



Spring Board Meeting & Legislative Forum ITINERARY

Tuesday, March 25 – Thursday, March 27, 2025

Hotel Indigo
Tallahassee, Florida

Tuesday, March 25, 2025

4:00pm – 7:00pm	Florida Ports Council Open House	FPC Offices 502 E. Jefferson Street
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Wednesday, March 26, 2025

8:00am – 9:00am	Breakfast	Magnolia Hotel Indigo	Breakfast Sponsor 
9:00am – Noon	SEMC Meeting Public	Cypress Hotel Indigo	
Noon – 1:30pm	Luncheon	Magnolia Hotel Indigo	Luncheon Sponsor 
1:30pm – 3:30pm	FSTED Board Meeting Public	Cypress Hotel Indigo	
6:00pm – 7:30pm	Legislative Reception Transportation Provided	Governors Club Florida Ballroom	Reception Sponsor 
7:30pm – 9:30pm	Dinner By invitation only, transportation provided	Old Willis Dairy	Dinner Sponsors   

Thursday, March 27, 2025

8:00am – 9:00am	Port Director's Breakfast (Port Directors Only)	R&R Eatery Private Room Hotel Indigo
8:00am – 9:00am	Breakfast – all others	Magnolia Hotel Indigo
9:30am – Noon	FPC Board Meeting Private	Cypress Hotel Indigo

*Dress for all meetings is business attire

For more information contact: Christy Gandy at (850) 222-8028 or christy.gandy@flports.org



We would like to thank the following for sponsoring our meeting events:



Tab 1

Call to Order

Chairman's Welcome



2025 FPC LEGISLATIVE FORUM BOARD MEETING

Thursday, March 27th – 9:30 a.m.
Hotel Indigo Tallahassee

AGENDA

- 1. Call to Order and Chairman's Welcome**
- 2. Roll Call**
- 3. Port Director Opening Comments**
- 4. Administration**
 - A. Approval of the Minutes: August 29, 2024, Annual Board Meeting
 - B. Budget Report -- FY 24/25 Budget and Financial Statements, and Fiscal Year 2023/2024 Annual Audit
 - C. President's Comments
 - D. Program Administration
 - i. FSTED
 - ii. FPFC
 - iii. SEMC
 - iv. Security Committee; (USF Florida Port Security Forum, November 4-5, 2025, Port Tampa Bay).
 - E. Other Administrative Issues
 - i. TPM Conference/FPC Reception
 - ii. MOU with Italian Associations
 - iii. FPC Board Virtual Summer Meeting
 - iv. FPC/FSTED Annual Meeting: August 26-28, 2025, Manatee/Long Boat Key
- 5. Communications/Marketing Update**
- 6. Legislative**
 - A. State
 - i. 2025 Legislative Session
 - a. Budget/Port Funding/Transportation Package
 - b. Port-Related:

- Mooring Zones
- Other

- c. Partner Issues
- d. Environmental

ii. Miscellaneous

B. Federal

i. Initiatives

- a. FPC 2025 Washington DC Fly-In, May 13-15, 2025
- b. Congressional LD Tour?

ii. Issues:

- a. Infrastructure Legislation/Funding
- b. WRDA/HMTF/Port Investment
- c. CBP
- d. Right and Rice's Whales
- e. Chinese construction of vessels
- f. Miscellaneous

7. Partner Updates

American Association of Port Authorities (AAPA)
 Associated Industries of Florida (AIF)
 Coalition for Americas Gateways & Trade Corridors (CAGTC)
 Florida Chamber of Commerce (FCC)
 Florida Commerce/Select Florida
 Florida Department of Environmental Protection (DEP)
 Florida Department of Transportation (DOT)
 Florida Limousine Association
 Florida Ocean Alliance (FOA)
 Florida Recycling Partnership Foundation
 Florida TaxWatch
 VISIT Florida

8. Other Issues

- A. New Business
- B. Port Director Closing Comments

9. Adjournment

Tab 2

Roll Call



ROLL CALL

MEMBER:

DESIGNEE:

JOHN MURRAY, CANAVERAL

JOE MORRIS, EVERGLADES

SCOTT MOORE, FERNANDINA

JOSHUA REVORD, FT. PIERCE

ERIC GREEN, JACKSONVILLE

STEVEN MCALEARNEY, KEY WEST

CARLOS BUQUERAS, MANATEE

SAM SULLIVAN, PUTNAM

HYDI WEBB, MIAMI

MICHAEL MEEKINS, PALM BEACH

ALEX KING, PANAMA CITY

THOMAS COGGIN, PENSACOLA

GUERRY MAGIDSON, PORT ST. JOE

DAVID WIRTH, ST. PETERSBURG

PAUL ANDERSON, TAMPA

Tab 3

Port Director Opening Comments

Tab 4

Administration

Tab 4A

Approval of the Minutes

August 29, 2024 Annual Board Meeting



2024 Annual Florida Ports Council Board Meeting
Thursday, August 29, 2024, at 9:00 a.m. EST
Pensacola, Florida

MEETING MINUTES

1. **Call to Order and Chairman's Welcome:** Florida Ports Council Chairman and Port Director of SeaPort Manatee, Carlos Buqueras, called the meeting to order at 9:10 a.m. EST. Chairman Buqueras welcomed board members and staff. Chairman Buqueras emphasized the goal of completing the agenda ahead of schedule and expressed his gratitude to the sponsors of the annual meeting for their continued support.

2. **Roll Call:** Chairman Buqueras recognized Christy Gandy, VP of Operations & COO of the Florida Ports Council, to call roll. The members present were as follows and a quorum was confirmed:

Captain John Murray, Port Canaveral
David Anderton on behalf of Jospeh Morris, Port Everglades
Joshua Revord, Port of Ft. Pierce
Nick Primrose on behalf of Eric Green, JAXPORT
Carlos Buqueras, SeaPort Manatee
Sam Sullivan, Port Putnam
Hydi Webb, PortMiami
Michael Meekins, Port of Palm Beach
Clark Merritt, Port of Pensacola
Michael Poole on behalf of Paul Anderson, Port Tampa Bay

3. **Port Director Opening Comments:** Chairman Buqueras directed each port director to provide a brief update on their port's activities. Key highlights:

- **Port of Palm Beach, Michael Meekins**
 - PIDP project is going well
 - Cruise moving in the right direction
 - Financials moving in a positive direction
- **Port Canaveral, Captain John Murray**
 - Strong financial performance with a positive outlook.
 - Two new cruise lines operating
 - Increased activity in SpaceX recovery operations, with plans to support over 100 launches this year.
 - 16 home ported ships this season
 - Ongoing efforts to improve infrastructure to support growing demands.
- **JaxPort, Nick Primrose**
 - Significant advancements in construction projects, including a new railroad berth and new container terminal nearing completion.
 - Acquisition of three new cranes to enhance operational efficiency, with deliveries expected in the next 18 months.
 - Strengthened relationships with Puerto Rican carriers through a recent trade mission.
- **Port of Pensacola, Clark Merritt**
 - Growth in cargo tonnage, particularly in bulk materials and wind energy components.

- Collaboration with American Magic for sailing operations, creating 150 new jobs and driving infrastructure improvements.
- Thanked the board for hosting this meeting at Port Pensacola
- **Port Everglades, David Anderton**
 - FY 2024 was a good year with 3.8 million passengers and a little over a million TEUS, and now projected passenger numbers for FY 2025: 4.4 million and a little over a million TEUS again
 - Shore power implementation progressing across all eight cruise terminals, with two terminals already active.
 - Welcoming new luxury cruise brands Ritz-Carlton and Silver Seas next year
- **Port Putnam, Sam Sullivan**
 - Bulkhead design and engineering to begin next month, with construction targeted to begin in two years.
- **PortMiami, Hydi Webb**
 - Record-breaking cruise numbers are expected this fiscal year, with the new on-the-sea cruise terminal opening in December.
 - Progress in shore power implementation, with plans to connect 20 ships over the next 12 months.
 - New cruise terminal coming for Royal Caribbean
 - Cargo volumes for FY 2024 at about a million TEUS, with optimistic projections for FY 2025
- **Port of Fort Pierce, Joshua Revord**
 - Dredging with Army Corps this fall to clear out turning basin and navigable channel
 - Reinvesting older funds into new terminal improvements
 - Management of regional stormwater design underway for spring
- **Port Tampa Bay, Michael Poole**
 - FY 2024 revenue is projected to grow, driven by increased cruise activity and stable cargo performance in construction materials.
 - Margaritaville started in June and Royal Caribbean seasonal services contributing to growth from 1.1 million to 1.6 million passengers next year
 - Plans to purchase additional cranes to support container operations.
- **Port Panama City, Alex King**
 - East Terminal expansion is their focus for the next five years
 - Launching new port website and enhanced brand
 - Doing cleanup projects to connect south 2 and south 3 berths: 60 ft of bulkhead
- **SeaPort Manatee, Chairman Carlos Buqueras**
 - Strategic land acquisitions totaling over 100 acres to accommodate future growth.
 - Investments in crane purchases to expand container yard capabilities from 175,000 TEUS last year
 - Partnerships with international operators to enhance bulk and breakbulk services.

4. Administration

- A. Approval of the Minutes: January 31, 2024, Spring Board Meeting:** Chairman Buqueras requested a motion for the approval of the January 31, 2024, Florida Ports Council meeting minutes. A motion was made by Alex King, seconded by Hydi Webb, and passed unanimously.
- B. President's Comments:** Chairman Buqueras recognized Mike Rubin, President & CEO of the Florida Ports Council, to give his President's Comments. Rubin praised the efficiency of the Florida Ports Council staff and consultants, highlighting their efforts in operational improvements and strategic planning. Rubin discussed their appreciation of continued partnership with FDOT and FloridaCommerce. Rubin also discussed Select Florida and the potential to work with their group in the future and on trade missions.

C. Budget Report and Recommendations – FY 23/24 Financial Statements and FY 24/25 Budget

Recommendations: Chairman Buqueras recognized Mike Rubin to speak to the upcoming budget. Rubin advised that the budget documents and information were in the meeting packet provided ahead of the meeting. Rubin mentioned the addition of The Southern Group, hired as contract lobbyist for the Florida Ports Council for the 2025 legislative session. After discussion, Michael Meekins made a motion to approve the FY 24/25 Florida Ports Council Budget as seen in the meeting packet, seconded by Alex King, and passed unanimously.

D. Program Administration: Chairman Buqueras recognized Emily Fisher, Vice President of Program and Planning, to go quickly through the meetings from yesterday.

FSTED: Great FSTED meeting with valuable information from FDOT and updates on grant allocations and infrastructure investments.

FPFC: The 2023 audit is complete and there will be a meeting held in the near future to approve the audit and move on to 2024.

SEMC: The committee discussed Rice and Right whales, and also other environmental issues that we may face ahead.

Security Committee: Every port that put in a security project received funding for port security initiatives.

E. Other Issues: Chairman Buqueras recognized Christy Gandy, Vice President of Operations at the Florida Ports Council to provide an update on all upcoming events.

i. Legislative Planning Session, Orlando, November 13, 2024: This meeting is currently scheduled for November 13, 2024, in Orlando to align priorities for the upcoming session but was discussed to become a Teams meeting instead.

ii. TPM Reception: Long Beach, March 2-5, 2025: Another great year to host the TPM reception. Plans include securing additional space for private meetings with stakeholders.

iii. Other Global Initiatives/Functions: Nothing was discussed here.

iv. FPC Spring Board Meeting & Legislative Forum Meeting – Tallahassee, March 25-27, 2025: Spring board meeting will be held at the same hotel as last year, the Hotel Indigo in Tallahassee. The private board dinner will be hosted at Old Willis Dairy.

v. Seaports Day at the Capitol, March 26, 2025: Seaports Day at the Capitol will be in the form of press releases and a legislative reception at the Governor's Club downtown Tallahassee.

vi. FPC/FSTED Annual Board Meeting: Manatee, August 26-28, 2025: The 2025 annual board meeting will be held in Longboat Key at the Zota Beach Resort.

