2023 through September 2024

Accrual Basis

10:40 AM 08/16/24

151.2%	8,038.32	15,700.00	23,738.32	Total 732 · COMMUNICATIONS
88.6% 343.2%	-400.00 2,918.94	3,500.00	3,100.00	732.7 · Community Service 732.8 · Miscellaneous/Administrative
80.9%	-190.72	1,000.00	809.28	732.4 · Postage, Overnight Delivery
562.8%	6,942.08	1,500.00	8,442.08	732.3 · Printing
110.1% 57.8%	456.12 -1,688.10	4,500.00 4,000.00	4,956.12 2,311.90	732.1 · Telephone/Fax/Internet/Cable 732.2 · Cell Phones
429.4%	329.39	100.00	429.39	730 · BANK CHARGES/INTEREST 732 · COMMUNICATIONS
94.2%	-850.00	14,545.00	13,695.00	Total 720 · ACCOUNTING
95.7% 81.6%	-565.00	13,000.00	12,435.00	720 · ACCOUNTING 720.1 · Annual Audit & Financial Svcs 720.2 · Management of 401K
15.6%	-4,340.04	5,144.04	804.00	Total 715 · INSURANCE
38.6%	-1,278.00	2,082.00 3,062.04	804.00	715 · INSURANCE 715.1 · Worker's Compensation 715.2 · Directors' E&O
75.7%	-22,500.00	92,500.00	70,000.00	Total 710 · CONSULTANTS
87.5% 84.6% 100.0%	-7,500.00 -5,000.00 -10,000.00	60,000.00 32,500.00 0.00	52,500.00 27,500.00 -10,000.00	710.1 · COMBOLIANTS 710.1 · Communications/Media Services 710.3 · Environmental & Growth Mgmt 710.4 · Legal Consultants
75.0%	-2,500.00	10,000.00	7,500.00	707 · EMPLOYEE BONUS POOL
88.4%	-10,400.43	89,463.70	79,063.27	706 · VP PROGRAMS & PLANNING
95.5%	-4,763.19	106,270.00	101,506.81	704 · VICE PRESIDENT OF OPERATIONS
77.4% 94.8%	-7,236.67 -12,298.33	32,000.00 234,550.05	24,763.33 222,251.72	Expense 6560 · PAYROLL EXPENSES 701 · PRESIDENT
103.5%	39,094.28	1,121,500.00	1,160,594.28	Total Income
496.4% 231.7% 95.6%	19,818.27 19,750.00 -575.00	5,000.00 15,000.00 13,000.00	24,818.27 34,750.00 12,425.00	610 · INTEREST INCOME 615 · SPONSORSHIP REVENUES 640 · MISC NON DUES REVENUE
100.0%	0.01	17,500.00	17,500.01	605 · FSTED Security Admin Fees
100.0%	0.00	637,000.00 434,000.00	637,000.00 434,101.00	Income 601 · FPC Dues 602 · FSTED Prog. Admin/Chapter 311
% of Budget	\$ Over Budget	Budget	Oct '23 - Sep 24	

Florida Seaports Council, Inc Profit & Loss Budget vs. Actual

10:40 AM 08/16/24

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Accrual Basis	October 2023 through September 2024	eptember 2024			
	Oct '23 - Sep 24	Budget	\$ Over Budget	% of Budget	
733 · OUTREACH 733.1 · Marketing/Branding 733.2 · Memberships 733.3 · Sponsorships 733.4 · Lobbying	79,236.05 10,285.46 6,500.00 5,250.00	110,000.00 14,500.00 12,500.00 5,000.00	-30,763.95 -4,214.54 -6,000.00 250.00	72.0% 70.9% 52.0% 105.0%	
Total 733 · OUTREACH	101,271.51	142,000.00	-40,728.49	71.3%	
750 - EQUIPMENT/SUPPLIES 750.1 · Office Equipment 750.2 · Computer, Hardware & Software 750.3 · IT Services 750.4 · Office Supplies 750.6 · Miscellaneous	2,504,45 2,395.72 7,876.44 1,630.02 434.72	3,500.00 4,000.00 10,000.00 4,500.00	-995.55 -1,604.28 -2,123.56 -2,869.98 134.72	71.6% 59.9% 78.8% 36.2% 144.9%	
Total 750 · EQUIPMENT/SUPPLIES	14,841.35	22,300.00	-7,458.65	%9.99	
755 - FSTED & FFPC Court Reporter	003.00	4,000.00	-3,397.00	15.1%	
777 · BUILDING EXPENSES 777.2 · Maintenance/Repairs 777.3 · Pest/Security/Lawn/Housekeeping 777.4 · Insurance & Taxes 777.5 · Utilities 777.6 · Miscellaneous	3,733.73 7,300.43 9,739.85 5,380.05 679.31	6,000.00 6,000.00 10,300.00 4,500.00 6,000.00	-2,266.27 1,300.43 -560.15 880.05 -5,320.69	62.2% 121.7% 94.6% 119.6%	
Total 777 · BUILDING EXPENSES	26,833.37	32,800.00	-5,966.63	81.8%	
791 · TRAVEL - CONFERENCES 791.1 · Conferences - Meals 791.2 · Conferences - Hotel 791.3 · Conferences - Rental Car/Gas 791.4 · Conferences - Fees 791.5 · Conferences - Miscellaneous	1,179.34 3,602.03 1,682.10 1,353.91 2,430.00 117.00	3,000.00 4,000.00 2,500.00 3,000.00 400.00	-1,820.66 -397.97 -817.90 -746.09 -570.00	39.3% 90.1% 67.3% 64.5% 81.0%	
Total 791 · TRAVEL - CONFERENCES	10,364.38	15,000.00	-4,635.62	69.1%	
792 · TRAVEL - GENERAL 792.1 · Travel - Meals & Entertainment 792.2 · Travel - Hotel 792.3 · Travel - Airfare 792.4 · Travel - Speaking Engagements 792.5 · Travel - Miscellaneous	5,184.88 2,929.73 1,534.15 4,000.87 0.00	6,000.00 6,000.00 3,000.00 750.00 250.00	-815.12 -3,070.27 -1,465.85 1,000.87 -750.00	86.4% 48.8% 51.1% 133.4% 0.0%	
Total 792 · TRAVEL - GENERAL	13,709.63	19,000.00	-5,290.37	72.2%	

Florida Seaports Council, Inc Profit & Loss Budget vs. Actual October 2023 through September 2024

Accrual Basis

10:40 AM 08/16/24

	Oct '23 - Sep 24	Budget	\$ Over Budget	% of Budget
793 · MEETING EXPENSES				
793.1 · Meeting Expenses - MEALS	18,391.13	40,000.00	-21,608.87	46.0%
793.2 · Meeting Expenses - ROOM RENTAL	8,199.01	1,000.00	7,199.01	819.9%
793.3 · Meeting Expenses - AUDIO/VISUAL	159.90	1,000.00	-840.10	16.0%
793.4 · Meeting Expenses - PRINTING	141.14	250.00	-108.86	26.5%
793.6 · Meeting Expenses - MISC	115,130.00	70,000.00	45,130.00	164.5%
793.7 · Meeting Expenses - NOTICES(FAW)	223.30	200.00	-276.70	44.7%
Total 793 · MEETING EXPENSES	142,244.48	112,750.00	29,494.48	126.2%
806 · PROFESSIONAL DEVELOPMENT 930 · WEBSITE DEVELOPMENT	1,046.75 30.14	2,000.00	-953.25 -969.86	52.3%
Total Expense	854,696.45	951,122.79	-96,426.34	%6.68
Net Income	305,897.83	170,377.21	135,520.62	179.5%

Florida Seaports Council, Inc Balance Sheet As of August 16, 2024

08/16/24 Accrual Basis

10:40 AM

	Aug 16, 24
ASSETS	
Current Assets Checking/Savings Hancock Bank CD 91-179 Hancock Bank CD - 30-90 HANCOCK BANK MONEY MARKET ACCT HANCOCK BANK OPERATING ACCT	205,982.42 207,324.47 75,813.94 192,923.55
31NOVOS MONET MARKET ACCT#2 110 · PETTY CASH ACCT	101.31
Total Checking/Savings	886,680.44
Accounts Receivable 200 · Administrative Fees Receivable	217,985.75
Total Accounts Receivable	217,985.75
Other Current Assets 226 · Miscellaneous Receivable 220 · Prepaid Expenses	-23.87
Total Other Current Assets	7,016.15
Total Current Assets	1,111,682.34
Fixed Assets 250 · Equipment & Furnishings 251 · Building 252 · Building Improvements 251 · Building - Other	47,355.34 159,211.87 287,641.83
Total 251 · Building	446,853.70
253 · Land 253.1 · Land Improvements 253 · Land - Other	9,480.00
Total 253 · Land	209,480.00
255 · Accumulated Depreciation	-257,442.00
Total Fixed Assets	446,247.04
Other Assets 260 · Deposits 265 · Prepaid IRS Interest Payments	250.00
Total Other Assets	249.56
TOTAL ASSETS	1,558,178.94

Florida Seaports Council, Inc Balance Sheet As of August 16, 2024

08/16/24 Accrual Basis

10:40 AM

Aug 16, 24	650.31	66.42	-8,645.97	8,615.00	4,777.02 -3,673.04 21,492.46	22,596.44	31,211.44	23,215.78	23,215.78	1,229,065.33	1,534,963.16	1,558,178.94
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable 300 · Accounts Payable	Total Accounts Payable	Credit Cards First Bankcard - CG First Bankcard - MR	Total Credit Cards	Other Current Liabilities 315 · Accrued Leave 301 · PAYROLL LIABILITIES	301.2 · Direct Deposit Liabilities 301.3 · 401K Payable 301 · PAYROLL LIABILITIES - Other	Total 301 · PAYROLL LIABILITIES	Total Other Current Liabilities	Total Current Liabilities	Total Liabilities	Equity 3900 · Unrestricted Net Assets Net Income	Total Equity	TOTAL LIABILITIES & EQUITY

Florida Seaports Council, Inc. FY 2024 - 2025 Proposed Budget

FY 22/23					
Seapor Por Rata Security Administration Fees 430,086 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,686 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000 00 430,000		FY '22/23	FY '23/24	FY '24/25	Comments
Perconnection Perconnectio	Income				
Seaport Pro Rate FSTED Administration Fees 430,686,00 430,686,00 450,686,00 Seaport Pro Rate Scuring Administration Fees 0.00 17,500,00 17,500,00 Seaport Pro Rate Scouring Administration Brown 0.00 17,500,00 15,000,00 MISCELLANEOUS INCOME (Non-Dues Ray) 0.00 13,000,00 15,000,00 INTEREST INCOME \$1,083,186,00 \$1,133,686,00 \$1,133,686,00 INTEREST INCOME \$1,083,186,00 \$1,133,686,00 \$1,133,686,00 INTEREST INCOME \$1,083,186,00 \$1,133,686,00 \$1,133,686,00 OND \$1,000,00 \$1,133,686,00 \$1,133,686,00 PRESIDENT - Salary \$1,000,00 \$2,000,00 \$2,000,00 TOA I Health Insurance \$26,000 \$22,000,00 \$2,868,50 TOA1 Health Insurance \$1,000,00 \$1,000,00 \$1,000,00 EMPLOYER ENDING POLL \$1,000,00 \$1,000,00 \$2,868,50 TOA1 Health Insurance \$2,000,00 \$2,000,00 \$2,868,50 TOA1 Health Insurance \$1,000,00 \$1,000,00 \$1,000,00 TO	601 · FPC Dues	637,000.00	652,500.00	652,500.00	
Seaport Pro Pata Security Admin Fees 0.00 17,500.00 17,500.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000	602 - Seaport Pro Rata FSTED Administration Fees	430,686.00	430,686.00	430,686.00	
MISCELLANEOUS INCOME (Sponsorships) 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15,000 00 15	603 · FPFC Bond Program	0.00			
MISCELLANEOUS INCOME (Sponsorshipe) 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15	604 - Seaport Pro Rata Security Admin Fees	0.00		17,500.00	
INTEREST INCOME (Non-Dues Rev) 0.00 13,000.00 13,000.00 INTEREST INCOME INTEREST INTEREST INTEREST INTEREST INCOME INTEREST	606 · MISCELLANEOUS INCOME (Sponsorships)	15,000.00	15,000.00	15,000.00	
INTEREST INCOME \$1,083,186.00 \$000.00 \$000.00 ome \$1,083,186.00 \$1,133,686.00 \$1,133,686.00 FAYROLL EXPENSES 41,000.00 22,000.00 21,1750.00 PARSIDENT - Salary 175,000.00 21,1750.00 21,81,03.00 VICE PRESIDENT PROGRAMS & PLANNING 74,000.00 100,470.00 103,400.00 704.1 Health Insurance 13,700.00 100,000.00 16,307.64 VICE PRESIDENT PROGRAMS & PLANNING 74,000.00 100,470.00 103,400.00 704.1 Health Insurance 13,700.00 100,000.00 10,000.00 706.1 Health Insurance 5,600.00 100,000.00 10,000.00 706.1 Health Insurance 5,600.00 10,000.00 10,000.00 706.1 Health Insurance 5,600.00 10,000.00 10,000.00 706.1 Health Insurance 5,600.00 7,865.00 10,000.00 706.1 Health Insurance 10,000.00 10,000.00 10,000.00 706.1 Leaphing Services 10,000.00 10,000.00 10,000.00 710.4 Communication/Media Services 10,	607 - MISCELLANEOUS INCOME (Non-Dues Rev)	0.00	13,000.00	13,000.00	
PAYROLL EXPENSES \$1,083,186.00 \$1,133,686.00 PRESIDENT - Salary 175,000.00 21,750.00 22,000.00 PRESIDENT - Salary 175,000.00 21,750.00 22,968.80 704.1 Health Insurance 26,500.00 16,000.00 16,337,64 VICE PRESIDENT OF OPERATIONS 70,000.00 16,000.00 16,385.00 704.1 Health Insurance 13,700.00 16,000.00 16,385.00 705.1 Health Insurance 5,500.00 76,500.00 16,385.00 705.1 Health Insurance 5,500.00 76,500.00 10,000.00 705.1 Health Insurance 5,500.00 76,500.00 10,000.00 705.2 Legal Counsel 70,000.00 76,000.00 10,000.00 710.2 Legal Counsel 415,700.00 462,765.00 500,795.72 CONSULTANTS 415,700.00 40,000.00 10,000.00 710.5 Lobbying Services 1,500.00 30,000.00 150,000.00 AND ANAGEMENT OF 401k 1,545.00 1,545.00 1,545.00 COMMUNICATIONS 4,500.00 4,500.00 4,500.00	610 · INTEREST INCOME	500.00		5,000.00	
PAYROLL EXPENSES 41,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00 32,000.00	Total Income	\$1,083,186.00	\$1,133,686.00	\$1,133,686.00	
PRESIDENT - Salary 41,000.00 32,000.00 32,000.00 PRESIDENT - Salary 175,000.00 21,1750.00 21,1750.00 21,03.00 701.1 Health Insurance 26,500.00 28,500.00 32,968.80 28,968.80 -WICE PRESIDENT OF OPERATIONS 74,000.00 100,470.00 103,485.00 103,485.00 103,485.00 VICE PRESIDENT PROCRAMS & PLANNING 70,000.00 15,600.00 16,600.00 10,600.00 10,600.00 VICE PRESIDENT PROCRAMS & PLANNING 70,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 <th>Expense</th> <td></td> <td></td> <td></td> <td></td>	Expense				
PRESIDENT - Salary 175,000.00 211,750.00 218,103.00 701.1 Health Insurance 26,500.00 28,500.00 22,988.80 VICE PRESIDENT OF OPERATIONS 74,000.00 100,470.00 103,485.00 704.1 Health Insurance 13,700.00 78,645.00 16,937.64 704.1 Health Insurance 13,700.00 78,645.00 16,937.64 706.1 Health Insurance 13,700.00 78,645.00 81,005.00 706.1 Health Insurance 10,000.00 78,645.00 81,005.00 FEMPLOYEE BONUS POOL 10,000.00 70,000.00 10,000.00 62,992.8 FEMPLOYEE BONUS POOL 415,700.00 462,765.00 62,992.8 62,992.8 FOOL LYANTS 415,700.00 462,765.00 60,000.00 60,000.00 710.2 Legal Counsel 30,000.00 30,000.00 60,000.00 60,000.00 710.5 Lobying Services 170.00 60,000.00 150,000.00 150,000.00 710. CONSULTANTS 3,000.00 150,000.00 150,000.00 150,000.00 ANANAGEMENT OF 401k 1545.00	6560 · PAYROLL EXPENSES	41,000.00	32,000.00	32,000.00	
701.1 Health Insurance 26,500.00 28,500.00 32,988.80 -VICE PRESIDENT OF OPERATIONS 74,000.00 100,470.00 103,485.00 704.1 Health Insurance 13,700.00 15,600.00 16,937.64 706.1 Health Insurance 5,500.00 78,645.00 81,005.00 706.1 Health Insurance 5,500.00 78,645.00 81,005.00 706.1 Health Insurance 5,500.00 78,645.00 81,005.00 FEMPLOYTE BONUS POOL 10,000.00 78,645.00 81,005.00 FORD LITANTS 415,700.00 482,765.00 80,296.28 710.2 Legal Counsel 710.3 Environmental/Growth Management 30,000.00 30,000.00 710.2 Legal Counsel 710.4 Communication/Media Services 60,000.00 30,000.00 710.1 Services 80,000.00 80,000.00 80,000.00 710.1 CONSULTANTS 80,000.00 80,000.00 80,000.00 1. Services 13,000.00 13,000.00 10,000.00 RACCOUNTING SERVICES 13,000.00 10,000.00 10,000.00 BANK CHARGES / INTEREST 1,545	701 - PRESIDENT - Salary	175,000.00	211,750.00	218,103.00	COLA
Over President OF President OF President OF OPERATIONS 74,000.00 100,470.00 103,485.00 704.1 Health Insurance 13,700.00 78,645.00 16,897.64 706.1 Health Insurance 70,000.00 78,645.00 81,005.00 706.1 Health Insurance 5,500.00 78,645.00 81,005.00 706.1 Health Insurance 10,000.00 10,000.00 6,296.28 706.1 Health Insurance 415,700.00 482,765.00 6,296.28 FEMPLOYEE BONUS POOL 415,700.00 482,765.00 10,000.00 CONSULTANTS 415,700.00 482,765.00 500,795.72 CONSULTANTS 30,000.00 30,000.00 30,000.00 30,000.00 710.2 Legal Coursel 30,000.00 60,000.00 60,000.00 60,000.00 710.2 Lobbying Services 30,000.00 30,000.00 60,000.00 60,000.00 710.5 Lobbying Services 1710.00 150,000.00 150,000.00 150,000.00 710.5 Lobbying Services 1754.00 150,000.00 150,000.00 150,000.00 AGOLONTING SERVICES 1,545.00	701.1 Health Insurance	26,500.00	28,500.00	32,968.80	Insurance Increase
RAMS & PLANNING 13,700.00 15,600.00 16,937.64 NL 70,000.00 78,645.00 81,005.00 NL 10,000.00 5,800.00 6,296.28 NL 415,700.00 482,765.00 10,000.00 SS 415,700.00 482,765.00 500,795.72 SS 415,700.00 482,765.00 500,795.72 SS 60,000.00 60,000.00 60,000.00 Atia Services 60,000.00 60,000.00 60,000.00 Atia Services 60,000.00 60,000.00 60,000.00 SS 13,000.00 150,000.00 150,000.00 Atia Services 1,545.00 1,545.00 1,545.00 Atia Services 1,5450.00 1,500.00 1,500.00 Atia Servic	704 - VICE PRESIDENT OF OPERATIONS	74,000.00	100,470.00	103,485.00	COLA
RAMS & PLANNING 70,000.00 78,645.00 81,005.00 LL 10,000.00 10,000.00 10,000.00 SS 415,700.00 482,765.00 500,795.72 SS 415,700.00 482,765.00 500,795.72 SS 0.00 0.00 0.00 Vth Management 30,000.00 30,000.00 30,000.00 Vth Management 80,000.00 80,000.00 60,000.00 Vth Management 80,000.00 90,000.00 150,000.00 Vth Management 80,000.00 90,000.00 150,000.00 Vth Management 80,000.00 90,000.00 150,000.00 S 113,000.00 113,000.00 1150,000.00 REST 1100.00 1100.00 1100.00 At 500.00 4,000.00 4,000.00 4,000.00	704.1 Health Insurance	13,700.00	15,600.00	16,937.64	Insurance Increase
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10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,0	706.1 Health Insurance	5,500.00	5,800.00	82.962.38	Insurance Increase
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vth Management 0.00 0.00 0.00 dia Services 60,000.00 30,000.00 30,000.00 dia Services 60,000.00 60,000.00 60,000.00 s 0.00 0.00 60,000.00 s 1,545.00 1,545.00 1,545.00 test 1,600.00 4,500.00 4,500.00	Total PAYROLL EXPENSES	415,700.00	482,765.00	500,795.72	
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Security 0.00 0.00 60,000.00 Security 90,000.00 150,000.00 150,000.00 Security 13,000.00 3,800.00 3,800.00 Security 13,000.00 13,000.00 13,000.00 REST 1,545.00 1,545.00 1,00.00 1,00.00 Parmet/Cable 4,500.00 4,500.00 4,500.00 A,000.00 4,000.00 4,000.00	710.4 Communication/Media Services	60,000.00	60,000.00	60,000.00	
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\$ 2,500.00 3,100.00 3,800.00 \$ 13,000.00 13,000.00 13,000.00 REST 1,545.00 1,545.00 1,545.00 Armet/Cable 4,500.00 4,500.00 4,500.00 Armet/Cable 4,000.00 4,000.00 4,000.00	Total 710 · CONSULTANTS	90,000.00	90,000.00	150,000.00	
## 13,000.00	715 · INSURANCE	2,500.00	3,100.00	3,800.00	Insurance increase
REST 1,545.00 1,545.00 rest 100.00 100.00 srnet/Cable 4,500.00 4,500.00 4,000.00 4,000.00	720 · ACCOUNTING SERVICES	13,000.00	13,000.00	13,000.00	
NTEREST 100.00 100.00 x/Internet/Cable 4,500.00 4,500.00 4	721 - MANAGEMENT OF 401k	1,545.00			
x/Internet/Cable 4,500.00 4,500.00 4,000.00 4,000.00	730 · BANK CHARGES / INTEREST	100.00			
x/Internet/Cable 4,500.00 4,500.00 4,000.00 4,000.00					
4,500.00 4,500.00 4,000.00 4,000.00	732 · COMMUNICATIONS				
4,000.00	732.1 · Telephone/Fax/Internet/Cable	4,500.00	4,500.00	4,500.00	
	732.2 · Cell Phones	4,000.00	4,000.00	4,000.00	

Florida Seaports Council, Inc.

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	FY '22/23	FY '23/24	FY '24/25	Comments
732.3 · Printing	1,000.00	1,500.00	6,000.00	TPM & Other Materials
732.4 · Postage, Overnight Delivery	1,000.00	1,000.00	1,000.00	
732.7 - Community Service	200.00	3,500.00	3,500.00	
732.8 · Miscellaneous	1,200.00	1,200.00	1,200.00	
Total 732 · COMMUNICATIONS	11,900.00	15,700.00	20,200.00	
733 · MARKETING & OUTREACH				
733.1 · Marketing/Branding	47,500.00	80,000.00	80,000.00	
733.2 · Memberships	15,000.00	14,500.00	14,500.00	
733.3 · Sponsorships	12,500.00	12,500.00	12,500.00	
733.4 · Lobbying	5,000.00	5,000.00	5,000.00	
733.5 - Miscellaneous	0.00	00.0	30,000.00	Critical Comm Report
Total 733 · MARKETING & OUTREACH	80,000.00	112,000.00	142,000.00	
750 · EQUIPMENT/SUPPLIES				
750.1 · Office Equipment	4,500.00	3,500.00	3,500.00	
750.2 · Computer, Hardware & Software	5,000.00	4,000.00	4,000.00	
750.3 · IT Services	8,000.00	10,000.00	10,000.00	
750.4 · Office Supplies	4,500.00	4,500.00	4,500.00	
750.6 · Miscellaneous	200.00	300.00	300.00	
Fotal 750 · EQUIPMENT/SUPPLIES	22,200.00	22,300.00	22,300.00	
755 · FSTED & FFPC COURT REPORTER	4,000.00	4,000.00	4,000.00	
777 · BUILDING EXPENSES				
777.1 · Mortgage	0.00	00.0	0.00	
777.2 · Maintenance/Repairs	5,000.00	00.000,9	00.000,9	
777.3 · Pest/Security/Lawn/Housekeeping	6,000.00	6,000.00	6,000.00	
777.4 · Insurance & Taxes	10,300.00	10,300.00	10,300.00	
777.5 · Utilities	4,000.00	4,500.00	4,500.00	
777.6 · Miscellaneous	6,000.00	00.000,9	00.000,9	
Fotal 777 BUILDING EXPENSES	31,300.00	32,800.00	32,800.00	
791 · TRAVEL: CONFERENCES				
791.1 · Meals & Entertainment	1,000.00	3,000.00	3,000.00	
791.2 · Hotel	2,000.00	4,000.00	4,000.00	
791.3 · Airfare	1,000.00	2,500.00	2,500.00	
791.4 · Rental Car/Gas/Parking	1,100.00	2,100.00	2,100.00	
791.5 · Fees	1,500.00	3,000.00	3,000.00	

Florida Seaports Council, Inc. FY 2024 - 2025 Proposed Budget

		FY '22/23	FY '23/24	FY '24/25	Comments
	791.6 · Miscellaneous	100.00	400.00	400.00	
Tot	Total 791 · TRAVEL: CONFERENCES	6,700.00	15,000.00	15,000.00	
792	792 · TRAVEL : GENERAL				
	792.1 · Meals & Entertainment	8,000.00	6,000.00	6,000.00	
	792.2 · Hotel	8,000.00	6,000.00	6,000.00	
	792.3 · Airfare	5,000.00	3,000.00	3,000.00	
	792.4 · Rental Car/Gas/Parking	4,000.00	3,000.00	3,000.00	
	792.5 · Speaking Engagements	750.00	750.00	750.00	
	792.6 · Miscellaneous	250.00	250.00	250.00	
Tot	Total 792 · TRAVEL: GENERAL	26,000.00	19,000.00	19,000.00	
793	793 · MEETING EXPENSES				
	793.1 · Meals	20,000.00	40,000.00	40,000.00	
	793.2 · Room Rental	4,000.00	1,000.00	1,000.00	
	793.3 · Audio/Visual	350.00	1,000.00	1,000.00	
	793.4 · Printing	250.00	250.00	250.00	
	793.5 · Conference Calls	100.00	0.00	0.00	
	793.6 · Miscellaneous	70,000.00	70,000.00	80,000.00	TPM + Meeting Space
	793.7 · Notices(FAW)	500.00	500.00	500.00	
Tot	Total 793 · MEETING EXPENSES	95,200.00	112,750.00	122,750.00	
806	806 · PROFESSIONAL DEVELOPMENT	2,000.00	2,000.00	2,000.00	
930	930 · WEBSITE: Maintenance & Development	1,000.00	1,000.00	1,000.00	
Total Expense	xpense	842,600.00	957,515.00	1,048,745.72	



TALLAHASSEE OFFICE

123 S. Adams St. Tallahassee, FL 32301

MAILING ADDRESS

PO Box 10570 Tallahassee, FL 32302 **O:** 850.671.4401 thesoutherngroup.com

CONTRACT FOR SERVICES

This is a contract for lobbying services between The Southern Group of Florida, Inc. ("TSG") and Florida Ports Council, Inc. ("Client") (the "Contract"). The Contract is entered into on this 6th day of August 2024. The services to be provided by TSG to Client under this Contract shall begin on September 1, 2024 ("Start Date") and shall continue for twelve (12) months (the "Engagement Period").

1. SCOPE OF WORK.

The lobbying services set forth in this Scope of Work will be performed by the lobbyists and employees of TSG. Client acknowledges that the distribution of effort by TSG may be uneven over the course of the Engagement Period, in that some periods may require more hours and effort than others.

The Scope of Work contemplated by this Contract is as follows:

TSG will assist Client in creating and implementing a strategic legislative and public policy program. TSG will also engage with key decision makers within the executive and legislative branches to support the budgetary and substantive needs of the Client.

While TSG's lobbyists and employees will execute the Scope of Work, Client's primary point of contact will be Chris Dudley. His contact information can be found in the attached TSG Contact Information form. TSG is a lobbying firm subject to the laws and rules of the State of Florida and other jurisdictions within the state, as applicable. Client agrees that it will complete any forms necessary to comply with lobbyist registration requirements during the Engagement Period, or after this Contract's termination, should reporting periods overlap.

2. CONFIDENTIALITY.

TSG acknowledges and agrees that during the course of the performance of services for Client that Client may furnish, disclose or make available confidential and proprietary information to TSG. TSG agrees to keep non-public information designated confidential by the Client confidential unless disclosure is approved by the Client.

3. INVOICES AND/OR PAYMENTS.

Consideration for the work performed under this Contract is a flat fee of \$60,000.00 (the "Fee"). For the convenience of the Client, the total amount owed under this Contract will be billed monthly in twelve (12) equal installments over the Engagement Period in the amount

of \$5,000.00. TSG will provide the installment invoice on the first day of each month during the Engagement Period. In the event that Client continues to receive services under the Scope of Work on a monthly basis beyond the Engagement Period, as detailed in Section 4 below, then the Client will continue to be invoiced for services in the amount of \$5,000.00. **Payment is due upon receipt of the invoice.**

Costs directly attributable to the performance of this work will be billed in addition to the Fee. Costs may include travel, conference registration fees, and other expenses incurred on behalf of the Client. Any cost(s) that exceed \$500 per month in the aggregate will not be billed without Client's written approval.

Payment should be made payable to or addressed to The Southern Group of Florida, Inc. ACH or wire transfer is preferred. If payment is made by check, then payment(s) should be remitted to P.O. Box 10570, Tallahassee, FL 32302. Payments received more than sixty (60) days after their due date shall be charged a \$100 per day late fee for each day that payment is overdue. If an invoice is unpaid for ninety (90) days or more, work towards completion of the Scope of Work will pause until Client brings all amounts due and owing current.

4. RENEWAL.

This Contract will automatically renew for one-month periods following the stated Engagement Period. In order to stop the renewal of the Contract, the Client must provide written notice to TSG Managing Partner Rachel Cone at Cone@TheSouthernGroup.com no less than thirty (30) days prior to the end of the applicable one-month period (e.g. notice on April 1st for no invoice to be issued and owed on May 1st). Upon payment of the final invoice, there shall be no further obligations of the Parties under this Contract.

5. NO TERMINATION FOR CONVENIENCE.

In the event that the Client chooses to end the Contract before the end of the applicable Engagement Period, the Fee and any approved, outstanding costs shall be due in their entirety. TSG will provide a final invoice for all amounts due under this Contract which shall be paid within thirty (30) days of being sent by TSG.

6. RELATIONSHIP OF THE PARTIES.

Both the Client and TSG are free to enter into other contracts with other parties for similar services, subject to certain limitations set forth herein and in Section 2 above. TSG agrees that it will not engage new clients for matters that would result in a direct conflict of interest between the position of the Client and the new client during Engagement Period and all renewals. TSG represents that no current conflict of interest exists among its current clients by bringing on Client. TSG's conflict policy does not extend beyond the term of the Contract and its subsequent renewals.

7. ASSIGNMENT.

TSG shall not assign, delegate, or otherwise transfer its rights or obligations except as set forth in Section 1 above.

8. FORCE MAJEURE.

Notwithstanding any provisions of this Contract to the contrary, the Parties shall not be held in breach of the Contract as a result of any failure or delay in the performance of this Contract that arises from fires, floods, strikes, unusually severe weather, or restrictions as a result of declared public health emergencies. Failure to perform shall be excused during the continuance of such circumstances, but this Contract shall otherwise remain in effect.

9. AMENDMENTS.

The Contract may be amended only when reduced to writing and signed by Client and TSG Managing Partner Rachel Cone at Cone@TheSouthernGroup.com.

10. ENTIRE AGREEMENT.

This Contract states the entire understanding and agreement between the Parties. No course of prior dealing or use of parole evidence shall be relevant to supplement, vary or explain any term used with respect to this Contract. The acceptance of any course of performance rendered under this Contract will not constitute a waiver of any of the Contract's provisions.

11. SEVERABILITY OF PROVISIONS.

The Parties intend this Contract to be enforced as written. The Parties agree, however, that each provision herein shall be treated as a separate and independent clause, unless otherwise specified. Thus, the unenforceability of any one clause shall in no way impair the enforceability of any of the other clauses in this Contract and each portion and provision of this Contract shall be valid and enforceable to the fullest extent permitted by law.

12. APPLICABLE LAW AND VENUE.

The laws of the State of Florida shall govern this Contract. In the event it is necessary for either Party to initiate a legal claim arising from this Contract, the venue for such claims shall be Leon County, Florida. In the event of a dispute over the Contract, the terms of this Contract will not be construed by the applicable court against the drafter of the Contract.

13. PREVAILING PARTY ATTORNEY'S FEES AND COSTS.

In the event of any legal action arising out of, or relating to, this Contract, the prevailing party shall be entitled to recover its reasonable attorney's fees and costs incurred in connection with such action. For purposes of this provision, "prevailing party" shall mean the party that obtains a favorable judgment against whom such action is initiated or obtains a final dismissal on the merits of such action by the Court.

14. AUTHORITY.

The individual signing below on behalf of the Client hereby represents and warrants that they are duly authorized to execute and deliver this Agreement on behalf of Client and that this Contract is binding upon the Client in accordance with its terms.