5. U.S. Department of Agriculture/Cold Storage Treatment Update: The discussion centered on cold storage treatment advancements and collaborative efforts with the USDA to enhance agricultural exports.

6. U.S. Army Corps Update: Chairman Buqueras recognized Mike Rubin to provide updates. There is a new colonel at the U.S. Army Corps and Port of Fort Pierce and Port Everglades have met with him. The Corps advised that they are committed to working closely with the ports on their ongoing dredging projects, permitting processes, and collaboration with port stakeholders to streamline project timelines.

7. U.S. Customs and Border Protection Update: Chairman Buqueras recognized Mike Rubin to provide updates. Rubin detailed that concerns were raised regarding staffing shortages impacting cruise and cargo operations and resource constraints. The Council discussed potential legislative solutions to address CBP staffing shortages, including federal funding to increase personnel allocation for Florida's seaports. There was also discussion about seeking alternative funding mechanisms, such as grants or partnerships, to assist with staffing and infrastructure improvements.

- 8. Communications/Marketing Discussion:** Chairman Buqueras recognized Edie Ousley, owner of Yellow Finch Strategies, and marketing consultant for the Florida Ports Council, to provide an update on the Florida Ports Council strategic communications activities and new marketing campaign for 2025. Edie detailed that over the past fiscal year, the Council's marketing and communications strategy focused on increasing awareness of Florida's seaports as critical to the national supply chain through the "Seas the Opportunities" campaign. Targeting lawmakers, business leaders, and industry stakeholders, efforts included paid advertising in Florida Trend, radio ads on WFLA FM (Tallahassee), social media campaigns, and professional photography and video production showcasing port operations. Messaging emphasized Florida's role in handling food, fuel, and medical supplies, aligning with legislative priorities. These efforts successfully boosted engagement with policymakers, reinforced port funding needs, and improved industry visibility. Moving forward, the focus will shift to the "Critical Commodities" theme, leveraging economic impact data and expanding digital outreach to further advocate for port investments.
- 9. Legislative:** Chairman Buqueras recognized Mike Rubin. Rubin kept it brief, as legislative issues were discussed throughout the meeting. Rubin mentioned that the Council has become a member of the Florida House in Washington, D.C., which serves as a resource for storing materials, holding discussions with congressional staff, and supporting advocacy efforts. He detailed that any port members traveling to D.C. are encouraged to utilize the space, which has already proven beneficial for past meetings.
- 10. Partner Updates:** Chairman Buqueras recognized Mike Rubin to mention any partner updates. Rubin advised that he added upcoming partner event flyers in the meeting materials.
- 11. Other Issues:** Chairman Buqueras opened the floor to discuss other issues.
 - A. New Business:** No new business was discussed.
 - B. Board Member Closing Comments:** No closing comments were made.
- 12. Adjournment:** Chairman Buqueras adjourned the meeting at 10:21 a.m. ET.

Tab 4B

Budget Report

4:22 PM

03/19/25

Accrual Basis

Florida Seaports Council, Inc
Profit & Loss Budget vs. Actual
October 2024 through September 2025

	Oct '24 - Sep 25	Budget	\$ Over Budget	% of Budget
Income				
601 · FPC Dues	637,000.00	652,500.00	-15,500.00	97.6%
602 · FSTED Prog. Admin/Chapter 311	341,075.00	430,686.00	-89,611.00	79.2%
605 · FSTED Security Admin Fees	12,131.89	17,500.00	-5,368.11	69.3%
610 · INTEREST INCOME	16,213.10	29,096.13	-12,883.03	55.7%
615 · SPONSORSHIP REVENUES	21,500.00	15,000.00	6,500.00	143.3%
640 · MISC NON DUES REVENUE	8,262.60	13,000.00	-4,737.40	63.6%
Total Income	1,036,182.59	1,157,782.13	-121,599.54	89.5%
Expense				
6560 · PAYROLL EXPENSES	13,967.32	32,000.00	-18,032.68	43.6%
701 · PRESIDENT				
701.5 · Life & Disability Insurance	218.80	525.12	-306.32	41.7%
701.1 · Health Insurance	6,868.50	32,968.80	-26,100.30	20.8%
701.2 · Retirement Plan	7,601.88	13,086.24	-5,484.36	58.1%
701.3 · Salary	108,522.08	218,103.00	-109,580.92	49.8%
701.4 · Dental Insurance	246.44	971.16	-724.72	25.4%
Total 701 · PRESIDENT	123,457.70	265,654.32	-142,196.62	46.5%
704 · VICE PRESIDENT OF OPERATIONS				
704.4 · Dental Insurance	205.98	485.64	-279.66	42.4%
704.1 · Health Insurance	7,267.75	16,937.60	-9,669.85	42.9%
704.2 · Retirement Plan	3,343.48	2,865.84	477.64	116.7%
704.3 · Salary	51,742.47	103,485.00	-51,742.53	50.0%
704.5 · Life & Disability Insurance	198.19	462.60	-264.41	42.8%
Total 704 · VICE PRESIDENT OF OPERATIONS	62,757.87	124,236.68	-61,478.81	50.5%
706 · VP PROGRAMS & PLANNING				
706.5 · Life & Disability Insurance	188.32	450.24	-261.92	41.8%
706.4 · Dental Insurance	205.98	485.64	-279.66	42.4%
706.1 · Health Insurance	2,713.45	6,296.28	-3,582.83	43.1%
706.2 · Retirement Plan	2,617.16	2,243.28	373.88	116.7%
706.3 · Salary	40,502.54	81,005.04	-40,502.50	50.0%
Total 706 · VP PROGRAMS & PLANNING	46,227.45	90,480.48	-44,253.03	51.1%
707 · EMPLOYEE BONUS POOL	12,500.00	10,000.00	2,500.00	125.0%
710 · CONSULTANTS				
710.1 · Communications/Media Services	30,000.00	60,000.00	-30,000.00	50.0%
710.3 · Environmental & Growth Mgmt	10,000.00	30,000.00	-20,000.00	33.3%
710.4 · Contract Lobbyist	30,045.00	60,000.00	-29,955.00	50.1%
Total 710 · CONSULTANTS	70,045.00	150,000.00	-79,955.00	46.7%

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03/19/25

Accrual Basis

Florida Seaports Council, Inc
Profit & Loss Budget vs. Actual
October 2024 through September 2025

	Oct '24 - Sep 25	Budget	\$ Over Budget	% of Budget
715 · INSURANCE				
715.1 · Worker's Compensation	584.74	2,000.00	-1,415.26	29.2%
715.2 · Directors' E&O	0.00	1,800.00	-1,800.00	0.0%
Total 715 · INSURANCE	584.74	3,800.00	-3,215.26	15.4%
720 · ACCOUNTING				
720.1 · Annual Audit & Financial Svcs	1,750.00	11,320.00	-9,570.00	15.5%
720.2 · Management of 401K	840.00	1,680.00	-840.00	50.0%
Total 720 · ACCOUNTING	2,590.00	13,000.00	-10,410.00	19.9%
730 · BANK CHARGES/INTEREST	63.34	100.00	-36.66	63.3%
732 · COMMUNICATIONS				
732.1 · Telephone/Fax/Internet/Cable	3,554.29	4,500.00	-945.71	79.0%
732.2 · Cell Phones	1,292.49	4,000.00	-2,707.51	32.3%
732.3 · Printing	1,912.74	6,000.00	-4,087.26	31.9%
732.4 · Postage, Overnight Delivery	433.45	1,000.00	-566.55	43.3%
732.7 · Community Service	1,992.19	3,500.00	-1,507.81	56.9%
732.8 · Miscellaneous/Administrative	2,449.22	1,200.00	1,249.22	204.1%
Total 732 · COMMUNICATIONS	11,634.38	20,200.00	-8,565.62	57.6%
733 · OUTREACH				
733.1 · Marketing/Branding	63,590.00	80,000.00	-16,410.00	79.5%
733.2 · Memberships	7,100.00	14,500.00	-7,400.00	49.0%
733.3 · Sponsorships	6,500.00	12,500.00	-6,000.00	52.0%
733.4 · Lobbying	5,575.00	5,000.00	575.00	111.5%
733.5 · Miscellaneous	22,449.64	30,000.00	-7,550.36	74.8%
Total 733 · OUTREACH	105,214.64	142,000.00	-36,785.36	74.1%
750 · EQUIPMENT/SUPPLIES				
750.1 · Office Equipment	2,318.68	3,500.00	-1,181.32	66.2%
750.2 · Computer, Hardware & Software	2,011.84	4,000.00	-1,988.16	50.3%
750.3 · IT Services	4,292.08	10,000.00	-5,707.92	42.9%
750.4 · Office Supplies	2,275.83	4,500.00	-2,224.17	50.6%
750.6 · Miscellaneous	338.51	300.00	38.51	112.8%
Total 750 · EQUIPMENT/SUPPLIES	11,236.94	22,300.00	-11,063.06	50.4%
755 · FSTED & FFPC Court Reporter	0.00	4,000.00	-4,000.00	0.0%

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03/19/25

Accrual Basis

Florida Seaports Council, Inc
Profit & Loss Budget vs. Actual
October 2024 through September 2025

	Oct '24 - Sep 25	Budget	\$ Over Budget	% of Budget
777 · BUILDING EXPENSES				
777.2 · Maintenance/Repairs	3,733.99	6,000.00	-2,266.01	62.2%
777.3 · Pest/Security/Lawn/Housekeeping	3,993.50	6,000.00	-2,006.50	66.6%
777.4 · Insurance & Taxes	7,139.60	10,300.00	-3,160.40	69.3%
777.5 · Utilities	2,752.30	4,500.00	-1,747.70	61.2%
777.6 · Miscellaneous	3,700.00	6,000.00	-2,300.00	61.7%
Total 777 · BUILDING EXPENSES	21,319.39	32,800.00	-11,480.61	65.0%
791 · TRAVEL - CONFERENCES				
791.1 · Conferences - Meals	434.59	3,000.00	-2,565.41	14.5%
791.2 · Conferences - Hotel	1,068.95	4,000.00	-2,931.05	26.7%
791.3 · Conferences - Airfare	0.00	2,500.00	-2,500.00	0.0%
791.4 · Conferences - Rental Car/Gas	297.93	2,100.00	-1,802.07	14.2%
791.5 · Conferences - Fees	725.00	3,000.00	-2,275.00	24.2%
791.6 · Conferences - Miscellaneous	90.00	400.00	-310.00	22.5%
Total 791 · TRAVEL - CONFERENCES	2,616.47	15,000.00	-12,383.53	17.4%
792 · TRAVEL - GENERAL				
792.1 · Travel - Meals & Entertainment	5,295.39	6,000.00	-704.61	88.3%
792.2 · Travel - Hotel	859.21	6,000.00	-5,140.79	14.3%
792.3 · Travel - Airfare	1,990.85	3,000.00	-1,009.15	66.4%
792.4 · Travel - Rental Car/Gas/Parking	2,008.75	3,000.00	-991.25	67.0%
792.5 · Travel - Speaking Engagements	354.88	750.00	-395.12	47.3%
792.6 · Travel - Miscellaneous	0.00	250.00	-250.00	0.0%
Total 792 · TRAVEL - GENERAL	10,509.08	19,000.00	-8,490.92	55.3%
793 · MEETING EXPENSES				
793.1 · Meeting Expenses - MEALS	35.00	40,000.00	-39,965.00	0.1%
793.2 · Meeting Expenses - ROOM RENTAL	0.00	1,000.00	-1,000.00	0.0%
793.3 · Meeting Expenses - AUDIO/VISUAL	0.00	1,000.00	-1,000.00	0.0%
793.4 · Meeting Expenses - PRINTING	221.69	250.00	-28.31	88.7%
793.6 · Meeting Expenses - MISC	80,916.24	80,000.00	916.24	101.1%
793.7 · Meeting Expenses - NOTICES(FAW)	30.10	500.00	-469.90	6.0%
Total 793 · MEETING EXPENSES	81,203.03	122,750.00	-41,546.97	66.2%
806 · PROFESSIONAL DEVELOPMENT	708.00	2,000.00	-1,292.00	35.4%
930 · WEBSITE DEVELOPMENT	132.57	1,000.00	-867.43	13.3%
Total Expense	576,767.92	1,070,321.48	-493,553.56	53.9%
Net Income	459,414.67	87,460.65	371,954.02	525.3%