SIGNED:	
Florida Ports Council, Inc.	The Southern Group of Florida, Inc
Signed:	Signed:
Printed Name:	Printed Name: Chris Dudley
Title:	Title: Partner

Professional Service Agreement

THIS PROFESSIONAL SERVICES AGREEMENT, is entered on the 3rf day of July 2024, between Bermello, Ajamil & Partners, LLC., 4711 South LeJeune Road, Coral Gables, FL 33156 ("BA") and Florida Ports Council ("Client"), and intends to describe BA's Professional Services ("Services") to be furnished for the: Florida Ports Critical Commodities Brochure ("Project"), all as described below:

- 1. **Scope:** BA and Client agree the intended scope of service is limited to and described within Attachment A, which is hereby incorporated by reference. Client agrees that BA is entitled to additional fees for any additional service BA furnishes for the benefit of the Project, provided that such service is not required due to BA's error or omission. BA agrees to inform Client of any additional service it deems necessary, and to receive Client's written authorization before furnishing any additional service.
- 2. **Schedule:** Client acknowledges that BA has developed and proposed a specific plan and project fee to furnish and complete its scope of professional services. Client understands that modifications to the Project's schedule may reasonably impact BA's anticipated performance, and that additional service and/or fee may be required to achieve a schedule change, which BA and Client agree to mutually consider and equitably resolve.
- 3. Fees: Client agrees the total compensation due BA for its professional service is provided in Attachment B which is hereby incorporated by reference. Client agrees that BA's compensation is not dependent or conditional upon Client's funding for the project. Client and BA agree that BA will submit monthly invoices that reasonably demonstrate the services furnished or completed, and that Client will issue payments within 30 days of any invoice. Client agrees that if it fails to make payment as provided, BA may suspend its service or terminate this Agreement as provided herein, without penalty or liability, and may suspend its services or terminate its agreement on any other project with Client, its subsidiary, or related entity. Client agrees to pay BA its costs of collection, including attorneys' fees, and interest at a rate of 1.5 percent per month. Amounts payable to BA are exclusive of taxes. Client shall be responsible for payment of all applicable sales or services taxes in connection with this Agreement and the transactions contemplated hereunder or shall otherwise provide BA with appropriate tax exemption certificates and documentation.
- 4. Retainer: Client agrees to pay BA an initial fee of \$0 as a retainer. Notwithstanding any other provision of this Agreement, services will not commence until BA's receipt of the retainer and the schedule shall be adjusted accordingly. The retainer will be held by BA and, provided Client makes all payments on monthly invoices during BA's performance of services, the retainer will be credited to the final invoice issued under this Agreement. In the event the final invoice amount exceeds the retainer, Client shall pay the difference, whereas in the event the retainer exceeds the final invoice amount, BA will refund the balance of the retainer to Client. The parties agree that the retainer shall not earn interest while in the possession of BA. Client agrees to make payment on invoices as provided in this Agreement and authorizes BA to use the initial retainer fee to pay any fees, expenses, or costs invoiced or incurred by BA or which Client fails to pay at any time during the term of this Agreement including, but not limited to, outstanding or unpaid invoices, accrued interest, reimbursable or direct expenses, and additional services. BA shall have the right to suspend services if the amount of the retainer is reduced due to its full or partial application towards an outstanding debt. Such suspension shall remain in effect until the retainer is restored to its full initial value. This provision shall not limit any other rights or remedies available to BA.
- 5. Communication/Coordination: BA and Client agree to designate representatives that will be responsible for managing the project and authorized to make timely decisions that promotes and enables the successful administration, coordination, and delivery of scope and/or service described within this Agreement. BA and Client agree to professionally collaborate with the other (inclusive of those for whom each is responsible) concerning project-based circumstances, decisions, and/or issues that affect the other's scope and/or obligations, or the project's schedule, budget or quality.
- 6. Change Management: BA and Client acknowledge that project change is typical, for one reason or another. Each party agrees to cooperate with the other to reasonably determine the cause(s) of such change and to render a timely solution in the best interest of the Project, as then evaluated by the circumstances, information and belief available.
- 7. **Standard of Care:** BA shall perform the Services in accordance with that degree of care ordinarily exercised by members of the same profession.
- 8. **Terms and Conditions:** This Agreement is subject to the Terms and Conditions included in Attachment C: Terms and Conditions, which is hereby incorporated by reference.
- 9. Choice of Law/Venue: This Agreement is to be governed by and construed in accordance with the laws of the State of Florida, without regard to conflicts of law principles.
- 10. **Entirety of Agreement:** This Agreement, inclusive of any attachments, constitutes the entire agreement and understanding between the parties. BA and Client agree to only be bound and obligated to the terms and conditions described within this Agreement. This Agreement may be amended only by a writing signed and/or acknowledged (as via email) by authorized representatives of both parties.

IN WITNESS WHEREOF, this Agreement is accepted as of the date first written above.

Client Name: Florida Ports Council	Bermello, Ajamil & Partner , LLC.:
Signed:	Signed:
Name:	Name: Luis Ajamil
Title:	Title: 07/10/24

Attachment A: Scope of Services

Client's Representative

Name: Emily Fisher

• Company: Florida Ports Council

• Address: 502 East Jefferson Street, Tallahassee, Florida 32301

• Phone Number: 269.416.0996

Email address: emily.fisher@flaports.org

BA's Contact

Name: Leah McKenney

Address: 4711 South LeJeune Road, Coral Gables, FL 33156

• Phone Number: 786.641.8584

• Email address: leah.mckenney@woolpert.com

Scope of Services

Critical commodities typically include goods that are essential for the economy, public health, and safety. These can vary depending on the region and specific needs but often encompass the following:

1. Food and Agricultural Products

2. Fuel and Energy

3. Medical Supplies and Pharmaceuticals

4. Industrial Raw Materials

5. Construction Materials

6. Consumer Goods

7. Automotive

8. Refrigerated Goods

9. Essential Services Supplies

10. Agricultural Inputs

These commodities are deemed critical due to their significant impact on daily life, economic stability, and overall well-being of the population. Ensuring their smooth and efficient transportation through seaports is vital for maintaining supply chains and meeting demand.

BA will develop a standalone brochure (5-10 pages) focused on critical commodities coming in and out of Florida seaports. This brochure will be data-rich, featuring comprehensive information, relevant sources, and visual elements that highlight the critical importance of Florida seaports to the US and their neighbors. Potential topics to include may be as follows:

- Showcase how Florida seaports facilitate the distribution of critical commodities, both domestically and internationally.
- Detailed descriptions of the critical commodities passing through Florida seaports (e.g., food, fuel, pharmaceuticals).
- Discuss the role of Florida seaports in ensuring a steady flow of critical commodities in a simple to understand way, i.e. "Food matters".
- Discuss how efficient port operations can mitigate disruptions in the supply chain, especially during emergencies.
- Present potential examples and case studies (opportunity for FPC outreach to Florida port for examples, etc.):
 - o Examples of how improved port logistics have benefited communities and businesses.
 - Fuel supply cycles and their implications.
 - o Challenges with current fuel pipelines.
 - o Impact on airplane fuel availability and related services (tourism, car rentals, local transportation).

The brochure will be used to advocate for legislative support and funding for port improvements, linking them directly to the well-being of the communities they serve.

The specific details of the project work are outlined below:

Task 1: Kick Off Call -

BA will schedule a kickoff call with Martin Associates and the Florida Ports Council. The call will be used to discuss and identify the following:

- o Key topic: Which critical commodities to include in the brochure
- o General discussion topics to include

- Key points and data to include
- o Survey questions to be sent to Florida ports
- Others to be identified

Task 2: Data Compilation – BA will work with Martin Associates to collect necessary data surrounding the critical commodities coming in and out of Florida seaports.

Note: This task assumes Martin Associates can use the data collected during the Economic Impact Study, and no additional data will need to be purchased.

Task 3: Draft Report Development – BA will build a compelling narrative supported by data, graphs, infographics, and photos. A draft report in Word format will be shared with the Client for review and approval. The brochure will follow the outline below:

- Executive Summary
- o Key Findings / Bullets
- o Infographics on key critical commodities (food, fuel, pharmaceuticals)
- Main content that builds the story using data, graphs, and photos, as well as touches on other critical commodities to be identified.

Task 4: Final Report Development – BA will take the approved Word document and lay it out in a graphical manner. This will include graphic / infographic information that helps simplify the importance of Florida seaports, with the idea that these graphics can be used as one-pagers, on social media, the FPC website, etc.

Timeline

BA proposes to deliver the final report by November 15, 2024.

Attachment B: Compensation

Fee

This task assumes Martin Associates can use the data collected during the Economic Impact Study, and no additional data will be required for purchase.

Additionally, it assumes Florida Ports Council will be able to provide photos that can be used in the final design.

Invoice Schedule

50% of the fee will be invoiced upon draft report submittal. The remaining 50% of the fee will be invoiced upon final brochure delivery.

Reimbursable Expenses

Reimbursable expenses are direct expenses including but not limited to the following times a multiple of 1.10:

- Data required for purchase
- Images
- Other to be identified

BA will not move forward with any reimbursable expenses without the written approval of the Florida Ports Council.

Tab 4D Program Administration

Tab 4E Other Issues

Tab 5

U.S. Department of Agriculture/Cold Storage Treatment Update

Tab 6 U.S. Army Corps Update

Tab 7

U.S. Customs and Border Protection Update

Tab 8 Communications/Marketing Discussion

MARKETING UPDATE



TO: Florida Ports Council Board of Directors

CC: Mike Rubin, President & CEO, Florida Ports Council

FROM: Edie Ousley, President, Yellow Finch Strategies

DATE: August 21, 2024

RE: Marketing and Communications Update

Thank you for the opportunity to continue providing the Florida Ports Council (FPC) with strategic marketing and communications services.

This memo is intended to provide a high-level overview of the FY 2024-25 marketing campaign. More detailed information will be provided during the upcoming board meeting in Pensacola.

FY 2023-24 Marketing Campaign Recap:

During the past fiscal year, the Florida Ports Council embarked on a *Seas the Opportunities* marketing campaign which highlighted, educated and amplified how the FPC's system of seaports are essential to ensuring that America's supply chain runs efficiently. It also emphasized the importance of how continued investments are essential for Florida's system of seaports to continue playing a leading supply chain role.

FY 2024-25 Marketing Campaign:

Understanding that incoming Senate President Ben Albritton, along with Agriculture Commissioner Wilton Simpson, will focus on a "Food Matters" platform for the next two legislative sessions, the FPC's 2024-25 marketing campaign will pivot its messaging efforts to focus on "critical commodities: food, fuel and medical supplies." This is a message that both Senator Albritton and Commissioner Simpson specifically requested.

YFS will blend this message with:

- Economic data that is currently under development by the FPC, and
- A critical commodities report that is also under development by the FPC.

The above will allow YFS to incorporate key facts and data points to frame a message (backed up by facts) hyper focused on Florida's system of seaports being the number one supply chain leader feeding, fueling and healing Floridians.

YFS will focus this message on its primary audience – lawmakers. We'll also use the following messaging tools to help target our audience:



MARKETING UPDATE



- Dedicated campaign messaging and display space within the FPC website.
- Multiple collateral materials, including:
 - One-pager handout,
 - Display signage,
 - o Graphics for use across multiple platforms
- Advertising:
 - Florida Trend:
 - Florida 500 edition
 - Legislative Session edition
 - Transportation edition
 - Daily Pulse digital during Legislative Session
 - o WFLA-FM The Morning Show with Preston Scott
 - 6 a.m. 9 a.m. conservative talk radio
 - The Tallahassee regions number one station that lawmakers listen to
- Social Media
- Influencer Articles
 - Florida Politics

Additionally, YFS will coordinate with FDOT seaport office leaders, as well as FDOT communications team leaders, to help ensure reciprocal support across social media.

Again, this is a high-level overview. In-depth details will be provided during the upcoming board meeting.

Thank you



Tab 9
Legislative

Tab 9A
State

Tab 9Ai 2024 Legislative Session Recap



MEMORANDUM

DATE: March 8, 2024

TO: Florida Port Directors

FROM: Michael Rubin, President/CEO

SUBJECT: LEGISLATIVE REPORT – END OF SESSION REPORT

The Florida Legislature formally completed Regular Session 2024 early on Friday, March 8th. The Session was again marked by several high-profile pieces of legislation concerning family, children, and K-12 related issues. There also were a couple of transportation related bills that passed dealing with several administrative and contractual issues at FDOT.

The Florida Legislature did not fully fund the FDOT Fiscal Year 2024/2025 Work Program at \$14.2 billion, but the seaport budget items in the Work Program were fully funded. We provide the following report on seaport-related issues that either passed or failed to pass during Regular Session 2024:

Legislation Passed by the Florida Legislature

1. Fiscal Year 2024/2025 Budget (HB 5001 Conference Report by Senate Appropriations and House Appropriations). Although more state revenues were generated this fiscal year, the Senate and House passed a similar total budget as last year -- totaling \$117.46 billion. As provided in the Senate Press Release, "the budget authorizes paying off \$500 million in state debt, accounts for significant tax relief, and sets aside record state reserves."

The Budget funds the FDOT Fiscal Year 2023/2024 Work Program at \$13.98 billion (last year the Legislative funded the FDOT Work Program at the requested amount of \$13.6 billion). This includes over \$109.6 million for seaport projects and programs in the following specific line items:

- A. <u>Line Item 2028</u> -- \$15 million for debt reserve payments (FPFC 1996 Bond Refinance).
- B. Line Item 2029 -- \$10 million for debt reserve payments (FPFC 1999 Bond Refinance).
- C. <u>Line Item 2030</u> -- \$74,596,958 for the FSTED Program, SIS, GM, SPII and other FDOT allocations in FDOT 5-Year Work Program.
- D. <u>Line Item 2031</u> -- \$10,000,000 for the Seaport Investment Program/Bond debt reserve payments.
- E. <u>Line Item 2033</u> -- \$43,071,234 for the FDOT Intermodal Development/Grants Program. This may or may not include some seaport projects.

The Florida Legislature also included approximately \$387 million of individual member local transportation projects in the budget. Funding for these projects comes from both non-recurring General Revenue Funds (\$138 million) and non-recurring State Transportation Trust Funds (\$249 million). Two individual member projects related to seaports were included in these member projects:

- A. <u>JAXPORT Crane Replacement</u> -- \$26 million for JAXPORT crane replacement. Request formally submitted by Senator Yarborough (R-Jacksonville) and Representative Daniels (D-Jacksonville). \$23 million coming from non-recurring General Revenue and \$3 million from non-recurring State Transportation Trust Funds.
- B. <u>Putnam County Docking Infrastructure</u> -- \$1.2 million for rehabilitation of berthing and docking infrastructure. Request formally submitted by Senator Hutson (R-Palm Coast) and Representative Payne (R-Palatka). \$600,000 coming from non-recurring General Revenue and \$600,000 from non-recurring State Transportation Trust Funds.
- 2. Department of Transportation (CS/CS/Cs/SB 1226 by Senator DiCeglie and CS/CS/CS/HB 1301 by Representative Abbott). This legislation contains FDOT's legislative priorities for Regular Session 2024 and contains several statutory changes requested by FDOT. The bill includes \$15 million in recurring funds for the Intermodal Logistics Center Infrastructure Support Program for Fiscal Year 2024/2025 through Fiscal Year 2029/2030. The bill also contains language prohibiting the expenditure of state funds to support a project or program at a public transit authority, regional transportation or expressway authority, airport, or seaport which is found in violation of s. 381.00316, F.S. concerning health care requirements for Covid-19 including mandatory vaccinations and masks.
- 3. Department of Commerce (CS/CS/SB 1420 by Senator Burgess and CS/CS/HB 1419 by Representatives Tuck/Lopez(J)). This legislation contains Florida Commerce's legislative priorities for Regular Session 20204 and contains several statutory changes related to the change over from Enterprise Florida to Florida Commerce. The bill also includes the creation of the Supply Chain Innovation Grant Program, but no funding was provided for the program this Fiscal Year.
- 4. Special Districts (SB 1058 by Senator Hutson and CS/CS/HB 7013 by House Local Administration, Federal Affairs and Special Districts Subcommittee). This legislation was filed as a Committee Bill by the House Local Administration, Federal Affairs and Special Districts Subcommittee. The legislation would make several changes to the Florida Statutes pertaining to Special Districts, including annual reports on goals and objectives. In our discussions with House and Senate leadership on this bill they have reiterated (including a statement on the House Floor) that the FSTED Seaport Mission Plan would comply with the reporting requirements of this bill. If the bill is approved by the Governor, we will ensure that the link to the FSTED Seaport Mission Plan on our website includes the statement that the annual publication of the FSTED Seaport Mission Plan is submitted in compliance with section 311.09, F.S., and the new Special District reporting requirements contained in section 189.0694, F.S.
- 5. <u>License or Permit to Operate a Vehicle for Hire (SB 648 by Senator DiCeglie and HB 377 by Representative Borrero)</u>. This legislation prohibits a county or municipality from requiring a person to obtain an additional license from such county or municipality when that person holds a valid, active license or permit to operate a vehicle for-hire in any other county or municipality

if the person meets certain statutory requirements. The bill was amended to exempt seaports and airports from the requirements of this legislation.

Legislation NOT Passed by the Florida Legislature

1. Seaports (SB 714 by Senator Wright and unfiled bill by Representative Gonzalez Pittman). Senator Wright refiled this legislation to increase the statutory funding of the FSTED and SPII programs. This legislation would increase Chapter 311 FSTED statutory minimum from \$25 million to \$50 million and the Strategic Port Investment Initiative statutory minimum from \$35 million to \$70 million. Unfortunately, Representative Gonzalez Pittman did not file the bill prior to the deadline, and it was too late to find another House sponsor at that time.

The legislation was never heard in a Senate or House committee.

2. Dredging and Beach Restoration Projects (SB 608 by Senator Rodriguez and HB 163 by Representative Gosset-Seidman). Senator Rodriguez and Representative Gosset-Seidman have refiled this legislation from last year. As a reminder, Representative Gossett-Seidman filed this legislation last year because of some information on improper conduct provided to her by dredging companies operating in South Florida. The legislation would require an independent contractor that has not conducted any activity for the local government for a period of one year before the commencement of the analysis or for a period of one year after the completion of the analysis. The local government conducting the dredging must provide written notice to all adjacent local governments that may be impacted by the activity. A violation of this new subsection of law would be punishable by a fine of 10 percent total project cost or an amount determined by DEP or the U.S. Army Corps, whichever is greater. The new subsection does not apply to any deepwater port maintenance dredging currently permitted or maintained by the U.S. Army Corps.

The legislation was never heard in a Senate or House committee.

3. Acceptance of Cash Payments by Businesses (SB 106 by Senator Jones and HB 35 by Representative Rudman. This legislation would require businesses to accept cash for payment of goods and services. The bill provided several exceptions, including "parking facility and commercial ground transportation operations owned or operated by an airport or a seaport."

The Senate Bill died in the Committee on Fiscal Policy. The House Bills was never heard in any House Committee.

4. <u>Transportation Network Companies (SB 7076 by Senate Finance and Tax)</u>. This Committee Legislation was filed late by the Senate Finance and Tax Committee. The legislation would prohibit airports and seaports from charging transportation network companies pickup fees greater than those charged to taxicab companies for pickups arranged within 60 minutes prior to passenger boarding.

The Senate Bill died on the Senate Floor. There was no similar legislation filed in the House.

5. Strategic Transportation Infrastructure Investment (HB 1275 by Representative Berfield and SB 1506 by Senator DiCeglie). This legislation contained additional requirements for FDOT to plan and fund freight mobility infrastructure. The legislation would require FDOT to develop strategies and a planned approach for investments in freight modes (including seaports). The House legislation also allocated \$150 million of sales tax revenue to FDOT for identified projects.

The legislation was never heard in a Senate or House committee.

Please call or email us if you have any questions.

Follow the Florida Ports Council to get the latest news on seaport issues:







2020	OPERATING CAPITAL OUTLAY FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	1,474,025
2021	SPECIAL CATEGORIES CONSULTANT FEES FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	7,732,502
2022	SPECIAL CATEGORIES CONTRACTED SERVICES FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	7,547,278
	FROM TRANSPORTATION DISADVANTAGED TRUST FUND	557,738
2022A	SPECIAL CATEGORIES LEASE OR LEASE-PURCHASE OF EQUIPMENT FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	166,709 3,830
2023	SPECIAL CATEGORIES GRANTS AND AIDS - TRANSPORTATION DISADVANTAGED FROM TRANSPORTATION DISADVANTAGED TRUST FUND	59,356,668
use the gra del for tra pro A sir gap may \$75 pro in for	om the funds in Specific Appropriation 2023, \$3,0 d by the Commission for the Transportation Disadvanta innovative grant program. Funds shall be used to provints to community transportation coordinators for innovative that is more cost efficient for the program and the users. Grants may be for projects in which insportation coordinator works with a non-tradiction, such as a transportation network company or other vides door-to-door, on-demand, or scheduled transport county may submit one project that encompasses multingle goal, such as providing cross-county mobility or resulting the section of the user's final destination of the receive more than one award and may receive a more than one award and may receive a more than the project includes a goal of providing readdition to any other goals. A ten percent local may all grants. All funds shall be used to provide dimensportation disadvantaged clients.	ged to continue ide competitive ovative service time efficient ch a community tional service her entity that ation services. iple goals or a educing service ation. A county aximum award of p to \$1,500,000 gional mobility tch is required
2024	FIXED CAPITAL OUTLAY TRANSPORTATION PLANNING CONSULTANTS FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	90,913,254
2025	FIXED CAPITAL OUTLAY AVIATION DEVELOPMENT/GRANTS FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	334,246,139
2026	FIXED CAPITAL OUTLAY PUBLIC TRANSIT DEVELOPMENT/GRANTS FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	652,638,074
2027	FIXED CAPITAL OUTLAY RIGHT-OF-WAY LAND ACQUISITION FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	329,114,866
	FROM RIGHT-OF-WAY ACQUISITION AND BRIDGE CONSTRUCTION TRUST FUND	95,331,880
2028	FIXED CAPITAL OUTLAY SEAPORT - ECONOMIC DEVELOPMENT FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	15,000,000

2029	FIXED CAPITAL OUTLAY SEAPORTS ACCESS PROGRAM FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	10,000,000
2030	FIXED CAPITAL OUTLAY SEAPORT GRANTS FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	74,596,958
2031	FIXED CAPITAL OUTLAY SEAPORT INVESTMENT PROGRAM FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	10,000,000
2032	FIXED CAPITAL OUTLAY RAIL DEVELOPMENT/GRANTS FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	49,446,743
2033	FIXED CAPITAL OUTLAY INTERMODAL DEVELOPMENT/GRANTS FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	43,071,234
2034	FIXED CAPITAL OUTLAY PRELIMINARY ENGINEERING CONSULTANTS FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	941,387,322
non for Roa cor	m the funds in Specific Appropriation 2034, \$2,00 recurring funds from the State Transportation Trust Fund is preliminary engineering and design services to reconstrud 880 in Palm Beach County. Funds shall be used to ridor to determine stabilization methods and to est ti-year plan to design, permit, construct, and upgrade the restable of the construct.	s provided act County study the tablish a
2035	FIXED CAPITAL OUTLAY RIGHT-OF-WAY SUPPORT FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND FROM RIGHT-OF-WAY ACQUISITION AND BRIDGE CONSTRUCTION TRUST FUND	55,574,015 2,092,566
2036	FIXED CAPITAL OUTLAY TRANSPORTATION PLANNING GRANTS FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	69,028,592
2037	FIXED CAPITAL OUTLAY DEBT SERVICE FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	85,081,154
	BRIDGE CONSTRUCTION TRUST FUND	204,823,730

There is hereby authorized to be issued up to \$357.1 million in principal amount of bonds authorized and issued pursuant to section 215.605, Florida Statutes, and any other payments necessary or incidental to the repayment of bonds. Specific Appropriation 2037 includes \$204,823,730 to support Fiscal Year 2024-2025 debt service associated with such projects.

There is hereby authorized to be issued up to \$204.1 million in principal amount of bonds to finance construction, reconstruction, and improvement of projects that are eligible to receive federal-aid highway funds in accordance with section 215.616, Florida Statutes. Specific Appropriation 2037 includes \$46,056,975 to support Fiscal Year 2024-2025 debt service associated with this project.

2069	FIXED CAPIT	TAL OUTLAY
	MATERIALS A	AND RESEARCH
	FROM STATE	E TRANSPORTATION
	(PRIMARY)	TRUST FUND

24,917,958

2069A FIXED CAPITAL OUTLAY

LOCAL TRANSPORTATION PROJECTS

FROM GENERAL REVENUE FUND 137,928,207

FROM STATE TRANSPORTATION

From the funds in Specific Appropriation 2069A, \$30,100,000 of nonrecurring funds from the State Transportation Trust Fund is provided for the Loop Road Connector - Phase 4 (HF 3666) (SF 3331). From the General Revenue Fund, \$24,950,000 in nonrecurring funds is provided for the Palm Coast Parkway Extension Loop Road - Phase 3 (HF 3665) (SF 3245) and \$24,950,000 in nonrecurring funds is provided for Matanzas Woods Parkway Extension Loop Road - Phase 2A (HF 3667) (SF 3243). The project phases include Project Development & Environmental (PD&E), Design, Utility Relocation, Construction, and Construction Engineering Inspection (CEI). The funding is intended to complement the Flagler County and/or the City of Palm Coast right-of-way contribution needed to support the westward access loop connector to promote economic opportunities in the region.

The remaining nonrecurring funds from the General Revenue Fund in Specific Appropriation 2069A shall be allocated as follows:

Black Creek Bike Trail (HF 3562) (SF 1617) City of Bonita Springs - Rosemary Drive Stormwater	375,000
Drainage and Pedestrian Safety Improvement Project (HF 3082) (SF 3289)	1,400,000
(SF 2393)	1,500,000
Pedestrian Traffic Improvements (HF 2199) (SF 1149) County Road 2209 Central Segment - Phase 2 (HF 3315) (SF	500,000
2472) Downtown West Palm Beach Signalization Upgrades - Phase 1	6,500,000
(HF 1931) (SF 3057) Ellis Road Widening Project Pre-construction Activities	2,750,000
(HF 2697) (SF 1983) Estero - Broadway Avenue West Improvements Design (HF	5,769,432
3087) (SF 3478)	300,000
General Aviation Terminal Project (HF 2747) (SF 2413) Gulf County Airport Site Work/Construction (HF 3451) (SF	5,400,000 5,000,000
2232)	1,000,000 23,000,000
Lee County - SR 82 Traffic Safety Improvements - Benchmark Ave (SF 3672)	2,673,775
(HF 3225) (SF 1049)	3,500,000
Improvements (HF 1795) (SF 1737)	1,850,000 2,500,000
NW Bell Street Extension - Columbia County (HF 3417) (SF 1571)	1,000,000
Pensacola International Airport Passenger Terminal Building Expansion and Renewal (HF 1737) (SF 3356)	5,000,000
Port St. Joe - Workforce Housing Access Road (HF 3522) (SF 3411)	1,000,000
Putnam County - Bardin Bridge Reconstruction (HF 3625) (SF 2385)	2,500,000
Putnam County - Docking Infrastructure (HF 3626) (SF 2449) Rainbow Village Redevelopment Road Improvements (HF 1145) (SF 2716)	600,000 750,000
(SF 2/16) Santa Rosa County - Intersection Improvements (HF 3210) (SF 1233)	500,000
State Road 16 Phase I - St. Johns County (HF 3317) (SF 3233)	7,500,000
State Road 64 PD&E Study - Manatee County (HF 2981) (SF 1279)	600,000
US 92 New Intersection (HF 1893) (SF 3231)	4,000,000

The remaining nonrecurring funds from the State Transportation Trust Fund in Specific Appropriation 2069A shall be allocated as follows:

rund in Specific Appropriation 2069A shall be allocated as i	LOIIOWS:
94th Avenue Traffic and Pedestrian Safety Improvements -	
Tamarac (HF 1730) (SF 2364)	. 716,533
2638) (SF 3643)	
Avon Park Executive Airport Infrastructure Improvements (HF 2174) (SF 3525)	
Barracuda Boulevard Roadway Improvement (HF 1807) (SF	
1270)	
Bonita Beach Road at US 41 Intersection Improvements (HF 3148) (SF 3618)	. 5,500,000
Bonita Beach Road Improvements - Vanderbilt Road to Hickory Drive (HF 3150) (SF 3617)	
Boynton Beach Sky Lake Neighborhood Road Resurfacing (HF	
2650) (SF 2711)	
(SF 1015)	
1581) (SF 1789)	. 1,000,000
Windermere (HF 3345) (SF 1373)	. 3,250,000
2116) (SF 1479)	. 1,978,000
(SF 1512)	. 250,000
City of Belle Glade Sidewalk Replacement (HF 1416) (SF 2152)	. 250,000
City of Bonifay - Weeks Street Roadway Improvements (HF 1246) (SF 2927)	. 1,967,647
City of Bonita Springs - Goodwin Street Stormwater Drainage and Pedestrian Safety Improvement Project (HF	
3078) (SF 3291)	. 1,300,000
(HF 2902) (SF 1281)	5,000,000
(SF 2393)	. 3,500,000
City of Callaway Roadway Repairs and Miscellaneous Asphalt Paving (HF 1661) (SF 2903)	1,000,000
City of Coral Springs - Everglades Greenway Loop (HF 2859) (SF 2805)	. 800,000
City of Doral - Complete Streets Program (HF 2504) (SF 1741)	. 250,000
City of Fort Lauderdale - Breakers Avenue Resiliency and Pedestrian Traffic Improvements (HF 2199) (SF 1149)	
City of Fort Lauderdale Sidewalk Repairs & ADA Upgrades (HF 2500) (SF 2015)	
City of Fort Myers - Frontage Acquisition (HF 2586) (SF	
3287)	
1217) (SF 1640)	. 250,000
Project (HF 1598) (SF 3330)	
City of Maitland - North Independence Lane Extension (HF 1231) (SF 1545)	
City of North Port - Price Boulevard Mitigation and	
Mobility Project (HF 3381) (SF 1871)	
(HF 2240) (SF 2607)	
Improvements (HF 2100) (SF 1787)	. 400,000
3370) City of Tampa - Harbour Island Access Improvements (HF	. 1,500,000
1993) (SF 2151)	. 312,500
Improvements (HF 1415) (SF 2145)	2,000,000
City of Wauchula Municipal Airport Runway and Taxiway Alpha Extension Project (HF 2198) (SF 3113)	. 5,500,000
City of Wauchula Municipal Airport T Hangars Improvements (HF 2177) (SF 3116)	. 5,000,000

110N 5 - NATURAL RESOURCES/ENVIRONMENT/GROWTH MANAGEMENT/TRAN.	SPORTALION
City of West Palm Beach Traffic Signal Hardening (HF	
2080) (SF 1179) City of Winter Park - Fairbanks and Denning Intersection	475,000
Improvements (HF 1230) (SF 1547)	500,000
(HF 2737) (SF 2855)	1,000,000
Cooper City Hiatus Road Traffic Safety Improvement - Phase II (HF 1771) (SF 3056)	470,000
Coral Gables Citywide Sidewalk Construction and Replacement (HF 2534) (SF 1798)	800,000
County Road 2209 Central Segment - Phase 2 (HF 3315) (SF 2472)	3,500,000
CR 107 Widening & Intersection Improvements - Preliminary Design & Engineering (HF 1684) (SF 1901)	750,000
CR 108 Extension - Nassau County (HF 1685) (SF 1902) CR 209 Safety Improvements - Clay County (HF 3567) (SF	3,700,000
1623) CR 217 Bridge Safety Improvements and Replacement - Clay	1,500,000
County (HF 3565) (SF 1625)	2,500,000
1624) CR 220 Extension - Clay County (HF 3568) (SF 1616)	1,500,000 1,500,000
CR 579 Little Manatee River-South Fork Bridge - Hillsborough County (HF 2878) (SF 1502)	1,500,000
CR 710 Realignment (HF 3050) (SF 2704)	3,550,000
Improvements (HF 1646) (SF 1793)	212,500
Cross Prairie Parkway Connector (HF 1322) (SF 3238) Dixie Highway Safety and Resilience Project (HF 2016) (SF	4,000,000
1161) East Lake Road at Keystone Road Intersection Improvements	1,000,000
(HF 2246) (SF 2613) Ellis Road Widening Project Pre-construction Activities	1,000,000
(HF 2697) (SF 1983) Ellisville I-75 Interchange/US 41 Improvement Project (HF	4,230,568
3414) (SF 1879)	3,000,000
3087) (SF 3478)	1,000,000 500,000
Fort Hamer Bridge Design Permitting & Construction (HF	•
3226) (SF 1057)	2,000,000
(HF 3227) (SF 1056) Fort Pierce - 13th Street Revitalization Phase 2 (HF	3,000,000
1081) (SF 2570) Fort Walton Beach Hill Avenue & Anchors Street Complete	2,000,000
Street Project Design (HF 1707) (SF 2953)	187,500 2,453,000
Halls River Multi-Use Path Phase 2 (HF 3268) (SF 2501)	2,000,000
Hardee County Center Hill Bridge Improvements (SF 3117) Hillsborough County Lithia-Pinecrest Transportation	1,400,000
Hillsborough County Lithia-Pinecrest Transportation Project (HF 2880) (SF 1832)	2,000,000
3002)	750,000
Historic Vilano Beach Main Street Improvements (HF 3316) Honore Avenue Widening from Fruitville Road to North of	125,000
17th Street (HF 1187) (SF 2649)Indian Creek Village Island Bridge Project Phase 1 (HF	1,000,000
3103) (SF 1123)	400,000
(SF 2605)Jackson County - Pooser Road Paving (HF 1018) (SF 2946)	3,000,000
Jacksonville SR 104 (Dunn Ave.) at V.C. Johnson Rd Intersection Improvements (SF 3385)	1,000,000
JAXPORT Crane Modernization Program (HF 3692) (SF 3384) Land's End Pedestrian Walkway - Blind Pass/Sunset Beach	3,000,000
(HF 1069) (SF 1944) Lee County - Permanent Repairs Little Pine Island Bridge	599,087
(HF 3084) (SF 3077) Madeira Beach - Milling and Resurfacing Area 9 Streets	1,200,000
(HF 1739) (SF 2715)	1,000,000
(SF 1055)	1,000,000
(HF 3225) (SF 1049)	2,500,000
1208) (SF 2508)	1,500,000

110N 5 - NATURAL RESOURCES/ENVIRONMENT/GROWTH MANAGEM	ENI/ IRANS	PORTATION
McIntosh Road at Clark Road (SR 72) Intersection		3 500 000
Realignment (HF 1186) (SF 3320)	Center	3,500,000
(HF 1994) (SF 1980)		5,000,000
Improvements (HF 1795) (SF 1737)		3,000,000
Transportation Improvements (HF 1349) (SF 2807) Miami Springs - Miller Drive Roadway Improvements (630,000
3144) (SF 1722)		1,000,000
Miami-Dade Roadway Resurfacing Project - SW 160 Stro (HF 1987) (SF 1805)		387,500
Miramar Citywide Streetlight Improvements (HF 2335) 1835)		300,000
Miramar Town Center - Pedestrian Underpass (HF 2683 1836)		500,000
NE 28th Street Bridge Replacement (HF 2195) (SF 153 Nelson Seawall and Outfitting Berth (HF 1660) (SF 2 Non-Vehicular Traffic Lane Safety Hardening Project	900)	320,000
1036) (SF 2330)		150,000
(HF 1819) (SF 1679)		425,000
2744)		1,400,000
3402)		500,000
1862)		212,500
NW 3rd Street Expansion and Water Plant Access Proje (HF 1782) (SF 2736)		920,300
NW Bell Street Extension - Columbia County (HF 3417 1571)		500,000
NW/NE 71st Street Roadway Improvements (HF 2045) (S: Okeechobee Pedestrian Overpass Improvements (HF 335: 3552)	3) (SF	750,000
Parkway Boulevard Sidewalk Project - Pasco (HF 1546) (SF	
1626)) (SF	585,000
1214) Pine Tree Lane Bridge Replacement Phase 2 (HF 1306)	(SF	125,000
1642) Pinellas Park Roadway and Intersection Improvements		250,000
60th Street/Park Boulevard (HF 1100) (SF 1937) Plant City - City Roadway Improvements (HF 3705) (SF Plant City - Collins Street Complete Streets (HF 3705)	F 1631)	400,000 9,500,000
(SF 1632)		2,000,000
1636)		500,000
1637)		375,000
Punta Gorda Airport Infrastructure/Access Road (HF :		3,750,000
Putnam County - Docking Infrastructure (HF 3626) (S Rainbow Village Redevelopment Road Improvements (HF	1145)	600,000
(SF 2716)		750,000
2966)		312,500
Lauderdale (HF 2786) (SF 2721)		60,000
Restoration (HF 2970) (SF 2020)		350,000
Improvement Project (HF 1135) (SF 2321)		600,000
Royal Palm Beach - Park Road North Pedestrian and Paugrades (HF 2910) (SF 2571)	arking 	500,000
Safety Harbor - Roadway Improvements and ADA Infrastructure Compliance (HF 2241) (SF 2177)		1,000,000
Sanibel - East Periwinkle Way Bridge Reconstruction Hurricane Ian (HF 3163) (SF 3409)		2,500,000
Sanibel - Road Reconstruction Hurricane Ian (HF 316-3412)		1,000,000
Santa Rosa County - Glover Lane & Hamilton Bridge Ro Intersection Improvements (HF 3212) (SF 1232)	oad	250,000
Santa Rosa County - Intersection Improvements (HF 3: (SF 1233)	210)	500,000
Smart North Florida Pilot Program (HF 1517) (SF 191		450,000