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03/19/25

Accrual Basis

Florida Seaports Council, Inc
Balance Sheet
As of March 19, 2025

	<u>Mar 19, 25</u>
ASSETS	
Current Assets	
Checking/Savings	
Prime Meridian Money Market	208,510.12
Hancock Bank CD - 4047	211,445.33
Hancock Bank CD - 2633	213,763.89
HANCOCK BANK MONEY MARKET ACCT	201,017.01
HANCOCK BANK OPERATING ACCT	169,111.48
110 · PETTY CASH ACCT	101.31
Total Checking/Savings	<u>1,003,949.14</u>
Accounts Receivable	
200 · Administrative Fees Receivable	
200.1 · Unbilled Receivables	-10,199.75
200 · Administrative Fees Receivable - Other	373,445.58
Total 200 · Administrative Fees Receivable	<u>363,245.83</u>
Total Accounts Receivable	363,245.83
Other Current Assets	
226 · Miscellaneous Receivable	-648.87
220 · Prepaid Expenses	0.02
Total Other Current Assets	<u>-648.85</u>
Total Current Assets	1,366,546.12
Fixed Assets	
250 · Equipment & Furnishings	46,320.36
251 · Building	
252 · Building Improvements	159,211.87
251 · Building - Other	287,641.83
Total 251 · Building	<u>446,853.70</u>
253 · Land	
253.1 · Land Improvements	9,480.00
253 · Land - Other	200,000.00
Total 253 · Land	<u>209,480.00</u>
255 · Accumulated Depreciation	-264,372.00
Total Fixed Assets	<u>438,282.06</u>

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03/19/25

Accrual Basis

Florida Seaports Council, Inc
Balance Sheet
As of March 19, 2025

	Mar 19, 25
Other Assets	
260 · Deposits	250.00
265 · Prepaid IRS Interest Payments	-0.44
Total Other Assets	249.56
TOTAL ASSETS	1,805,077.74
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
300 · Accounts Payable	-0.05
Total Accounts Payable	-0.05
Credit Cards	
First Bankcard - EF	4.79
First Bankcard - CG	587.12
First Bankcard - MR	-17,055.23
Total Credit Cards	-16,463.32
Other Current Liabilities	
315 · Accrued Leave	17,589.00
301 · PAYROLL LIABILITIES	
301.2 · Direct Deposit Liabilities	0.02
301.3 · 401K Payable	-3,645.48
301 · PAYROLL LIABILITIES - Other	18,472.55
Total 301 · PAYROLL LIABILITIES	14,827.09
Total Other Current Liabilities	32,416.09
Total Current Liabilities	15,952.72
Total Liabilities	15,952.72
Equity	
3900 · Unrestricted Net Assets	1,332,848.48
Net Income	456,276.54
Total Equity	1,789,125.02
TOTAL LIABILITIES & EQUITY	1,805,077.74

Tab 4C

President's Comments

Tab 4D

Program Administration

Inaugural Florida Security Forum

from the Global and National Security Institute



11.4.25
SAVE THE DATE
PORT OF TAMPA BAY

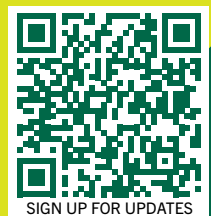


PORT AND MARITIME SECURITY: RISKS & RESILIENCE

Threats are Changing. Are you Ready to Evolve?

Florida's seaports are vital to national security and economic stability, yet they face escalating threats from cyberattacks, smuggling operations, and physical vulnerabilities. Join us as we bring together top experts, policymakers, and industry leaders to confront these urgent challenges to all of Florida's ports, big and small. We'll tackle evolving cyber threats targeting port infrastructure, the rise of illicit trafficking networks exploiting security gaps, and the urgent need for stronger defenses against both natural and man-made disruptions. More details coming soon. Save the date!

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UNIVERSITY of
SOUTH FLORIDA
Global and National Security Institute

usf.edu/gnsi

Tab 4E

Other Administrative Issues

Highlights and key takeaways from the FPC Margaritaville Casino Party at TPM

Record-Breaking Attendance:

- We had over **200 attendees**, with 380 RSVPs exceeding expectations and making this one of the most highly attended networking events of TPM 2025.

Engagement with Florida's Seaports:

- The Florida Ports Council and our four participating seaports (**Jaxport, PortMiami, Port Everglades, and Port Tampa Bay**) received significant engagement, with attendees actively visiting their tables.

Margaritaville at Sea Partnership:

- Their involvement brought additional energy and excitement to the event, including **swag, promotional items, and a cruise certificate** for the giveaway.
- This collaboration helped **elevate brand visibility** and engagement with attendees.

High-Energy Atmosphere:

- **Music** featuring Buffett classics set the perfect tropical tone, the **Margarita Bar, Cheeseburgers in Paradise and Gumbo** stations were major hits.
- **Casino Games** kept guests entertained and engaged throughout the evening.

Key Takeaways & Impact

- **Exceptional Networking:** The casual, lively setting encouraged **valuable industry connections** beyond formal conference sessions.
- **Increased Visibility for Florida's Ports:** The interactive format led to meaningful conversations and increased interest in Florida's maritime industry.

Next Steps & Recommendations

- **Survey Feedback:** Collecting insights from stakeholders on potential enhancements for future events – **Survey will be emailed next week to attendees.**
- **Evaluating Future Partnerships:** Exploring opportunities to build on the success of this event with **continued sponsorship and engagement strategies.**

This event proved to be a **major win for engagement, brand visibility, and industry collaboration**. Thank you all for your support in making it such a success—I look forward to continuing this momentum for future events!



MEMORANDUM OF UNDERSTANDING BETWEEN
FLORIDA COMMERCE
THE FLORIDA DEPARTMENT OF TRANSPORTATION
THE FLORIDA PORTS COUNCIL
OF THE UNITED STATES OF AMERICA
AND THE
THE ASSOCIATION OF ITALIAN PORTS “ASSOPORTI”
THE ITALIAN ASSOCIATION OF LOGISTICS AND SUPPLY CHAIN MANGEMENT
“ASSOLOGISTICA”
OF ITALY

(The Florida Department of Commerce “FloridaCommerce,” the Florida Department of Transportation, The Florida Ports Council, the Association of Italian Ports, and the Italian Association of Logistics and Supply Chain Management from here-on are referenced as “Participants”).

CONSIDERING

WHEREAS all Participants desire to develop a variety of mutually beneficial activities to further foster opportunities for the success of this relationship, bilateral trade, and collaboration in the areas of trade, logistics, workforce development, and efficient seaport operations.

WHEREAS FloridaCommerce combines Florida’s economic workforce and community development efforts, expediting economic development projects to fuel job creation in competitive communities and promote economic resiliency. FloridaCommerce supports this Memorandum of Understanding.

WHEREAS the Florida Department of Transportation is a worldwide leader in the delivery of transportation infrastructure by way of support for Florida’s global supply chain and emerging technologies through the coordination and successes with this state’s seaports, airports, and other intermodal entities. The Department has stated support for this Memorandum of Understanding.

WHEREAS The Florida Ports Council is the professional association for Florida's 16 public seaports and represents their interests in state, federal and international issues. The Council has stated support for this Memorandum of Understanding.

WHEREAS the Association of Italian Ports is the professional association for Italy’s ports of national importance and represents their interest in Italy and the European Union. The Association has stated unconditional support for this Memorandum of Understanding.

WHEREAS the Italian Association of Logistics and Supply Chain Management is the professional association of logistics companies in Italy, representing over 259 companies operating in Italy. The Association has stated unconditional support for this Memorandum of Understanding.

WHEREAS all Participants wish to maintain relations that promote international commerce and economic development for the State of Florida, the Florida Ports, the Italian Ports, and logistics companies in Italy by means of a systemic and varied joint cooperative agreement.

WHEREAS all Participants understand the opportunities to promote the development of their ports, improve communications and logistics, take advantage of new technologies and strengthen institutional relations that will enhance workforce development, international commerce, and economic development in, and between, Italy and Florida.

PARTICIPANTS AGREE in their intention to:

Sign a cooperative Memorandum of Understanding for the development of a cooperative exchange of information that includes, but is not limited to, the following:

- Promoting the improvement of flow of international commerce between Italy and Florida, by sharing best practices on their respective supply chain optimizations and infrastructure investment methodology and policy;
- Sharing best practices for port management and operations, including cargo and cruise logistics operations;
- Sharing workforce development challenges and trends, including techniques to hire, retain, and educate a maritime workforce, as well as identifying key industry sectors' approaching critical workforce needs;
- Partnering with universities and higher education institutions to develop and promote curriculum which focuses on workforce development needs of current students preparing to enter the industry, and also engages continuing education curriculum to improve current employee skillsets, especially in regard to emerging technologies;
- Sharing best practices and possible projects connected to port-city relations and the general acceptance of ports and port activities in the surrounding territories;
- Promoting the optimization of customs procedures and promotion of joint training programs to enhance trade;
- Sharing and, if possible, partnering on new manufacturing opportunities and efficiencies.
- Sharing information and best practices on new technology and equipment; and
- Other ideas associated with the improvement of trade and economic development efforts in Italy and Florida.

The parties further agree to establish joint working groups to coordinate the implementation of this MOU and to ensure ongoing communication and problem-solving.

Signed virtually on the 12th of March, 2025 and set to expire after five years.

X

J. Alex Kelly
Secretary
FloridaCommerce
of the United States

X

Jared W. Perdue
Secretary
Florida Department of Transportation
of the United States

X

Carlos Buqueras
Chairman
Florida Ports Council
of the United States

X

Rodolfo Giampieri
President
Association of Italian Ports
of Italy

X

Umberto Ruggerone
President
Italian Association of Logistics and Supply Chain Management
of Italy



VIRTUAL SIGNING CEREMONY AGENDA

MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN
THE FLORIDA PORTS COUNCIL, THE FLORIDA DEPARTMENT OF TRANSPORTATION, AND THE FLORIDA
DEPARTMENT OF COMMERCE "FLORIDACOMMERCE" OF THE UNITED STATES OF AMERICA
AND
THE ASSOCIATION OF ITALIAN PORTS "ASSOPORTI" AND THE ITALIAN ASSOCIATION OF LOGISTICS
AND SUPPLY CHAIN MANAGEMENT "ASSOLOGISTICA" OF ITALY

Friday, March 21, 2025, at 9:00 am EDT (2:00 pm GMT+)

Virtual Address: Microsoft Teams Meeting ID: 269 747 298 454 / Passcode: pr3qN2S9

SIGNEES

- Mr. Carlos Buqueras, Chairman, Florida Ports Council
- Mr. Rodolfo Giampieri, President, *Assoporti*
- Mr. Umberto Ruggerone, President, *Assologistica*
- Mr. Jared W. Perdue, Florida Secretary of Transportation, Florida Department of Transportation
- Mr. J. Alex Kelly, Florida Secretary of Commerce, Florida Department of Commerce