SECTION 5 - NATURAL RESOURCES/ENVIRONMENT/GROWTH MANAGEMENT/TRAN	NSPORTATION
South Miami - Bike Lanes Project (HF 2571) (SF 1612) South Miami - Manor Lane Culvert Replacement & Bridge	800,000
Repairs (HF 3243) (SF 1613)	235,000
1677) (SF 1267)	500,000
Connection - Transportation Study (HF 1519) (SF 2371) Stahlman Intersection Improvement Project - City of	500,000
Destin (HF 1675) (SF 2962)	200,000 750,000
State Road 24 - Archer Road 4-lane Widening Design (HF 3721) (SF 3711)	
State Road 64 PD&E Study - Manatee County (HF 2981) (SF	2,250,000
1279) Surfside - Inclusive Mobility and Accessibility	600,000
Enhancement Project (HF 3096) (SF 2849)	200,000
2566)SW 8th Avenue Roadway Restoration - Delray Beach (HF	1,000,000
2648) (SF 3221)	500,000 400,000
The South Dade Trail Multi-Use/Mobility Corridor (HF 1513) (SF 1804)	750,000
The Underline Multi-Use/Mobility Corridor (HF 2888) (SF 1808)	950,000
Town of Greensboro - Street Signs (HF 3174) Treasure Island - Roadway and Drainage Improvements (HF	12,600
1946) (SF 2720) Triangle Park and Children's Academy Pedestrian Safety	500,000
Initiative (HF 1035) (SF 1081)	1,200,000 2,000,000
Veterans Park Greenway Access (HF 3570) (SF 1614) Village of Key Biscayne Traffic Data Analysis (HF 1642)	1,000,000
(SF 1794)	137,500
3141) (SF 2740)	600,000
and Douglas Road (HF 3246) (SF 1810)	375,000
(HF 1137) (SF 2626)	250,000
Walton County Pedestrian Master Plan (HF 1817) (SF 3006) Washington County - Dumajack Road Phase II (HF 1124) (SF	1,000,000
3026)	781,378 2,000,000
Watson Road Phase II (HF 3276) (SF 2772)	3,600,000
Western Indiantown Road Improvement (HF 2132) (SF 2056) Wigmore Street Vehicle Overpass (HF 1640) (SF 3336)	2,425,000 3,000,000
Wilton Way Extension - 2 Lane Road (HF 3263) (SF 3601)	5,130,133
Winter Haven North Lake Shipp Drive Corridor Improvements (HF 1397) (SF 1850)	560,000
2070 FIXED CAPITAL OUTLAY	•
BRIDGE INSPECTION	
FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	19,752,350
2071 FIXED CAPITAL OUTLAY	
TRAFFIC ENGINEERING CONSULTANTS FROM STATE TRANSPORTATION	
(PRIMARY) TRUST FUND	299,298,382
2072 FIXED CAPITAL OUTLAY LOCAL GOVERNMENT REIMBURSEMENT	
FROM STATE TRANSPORTATION (PRIMARY) TRUST FUND	13,941,784
	13,341,704
TOTAL: PROGRAM: HIGHWAY OPERATIONS FROM GENERAL REVENUE FUND	0 110 500 046
FROM TRUST FUNDS	8,113,720,846
TOTAL POSITIONS 3,016.00 TOTAL ALL FUNDS	8,251,649,053
EXECUTIVE DIRECTION AND SUPPORT SERVICES	
APPROVED SALARY RATE 52,108,407	

"From the funds in Specific Appropriation 2034, \$2,000,000 in nonrecurring funds from the State Transportation Trust Fund is provided for preliminary engineering and design services to reconstruct County Road 880 in Palm Beach County. Funds shall be used to study the corridor to determine stabilization methods and to establish a multi-year plan to design, permit, construct, and upgrade the roadway."

Specific Appropriation 2069A Pages 324 through 328

"City of Bonita Springs - Rosemary Drive Stormwater Drainage and Pedestrian Safety Improvement Project (HF 3082) (SF 3289)	1,400,000
"Lee County - SR 82 Traffic Safety Improvements - Benchmark Ave (SF 3672)	2,673,775"
"Port St. Joe - Workforce Housing Access Road (HF 3522) (SF 3411)	1,000,000"
"Rainbow Village Redevelopment Road Improvements (HF 1145) (SF 2716) Santa Rosa County - Intersection Improvements (HF 3210) (SF 1233)	750,000 500,000"
"Winter Haven North Lake Shipp Drive Corridor Improvements (HF 1397) (SF 1850)	560,000"
"94th Avenue Traffic and Pedestrian Safety Improvements - Tamarac (HF 1730) (SF 2364) Accessible Journeys - Connecting the IDD Community (HF 2638) (SF 3643)	716,533 250,000"
"Avon Park Executive Airport Infrastructure Improvements (HF 2174) (SF 3525)	2,500,000 250,000 375,000"
"Bonita Beach Road Improvements - Vanderbilt Road to Hickory Drive (HF 3150) (SF 3617)	2,000,000
"Chase Road and Main Street Intersection Improvements - Windermere (HF 3345) (SF 1373)	400,000"
Citrus Grove School Pedestrian Safety Initiative (HF 2116) (SF 1479)	3,250,000 1,978,000
(SF 1512) City of Belle Glade Sidewalk Replacement (HF 1416) (SF 2152)	250,000
"City of Bonita Springs - Goodwin Street Stormwater Drainage and Pedestrian Safety Improvement Project (HF 3078) (SF 3291)	250,000"
(HF 2902) (SF 1281)	1,300,000 5,000,000
City of Bunnell - Road Rehabilitation Projects (HF 3643) (SF 2393) City of Callaway Roadway Repairs and Miscellaneous	3,500,000

Asphalt Paving (HF 1661) (SF 2903)City of Coral Springs - Everglades Greenway Loop (HF	1,000,000
City of Doral - Complete Streets Program (HF 2504) (SF	800,000
1/41)	250,000"
"City of Fort Lauderdale Sidewalk Repairs & ADA Upgrades (HF 2500) (SF 2015)	1,500,000"
"City of Kissimmee - Thacker Avenue Roadway Improvement Project (HF 1598) (SF 3330) City of Lynn Haven Roadway Repairs (HF 1663) (SF 2913)	250,000 1,000,000"
"City of Maitland - North Independence Lane Extension (HF 1231) (SF 1545)	750,000
Mobility Project (HF 3381) (SF 1871)	1,000,000
City of Palm Beach Gardens RCA Boulevard Roadway	1,000,000
Improvements (HF 2100) (SF 1787)	400,000
City of Tampa - Harbour Island Access Improvements /UE	1,500,000
1993) (SF 2151)	312,500"
"City of Wauchula Municipal Airport T Hangars Improvements (HF 2177) (SF 3116)	5,000,000"
"City of Winter Park - Fairbanks and Denning Intersection Improvements (HF 1230) (SF 1547)	500,000
(HF 2737) (SF 2855)	1,000,000
Phase II (HF 1771) (SF 3056)	470,000
Replacement (HF 2534) (SF 1798) County Road 2209 Central Segment - Phase 2 (HF 3315) (SF	800,000
2472)	3,500,000"
"CR 108 Extension - Nassau County (HF 1685) (SF 1902) CR 209 Safety Improvements - Clay County (HF 3567) (SF	3,700,000
1623)CR 217 Bridge Safety Improvements and Replacement - Clay	1,500,000
County (HF 3565) (SF 1625) CR 218 Extend 4 Lane Road - Clay County (HF 3569) (SF	2,500,000
1624)	1,500,000 1,500,000
Hillsborough County (HF 2878) (SF 1502) CR 710 Realignment (HF 3050) (SF 2704) Crandon Boulevard - Multimodal Traffic Flow and Safety	1,500,000 3,550,000
Improvements (HF 1646) (SF 1793)	212,500 4,000,000
East Lake Road at Keystone Road Intersection Improvements	1,000,000
Ellis Road Widening Project Pre-construction Activities	1,000,000
(Hr 2697) (SF 1983)	4,230,568"
"Estero - Broadway Avenue West Improvements Design (HF 3087) (SF 3478)	1,000,000 500,000

3226) (SF 1057)Fort Hamer Road 4-Lane Design Permitting & Construction	2,000,000
(HF 3227) (SF 1056) Fort Pierce - 13th Street Revitalization Phase 2 (HF	3,000,000
1081) (SF 2570)	2,000,000
Street Project Design (HF 1707) (SF 2953)	187,500
Gulf Breeze Shared-Use Overpass (HF 1734)	2,453,000 2,000,000
Hardee County Center Hill Bridge Improvements (SF 3117) Hillsborough County Lithia-Pinecrest Transportation	1,400,000
Project (HF 2880) (SF 1832)	2,000,000
3002)	750,000 125,000"
"Indian Creek Village Island Bridge Project Phase 1 (HF	
3103) (SF 1123)	400,000"
"Jackson County - Pooser Road Paving (HF 1018) (SF 2946) Jacksonville SR 104 (Dunn Ave.) at V.C. Johnson Rd	500,000
Intersection Improvements (SF 3385) JAXPORT Crane Modernization Program (HF 3692) (SF 3384)	1,000,000
Land's End Pedestrian Walkway - Blind Pass/Sunset Beach (HF 1069) (SF 1944)	
	599,087"
"Madeira Beach - Milling and Resurfacing Area 9 Streets (HF 1739) (SF 2715)	1,000,000"
"McIntosh Road at Clark Road (SR 72) Intersection	
Realignment (HF 1186) (SF 3320)	3,500,000
(HF 1994) (SF 1980)	5,000,000"
"Miami Lakes - NW 154th Street Turn Lane Extension Transportation Improvements (HF 1349) (SF 2807)	
Miami Springs - Miller Drive Roadway Improvements (HF	630,000
3144) (SF 1722)	1,000,000
(HF 1987) (SF 1805)	387,500
1835) Miramar Town Center - Pedestrian Underpass (HF 2683) (SF	300,000
1836)	500,000
NE 28th Street Bridge Replacement (HF 2195) (SF 1538) Nelson Seawall and Outfitting Berth (HF 1660) (SF 2900)	320,000
Non-Vehicular Traffic Lane Safety Hardening Project /HF	2,000,000
1036) (SF 2330) North Bay Village - Harbor Island Roadway Improvements	150,000
North Miami Beach Traffic Calming Projects (HF 3651) (SF	425,000
North Street Roadway Improvements Phase 1 (HF 1228) (SF	1,400,000
3402)	500,000
1862) NW 3rd Street Expansion and Water Plant Access Project	212,500
(HF 1782) (SF 2736)	920,300
NW Bell Street Extension - Columbia County (HF 3417) (SF 1571).	500,000
Okeechobee Pedestrian Overpass Improvements (HF 2045) (SF 2766)	750,000
3552) Parkway Boulevard Sidewalk Project - Pasco (HF 1546) (SF	200,000
1626) (SF	585,000"

"Pine Tree Lane Bridge Replacement Phase 2 (HF 1306) (SF 1642)	250,000"
"Plant City - Collins Street Complete Streets (HF 3707) (SF 1632)	2,000,000"
"Plant City - Turkey Creek Road Improvements (HF 3702) (SF 1637)	375,000"
"Rainbow Village Redevelopment Road Improvements (HF 1145)	750,000
2966)	312,500
Lauderdale (HF 2786) (SF 2721)	60,000
Restoration (HF 2970) (SF 2020)	350,000
Robinson Road Vehicle and Pedestrian Extension and Improvement Project (HF 1135) (SF 2321)	600,000
Royal Palm Beach - Park Road North Pedestrian and Parking Upgrades (HF 2910) (SF 2571)	
Safety Harbor - Roadway Improvements and ADA Infrastructure Compliance (HF 2241) (SF 2177)	500,000
	1,000,000"
"Santa Rosa County - Glover Lane & Hamilton Bridge Road Intersection Improvements (HF 3212) (SF 1232) Santa Rosa County - Intersection Improvements (HF 3210)	250,000
(SF 1233)	500,000
South Miami - Bike Lanes Project (HF 2571) (SF 1612) South Miami - Manor Lane Culvert Replacement & Bridge	450,000 800,000
Repairs (HF 3243) (SF 1613)	235,000
St. Johns Power Park Regional Economic Transformation and	500,000
Stahlman Intersection Improvement Project - City of	500,000
Destin (HF 1675) (SF 2962) State Road 16 Extension - Clay County (HF 3566) (SF 1619).	200,000 750,000"
"Surfside - Inclusive Mobility and Accessibility	
Enhancement Project (HF 3096) (SF 2849)	200,000
2566) SW 8th Avenue Roadway Restoration - Delray Beach (HF	1,000,000
2648) (SF 3221)	500,000"
"The South Dade Trail Multi-Use/Mobility Corridor (HF 1513) (SF 1804)	750,000"
"Town of Greensboro - Street Signs (HF 3174)	12,600
Treasure Island - Roadway and Drainage Improvements (HF 1946) (SF 2720)	500,000
Triangle Park and Children's Academy Pedestrian Safety Initiative (HF 1035) (SF 1081)	1,200,000"
"Veterans Park Greenway Access (HF 3570) (SF 1614)	1,000,000
Village of Key Biscayne Traffic Data Analysis (HF 1642) (SF 1794) Village of Virginia Gardens Roadway Improvements (HF	137,500
3141) (SF 2740)	600,000
Vision Zero Pedestrian Safety Improvements - Grand Avenue and Douglas Road (HF 3246) (SF 1810) Vision Zero Pedestrian Safety Improvements - SW 2 Street	375,000

(HF 1137) (SF 2626)	250,000"
"Washington County - Dumajack Road Phase II (HF 1124) (SF	
3026)	781,378
Watson Road Phase II (HF 3276) (SF 2772)	2,000,000 3,600,000"
"Winter Haven North Lake Shipp Drive Corridor Improvements	
(HF 1397) (SF 1850)	560,000"

SECTION 6 - GENERAL GOVERNMENT

Specific Appropriation 2120 Page 335

"From the funds in Specific Appropriation 2120, \$80,000,000 in recurring funds from the General Revenue Fund is provided for Florida College System institutions for increased costs associated with participation in the State Group Insurance Program for Fiscal Year 2024-2025. The funds shall be distributed to participating colleges based on increased costs to the colleges compared to their current health insurance programs. The Department of Education shall submit a report to the chair of the Senate Committee on Appropriations and the chair of the House of Representatives Appropriations Committee which includes a detailed calculation of the increased costs for each participating college after open enrollment periods are completed."

Specific Appropriation 2305 Pages 352 and 353

"ABC Institute, Inc Building Florida's Future (HF 1399) (SF 2729) Advanced Manufacturing EduLab Development Phase II (HF	312,500
1793) (SF 1266)	1,000,000
1622) (SF 1236) Electric Vehicle Workforce Training (HF 1263) (SF 2629)	122,605 1,000,000"
"North Florida Workforce - Soft Skills and Financial Literacy Training (HF 1692) (SF 1261)	137,500"
"PortMiami Workforce Needs Assessment (HF 1068) (SF 1778) Regional Skilled Careers Expo and Junior Apprenticeship	75,000
SFHCC Minority Education Enrichment Program (HF 2640) (CF	50,000
State of Florida Women's Business Centers (HF 2699) (SF	125,000
2993) Transitional Homeless Family Housing (SF 3161)	330,000 100,000"
"United Way of Florida - Income Tax Consulting & Preparation Assistance (HF 3223) (SF 1586)	600,000"
Specific Appropriation 2313A Pages 354 and 355	
"Community Land Trust: NW Florida Affordable Housing (HF 1622) (SF 1236)	1,200,000"
"Sharing Civic Engagement Strategies in Florida (HF 2821) (SF 3164)	180 000
	180,000

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Statute Titles > Title 13 > Ch. 189 > Sec. 189.0694

189.0694 - Special districts; performance measures and standards.

- (1) Beginning October 1, 2024, or by the end of the first full fiscal year after its creation, whichever is later, each special district must establish goals and objectives for each program and activity undertaken by the district, as well as performance measures and standards to determine if the district's goals and objectives are being achieved.
- (2) By December 1 of each year thereafter, each special district must publish an annual report on the district's website describing:
 - (a) The goals and objectives achieved by the district, as well as the performance measures and standards used by the district to make this determination.
 - (b) Any goals or objectives the district failed to achieve.

History.—s. 7, ch. 2024-136.



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Recommended language for compliance with

Section 189.0694, F.S. - Special districts

The 5-Year Florida Seaport Mission Plan required by section 311.09(3), Florida Statutes, must define "the goals and objectives" for the development of port facilities at all statutory Florida seaports, including those seaports created as special districts. Pursuant to that section, the report includes "specific recommendations for the construction of transportation facilities connecting any port to another transportation mode and for the efficient, cost-effective development of transportation facilities or port facilities for the purpose of enhancing trade, promoting cargo flow, increasing cruise passenger movements, increasing port revenues, and providing economic benefits to the state." The report also includes economic impact reports of Florida seaports; an analysis of the trade, cargo and cruise volumes at all Florida seaports; statements on the completion of major infrastructure projects at Florida seaports; and the 5-year Capital Improvement Plans for each seaport. This report is updated and prepared annually and is statutorily required to be submitted to the President of the Senate, the Speaker of the House of Representatives, the Department of Commerce, and the Department of Transportation.

As required by section 189.0694, Florida Statutes, the 5-Year Florida Seaport Mission Plan functions as the annual report for all statutory Florida seaports, including those seaports created as special districts. A digital version of the report is available on the following website -- https://flaports.org/

Tab 9Aii 2025 Legislative Session

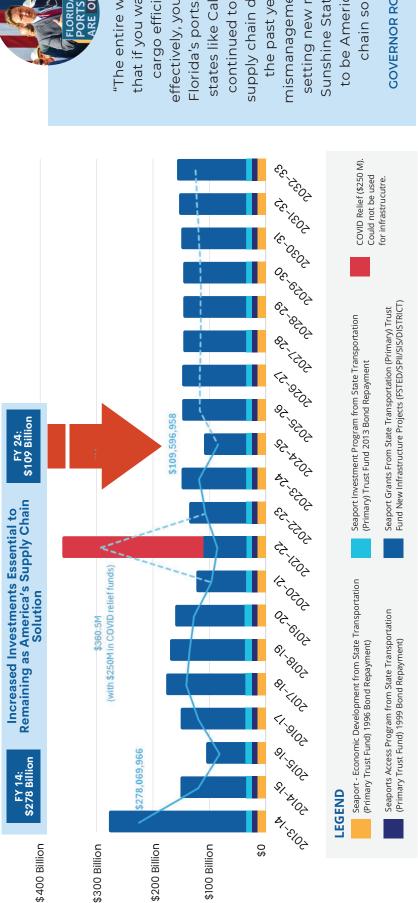
FLORIDA SEAPORT FUNDING Cargo and Cruise Activities Support:

Investments in Ports and Infrastructure

- 900,000 Direct and Indirect Jobs
- \$117.6 Billion in Economic Value
- 13.3% of Florida's GDP



- 2023: 114.25 Million Tons of Cargo Handled
- 2022: 112.5 Million Tons of Cargo Moved



effectively, you need to use mismanagement, Florida is supply chain disruptions in Florida's ports. While other states like California have Sunshine State continues continued to experience setting new records. The that if you want to move "The entire world knows to be America's supply cargo efficiently and the past year due to chain solution."