OTHER PARTICIPANTS

- Mr. Michele Mistò, Italian Consul General in Miami
- Mr. Michael Rubin, President, Florida Ports Council
- Mr. Jorge Hernández, Director of Business Development, Port Everglades
- Ms. Tiziana Murgia, Head of Communication, Promotion and Environmental Issues, *Assoporti*
- Mr. Oliviero Giannotti, Secretary-General, *Assoporti*
- Mr. Jean-François Daher, Secretary-General, *Assologistica*
- Mr. Riccardo Fuochi, VP, *Assologistica*
- Mr. Roberto Rubboli, VP, *Assologistica*
- Mr. Giovanni Gommellini, General Manager, Terminal Container Ravenna
- Ms. Emily Hetherington, Interim Director of Communications & External Affairs, FloridaCommerce
- Dr. Matt Swanson, Interim President, SelectFlorida
- Ms. Fernanda Figueiredo, VP of Leadership Initiatives & International Affairs, SelectFlorida
- Ms. Kristian Jenkins, Sr. Director of Leadership Initiatives & International Affairs, SelectFlorida
- Mr. Rafael Guerra, Manager of Foreign Direct Investment, SelectFlorida
- Mr. Justin Quiles, Manager of Leadership Initiatives & International Affairs, SelectFlorida

MINUTE-BY-MINUTE AGENDA

- 09:00 am - 09:01 am – **Interim President Swanson** of SelectFlorida welcomes attendees, opens the MOU signing ceremony, and introduces Italian Consul General Mistò
- 09:02 am - 09:05 am – **Consul General Mistò** provides remarks and introduces President Rubin of the Florida Ports Council
- 09:06 am - 09:08 am – **President Rubin** thanks and introduces Chairman Buqueras of the Florida Ports Council
- 09:09 am - 09:14 am – **Chairman Buqueras** provides remarks
- 09:15 am - 09:16 am – Interim President Swanson thanks Chairman Buqueras and introduces Ms. Murgia with *Assoport*
- 09:17 am - 09:18 am – **Ms. Murgia** thanks Interim President Swanson and introduces President Rodolfo Giampieri of *Assoport*
- 09:19 am - 09:24 am – **President Giampieri** provides remarks
- 09:25 am - 09:26 am – Interim President Swanson thanks President Giampieri and introduces Secretary Perdue of the Florida Department of Transportation
- 09:27 am - 09:32 am – **Secretary Perdue** provides remarks
- 09:33 am - 09:34 am – Interim President Swanson thanks Secretary Perdue and introduces President Umberto Ruggerone of *Assologistica*
- 09:35 am - 09:40 am – **President Ruggerone** provides remarks
- 09:41 am - 09:42 am – Interim President Swanson thanks President Ruggerone and introduces Secretary Kelly of the Florida Department of Commerce
- 09:43 am - 09:48 am – **Secretary Kelly** provides remarks
- 09:49 am - 09:50 am – Interim President Swanson thanks Secretary Kelly and asks signatories to proceed with the signing of the MOU
- 09:51 am - 09:54 am – MOU signing (five copies per signee) and virtual photo
- 09:55 am - 10:00 am – **Interim President Swanson** announces an in-person ceremony and first working group meeting on Tuesday, April 8th, 2025, at the Italian Pavilion of Seatrade Cruise at the Miami Beach Convention Center in the U.S.
- 10:00 am – End of MOU Virtual Signing Ceremony and adjournment

Tab 5

Communications/Marketing Update

MARKETING UPDATE



TO: Florida Ports Council Board of Directors

CC: Mike Rubin, President & CEO, Florida Ports Council

FROM: Edie Ousley, President, Yellow Finch Strategies

DATE: March 20, 2025

RE: Marketing and Communications Update

Thank you for the opportunity to continue providing the Florida Ports Council (FPC) with strategic marketing and communications services.

This memo is intended to provide a high-level overview of the FY 2025-26 marketing efforts. More detailed information will be provided during the upcoming board meeting in Tallahassee.

FY 2024-25 Marketing Campaign:

Senate President Ben Albritton has undertaken a “Rural Renaissance” campaign and is focusing his legislative efforts on key state activities that support Florida’s rural communities, including the importance of the supply chain. Understanding that President Albritton often invokes the phrase “food matters” into his “renaissance” messaging, the Florida Ports Council is emphasizing the essential role that Florida’s seaports play in getting critical commodities like food, fuel and healthcare supplies to rural communities and statewide.

Armed with fresh quantitative data, YFS designed and developed the 2025 Critical Commodities Report which easily provides lawmakers, stakeholders and the public with economic data that demonstrates how the state’s seaports are Feeding, Fueling and Healing Floridians. This report also contains the latest FDOT Economic Analysis Data.

This four-page report has been:

- Shared with all lawmakers
- Converted into dedicated website content, displays and core messaging
- Converted into traditional and social media content and messaging

Building on the collective strengths of Florida’s seaports, additional marketing collateral has been developed. Highlights of those items include:

- Digital graphics for use across multiple platforms
- Updated portable display signage
- Targeted advertorial artwork: Florida Trend, News Service of Florida
- And more



MARKETING UPDATE



Apart from the critical commodities efforts, the YFS team has played an essential role:

- Providing sponsorship assets for TPM2025
Writing, designing and publishing the FPC monthly *e-Newsletter*
- Media relations
- Drafting and reviewing additional messages on behalf of FPC staff
- Assisting with important communications strategies
- Participating in FPC/FDOT regularly scheduled meetings, FPC legislative meetings, FPC weekly staff meetings
- And more

I look forward to sharing additional details related to the above efforts will be shared with seaport leadership during next week's Spring/Legislative Board of Directors Meeting.

Thank you



Tab 6

Legislative

Tab 6A

State

1 A bill to be entitled
2 An act relating to transportation; amending s. 20.23,
3 F.S.; authorizing the Secretary of Transportation to
4 appoint certain officers; providing that such officers
5 maintain their Senior Management Service status;
6 providing legislative findings; creating and providing
7 membership of the Florida Transportation Research
8 Institute; requiring the Department of Transportation
9 to select an administrative lead for the Institute and
10 periodically assess his or her performance;
11 authorizing the Institute to award certain grants and
12 expend certain funds; providing for the appointment of
13 an executive director and establishing an executive
14 committee; requiring the Institute to provide
15 specified annual reports; requiring at least a
16 specified number of members of the Florida
17 Transportation Commission to represent or have
18 expertise in certain industries; authorizing the
19 commission to monitor certain transit entities;
20 requiring members of the commission to follow
21 specified standards of conduct; removing requirements
22 that the commission's budget be submitted to the
23 Governor and that certain initiatives and revisions be
24 submitted to the commission; revising the department's
25 areas of program responsibility; removing obsolete

(III) If the ending balance of the Unemployment Compensation Trust Fund exceeds \$4,071,519,600 on the last day of any month, as determined from United States Department of the Treasury data, the Office of Economic and Demographic Research shall certify to the department that the ending balance of the trust fund exceeds such amount.

(IV) This sub-subparagraph is repealed, and the department shall end monthly distributions under sub-sub-subparagraph (II), on the date the department receives certification under sub-sub-subparagraph (III).

f. Beginning July 1, 2023, in each fiscal year, the department shall distribute \$27.5 million to the Florida Agricultural Promotional Campaign Trust Fund under s. 571.26, for further distribution in accordance with s. 571.265.

g. Beginning July 1, 2025, and reassessed on or before the 25th day of each month, the department shall distribute \$6.25 million from the proceeds of the tax imposed under s. 212.05(1)(e)1.c. to the State Transportation Trust Fund to account for a portion of the impact of electric and hybrid vehicles on the state highway system.

7. All other proceeds must remain in the General Revenue Fund.

Section 3. Paragraph (b) of subsection (3) of section 311.07, Florida Statutes, is amended to read:

311.07 Florida seaport transportation and economic

development funding.—

(3)

(b) Projects eligible for funding by grants under the program are limited to the following port facilities or port transportation projects:

1. Transportation facilities within the jurisdiction of the port.

2. The dredging or deepening of channels, turning basins, or harbors.

3. The construction or rehabilitation of wharves, docks, structures, jetties, piers, storage facilities, cruise terminals, automated people mover systems, or any facilities necessary or useful in connection with any of the foregoing.

4. The acquisition of vessel tracking systems, container cranes, or other mechanized equipment used in the movement of cargo or passengers in international commerce.

5. The acquisition of land to be used for port purposes.

6. The acquisition, improvement, enlargement, or extension of existing port facilities.

7. Environmental protection projects which are necessary because of requirements imposed by a state agency as a condition of a permit or other form of state approval; which are necessary for environmental mitigation required as a condition of a state, federal, or local environmental permit; which are necessary for the acquisition of spoil disposal sites and improvements to

existing and future spoil sites; or which result from the funding of eligible projects listed in this paragraph.

8. Transportation facilities as defined in s. 334.03(30) which are not otherwise part of the Department of Transportation's adopted work program.

9. Intermodal access projects.

10. Construction or rehabilitation of port facilities as defined in s. 315.02, excluding any park or recreational facilities, in ports listed in s. 311.09(1) with operating revenues of \$5 million or less, provided that such projects create economic development opportunities, capital improvements, and positive financial returns to such ports.

11. Seaport master plan or strategic plan development or updates, including the purchase of data to support such plans.

12. Spaceport or space industry-related planning or construction of facilities on seaport property which is necessary or useful to advance the space industry in this state when such project provides economic benefit to the community.

13. Commercial shipbuilding and manufacturing facilities when such project provides economic benefit to the community.

Section 4. Subsections (1), (2), (3), and (11) of section 311.09, Florida Statutes, are amended to read:

311.09 Florida Seaport Transportation and Economic Development Council.—

(1) The Florida Seaport Transportation and Economic

576 Development Council is created within the Department of
577 Transportation to support the growth of the seaports of this
578 state through the review, development, and financing of port
579 transportation and port facilities. The council is composed
580 ~~consists~~ of the following 18 members: the port director, or the
581 port director's designee, of each of the ports of Jacksonville,
582 Port Canaveral, Port Citrus, Fort Pierce, Palm Beach, Port
583 Everglades, Miami, Port Manatee, St. Petersburg, Putnam County,
584 Tampa, Port St. Joe, Panama City, Pensacola, Key West, and
585 Fernandina; the secretary of the Department of Transportation or
586 his or her designee; and the secretary of the Department of
587 Commerce or his or her designee.

588 (2) The council shall adopt bylaws governing the manner in
589 which the business of the council will be conducted. The bylaws
590 shall specify the procedure by which the chairperson of the
591 council is elected. The Department of Transportation shall
592 provide administrative support to the council on matters
593 relating to the Florida Seaport Transportation and Economic
594 Development Program and the council.

595 (3) The council shall prepare a 5-year Florida Seaport
596 Mission Plan defining the goals and objectives of the council
597 concerning the development of port facilities and an intermodal
598 transportation system consistent with the goals of the Florida
599 Transportation Plan developed pursuant to s. 339.155. The
600 Florida Seaport Mission Plan shall include specific

601 recommendations for the construction of transportation
602 facilities connecting any port to another transportation mode,
603 the construction of transportation facilities connecting any
604 port to the space and aerospace industries, and ~~for~~ the
605 efficient, cost-effective development of transportation
606 facilities or port facilities for the purpose of enhancing
607 trade, promoting cargo flow, increasing cruise passenger
608 movements, increasing port revenues, and providing economic
609 benefits to this ~~the~~ state. The council shall develop a priority
610 list of projects based on these recommendations annually and
611 submit the list to the Department of Transportation. The council
612 shall update the 5-year Florida Seaport Mission Plan annually
613 and shall submit the plan no later than February 1 of each year
614 to the President of the Senate, the Speaker of the House of
615 Representatives, the Department of Commerce, and the Department
616 of Transportation. The council shall develop programs, based on
617 an examination of existing programs in Florida and other states,
618 for the training of ~~minorities~~ and secondary school students in
619 job skills associated with employment opportunities in the
620 maritime industry, and report on progress and recommendations
621 for further action to the President of the Senate and the
622 Speaker of the House of Representatives annually. Each member of
623 the council shall submit semiannual reports to the Department of
624 Transportation relating to seaport operations and their support
625 of this state's economic competitiveness and supply chain. Each

626 report must include information prescribed by the Department of
627 Transportation, in consultation with the Department of Commerce,
628 including, but, not limited to:

629 (a) Bulk break capacity.

630 (b) Liquid storage and capacity.

631 (c) Fuel storage and capacity.

632 (d) Container capacity.

633 (e) Supply chain disruptions.

634 (11) Members of the council shall serve without
635 compensation but are entitled to receive reimbursement for per
636 diem and travel expenses as provided in s. 112.061. ~~The council~~
637 ~~may elect to provide an administrative staff to provide services~~
638 ~~to the council on matters relating to the Florida Seaport~~
639 ~~Transportation and Economic Development Program and the council.~~
640 ~~The cost for such administrative services shall be paid by all~~
641 ~~ports that receive funding from the Florida Seaport~~
642 ~~Transportation and Economic Development Program, based upon a~~
643 ~~pro rata formula measured by each recipient's share of the funds~~
644 ~~as compared to the total funds disbursed to all recipients~~
645 ~~during the year. The share of costs for administrative services~~
646 ~~shall be paid in its total amount by the recipient port upon~~
647 ~~execution by the port and the Department of Transportation of a~~
648 ~~joint participation agreement for each council-approved project,~~
649 ~~and such payment is in addition to the matching funds required~~
650 ~~to be paid by the recipient port. Except as otherwise exempted~~

by law, all moneys derived from the Florida Seaport Transportation and Economic Development Program shall be expended in accordance with ~~the provisions of~~ s. 287.057. Seaports subject to competitive negotiation requirements of a local governing body shall abide by ~~the provisions of~~ s. 287.055.

Section 5. Subsection (4) is added to section 311.10, Florida Statutes, to read:

311.10 Strategic Port Investment Initiative.—

(4) As a condition of receiving a project grant under any program established in this chapter and as a condition of receiving state funds as described in s. 215.31, a seaport located in any county identified in s. 331.304(1) and (5) must, in any agreement with the department, agree that the seaport may not convert any planned or existing land, facility, or infrastructure designated for cargo purposes to any alternative purpose unless express approval is obtained by the Secretary of Transportation and the Secretary of Commerce. For purposes of this section, the term "cargo purposes" includes, but is not limited to, any facility, activity, property, energy source, or infrastructure asset that supports spaceport activities.

Section 6. Subsection (7) of section 316.0745, Florida Statutes, is amended to read:

316.0745 Uniform signals and devices.—

(7) The Department of Transportation may, upon receipt and

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1501 337.406 Unlawful use of state transportation facility
1502 right-of-way; penalties.—

1503 (4) Camping is prohibited on any portion of the right-of-
1504 way of the State Highway System. This subsection does not apply
1505 to persons who are actively navigating the federally designated
1506 Florida National Scenic Trail as recognized in s. 260.012(6) and
1507 have acquired the associated permits ~~that is within 100 feet of~~
1508 ~~a bridge, causeway, overpass, or ramp.~~

1509 **Section 26. Subsection (4) of section 338.227, Florida**
1510 **Statutes, is amended to read:**

1511 338.227 Turnpike revenue bonds.—

1512 (4) The Department of Transportation and the Department of
1513 Management Services shall create and implement an outreach
1514 program designed to enhance the participation of small ~~minority~~
1515 ~~persons and minority~~ business enterprises in all contracts
1516 entered into on or after July 1, 2025, by their respective
1517 departments for services related to the financing of department
1518 projects for the Strategic Intermodal System Plan developed
1519 pursuant to s. 339.64. These services shall include, but are not
1520 limited to, bond counsel and bond underwriters.

1521 **Section 27. Subsection (6) is added to section 339.08,**
1522 **Florida Statutes, to read:**

1523 339.08 Use of moneys in State Transportation Trust Fund.—

1524 (6) The department may not expend any state funds as
1525 described in s. 215.31 to any of the following entities to

support a project or program that adopts or promotes energy
policy goals inconsistent with state energy policy:

(a) A public transit provider as defined in s. 341.031(1);

(b) An authority created pursuant to chapter 343, chapter
348, or chapter 349;

(c) A public-use airport as defined in s. 332.004; or

(d) A port listed in s. 311.09(1).

For purposes of this subsection, the term "state energy policy"
means the goals provided in s. 377.601 and includes any intended
or actual measures, obligations, targets, or timeframes related
to the reduction in carbon dioxide emissions.

**Section 28. Paragraph (c) of subsection (6) and paragraph
(h) of subsection (7) of section 339.135, Florida Statutes, are
amended to read:**

339.135 Work program; legislative budget request;
definitions; preparation, adoption, execution, and amendment.—

(6) EXECUTION OF THE BUDGET.—

(c) Notwithstanding ~~the provisions of~~ ss. 216.301(2) and
216.351, any unexpended balance remaining at the end of the
fiscal year in the appropriations to the department for special
categories; aid to local governments; lump sums for project
phases which are part of the adopted work program, and for which
contracts have been executed or bids have been let; and for
right-of-way land acquisition and relocation assistance for

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grant up to 36 months upon making written findings specifying the conditions requiring a 36-month term.

b. Require application from the recipient to the department that includes documentation of damage claims filed with the Federal Emergency Management Agency or an applicable insurance carrier and documentation of the recipient's overall financial condition.

c. Are subject to approval by the Secretary of Transportation ~~and the Legislative Budget Commission.~~

2. Loans provided under this paragraph must be repaid upon receipt by the recipient of eligible program funding for damages in accordance with the claims filed with the Federal Emergency Management Agency or an applicable insurance carrier, but no later than the duration of the loan.

Section 33. Subsections (3) and (7) of section 339.651, Florida Statutes, are amended to read:

339.651 Strategic Intermodal System supply chain demands.—

(3) The department may ~~shall~~ make up to \$20 million available each year ~~for fiscal years 2023-2024 through 2027-2028,~~ from existing work program revenues, to fund projects that meet the public purpose of providing increased capacity and enhanced capabilities to move and store construction aggregate and transportation infrastructure-related materials. Applicants eligible for project funding under this section are seaports listed in s. 311.09 and rail lines and rail facilities.

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~~(7) This section shall stand repealed on July 1, 2028.~~

Section 34. Paragraph (b) of subsection (6) of section 341.051, Florida Statutes, is amended to read:

341.051 Administration and financing of public transit and intercity bus service programs and projects.—

(6) ANNUAL APPROPRIATION.—

(b) If funds are allocated to projects that qualify for the New Starts Transit Program in the current fiscal year and a project will not be ready for production by June 30, the department must reallocate such funds for the purpose of the Strategic Intermodal System within the State Transportation Trust Fund for the next fiscal year ~~The remaining unallocated New Starts Transit Program funds as of June 30, 2024, shall be reallocated for the purpose of the Strategic Intermodal System within the State Transportation Trust Fund. This paragraph expires June 30, 2026.~~

For purposes of this section, the term "net operating costs" means all operating costs of a project less any federal funds, fares, or other sources of income to the project.

Section 35. Subsection (5) of section 348.754, Florida Statutes, is amended to read:

348.754 Purposes and powers.—

(5) The authority shall encourage the inclusion of local and small ~~, small, minority, and women-owned~~ businesses in its

By the Committees on Environment and Natural Resources; and
Transportation; and Senator Rodriguez

592-02512-25

2025594c2

A bill to be entitled

An act relating to anchoring or mooring at seaports;
creating s. 311.104, F.S.; authorizing the governing
bodies of certain seaports to apply to the Fish and
Wildlife Conservation Commission to prohibit anchoring
or mooring within specified boundary limits for
specified purposes; requiring the governing body of a
seaport to hold a specified number of public hearings;
authorizing the commission to consult with certain
entities when considering an application for seaports
where anchoring and mooring will be prohibited and the
boundaries of such prohibited areas; authorizing the
commission to modify zones where anchoring or mooring
is prohibited; requiring the commission to provide
reasons for any such modification; providing for
review by the commission within a certain timeframe;
requiring the commission to review and act upon an
application within a specified timeframe after receipt
of the application; requiring the commission to advise
the governing body of a seaport if the commission
finds an application to be incomplete; providing that
the commission's actions are subject to review;
requiring certain seaports annually to review the
boundaries of approved prohibitions and notify the
commission of such review and proposed modifications
if necessary; requiring that certain information be
included in seaport security plans and seaport
strategic plans; providing rulemaking authority;
reenacting and amending s. 327.4109, F.S.; conforming

592-02512-25

2025594c2

penalties; reenacting s. 327.73(1)(bb), F.S., relating to noncriminal infractions, to incorporate the amendment made to s. 327.4109, F.S., in a reference thereto; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Section 311.104, Florida Statutes, is created to read:

311.104 Request for a prohibition of anchoring or mooring by a seaport.—

(1) The governing body of a seaport listed in s. 311.09(1) may apply to the Fish and Wildlife Conservation Commission to prohibit anchoring or mooring in an area, not to exceed 2,500 feet from a seaport entrance or pier or wharf adjacent to a seaport channel or turning basin, for any of the following purposes:

(a) Implementing port security measures;
(b) Ensuring freight and passenger commerce is not impeded;
(c) Promoting the safety and security of residents and visitors of this state; or
(d) Maintaining and protecting the flow of legitimate trade and travel at all times.

(2) Before applying to the commission, the governing body of a seaport shall hold at least two public hearings displaying the boundaries of and hearing public comments regarding the area in which the seaport proposes to prohibit anchoring or mooring.

(3) After the public hearings required in subsection (2), a seaport may apply, pursuant to chapter 327, to the commission to

592-02512-25

2025594c2

59 establish areas around the seaport where anchoring or mooring is
60 prohibited.

61 (4) The commission may consult with the United States Coast
62 Guard, the United States Army Corps of Engineers, and the
63 Department of Transportation when considering an application
64 for, and the boundaries of, areas around seaports where
65 anchoring or mooring will be prohibited.

66 (5) When considering an application to prohibit anchoring
67 or mooring around a seaport, the commission may modify the
68 proposed boundaries of such prohibition and provide the reasons
69 for such modification.

70 (6) A prohibition of anchoring or mooring near a seaport
71 established pursuant to this section may not take effect until
72 the commission has reviewed the proposed prohibition and
73 determined by substantial competent evidence that the
74 prohibition is necessary for any of the reasons listed in
75 subsection (1). An application for a prohibition must be
76 reviewed and acted upon within 90 days after receipt of the
77 completed application. If, within 30 days after the governing
78 body of the seaport submits an application, the commission finds
79 such application is incomplete, the commission must notify and
80 advise the governing body of the seaport as to what information
81 is needed to deem the application complete. An application is
82 considered complete upon receipt of all requested information
83 and correction of any error or omission for which the applicant
84 was timely notified. An application is deemed complete if the
85 commission fails to notify and advise the governing body of the
86 seaport within 30 days after receiving the application. The
87 commission's action on the application is subject to review

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2025594c2

88 under chapter 120.

89 (7) After commission approval of a prohibition on anchoring
90 and mooring and the boundaries of such prohibition, the
91 governing body of the seaport shall review such prohibition
92 annually at a public meeting. After the review, the governing
93 body of the seaport shall notify the commission of the results
94 of its review, and, if applicable, submit an application to the
95 commission with any proposed modifications to such boundaries.

96 (8) The governing body of each seaport shall include in its
97 seaport security plan and its seaport strategic plan, as
98 required under ss. 311.12 and 311.14, respectively, any approved
99 limitations on anchoring and mooring established by the
100 commission.

101 (9) The commission may adopt rules pursuant to ss.
102 120.136(1) and 120.54 to implement this section.