GOVERNOR RON DESANTIS







#SeasTheOpportunities at a Florida seaport. www.FlaPorts.org 24TENT04b WORK PROGRAM FILE: 9-Mar-2023

FLORIDA DEPARTMENT OF TRANSPORTATION 2022/23 PROGRAM AND RESOURCE PLAN SUMMARY FISCAL YEARS 2023/24 TO 2027/28 (MILLIONS OF \$)

FILE: 9-Mar-2023		1		(MILLIO	NS OF \$)			
	ACTUAL	PLAN				ve Years		
PROGRAM AREAS	21/22	22/23	23/24	24/25	25/26	26/27	27/28	TOTAL
	5 070 0	40.007.0	0.000.0	70444	7,000,0	0.040.4	0.005.0	o= 400 o
I. PRODUCT	5,673.2	10,827.0	9,602.3	7,311.1	7,093.9	6,646.4	6,835.8	37,489.6
A Chata I li alaura Cartaga (CLIC)	2 107 2	4.904.0	4 70E 1	2 262 7	0 711 7	2 260 8	2 024 0	15 962 1
A. State Highway System (SHS) B. Other Roads	2,197.2 408.8		4,705.1 455.0	3,363.7 369.3	2,711.7 394.8	2,260.8 418.2	2,821.8 444.2	15,863.1 2,081.5
	309.2		614.1	437.9	278.2		138.7	2,061.5 1,669.1
C. Right of Way Land	335.7	,	406.0	297.4	319.3	200.3	296.5	1,614.2
D. Aviation E. Transit	419.8		625.7	427.8	419.2		469.2	2,342.6
E. Transit F. Rail	149.0		241.9	152.9	104.7	144.0	113.8	757.2
G. Intermodal Access	17.6		44.2	45.2	170.7	193.9	203.9	657.8
H. Seaports	155.3		150.5	100.8	113.2	113.3	111.3	589.2
I. Safety	165.3		243.4	175.0	190.5	197.7	203.2	1,009.8
•	943.7		1,563.3	1,702.2	1,744.9	1,692.0	1,641.7	8,344.1
J. Resurfacing K. Bridge	571.6	*	553.2	239.0	646.7	730.4	391.5	2,560.9
K. Bilage	37 1.0	300.5	555.2	239.0	040.7	730.4	391.3	2,500.9
II. PRODUCT SUPPORT	1,783.6	2,707.5	2,538.8	1,926.6	1,719.7	1,471.4	1,472.6	9,129.1
A Drolinging and Cardina and a	4.047.0	4 200 0	4 404 4	050.0	700.0	700.0	707.0	40770
A. Preliminary Engineering	1,017.6 466.1		1,404.4 741.0	959.3 624.4	792.8 607.5	733.2 426.9	787.8 376.2	4,677.6 2,775.9
B. Construction Eng. Inspection								
C. Right of Way Support	84.1		124.7	94.6	62.6	57.9	50.6	390.5
D. Environmental Mitigation	12.4		8.1	1.9	5.9	5.6	4.7	26.2
E. Material & Research	44.4		55.6	56.1	58.0	59.7	61.5	291.0
F. Planning & Environment	142.7		186.8	171.4	173.2	167.6	170.5	869.6
G. Public Transport. Ops.	16.2	17.1	18.1	18.9	19.6	20.4	21.2	98.3
III. OPER. & MAINTENANCE	1,460.6	1,810.2	1,931.9	1,860.3	1,925.4	1,976.1	2,038.9	9,732.7
A. Operations & Maintenance	896.4	1,017.9	1,020.6	1,027.9	1,053.6	1,113.8	1,213.9	5,429.8
B. Traffic Engineering & Opers.	268.8	*	416.8	416.1	439.7	444.6	422.5	2,139.7
C. Toll Operations	295.4		494.5	416.3	432.1	417.7	402.6	2,163.1
·								
IV. ADMINISTRATION	158.0	178.2	207.4	229.0	198.9	207.2	212.8	1,055.1
A. Administration	96.6	106.2	111.1	115.1	119.2	123.5	128.0	596.8
B. Fixed Capital Outlay	6.1	13.0	37.4	52.6	15.9	17.4	15.9	139.2
C. Office Information Systems	55.3	59.0	58.9	61.3	63.7	66.3	68.9	319.0
		4=====			40.00=0	40.004.4		
TOTAL PROGRAM	9,075.4	15,522.9	14,280.4	11,326.9	10,937.9	10,301.1	10,560.1	57,406.4
V. OTHER	1,228.4	1,877.1	350.8	345.6	399.8	357.2	334.7	1,788.1
V. OTHER	1,220.4	1,077.1	000.0	0-10.0	000.0	001.2	004.7	1,700.1
A. Local Govt. Reimbursement	9.7	8.7	31.3	5.6	44.7	8.5	15.4	105.5
B. Other	1,218.8	1,868.4	319.5	340.0	355.1	348.7	319.3	1,682.6
TOTAL BUDGET	10,303.8	17,400.0	14,631.2	11,672.5	11,337.6	10,658.3	10,894.8	<u>59,194.5</u>
HIGHLIGHTS:								
1. Construction	4,093.9	7,569.6	7,277.6	5,633.4	5,496.6	5,092.8	5,299.6	28,800.0
2. FLP (w/o TD Commission)	1,023.2		1,403.8	959.2	1,062.2		1,129.8	5,637.3
Product Support Consultant	1,399.0			1,474.8	1,275.6	1,028.9	1,022.6	6,850.3
a. Preliminary Engineering	910.8			830.6	659.0	594.1	643.1	4,007.4
b. Construction Eng. Inspection	466.1	807.0	741.0	624.4	607.5		376.2	2,775.9
c. Right of Way Support	22.0		26.8	19.8	9.1	8.0	3.4	67.0
o. ragin or vvay support	22.0	70.1	20.0	10.0	5.1	0.0	0.4	07.0

SEAPORT DEVELOPMENT

Program Description

The Seaport Development Program provides funding for the development of public deep-water seaport infrastructure to support the handling and processing of cargoes and passengers and the accommodation of seagoing vessels. A variety of grant funding programs support a wide variety of projects including waterway dredging, construction of storage facilities, wharves and terminals, and acquisition of cranes and other equipment used in moving cargo and passengers. Some programs also provide funding for such projects as security infrastructure and land acquisition.

The department provides \$35 million in annual funding to repay three bond issues.

- Section 320.20, F.S., provided for two bond Issues: \$15 million for repayment of the 1996 bond program, of the Florida Ports Financing Commission, funded port capital improvements and security infrastructure improvements; and \$10 million for repayment of the 1999 bond program funded port access improvements and security infrastructure improvements. The Florida Seaport Transportation and Economic Development (FSTED) Council is responsible for allocating excess funds not needed for debt service, including any funds derived from the refinancing of debt service. The \$25 million of provided funds are in addition to the \$25 million allocated through Section 311.07, F.S.
- Section 339.0801, F.S., provides \$10 million for repayment of a bond issue in FY 2013/14 identified as the Seaport Investment Program for the purpose of funding 14 major seaport projects.

Section 311.10, F.S., requires that at least \$35 million in annual funding be allocated by Florida Department of Transportation (FDOT) to Seaport Strategic Investment Initiative (SPII) projects.

Seaports can also receive additional FDOT funding from other sources including Strategic Intermodal System (SIS) funds, and funds provided directly from FDOT 'District' programs.

Tab 9B

Federal

June 18, 2024

RE: Coastal Zone Management Act Consistency Determination for the Proposed Rule to Amend the North Atlantic Right Whale Vessel Strike Reduction Rule

Dear State Coastal Management Program Managers,

The purpose of this document is to provide the National Oceanic and Atmospheric Administration's (NOAA's) National Marine Fisheries Service (NMFS) Office of Protected Resources consistency determination for the proposed amendments to the North Atlantic Right Whale Vessel Strike Reduction Rule ("speed rule") pursuant to the Coastal Zone Management Act (CZMA), 16 U.S.C. § 1451 et seq. and 15 CFR part 930, subpart C. This "regional" consistency determination was prepared in accordance with 15 CFR §§ 930.36(e) and 930.39, and is being provided to the federally-approved state CZMA programs for coastal states bordering the Atlantic Ocean, including Maine, New Hampshire, Massachusetts, Rhode Island, Connecticut, New York, Pennsylvania, New Jersey, Delaware, Maryland, Virginia, North Carolina, South Carolina, Georgia, and Florida. NMFS sent an email on January 23, 2023 to the listed state CZMA programs requesting a copy of the relevant enforceable policies for your state prior to making this consistency determination.

I. Proposed Action

NMFS proposed amendments to the existing North Atlantic right whale (*Eubalaena glacialis*) vessel speed rule to further reduce the likelihood of mortalities and serious injuries to endangered right whales from vessel strikes, which are a leading cause of the species' decline and a primary factor in an ongoing Unusual Mortality Event. The proposed rule would: (1) modify the boundaries and timing seasonal speed restrictions (renamed as Seasonal Speed Zones or SSZs) to better align with areas characterized by elevated collision-related mortality risk; (2) create a Dynamic Speed Zone (DSZ) program to implement temporary mandatory speed restrictions when whales are known to be present outside active SSZs; (3) extend the size threshold of regulated vessels to include most vessels 35 ft (10.7 m) or greater in length; and (4) update the speed rule's safety deviation provision. See <u>87 FR 46921</u> (August 1, 2022). Changes are needed to stabilize the ongoing North Atlantic right whale population decline and prevent the species' extinction. The proposed changes were designed to address the risk of ongoing lethal strikes in U.S. waters, including strike events that have occurred within state coastal waters. The amendments were informed by a coastwide collision mortality risk assessment, and updated information on North Atlantic right whale distribution, vessel traffic patterns, and vessel strike mortality and serious injury events.

The proposed SSZs include substantial spatial and temporal changes to the current speed zones in the Northeast and Mid-Atlantic regions, and more modest changes in the Southeast region.

¹Numerous studies have indicated that slowing the speed of vessels reduces the risk of lethal vessel strikes, particularly in areas where right whales are likely present and vessel traffic is common and traveling at high speeds.

The annual effective dates of the proposed SSZs are summarized as follows with geographic coordinates provided in the proposed regulatory text (see attached map):

- (1) Atlantic Zone (November 1 May 30)
- (2) Great South Channel Zone (April 1 June 30)
- (3) North Carolina Zone (November 1 April 30)
- (4) South Carolina Zone (November 1 April 15)
- (5) Southeast Zone (November 15 April 15)

NMFS proposed no active SSZs between July and October, and only the Great South Channel Zone would be active during the month of June. This is consistent with data showing fewer North Atlantic right whales present in U.S. waters during summer and early fall period.

To address elevated vessel strike risk in areas outside SSZs, NMFS proposed to implement a new mandatory Dynamic Speed Zone (DSZ) program to replace ongoing voluntary Dynamic Management Area (DMA)/Slow Zone programs, which have shown poor cooperation from mariners. Under the proposed program protocol, a temporary DSZ would be declared within discrete areas outside active SSZs, within U.S. waters from Maine to Florida (excluding the Gulf of Mexico), if (1) a confirmed visual sighting of a North Atlantic right whale aggregation (three or more whales in close proximity) or a confirmed right whale acoustic detection occurs; and (2) NMFS makes a determination that the area to be designated as a DSZ has a greater than 50 percent likelihood of North Atlantic right whale presence during a minimum effective period of 10 days. Proposed SSZs were developed with the understanding that DSZs would be used to implement mandatory speed restrictions when appropriate outside of active SSZs.

Recent vessel strike events have highlighted the lethality of collisions involving vessels less than 65 ft (19.8 m) in length. Since 2020 alone, NMFS has documented four lethal North Atlantic right whale vessel strikes in U.S. waters involving vessels 35ft (10.7 m) to 65 ft (19.8 m) in length, including: (1) a calf killed off New Jersey in June 2020; (2) a calf killed off Florida in February 2021; and (3) its mother seriously injured in the same strike event and (4) a calf found dead in Georgia in March 2024. Since the existing speed rule (50 CFR § 224.105) does not mitigate risk from lethal collisions involving vessels less than 65 ft (19.8 m) in length, NMFS proposed to extend the size threshold for regulated vessels to include most vessels greater than or equal to 35 ft (10.7 m) in overall length.

The proposed rule also included modifications to the current safety deviation provision to enhance mariner safety, and enforcement monitoring. The proposed changes would expand the scope of the current safety deviation for vessel experiencing severe maneuverability constraints to include: (1) emergency situations that present a threat to the health, safety, or life of a person; and (2) allow vessels less than 65 ft (19.8 m) in length to transit at speeds greater than 10 knots (5.1 m/s) within areas where a National Weather Service Gale Warning, or other National Weather Service Warning (e.g., Storm Warning, Hurricane Warning) for wind speeds exceeding those that trigger a Gale Warning is in effect. The proposed amendments would also replace the current safety deviation logbook entry with a requirement for vessels employing certain safety deviations to submit an online report to NMFS within 48 hours of invoking the deviation.

II. Regional consistency determination with State Coastal Management Program's applicable enforceable policies

This is a regional consistency determination, in accordance with 15 CFR § 930.36(e), because the geographic extent of the proposed amendments covers the waters off the U.S. East Coast from Maine to Florida (excluding the Gulf of Mexico). The seasonal zones extend from Massachusetts to northern Florida; and dynamic zones may be declared between Maine and Florida, excluding interior waters (except in Massachusetts). The following paragraphs address the common coastal effects, management implications, enforceable policies common to some or all of the affected states, and unique state policies.

A. Coastal Effects and Management Implications

NMFS has determined that the proposed amendments to the vessel speed rule would affect water uses² (also referred to as coastal uses) in the 15 states along the U.S. East Coast, with respect to vessel traffic and operations. The proposed amendments would not affect navigational regulations such as traffic separation schemes, no wake zones, boating safety zones, pilotage requirements, or hazards to navigation. The proposed amendments would not have any physical impacts on the coastal zone's land component, including port facilities, beaches, wetlands, or other natural coastal resources.

The amended SSZs would overlap (seasonally) with state waters but not occur within most inland bays, estuaries and inlets with the exception of certain areas along the Massachusetts coast (i.e., Cape Cod Bay). DSZs may be declared within the same areas, but are expected to be more common in the Mid-Atlantic and Northeast regions. State coastal uses in both federal and state waters would be affected (seasonally) by SSZs and may be affected by DSZ declarations, as vessels would need to transit through any active zones while adhering to speed restrictions. While SSZs would be seasonal, and DSZs temporary and limited in extent, the speed restrictions would impact the transit times of vessels that otherwise would have traveled at speeds in excess of 10 knots, including commercial ships, cruise ships, tug and tow boats, work and industrial vessels, and recreational and commercial fishing vessels.

None of the proposed amendments are expected to impact water quality, as they would not affect strict federal and state clean water legislation that prohibits the discharge of vessel pollution in state or federal waters. NMFS anticipates that the amendments would have a positive effect on air quality and ocean noise because studies have shown that reducing the speed of large ships (in particular) reduces polluting emissions and ocean noise. Any impacts on other marine species, in addition to the North Atlantic right whale, are expected to be beneficial. There are no foreseeable impacts on cultural or historic resources.

NMFS expects the largest proportion of costs from implementation of the proposed amendments would be borne by the commercial shipping industry. Other vessel sectors are expected to incur cost burdens, particularly those characterized by higher speed operations such as passenger vessels (tour boats, charter fishing vessels, high-speed ferries), pilot boats, recreational boats, and some commercial fishing and industrial vessels. The seasonal nature of the proposed speed

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² As defined in CZMA § 304(18) (16 U.S.C. § 1453(18)).

zones is expected to partially temper impacts of the proposed rule, as fewer or no speed zones will be in effect during the fairest weather months. We estimate that 89% of the cost burden of the proposed rule would accrue to vessels operating in the Mid-Atlantic and Northeast regions (between Maine and North Carolina) and 11% of costs would be borne by vessels operating in the Southeast (South Carolina to Florida). Public facilities and activities would be minimally affected. Therefore, the estimated economic impacts are not expected to compromise the economic value of coastal resources.

A more detailed evaluation of the impacts of the proposed amendments can be found in the <u>Draft Environmental Assessment</u> and <u>Draft Regulatory Impact Review and Initial Regulatory</u> Flexibility Analysis.

B. Consistency with State CZMA Enforceable Policies

This section describes how the proposed amendments are consistent with the applicable enforceable policies³ contained in the potentially affected states' respective federally approved CZMA programs. Part 1 of this section addresses common policies across the potentially affected states, and Part 2 addresses policies that are unique to a particular state.

1. Enforceable Policies Common to Some or All of the Affected States

Endangered species conservation and management

The proposed amendments are consistent with state policies regarding endangered species because their objective is to reduce threats to, and help the recovery of, a critically endangered species, the North Atlantic right whale. Several other endangered species may also benefit from the proposed amendments.

Public access for recreation

The proposed amendments are consistent with state policies regarding public access for recreation because they would not impede access to federal waters for public recreation. Economic impacts are unlikely to affect the economic value of coastal areas. While transit speeds would be affected, only vessels 35 ft (10.7 m) and longer would be required to abide by the vessel speed restriction measures during the seasonal implementation periods or when there is an active DSZ. Also, the proposed amendments would only apply from the U.S. East Coast shoreline out to the extent of the Atlantic Exclusive

³ Pursuant to 15 CFR § 930.34(d) ("Upon request by the Federal agency, the State agency shall identify any enforceable policies applicable to the proposed activity based upon the information provided to the State agency at the time of the request."), NMFS sent an email dated January 23, 2022, to the 15 affected states requesting states to provide any reasonably foreseeable effects on the uses or resources of their state's coastal zones, which also included requesting states to identify the enforceable policies that pertain to those effects for NMFS' consideration. Eight states (Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, and Virginia) responded to our letter but only five of those states identified enforceable policies (Georgia, Maryland, New Hampshire, New York, and Virginia). NMFS determined that the following enforceable policies provided by the five states are not applicable or only tangentially applicable to the effects arising from the proposed rule: New Hampshire Enforceable Policies #3, #4, #8, #9, #12, #14, and #15; New York Enforceable Coastal Policy #29. All other applicable enforceable policies are included in Part 1 or Part 2 of this section. Any comments provided by states on the proposed action in response to NMFS' request for enforceable policies are not addressed in this consistency determination letter.

Economic Zone; therefore, most inland waters, rivers, and bays would not be covered by speed restrictions. Finally, the proposed amendments consist primarily of speed restrictions and, therefore, would allow for public access anywhere in state waters.

Fisheries and coastal resource conservation and management

The proposed amendments are consistent with state policies regarding coastal uses related to recreational and commercial fishing and coastal resource management because they would not affect fish or their habitat, interfere with any fisheries resources or coastal resource regulations, or have any physical impact on natural coastal resources. However, there may be seasonal economic impacts to the fishing industry by increasing transit times and longer trips to fishing areas in federal waters, for vessels that otherwise would transit in excess of 10 knots.

Ports, harbors, piers, and related facilities

The proposed amendments are consistent with state policies regarding ports, harbors, piers, and related facilities, because they do not affect the activities or traditional uses of these facilities within the regulated waters. The proposed amendments do not affect the enhancement, development, or infrastructure of these facilities.

Waterways, navigable waters, and right of passage

The proposed amendments are consistent with state policies regarding the right of use of all navigable waterways because they would not restrict access to navigable waters; rather, they would limit vessel speed in certain state waters during seasons when North Atlantic right whales are present in these waters.

Air quality

The proposed amendments are consistent with state policies regarding air quality because, as mentioned above, may improve air quality in coastal areas; it has been shown that reducing vessel speed reduces pollutant emissions.

2. Unique State Policies

The New Hampshire and Georgia CZMA programs contain the following enforceable policies, which NMFS believes to be unique⁴ to their states, and therefore, are not included in the above analysis.

New Hampshire's Coastal Program Enforceable Policy #16

New Hampshire's Coastal Program Enforceable Policy #16 states that marine and estuarine research and education will be promoted and supported to benefit coastal resource management. The proposed amendments are consistent with this state policy because they will not impede research and education activities from occurring; rather, they would only require regulated vessels to reduce speed if a research or education activity is taking place on the waters within an active SSZ or DSZ.

⁴ While these policies may not in fact be unique to a specific state, NMFS is only addressing the enforceable policies provided by the states that responded to our email dated January 23, 2022, which requested affected states to provide a copy of their enforceable policies.

Georgia's Boat Safety Act, O.C.G.A., 52-7-1, et seq.

Georgia's Boat Safety Act establishes boating safety zones for a distance of 1,000 feet from the high-water mark of several islands. All motorized craft are prohibited from these waters, except at certain pier and marina access points. The proposed amendments are consistent with this boat safety policy because they would not alter accessibility to the access points; only the speed at which regulated vessels could approach the access points would be seasonally or temporarily affected.

III. Conclusion and Consistency Determination

Based on the above information, NMFS has determined that the proposed amendments to the North Atlantic right whale vessel speed rule are consistent to the maximum extent practicable with the enforceable policies of the potentially affected states' CZMA programs. Please submit your state agency's concurrence or objection with our determination within 60 days from the receipt of this letter (15 CFR § 930.41) to Caroline Good at <u>caroline.good@noaa.gov</u>.

NMFS will assume concurrence if a state agency does not reply within 60 days from receipt of this consistency determination and supporting information, as required by 15 CFR § 930.39(a), and there has not been an extension of the 60-day review period.

Please contact Caroline Good, at <u>caroline.good@noaa.gov</u> if you have any questions about this consistency determination.

Sincerely,

Shannon Bettridge

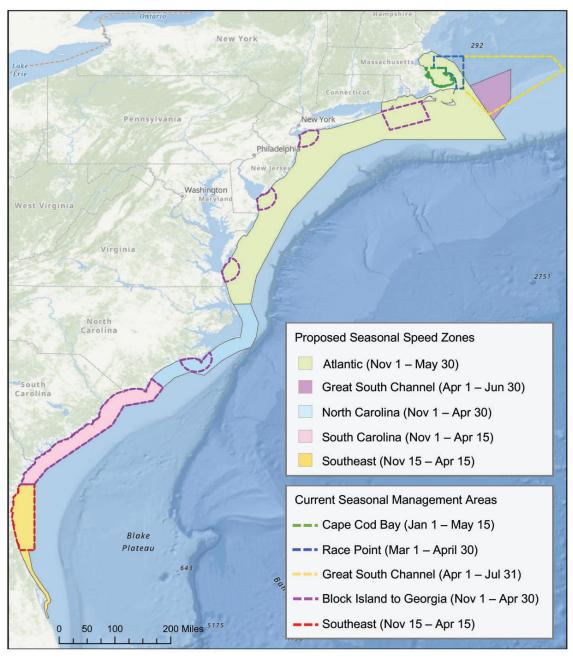
Lum Both

Division Chief

Marine Mammal and Sea Turtle Conservation Division NOAA Fisheries Office of Protected Resources



Proposed North Atlantic Right Whale Seasonal Speed Zones (Most Vessels 35 Feet or Longer)



NOAA Fisheries is proposing to modify the boundaries and timing of current vessel speed restrictions (Seasonal Management Areas) along the U.S. East Coast and create proposed Seasonal Speed Zones to reduce the risk of lethal collisions with endangered North Atlantic right whales. Most vessels 35 feet or longer would be required to transit at 10 knots or less within active proposed Seasonal Speed Zones.

Tab 10 Partner Updates

2024 AAPA Annual Convention & Expo

Port Prosperity: Expanding Opportunities, Growing Business.

Diamond Sponsor





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Speaker Series Sponsor

Theater Sponsor









Sunday, October 27 All Times Listed are in EDT	
1:00 p.m. to 6:00 p.m. Harbor Foyer and Galleria	Registration - Attendee and Speaker Registration: Harbor Foyer – Harbor Level - Exhibitor Registration: Galleria – Galleria Level
3:00 p.m. to 11:00 p.m. Galleria	Exhibit Hall Setup
2:00 p.m. to 8:00 p.m. Webster	Board of Directors Retreat and Dinner

Monday, October 28 All Times Listed are in EDT	
7:00 a.m. to 6:00 p.m. Harbor Foyer and Galleria	Registration - Attendee and Speaker Registration: Harbor Foyer – Harbor Level - Exhibitor Registration: Galleria – Galleria Level
7:00 a.m. to 6:00 p.m. Harbor Ballroom and Galleria	General Session & Exhibit Hall Setup

8:00 a.m. to 11:00 a.m. Independence Boardroom	AAPA Board of Directors Breakfast Meeting
9:00 a.m. to 5:00 p.m. Webster	AAPA Commissioners' Symposium *This is for Commissioners only* • 9:00 a.m. to 9:15 a.m.: Welcome • 9:15 a.m. to 10:00 a.m.: Finding Your New Port Leaders: Qualities to Look For, Current Trends in Port Hiring and How to Navigate the Process This presentation will discuss qualities and characteristics to consider when hiring new port leaders, the state of hiring in the port sector and lessons learned in the executive
	search process. Attendees will discuss identifying and selecting leaders who can effectively guide their organization and navigate the challenges of the port industry; how ports are adapting to the needs of port and private sector executives seeking their next roles; and conducting a search that is fair, inclusive, transparent, and likely to produce the most successful outcome.
	Sue Dvonch, Partner, Shey-Harding Executive Search
	10:00 a.m. to 10:45 a.m.: Safe Harbors – Preventing Human Trafficking in Maritime Gateways This session will focus on the critical issue of preventing human trafficking in maritime gateways. Attendees will hear from an expert in the field about strategies, best practices, and resources for creating safe harbors and combating human trafficking within the port industry.
	 Kirsten Foot, CEO & Executive Director, BEST – Businesses Ending Slavery & Trafficking
	• 10:45 a.m. to 11:15 a.m.: Break
	11:15 a.m. to 12:00 p.m.: AAPA Legislative Update AAPA Government Relations team will discuss the upcoming legislative goals and priorities for 2025 in this critical election year and how AAPA plans to take advantage of the "first 100 days" of the new Administration.
	Led by: John Bressler, VP of Government Relations, AAPA
	• 12:00 p.m. – 1:00 p.m.: Lunch
	 1:00 p.m. to 1:45 p.m.: Insurance Has Its' Perils in the Port Industry In this presentation, attendees will delve into the risks and challenges that insurance poses in port operations. From liabilities in cargo handling to potential maritime insurance pitfalls, participants will gain valuable insights and strategies for managing and mitigating risks effectively. Don't miss this informative session on how to navigate the complexities of insurance within the port industry and safeguard your business against potential perils.
	Robert Iremonger, Key Principal, Abingdon Risk Consulting
	1:45 p.m. to 2:30 p.m.: Engineering Your Port Energy Project In this presentation, attendees will learn key strategies for successfully planning and implementing energy projects within the port industry. From renewable energy initiatives

	to optimizing energy efficiency in port operations, participants will gain valuable insights and practical tips for engineering sustainable and cost-effective energy solutions. Don't miss this informative session on how to strategically plan and execute your port energy projects for long-term success and environmental impact. • Duncan Kopp, Americas Marker Director, Ports & Maritime, Jacobs • 2:30 p.m. to 3:00 p.m.: Break • 3:00 p.m. to 3:45 p.m.: Port and Community Relations Port and Community Relations is a presentation that focuses on the important relationship between port operations and the surrounding community. In this presentation, attendees will learn about the various ways in which ports can engage with and support the local community. The presentation will also cover strategies for fostering positive relationships between ports and community members, such as regular communication, transparency, and community outreach programs. • Jenny Windle, Founder and CEO, JPW Communications • Jenifer Barsell, Director of Marketing and Communications, Port of San Diego • 3:45 p.m. to 4:30 p.m.: The Future of AI in the Ports Industry In this presentation, attendees will explore the transformative potential of Artificial Intelligence (AI) within the port industry. From enhancing operational efficiency and optimizing supply chain management to improving safety and security protocols, participants will gain insights into the latest advancements and applications of AI
	technology in port operations. Join us to discover how AI is shaping the future of the ports industry and learn how to leverage this cutting-edge technology to drive innovation and competitiveness in your organization.
	Kirk Arthur, Government Solutions Lead, Microsoft Public Sector
11:30 a.m. to 3:00 p.m. Burroughs, Lewis, and Carlton Rooms	Regional Port Meetings & Committee Meetings on the Harbor Level of Hotel Lewis –
	 11:30 a.m. to 1:00 p.m. – TBD 1:00 p.m. to 2:30 p.m. – Great Lakes Ports Meeting
	Carlton – • 11:30 a.m. to 1:00 p.m. – TBD • 1:00 p.m. to 2:30 p.m. – Harbors and Nav Committee Meeting
	Burroughs – • 11:30 a.m. to 1:00 p.m. – TBD • 1:00 p.m. to 2:30 p.m. – TBD
Time Pending	PPM Cohort In-brief and Workshop
3:00 p.m. to 5:00 p.m. Burroughs	Legislative Policy Council Meeting & Annual Membership Meeting and Chairman's Address Open only to US port members

6:00 p.m. to 8:00 p.m.	Expo Hall Reception
Galleria	

Tuesday, October 29 All Times Listed are in EDT	
7:00 a.m. to 4:00 p.m. Harbor Foyer	Registration
7:00 a.m. to 5:00 p.m. Independence Boardroom	PPM x PPX
7:00 a.m. to 5:00 p.m. Galleria	AAPA Information Booth
7:00 a.m. to 8:30 a.m. Marina Ballroom – Lobby Level	Breakfast
8:00 a.m. Harbor Ballroom	Short PPM Grad Rehearsal
8:30 a.m. to 9:15 a.m. Harbor Ballroom	 Opening Ceremonies Singer Singing National Anthem / Color Guard AAPA Chairman Sponsor Hi and Welcome from Platinum Sponsors Welcome from AAPA President & CEO – Cary Davis Bell Ringing Port Welcome Videos
9:15 a.m. to 9:45 a.m. Harbor Ballroom	Keynote Address to be Announced Soon
9:45 a.m. to 10:00 a.m. Harbor Ballroom	Lighthouse Awards Block #1
10:00 a.m. to 10:25 a.m. Harbor Foyer	Networking Break
10:25 a.m. to 11:20 p.m. Harbor Ballroom	Main Stage: Modernizing Maritime: Lessons from Leaders on Boosting Port Income Join industry leaders as they share insights and strategies on modernizing maritime operations to increase port income. Discover proven tactics and innovative approaches to maximizing revenue and staying ahead in a competitive market.

	 Gordon Carr, Executive Director, New Bedford Port Authority Larry Kelley, Executive Port Director and CEO, Port of Port Arthur Navigation District Charles Tillotson, Executive Director, Plaquemines Port, Harbor and Terminal District Lisa Lefeber, CEO/Executive Director, Port of Everett In conversation with: To be announced soon
11:20 a.m. to 1:00 p.m. Galleria	Exhibit Hall Hours
12:00 p.m. to 1:00 p.m. Marina Ballroom – Lobby Level	Networking Lunch
12:00 p.m. to 1:00 p.m. Webster – Lobby Level	AAPA Supply Chain Partner (SCP) Council Lunch
1:00 p.m. to 1:50 p.m. Harbor Ballroom	Main Stage: The Cold Storage Market: A Maritime Perspective Explore the evolving cold storage market from a maritime perspective with industry experts. Gain valuable insights into the latest trends, challenges, and opportunities in the cold storage industry and learn how ports can capitalize on this growing sector.
	 Eric Casey, EVP Ports, Cold Summit Development Brian Clark, Executive Director, North Carolina Ports
	In conversation with: Jorge Hernandez, Director of Business Administration, Port Everglades
1:50 p.m. to 2:15 p.m. Harbor Ballroom	PPM Cohort Graduation Ceremony
2:15 p.m. to 3:00 p.m. Harbor Ballroom	Main Stage: Fireside Chat with Julie Ferland, General Manager, Maritime Operations AMR and IGU, Shell
3:00 p.m. to 3:50 p.m. Harbor Ballroom	Main Stage: Powering Forward: Navigating Tomorrow's Port Energy Challenges With the transition to cleaner energy sources and increasing demands on port infrastructure, navigating tomorrow's energy challenges at ports is more critical than ever. Experts will discuss the importance of electrification, renewable energy sources, and energy efficiency in port operations, as well as the challenges and opportunities that lie ahead. Join us to learn how ports are leading the way in shaping the future of energy management and sustainability. - Catharine Reid, Chief Marketing Officer, Bayotech - Jeff Pollack, Chief Strategy and Environment Officer, Port of Corpus Christi
	 Matt Wartian, Ports & Maritime National Business Development Manager, Burns & McDonnell Chris Lemoine, VP of Port and Sustainability Sales, Nikola Motor
	In conversation with: Ian Gansler, Director of Government Relations, AAPA
3:50 p.m. to 4:10 p.m.	Lighthouse Awards Block #2

Harbor Ballroom	
4:10 p.m. to 4:40 p.m. Galleria	Networking Break - Exhibit Hall Hours and Head to Tracks
4:40 p.m. to 5:30 p.m. Galleria – Tampa Bay Theater	Track #1 – The Future of Port Digitalization: Next steps in process at US Ports With digitalization coming to US ports, we will delve into the transformative impact of digital technologies on port operations and logistics. From automated container handling to real-time data analytics and predictive maintenance, digitalization is revolutionizing the way ports operate. Learn how ports are harnessing the power of technology to optimize workflows, enhance security, and drive economic growth in the digital age. - Bryn Heimbeck, President, Trade Tech
	More panelists to be announced soon!
4:40 p.m. to 5:30 p.m. Webster	Track #2 – Cybersecurity – Cyber Incident Response A discussion that includes topics around reporting expectations, cyber-criminal investigations and more. - Jack Chamberlain, Deputy Class Underwriter – Cyber, Chaucer Group - Jean-Simon Gervais, Information Security Consultant, Fullblown Security Consulting - In conversation with: Max Bobys, Vice President & Practice Leader,
	HudsonAnalytix – Cyber
4:40 p.m. to 5:30 p.m. Paine	Track #3 – Cruise Conversation Topic to Come
4:40 p.m. to 5:30 p.m. Carlton	Track #4 – Workforce Development Panel Topic to Come
5:30 p.m. to 7:00 p.m. Exhibit Hall	New England Port Happy Hour
TBD On Invite	PPM Cohort Dinner and Graduation Party

Wednesday, October 30 All Times Listed are in EDT	
7:00 a.m. to 5:00 p.m. Independence Boardroom	PPM x PPX

7:00 a.m. to 5:00 p.m. Galleria	AAPA Information Booth
7:30 a.m. to 12:00 p.m. Harbor Foyer	Registration
7:30 a.m. to 8:55 a.m. Marina Ballroom – Lobby Level	Breakfast
8:45 a.m. to 8:55 a.m. Harbor Ballroom	Welcome Back
8:55 a.m. to 9:25 a.m. Harbor Ballroom	Keynote Address Presented by GLDD Speaker Series Jason Schenker, Chairman of The Futurist Institute, President of Prestige Economics GREAT LAKES DREDGE & DOCK COMPANY, LLC
	Future Trends, Opportunities, and Risks for Port Growth in the Americas
	Join the top-ranked economist, bestselling author, and futurist Jason Schenker for a high-energy discussion of the most important trends that will shape the future of port growth in the Americas for years to come. This keynote will focus on critical dynamics in the economy, including growth, inflation, interest rates, the health of the consumer, and the labor market. The talk will include a non-partisan discussion of the upcoming 2024 U.S. election and its potential policy impacts on trade, taxes, and manufacturing. This discussion will also include an evaluation of global supply chain threats, tariffs, labor market tightness, and evolving trade flows likely to stem from Cold War Two geopolitical risks.
9:25 a.m. to 10:20 a.m. Harbor Ballroom	Main Stage: Ports are the Key: Enhancing Trade in the Western Hemisphere Our panelists from ports all over the Western Hemisphere will explore the crucial role that ports play in facilitating trade and economic growth across the region. These port leaders will discuss the significance of ports as key gateways for international commerce, the challenges, and opportunities for enhancing trade, and the importance of collaboration and innovation in developing efficient and resilient port infrastructure.
	- Luiz Fernando Garcia, CEO, Portos Do Parana
	 Mario Cardero, CEO, Port of Long Beach Leonel Molina, Director of the Port Commission of Guatemala
	In conversation with: Juan Duarte, CEO, Duaga
10:20 a.m. to 10:50 a.m. Harbor Ballroom	Main Stage: Keynote: Alberto Fierro, Consul General of Mexico
	Bridging Borders: Exploring Nearshoring Opportunities Between the US and Mexico
	Join Alberto Fierro, Consul General of Mexico in Boston, and Carlos Buqueras, President & CEO of SeaPort Manatee (the largest container port for trade with Mexico) and Chairman of the Florida Ports Council, as they discuss the potential for increased trade and nearshoring partnerships between the US and Mexico. From supply chain logistics to economic benefits, this conversation will explore the ways in which collaboration between the two countries can lead to mutual growth and success.