103 Section 2. Paragraph (a) of subsection (1) of section
104 327.4109, Florida Statutes, is amended, and subsection (5) of
105 that section is reenacted, to read:

106 327.4109 Anchoring or mooring prohibited; exceptions;
107 penalties.—

108 (1)(a) The owner or operator of a vessel or floating
109 structure may not anchor or moor such that the nearest approach
110 of the anchored or moored vessel or floating structure is:

111 1. Within 150 feet of any public or private marina, boat
112 ramp, boatyard, or other public vessel launching or loading
113 facility;

114 2. Within 500 feet of a superyacht repair facility. For
115 purposes of this subparagraph, the term "superyacht repair
116 facility" means a facility that services or repairs a yacht with

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117 a water line of 120 feet or more in length; or

118 3. Within 100 feet outward from the marked boundary of a
119 public mooring field or a lesser distance if approved by the
120 commission upon request of a local government within which the
121 mooring field is located. The commission may adopt rules to
122 implement this subparagraph.

123 4. Within a zone established by the commission at the
124 request of a seaport pursuant to s. 311.104.

125 (5) A violation of this section is a noncriminal
126 infraction, punishable as provided in s. 327.73(1)(bb).

127 Section 3. For the purpose of incorporating the amendment
128 made by this act to section 327.4109, Florida Statutes, in a
129 reference thereto, paragraph (bb) of subsection (1) of section
130 327.73, Florida Statutes, is reenacted to read:

131 327.73 Noncriminal infractions.—

132 (1) Violations of the following provisions of the vessel
133 laws of this state are noncriminal infractions:

134 (bb) Section 327.4109, relating to anchoring or mooring in
135 a prohibited area, for which the penalty is:

136 1. For a first offense, up to a maximum of \$100.

137 2. For a second offense, up to a maximum of \$250.

138 3. For a third or subsequent offense, up to a maximum of
139 \$500.

140
141 Any person cited for a violation of this subsection shall be
142 deemed to be charged with a noncriminal infraction, shall be
143 cited for such an infraction, and shall be cited to appear
144 before the county court. The civil penalty for any such
145 infraction is \$100, except as otherwise provided in this

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146 section. Any person who fails to appear or otherwise properly
147 respond to a uniform boating citation, in addition to the charge
148 relating to the violation of the boating laws of this state,
149 must be charged with the offense of failing to respond to such
150 citation and, upon conviction, be guilty of a misdemeanor of the
151 second degree, punishable as provided in s. 775.082 or s.
152 775.083. A written warning to this effect shall be provided at
153 the time such uniform boating citation is issued.

154 Section 4. This act shall take effect July 1, 2025.

Tab 6B

Federal

Mike Rubin

From: Christy Gandy
Sent: Monday, February 17, 2025 4:29 PM
Subject: FPC 2025 DC Fly-In

Good afternoon -

We are pleased to invite you to participate in the **Florida Ports Council 2025 D.C. Fly-In**, scheduled for **May 13-15, 2025**. This event is organized in conjunction with the Coalition for America's Gateways & Trade Corridors (CAGTC) Annual Meeting and Reception. We are planning to schedule a Florida Ports Caucus meeting, and we encourage you to set up individual meetings with members, agency personnel and others while in town. Please let Mike Rubin and Emily Fisher know of any appointments you may schedule during the fly-in.

Agenda Highlights:

Tuesday, May 13

- Congressional Meetings
- Florida Ports Caucus Meeting (details to follow)

Wednesday, May 14

- CAGTC Annual Meeting (open to the public), featuring discussions on national freight policy and infrastructure – AC Hotel Capitol Hill Navy Yard
- CAGTC Goods Movement Reception (open to the public), 5:30-7:00, AC Hotel Capitol Hill Navy Yard

Reservation Information

Courtyard Capitol Hill Navy Yard
140 L St SE
Washington, DC 20003
(202)497-0027

Please use this link to simplify making reservations: **[Book your group rate for FPC DC FLY-IN.](#)** Our hotel block is expected to fill up quickly. We encourage you to **make your reservations as soon as possible** to ensure accommodation.

Cost: **\$309.00** per night.

Cut-Off Date: Friday, April 11, 2025

Room rates are quoted exclusive of applicable state and local taxes (which are currently 15.95%), applicable service fees, and/or Hotel-specific fees in effect at the time of the event.

****If you are tax exempt, in order to be eligible for tax exemption, you must provide the following:**

1. Tax exempt form with the company name valid for the State of Florida or Federal Level Exemption
2. Credit Card with the corresponding company name on the tax-exempt form.

We look forward to your participation in this important event, which provides a unique opportunity to engage with policymakers and industry leaders on issues vital to Florida's ports and the nation's freight infrastructure.



DEPARTMENT OF COMMERCE

National Oceanic and Atmospheric Administration

50 CFR Part 224

[Docket No. 250108-0009]

RIN 0648-BI88

North Atlantic Right Whale Vessel Strike Reduction Rule

AGENCY: National Marine Fisheries Service (NMFS), National Oceanic and Atmospheric Administration (NOAA), Commerce.

ACTION: Proposed rule; withdrawal.

SUMMARY: NMFS withdraws a proposed rule published in the **Federal Register** on August 1, 2022 to amend the North Atlantic right whale (*Eubalaena glacialis*) vessel speed regulations. NMFS withdraws this proposed rule in light of numerous and ongoing requests from the public for further opportunity to review and engage with the Agency on the proposal. NMFS's existing vessel speed regulations remain in effect.

DATES: The National Marine Fisheries Service is withdrawing the proposed rule published August 1, 2022 (87 FR 46921) as of [INSERT DATE OF PUBLICATION IN THE *FEDERAL REGISTER*].

ADDRESSES: The August 1, 2022 proposed rule, and the comments received, are available at <https://www.regulations.gov>, Docket No. NOAA-NMFS-2022-0022.

FOR FURTHER INFORMATION CONTACT: Caroline Good, NMFS Office of Protected Resources, caroline.good@noaa.gov, 301-427-8402.

SUPPLEMENTARY INFORMATION:

Background

The proposed rule (87 FR 46921, August 1, 2022) was intended to further reduce the likelihood of mortalities and serious injuries to endangered North Atlantic right

whales from vessel collisions, which are impeding the species' recovery and are a primary factor in an ongoing Unusual Mortality Event. The proposed rule would have expanded the size class of regulated vessels subject to applicable vessel speed restrictions, enlarged the boundaries and extended the timing of seasonal speed zones, introduced mandatory dynamic (*i.e.* temporary) speed zones when right whales were known to be present outside of active seasonal zones, clarified language related to enforcement of the rule, and updated the safety deviation provision and reporting requirements.

NMFS received approximately 90,000 public comments on the proposed rule. The comments received addressed many different aspects of the rule and reflected views on all sides of the issues addressed. Despite its best efforts, NMFS does not have sufficient time to finalize this regulation in this Administration due to the scope and volume of public comments. NMFS hereby withdraws the August 2022 proposed rule and terminates this rulemaking proceeding. NMFS' existing North Atlantic right whale vessel speed regulations (50 CFR 224.105) remain in effect.

Withdrawal of the proposed rule does not preclude NMFS from taking future action, including but not limited to initiating a new rulemaking, to address ongoing lethal right whale vessel strikes. If, in the future, NMFS decides it is appropriate to issue regulations on this topic, NMFS will do so via a new rulemaking, in accordance with the Administrative Procedure Act, 5 U.S.C. 551 *et seq.*

Authority: 16 U.S.C. 1531 *et seq.*; 16 U.S.C. 1361 *et seq.*

Dated: January 8, 2025.

Samuel D. Rauch, III,

*Deputy Assistant Administrator for Regulatory Programs,
National Marine Fisheries Service.*



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GENERAL INTEREST > GOVERNMENT

Trump administration rescinds Rice's whale protection expansions, starts NEPA review, signs another EO

Trump administration moves question additional environmental policies, regulatory agency actions.

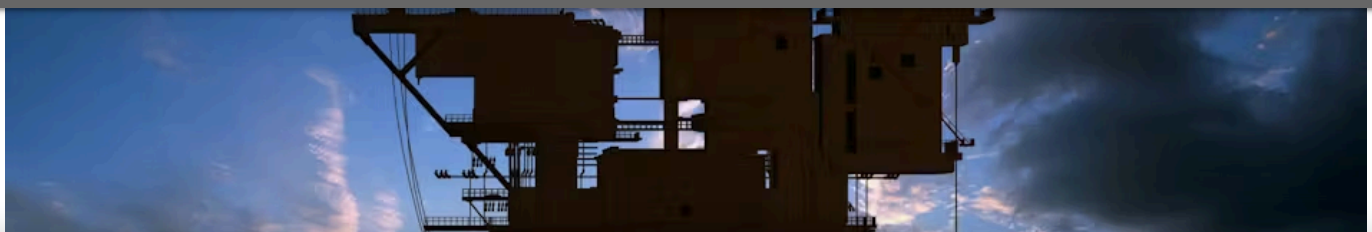
Cathy Landry

Feb. 21, 2025



**OIL & GAS
JOURNAL**

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The Interior Department rescinded the Biden administration's expansion of protection for the Rice's whale, which lives in the US Gulf of Mexico. A preliminary injunction issued by the

Western District of Louisiana prevented the Bureau of Ocean Energy Management from implementing the protections, issued in a notice to leases, and the Fifth US Circuit Court of Appeals upheld that decision.

Erik Milito, president of the National Ocean Industries Association, hailed the news. "Environmental protection is a shared priority, but it must be pursued through a fair and transparent process," he said in a statement, noting that the Rice's whale remains "fully protected" under the Endangered Species Act.

NEPA

The Trump administration Feb. 19 also began laying the groundwork for an overhaul of the National Environmental Policy Act (NEPA), the law that requires the government to consider the environmental impact before approving infrastructure, including gas and oil pipelines. The White House said it was reviewing the Office of Information and Regulatory Affairs and Council on Environmental Qualities guidance on NEPA.

Earlier this week, Trump withdrew White House regulations directing the implementation of the law. He also ordered the White House's Council on Environmental Quality (CEQ) to "provide guidance on implementing NEPA to expedite and simplify the permitting process."

In a memo to agencies, White House official Katherine Scarlett directed agencies to

Government

Court orders federal agency to better protect Rice's...

Aug. 21, 2024



Government

Biden administration rolls back certain Trump...

April 19, 2022



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Executive order

Separately, President Trump issued an executive order (EO) to assert control over independent agencies like the Federal Energy Regulatory Commission (FERC). The order directs all independent agencies to submit “significant regulatory actions” for White House review. The order also notes that the president and attorney general will decide on questions on how to interpret laws.

“These regulatory agencies currently exercise authority without sufficient accountability to the President, and through him, to the American people,” the EO reads. “For the Federal Government to be truly accountable to the American people, officials who wield vast executive power must be supervised and controlled by the people’s elected President.”

Congress established independent agencies more than 100 years ago to keep regulations separate from the political interests of the White House. In the EO, the White House says the Constitution gives the president absolute authority over every executive office and agency.

About the Author

Cathy Landry | Washington Correspondent

Cathy Landry has worked over 20 years as a journalist, including 17 years as an energy reporter with Platts News Service (now S&P Global) in Washington and London.

She has served as a wire-service reporter, general news and sports reporter for

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Tab 7

Partner Updates

SPONSORSHIP OPTIONS

Be PRESENT in the right place at the right time THAT IS THE KEY

The **AAPA LATAM** is the premier annual meeting for Latin American port industry leaders. This congress brings together top decision-makers in the maritime-port industry to analyze projects, explore investments, and discuss the sector's future at regional and global levels. From **June 24th to 27th, 2025, Peru** will serve as the central meeting place, further establishing its leadership role in Latin American port activities.