	In conversation with: Carlos Buqueras, President & CEO, SeaPort Manatee and Chairman, Florida Ports Council	
10:50 a.m. to 11:10 a.m. Harbor Foyer	Networking Break and Head to Tracks	
11:10 a.m. to 11:55 a.m. Galleria – Tampa Bay Theater	Track #1 – Financial Success of Port Infrastructure Projects - Uri Yoselevich, CEO & Founder, DockTech - Brandan Scully, Army Corp of Engineers	
11:10 a.m. to 11:55 a.m. Webster	Track #2 – The State of Port and Maritime Decarbonization in 2025	
11:10 a.m. to 11:55 a.m. Paine	Track #3 – Facilities Engineering Topic to be Announced Soon	
11:55 a.m. to 1:30 p.m. Galleria	Exhibit Hall Hours	
12:30 p.m. to 1:30 p.m. Marina Ballroom – Lobby Level	Networking Lunch	
12:30 p.m. to 1:30 p.m. Independence Boardroom	PPM Cohort Outbrief	
"Maritime Safety in the Aftermath of the Baltimore Bridge Incident"		
1:30 p.m. to 2:10 p.m. Harbor Ballroom	Great Lakes Dredge and Dock Speaker Series - Jonathan Daniels, Executive Director, Maryland Port Administration In conversation with: Willian Hanson, Senior Vice President, Market Development, Great Lakes Dredge and Dock	
2:10 p.m. to 2:50 p.m. Harbor Ballroom	Great Lakes Dredge and Dock Speaker Series - Todd Inman, Board Member, National Transportation Safety Board In conversation with: Dick Balzano, Vice President, Government Relations, Great Lakes Dredge and Dock	
2:50 p.m. to 3:40 p.m. Harbor Ballroom	Main Stage: Moving Forward Every Day: Strategies from the AAPA Economic Development Committee	

	Members of the AAPA Economic Development Council will showcase innovative strategies and best practices for growing port income. Experts will discuss successful approaches to maximizing economic opportunities, attracting investment, and fostering growth within port communities. From infrastructure development to workforce training and marketing initiatives, the panel will highlight how ports are driving economic development and creating sustainable prosperity for the regions they serve. - Joseph Cappel, Vice President of Business Development, Toledo-Lucas County Port Authority More panelists to be announced soon!
3:40 p.m. to 4:05 p.m. Harbor Foyer	Networking Break
4:05 p.m. to 4:20 p.m. Harbor Ballroom	Lighthouse Awards Block #3
4:20 p.m. to 5:10 p.m. Harbor Ballroom	Main Stage: Global Gateways: Leading the Future of Shipping and Logistics Leadership representation from major shipping companies joins AAPA to explore the evolving role of ports as global gateways and key players in the shipping and logistics industry. AAPA Supply Chain Partners (SCP) members will discuss the latest trends, technologies, and strategies shaping the future of international trade and supply chain management. From digitalization and automation to sustainability and resilience, the panel will examine how ports are adapting to meet the challenges and opportunities of a rapidly changing global marketplace. - Matthew Leech, President and CEO, Ports America
	- Ammar Kanaan, President and CEO, Filt - Sean Pierce, CEO, Logistec
	In conversation with: Griff Lynch, President and CEO, Georgia Ports Authority
5:10 p.m. to 5:25 p.m. Harbor Ballroom	Closing Remarks
6:00 p.m. to 8:30 p.m.	Port Industry Social at Fenway Park

Fall Political & Policy Retreat • October 1-3 • JW Marriott Orlando Bonnet Creek



TUESDAY, OCTOBER 1 Resort Casual



WELCOME RECEPTION

Open to Conference Registrants & Guests

Time: 6:00 pm – 7:00 pm

WEDNESDAY, OCTOBER 2

Resort Casual



BOARD MEETING

For Board of Directors Only **Time:** 9:30 am – 10:30 am



GENERAL SESSION

Open to Conference Registrants

Time: 10:30 am – 1:00 pm

Lunch Buffet available



POLICY COUNCIL MEETING BREAKOUT SESSIONS

Open to Conference Registrants

Time: 1:00 pm – 2:00 pm

Florida Energy Council

Health Care Council

Time: 2:00 pm - 3:00 pm

> Florida Transportation & Maritime Council

Al Coalition/ IT Council



THE CENTER FOR POLITICAL STRATEGY CONFIDENTIAL BRIEFING

For Diamond, Platinum and Gold Members Only (Does not include Political Council)

Time: 3:00 pm - 4:30 pm



CHAIRMAN'S DINNER

Open to Conference Registrants & Guests

Time: 6:00 pm

THURSDAY, OCTOBER 3 Resort Casual



GENERAL SESSION

Open to Conference Registrants

Time: 8:30 am Breakfast buffet available 9:00 am - 10:00 am **General Session**



POLICY COUNCIL MEETING BREAKOUT SESSIONS

Open to Conference Registrants

Time: 10:00 am - 11:00 am

Environmental Sustainability & Agriculture Council

> Financial Services Council

Time: 11:00 am – 12:00 pm

Manufacturing, Aerospace & Defense Council

Taxation Council



Environmental Sustainability & Agriculture Council (ESAC)

Addressing recycling, water quality, product stewardship, and other environmental issues important to the business community.



Financial Services Council (FSC)

Insurance and financial industries, working in concert with other interested parties, to secure a stable fiscal climate for Florida.



Florida Transportation & Maritime Council (FTMC)

Ensuring their continued economic prowess in a global marketplace for businesses that operate or support operations at any of Florida's 14 deep water ports.



Taxation Council (TC)

State tax revenues are necessary to fund essential state services and programs, but those needs must be balanced against the impact of taxation on Florida's businesses.



Information Technology Council (ITC)

Promoting Florida's move to the cutting edge of technology to meet the demands of a diverse, fast-growing population, while balancing the needs of the state and private sector.



Florida Energy Council (FEC)

Developing resources to meet Florida's future energy needs—producers, suppliers, storage facilities, marketers, retailers, wholesalers and users.



Health Care Council (HCC)

Working to craft a more functional and sustainable health care delivery system for Florida, incorporating the core principles of access, quality and affordability.



Manufacturing, Aerospace & Defense Council (MADC)

Advancing the interests of Florida's manufacturing community to help Florida diversify its economy and provide more high-wage and high value-added jobs in the state.





MARK YOUR CALENDAR - NOW! 46th Annual Southeast U.S./Japan Assoc. Joint Meeting: Charlotte, North Carolina - October 27-29, 2024



North Carolina, Mississippi, South Čarolina, and Tennessee, and includes both private and public sector members. The Southeast U.S./Japan Association has a counterpart in Tokyo, the Japan-U.S. Southeast Associ ation. The Japanese Association's membership includes the top managers of Japan's leading enterprises as well as high-level government and economic development officials. To fulfill the mission of both Associations, Membership in the Southeast U.S./Japan Association is open to residents of Alabama, Florida, Georgia, an Annual Joint Meeting is held, and alternates between selected sites in Japan and the Southeast. Membership in Florida Delegation, Southeast U.S./Japan Association, Inc. is open to individuals, companies, and organizations interested in the promotion of trade and investment. North Carolina is the host and has selected the Charlotte Convention Center as the official venue for this year's 46th Joint Meeting.

PROGRAM & ACTIVITIES:

- Overview of Current SEUS & Japan Economies
- Panels on Trade, Investment & Other-Current Topics of Interest
- Participation of Top Japanese Business & Government Leaders and SEUS
- Invitational Golf Tournament
- Tours, Receptions, Dinners & Special Entertainment for Excellent Network.
- Florida Delegation Annual Meeting of Members and Welcome Reception

REGISTER NOW!

We are pleased to announce that this year all 46th Annual Joint Meeting delegate registrations will be processed online for your convenience. The online registration portal is now open; click here to register now. The joint meeting registration fee for each Florida delegate, spouse or guest is \$650.00 through the regular registration period, which ends Oct. 4, 2024. For more details including cancellation policy you may visit the event website by clicking here.

However, once regular registration closes, a late registration fee may apply so anyone interested in attending is urged to register and secure your hotel room under our group rate early. Space is limited and the hotel group discount rate is offered first come, first served basis.

Register Now!
46th ANNUAL
JOINT
MEETING
of the

Southeast U.S./Japan & Japan-U.S. Southeast Associations

"Shaping the Future with Partnership, Innovation, and Growth" OCTOBER 27-29, 2024
CHARLOTTE, NC
Charlotte Convention Center



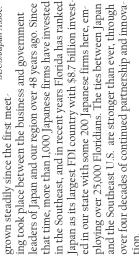
Mail to: Florida Delegation, Southeast U.S./Japan Association, Inc., PO Box 226647, Miami, FL 33222-6647 Tel: (786) 235-8289 Fax: (786) 235-8290 Email: info@fl-seusjapan.org or visit us online at: www.fl-seusjapan.org

EXECUTIVE DIRECTOR'S MESSAGE

Dear Florida-Japan Business Leader:

U.S. Southeast Associations. This prestigious event will be held in Charlotte, NC this coming October 27-29 at the Charlotte Convention been invited to lead the Florida Center. Governor Ron DeSantis has year's 46th Annual Joint Meeting of the Southeast U.S./Japan & Japan-I am pleased to invite you to this Delegation.

and the Southeast United States has The relationship between Japan



and the seven Southeast U.S. member states. Additional-This year's program will include remarks and preseneach of the member states, and senior Japanese business ly, the respective governors and other senior officials of tations by top business and government leaders, repreand government leaders and special guest speakers are relationship as well as topic of interest between Japan senting the most significant aspects of the economic

your calendar now and strongly encourage your partici significant benefits for our state. I invite you to mark The participation of leaders like you will provide pation. Please contact me for more details.

I look forward to seeing you in Charlotte this October!

Sincerely,

Executive Director Dave Woodward



Dave Woodward,

Florida Delegation, SEUS/Japan Assoc. Executive Director,

expected to participate.

tunities for an estimated 400-500 participating delegates The meeting will provide exciting networking oppornities. This will provide an exclusive opportunity for our limited for each state to maximize networking opportuto renew old friendships and establish new ones, includdelegates to establish business relationships with Japanese business, government and economic development meals and entertainment. Conference participation is ing a golf tournament, sightseeing tours, receptions, leaders.

6:00 p.m. - 9:00 p.m



OINT MEETING ANNUAL 46TH

SOUTHEAST U.S./JAPAN & JAPAN-U.S. SOUTHEAST ASSOCIATIONS

"SHAPING THE FUTURE WITH PARTNERSHIP

CHARLOTTE CONVENTION CENTER, OCTOBER 27-29, 202 INNOVATION, AND GROWTH"



(Note: All Joint Meeting Junctions at venue unless otherwise noted)

Registration Open - SEUS Office - Room E-216B,

7:00 a.m. - 5:30 p.m.

Sunday, October 27

Monday, October 28

9:00 a.m.-3:30 pm 7:00-8:20 am

Golf Event - Course: Quail Hollow 3:00 p.m. – 4:00 p.m. 8:00 a.m. - 2:00 p.m.

Florida Delegation Annual Meeting of Members Higher Education Networking Reception 5:00 p.m. - 6:30 p.m.

Joint Networking Buffet Breakfast I All Delegates Location: Registration Open - SEUS Office - Room E-216B 7:00 a.m. - 5:00 p.m.

Opening Ceremony-Location: Richardson Ballroom A -D Optional Guest's Tour Buses Depart: 8:30-9:45 am

Coffee Break and Free Period to Prepare for Departures **OFFSITE SESSIONS: (More Details TBA)** 9:45 a.m. - 10:30 a.m.

Future Innovation in Aviation-Honda Aircraft Company **OFFSITE SESSION 1:** 10:30 a.m. - 5:00 p.m.

OFFSITE SESSION 3: North Carolina Research Campus - Kannapolis Charlotte Motor Speedway **OFFSITE SESSION 2:**

Welcome All-Conference Reception & Dinner: All delegates 10:30 a.m. - 12:00 p.m. Artificial Intelligence - Monday Session 6:00 p.m. - 9:00 p.m.

Registration Open - SEUS Office - Room E-216 Tuesday, October 29

Mr. Shigeo Yamada, Japan Ambassador to the United States Plenary Panel Session - Current Security Considerations in Formal Breakfast - Featuring Keynote Address from 9:30 a.m. - 10:30 a.m. 8:00 a.m. - 9:30 a.m.

10:45 a.m. - 12:00 p.m. Concurrent Panel Sessions (Moderator & Speakers) Session 1: Future Innovation in Aviation Location the Asia-Pacific Region

Session 2: Electric Vehicles 12:30 p.m. - 1:45 p.m.

Session 3: New Approaches for Human Health in the Life Luncheon-Location: Room E-220 A-F **Concurrent Panel Sessions**

2:00 p.m. - 3:15 p.m

Session 4: Creating the Clean Energy Economy Sciences

includes remarks by: Consuls General of Japan in Miami, Adoption of Joint Statement & Closing Ceremony Atlanta and Nashville **Coffee Break** 3:15 p.m. - 3:45 p.m. 3:45 p.m. - 4:20 p.m.

Closing Remarks by.- Mr. Masaaki Tsuya, Chairman, Japan-U.S. Southeast Association

Mr. Sean M. Suggs, Chairman, Southeast U.S./Japan Assoc.

Announcement of dates/venue 2025 Joint Meeting Exchange of Gifts by Chairmen

*** Business Meeting Adjourns *** (Chairman Tsuya)

All Conference Gala Reception, Dinner, & Entertainment

Fax: (786) 235-8290 For additional information please contact us at: Phone: (786) 235-8289

Email: info@fl-seusjapan.org or visit us online at: www.fl-seusjapan.org







FUTURE OF FLORIDA FORUM FLORIDA CHAMBER ANNUAL MEETING

OCTOBER 21-22

Hyatt Regency Grand Cypress | Orlando, FL

IRSC Foundation

PRESENTED BY:



EXPORT SALES MISSION TO SANTIAGO DE CHILE

August 5-9, 2024



SelectFlorida (SF) invites Florida-based manufacturers and professional service providers to attend the Export Sales Mission to Santiago, Chile.

Chile continues to be a strong trading partner and export market for U.S. companies, largely due to its open market policies, zero tariffs, solid business practices, and low corruption index. The country's history of economic and political stability, transparency, and strong democratic institutions, allows for political discourse and peaceful elections.

Bilateral trade in goods and services between the United States and Chile has quintupled since the inception of the United States - Chile Free Trade Agreement (U.S.-Chile FTA), now concluding its twentieth year. As of January 1, 2004, duties were reduced to zero on 90 percent of U.S. exports to Chile, and in January 2015, all remaining tariffs were phased out. Accordingly, all U.S.-origin products enter Chile tariff free, except for some alcoholic and non-alcoholic products and some luxury goods, which are subject to excise taxes. In 2022, bilateral trade in goods between the United States and Chile totaled nearly \$38 billion, and bilateral trade in services for 2022 totaled nearly \$11 billion.

Florida companies can participate in pre-screened one-on-one "Gold Key" meetings with local companies interested in their product line, coordinated by the U.S. Commercial Service (USCS) Mission participants will also benefit from networking events that will bring in more business persons outside the scheduled GKS appointments and logistical support provided by the SF and the USCS with potential buyers, distributors, and representatives from these sectors.

Best trade opportunities for Florida companies include, but are not limited to:

- Mining
- Agriculture & Agricultural Equipment
- Energy
- Environmental Technologies
- Information & Communication Technology
- Safety & Security

- Defense
- Intelligent Transportation / Smart Mobility
- Healthcare
- Education
- Infrastructure & Construction



For additional information, please contact:

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Tel: +1 (786) 599-0887





Leadership Meeting and Luncheon

Florida's 21st Century Coastal Transformation:

A Focus on the Ocean Economy, Technology, and the Environment

Thursday, November 14, 2024 12:00pm - 4:00pm Coral Ridge Yacht Club Fort Lauderdale

Key segments of marine industries and their work on corals, seagrass, aquaculture, and resilience

Photo: Miami-Dade County

Speakers include:



Glenn Wiltshire, FOA President Acting Director Port Everglades



Jim Murley, FOA Founder Chief Resilience Officer Miami Dade County



Chip LaMarca Representative Florida State House of Representatives District 100 Broward County



Kelly Skidmore Representative Florida State House of Representatives District 92 Broward & Palm Beach Counties



Sarah Fangman Superintendent Florida Keys National Marine Sanctuary & NOAA Office of National Marine Sanctuaries



Sherry Larkin Director Florida Sea Grant Program University of Florida



Becky Prado Coastal Resilience Lead Moffatt & Nichol



Carter Henne President Sea & Shoreline



Office of Ocean Economy Florida Atlantic University



Paul Hindsley, Ph.D. Chief Economist Everglades Foundation

Tab 11
Other Issues

Tab 12 Adjournment