With over **600 participants from 40 countries**, the congress offers a unique platform for networking, identifying business opportunities, and connecting with the region's leading ports. Attendees include **port authority officials, terminal executives, shipping companies, logistics operators, and technology providers**, representing all essential areas of the sector.

Why You Should Sponsor AAPA LATAM

Direct Access to Decision-Makers:

The event attracts leaders who drive strategic decisions across the region, allowing you to engage directly with high-level executives and professionals.

Enhanced Brand Visibility and Recognition:

Your company will enjoy increased visibility and brand recognition throughout all event activities, from pre-event promotions to presentations during the congress.

Network with Potential Clients and Suppliers:

80% of attendees participate to seize networking opportunities and establish new business relationships.

Perú, positioned as a **key hub** in Pacific trade, offers an ideal setting to strengthen commercial ties and uncover new opportunities in the region.



DON'T MISS THIS CHANCE TO POSITION YOUR COMPANY AT THE FOREFRONT OF PACIFIC TRADE!

SPONSORSHIP OPTIONS



- ▶ Sponsorship of one of the congress lunches
- ▶ Includes 8 (eight) full registrations to the event
- ▶ Opportunity to set up VIP tables for port authorities
- ▶ Speaking slot for a company executive in the academic program
- ▶ Institutional video in the conference room
- ▶ Logo prominently displayed on all official material
- ▶ Logo and link on the official Congress website
- ▶ Premium advertising on digital screens
- ▶ Mention of your participation in a press release of the event
- ▶ Alternative promotional material placement*
- ▶ Coverage on social media
- ▶ Priority access to the Meeting Room
- ▶ 3 additional invitations to the closing dinner of the congress

DIAMOND

USD 50.000



- ▶ Sponsorship of one of the coffee breaks
- ▶ Includes 5 (five) full registrations to the event
- ▶ Institutional video in the conference room
- ▶ Prominent logo on official materials
- ▶ Logo and link on the official Congress website
- ▶ Advertising on digital screens
- ▶ Mention of your participation in a press release of the event
- ▶ Distribution of promotional material
- ▶ Coverage on social media
- ▶ 2 additional invitations to the closing dinner

GOLD

USD 30.000



- ▶ Includes 3 (three) full registrations to the event
- ▶ Prominent logo on official materials
- ▶ Logo and link on the official Congress website
- ▶ Advertising on digital screens
- ▶ Distribution of promotional material
- ▶ Coverage on social media
- ▶ 2 additional invitations to the closing dinner

SILVER

USD 15.000



- ▶ Includes 2 (two) full registrations to the event
- ▶ Logo on official materials
- ▶ Logo and link on the official Congress website
- ▶ Advertising on digital screens
- ▶ Distribution of promotional material
- ▶ Coverage on social media

BRONZE

USD 8.000

* Inclusion of promotional material in participants' bags or placement on the chairs of attendees in the conference room.

OTHER SPONSORSHIP OPTIONS

BASIC SPONSORSHIP

- ▶ 1 (one) full registration to the Congress
- ▶ Brand presence in the official app of the event
- ▶ Visibility in Social Networks*

- ▶ Brand Presence in the Event and Pre-event**
- ▶ Distribution of Promotional Material***

Cost: USD 4.000

four thousand US dollars

LUNCH

- ▶ 4 (four) full registrations to the Congress
- ▶ Brand presence in the official app of the event
- ▶ Visibility in Social Networks*
- ▶ Brand presence at the event**
- ▶ Distribution of Promotional Material***
- ▶ Inclusion of logo in the event's agenda
- ▶ Brand presence during lunch
- ▶ Projection of institutional video Inclusion of logo in the event's agenda
- ▶ Main table with port authorities and Sponsor company executives

Cost: USD 35.000

thirty-five thousand US dollars

COFFEE BREAK

- ▶ 2 (two) full registrations to the Congress
- ▶ Brand presence in the official app of the event
- ▶ Visibility in Social Networks
- ▶ Brand presence at the event**
- ▶ Distribution of Promotional Material***
- ▶ Projection of institutional video
- ▶ Inclusion of logo in the event's agenda
- ▶ Brand presence during coffee break

Cost: USD 18.000

eighteen thousand US dollars

* Publication of promotional content on our official platforms, increasing exposure to a relevant audience.

** Inclusion of the logo in promotional material, newsletters and official event signage, with the possibility of appearing in press releases and official communications.

*** Possibility of including brochures or merchandising in the backpacks given to participants.



BOOTHS

All booth sponsorship options include:

- ▶ Turnkey Construction
- ▶ Full registration to the Congress
- ▶ Brand presence in the event's official App
- ▶ Visibility in Social Networks*
- ▶ Brand Presence at the Event**
- ▶ Distribution of Promotional Material***

FEATURES	2m-by-2m BOOTH	BUSINESS LOUNGE	3m-by-2m BOOTH	4m-by-2m BOOTH	3m-by-3m BOOTH	4m-by-3m BOOTH	4m-by-4m BOOTH
Area	4m2	5m2	6m2	8m2	9m2	12m2	16m2
Registrations	1	2	2	3	3	3	3
TV		✓				✓	✓
Cost (USD)	6.500	7.500	9.500	13.000	14.500	18.000	20.000

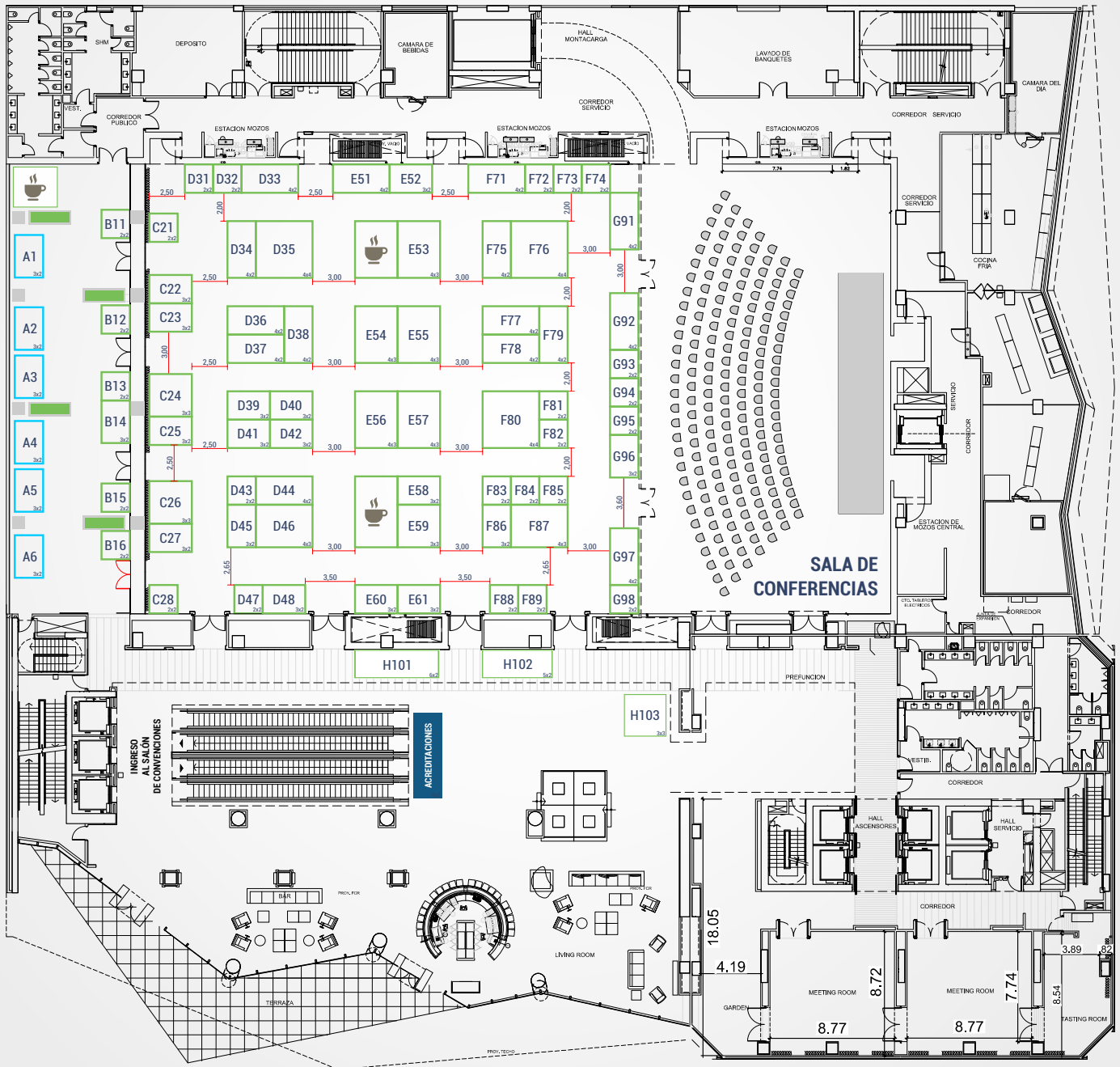
* Publication of promotional content on our official platforms, increasing exposure to a relevant audience.

** Inclusion of the logo in promotional material, newsletters and official event signage, with the possibility of appearing in press releases and official communications.

*** Possibility of including brochures or merchandising in the backpacks given to participants.



EVENT LAYOUT



Contact us to request the updated floor plan and secure your spot today!

SPONSOR BENEFITS COMPARISON CHART

TYPE OF SPONSORSHIP	2m-by-2m BOOTH USD 6.500	3m-by-2m BOOTH USD 9.500	4m-by-2m BOOTH USD 13.000	3m-by-3m BOOTH USD 14.500	4m-by-3m BOOTH USD 18.000	4m-by-4m BOOTH USD 20.000	BUSINESS LOUNGE USD 7.500	BASIC USD 4.000	COFFEE BREAK USD 18.000	LUNCH USD 35.000
BENEFITS										
Complimentary Congress Registrations	1	2	3	3	3	3	2	1	2	4
Presence in the official app of the event	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Visibility in social networks	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
"Turnkey" booth	✓	✓	✓	✓	✓	✓				
Brand presence at the Event and Pre-Event	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Distribution of promotional material	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
TV included					✓	✓	✓			
Inclusion of logo in the Academic Agenda									✓	✓
Projection of institutional video									✓	✓
Main table with authorities										✓
Brand presence during break									✓	✓

At **AAPA LATAM PERU 2025**, we are ready to develop a tailored proposal that will amplify your goals and elevate your presence at the event.

Contact us to discuss your needs; it will be a pleasure to work together and ensure this edition is a unique and successful experience for your company.

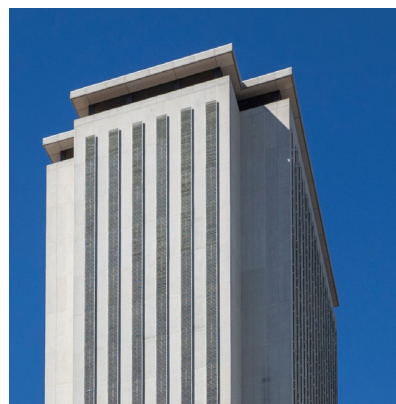
Sales Department:

✉ info@prports.com
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☎ +54 9 3413 863201



2025 Session Priorities



We are proud to stand up for the issues relevant to our members and work to create a business-friendly climate to benefit our state.



ASSOCIATED INDUSTRIES OF FLORIDA
The Voice of Florida Business Since 1920

- Encouraging increased industry participation in workforce apprenticeship programs by adopting measures to offset costs required to implement effective “earn-and-learn” programs that enable students to transition into longer-term career job opportunities.
- Creating and expanding programs to ensure the deployment of competency-based training leading to national third-party credentials.
- Implementing certifications and training solutions that help to increase the knowledge and skills of the Florida workforce to create and maintain an exceptional talent base.

Strengthening the resilience of Florida’s manufacturing sector and economic development initiatives

- Reauthorizing and funding the Qualified Defense and Space Contractor Tax Refund in statute to attract defense contracts to the state of Florida.
- Reauthorizing the Qualified Target Industry (QTI) Tax Refund Program to create jobs in advanced manufacturing.
- Investing in programs focused on accelerating the adoption and use of advanced digital technologies.
- Continuing efforts to repeal the tax imposed on commercial leases.
- Continuing to create capital investment incentives and increase funding for the research and development tax credit.
- Allowing local governments to consider jobs retained in the same manner they consider jobs created from capital investment to existing businesses when approving property tax abatement.
- Establishing a Florida supplier tax credit initiative to encourage use and development of local suppliers and contribute to developing a more robust and resilient supply chain.
- Appropriating recurring state matching funds to secure the federal investment by the National Institute of Standards and Technology (an agency of the U.S. Department of Commerce) in a statewide, manufacturing extension partnership (MEP) program for Florida to strengthen and advance the manufacturing economy by improving the productivity and technological performance of Florida’s manufacturers.
- Codifying the position of Florida’s Chief Manufacturing Officer within the Department of Commerce.
- Creating a “Made In Florida” designation and marketing program to recognize and promote Florida-made products and goods. Secure funding to launch a marketing campaign to improve the perception of the manufacturing industry in Florida.
- Establishing a Biennial State of Florida Manufacturing Report. Statutory authority should be provided to Florida Commerce for the biennial creation of a “State of Florida Manufacturing” survey and report to highlight the strength and economic importance of Florida’s manufacturing ecosystem.

Transportation & Maritime

Transportation Trust Fund and Dedicated Funding for Infrastructure Projects

Florida’s policymakers have long sought to protect short-term and long-term funding for Florida’s infrastructure, and when possible, provide additional support by the way of grants and Federal drawdowns. Florida currently utilizes a healthy State Transportation Trust Fund (STTF) as its primary source for funding state infrastructure. Planning for new infrastructure projects such as bridges, ports, airports and roads complex, often requires partnerships with local governments and planning agencies to execute these projects in the most efficient and expeditious way. Predictability from the state in providing financial resources is critical and keeping the funds within the STTF for the sole purpose of infrastructure is one of AIF’s Transportation Council’s top priorities. Additionally, infrastructure projects serve as an economic stimulator across the state, employing thousands of Floridians each day and providing for the state’s tax base.

AIF SUPPORTS level, and when appropriate, increased funding for the FY 2025-26 budget for transportation and infrastructure projects. Additionally, **AIF OPPOSES** redirecting state funds and STTF commitments to other areas of state government, or STTF sweeps to areas outside of transportation infrastructure.

Alternatives for Funding Florida’s Transportation Infrastructure

Funding mechanisms for the state’s transportation needs vary with a number of funding sources dedicated to infrastructure projects, both at the state and local levels, with the heaviest reliance on the STTF. Gas tax revenues have long been the primary source of these funds, leveraging the state’s robust tourism industry to help in this regard. Experts in infrastructure policy have warned that with the emergence of fuel efficiency standards, vehicle technology and electric vehicle sales, Florida’s dependence on gas tax revenues as a major source of infrastructure funding is not as sustainable as it appeared to have been a decade ago. Additionally, the pandemic caused a change in work environments as well as a decline in the commute of Florida’s massive workforce in some areas of the state. To that end, public policy makers and state officials must continue to seek alternative funding mechanisms intended to complement the gas tax as the primary source of funding. With technological vehicle advancements siphoning tax dollars away from the gas tax, Florida must ensure the drivers of those vehicles are paying their share of transportation funding. Other states have advanced user fees for these types of vehicles, and Florida should explore all options.

AIF CONTINUES TO SUPPORT exploring alternative solutions to the state’s current reliance on a declining gas tax revenue for state infrastructure needs.

Florida Seaport Transportation and Economic Development Program (FSTED)

Florida's unique geographic proximity to the Americas requires a certain level of commitment from local, state, and federal governments to maximize the effectiveness of the port system around the state and ensure a steady pace of economic growth. Florida has successfully advanced the maritime industry by ensuring high quality representation on port authorities across the state, reducing regulations, and by fostering strategic partnerships within the port system. The Florida Seaport Transportation and Economic Development Program (FSTED) is a notable example of a program that continues to support ports around the state. FSTED provides crucial funds which serve as an important mechanism for seaport capital improvement projects that will continue to grow the state's seaport footprint at home and abroad. In recent years, deep water ports have had a challenge acquiring the land necessary to grow the port system, making the continuation of this program even more necessary for the expansion of Florida's maritime activity.

AIF SUPPORTS increased funding to support Florida's ports including \$25 million in funding for the FSTED program and \$75 million in the FDOT ports budget.

Also, **AIF SUPPORTS** the FDOT Business Development Program as a mechanism to help educate and provide expertise to small Florida businesses looking to work within the Department's often complex procurement process.

Emergency Declarations

Under Governor Ron DeSantis, and in partnership with state and local elected officials as well as the transportation industry, Florida's response has been nothing short of remarkable during the 2024 Hurricane Season. Hurricanes, tropical storms, fires, and tornadoes affect every Floridian in the impacted region. Ensuring that the Governor's administration and the Department of Emergency Management continues to have the flexibility through emergency declarations to respond immediately without statutory or regulatory hurdles is an important part of disaster response and recovery. **AIF SUPPORTS** the continued streamlining of emergency functions for the Governor during a State of Emergency. **AIF CONTINUES TO SUPPORT** automatic emergency extensions for Florida businesses for the payment of state taxes upon the issuance of a State of Emergency by the Governor.

Liquefied Natural Gas

Federal and international maritime regulations are beginning to shift fueling demands for shipping and cruise vessels. In order to help meet those demands in a safe, effective, cost-saving manner, **AIF SUPPORTS** efforts to study and promote the supply of liquefied natural gas (LNG) to Florida's ports.

Critical Habitat Designation for Right and Rice's Whales

In 2021, the National Marine Fisheries Services (NMFS), a division of the National Oceanic and Atmospheric Administration (NOAA), under the U.S. Department of Commerce, issued a proposed rule that would expand the critical habitat for the Rice's whale from Florida all the way across Alabama, Mississippi, Louisiana, and Texas over to the U.S./Mexico border. This zone encompasses approximately 6 million acres and intersects with key shipping lanes for Florida's ports. The impacts of expanding this habitat will be felt across the Gulf of America from vessels supporting offshore oil and gas operations, commercial fisheries, renewable energy developers, cruise lines, port and cargo operations, not to mention the U.S. economy. Much of Florida's business community could face increased regulatory processes as it relates to the Critical Habitat area, with consumers likely bearing the brunt of the cost.

AIF SUPPORTS community concern for whales. However, concern must be balanced with a matched concern for ongoing commerce for the wellbeing of mankind. **AIF OPPOSES** using outdated methods for knowing the location of whales such as men on the bow, no night vessel movement, no vessel transit in fog. **AIF SUPPORTS** the use of satellite monitoring and acoustic tracking of whales, on sight reporting to a central location, and data transmission for intermittent slow vessel areas when whales are verified as present via warning system similar to NOAA transmission of adverse weather alerts. Whale alerts can be broadcast on VHF and mapped on chart plotters with an alert. **AIF OPPOSES** outright slow zones for vessels for extended periods of time for any vessel regardless of length. The Florida peninsula requires unhindered maritime access for commerce to economically support the people of Florida. **AIF SUPPORTS** mapped whale warning zones on chart plotters.

Strategic Road and Bridge Funding

AIF has long SUPPORTED lawmakers making strategic infrastructure funding for projects in areas of critical need for new roadways, increased capacity and bridge repair. With over 22 million residents, and counting, strategic long-term planning remains critical, however, attention to short-term infrastructure needs can relieve congestion and provide relief to strained infrastructure in communities. Resiliency of existing infrastructure should continue with investments intended to harden and improve existing roadways and bridges. Expansion of capacity across the state's existing roads and bridges are essential to retain and grow economic development, commerce and trade. Often, these types of projects require strategic vision by working with local planning agencies and receiving funding from the legislature. **AIF SUPPORTS** prioritizing and advancing strategic infrastructure investments in immediate road and bridge projects intended to keep Florida a leader in economic development across the country and the Caribbean region.

Improving Florida's Infrastructure for Smart Growth & Development

Increasing Transportation & Infrastructure Investments

As Florida continues to grow, the Florida Chamber will continue to promote a robust, safe, resilient, and modern transportation system that responds to the latest technological advancements and emerging trends to meet the projected addition of 2.5 million more drivers on our roads by 2030 and millions more goods being delivered with the rise of e-commerce. Florida must invest in our long-term infrastructure needs and eliminate regulatory roadblocks. The Florida Chamber will continue to oppose any raids on the Transportation Trust Fund to be used for non-transportation related purposes.

“Florida is booming right now...a great place to live, work and play. We want to make sure we can provide and deliver the infrastructure as we grow.”

Secretary Jared Perdue
Florida Department of Transportation

Growth Leadership

The Florida Chamber supports a comprehensive growth management strategy that is science-based, streamlines bureaucratic processes, and embraces proactive economic planning to guide future growth and appropriate conservation. The Florida Chamber further supports opportunities to accelerate and streamline permitting processes for residential and commercial development to meet the needs of our growing population and economy.

Protecting Critical Infrastructure

The Florida Chamber supports resiliency efforts that incentivize private sector contributions and protect the state's critical infrastructure—including, but not limited to, the electric grid, pipeline and transmission systems, water and food supply, and telecommunications—from cyber and physical threats.



The Florida Chamber's Infrastructure Coalition is working to ensure Florida has the necessary infrastructure to welcome an additional 2.8 million net new Floridians and 2.5 million more drivers by 2030. **Join our efforts by contacting Colton Madill at cmadill@flchamber.com.**

Mobility Innovation

The Florida Chamber supports emerging technologies and industry needs associated with autonomous, connected, shared, and electric vehicles and aircrafts, including, but not limited to, the recruitment of companies, modernizing land and airspace regulations, and addressing permitting and zoning codes to prevent a patchwork regulatory environment.



Autonomous Florida is working to make Florida the mobility innovation capital of the world. **Learn more by visiting autonomous-florida.com.**

Florida Agriculture Feeding the World

The agricultural industry is one of Florida's foundational industries. The Florida Chamber supports the right to farm and recognizes that our agricultural industry is innovative, supports local communities and jobs creation, and remains an essential component in the nation's food security.

Protecting Florida's Environment & Natural Resources

Continued investment in water infrastructure—prioritizing quality and well-managed water supply and wastewater systems alongside conservation—is necessary to preserve the quality of waterbodies, fisheries, and aquifers that support tourism, agriculture, quality of life, and economic growth. Florida must also insist on cooperative federalism and zealously protect its water rights and the water rights of all Florida users. Permitting processes for new environmental projects should be science-based, cost effective, and predictable to incentivize capital investment and diversify water sources for a growing population.

Resiliency & Reliability

The Florida Chamber supports a long-term, comprehensive energy policy that provides for reliable, cost-effective energy sources. Where possible, Florida should increase energy independence, promote the use of domestic energy sources, and embrace the adoption and deployment of advanced technologies that support sustainable economic growth.

Trade & Logistics

In order to link Florida's trade and visitor gateways to inland corridors to enable efficient global supply chains and delivery networks, the Florida Chamber supports prioritized investments in strategic intermodal systems and future corridors, which also improve access and safety.

FLORIDA CHAMBER SUSTAINABILITY COUNCIL

The Sustainability Council is unifying Florida job creators to make Florida the most sustainable state in America.

To learn more, visit flchambersustainability.com and contact Katie Yeutter at kyeutter@flchamber.com to get involved.

Diverse & Attainable Housing

The Florida Chamber recognizes that for many Floridians, the rising cost of housing is a significant issue that hurts Florida's competitiveness, affordability, and quality of life. For employers, housing costs can make it difficult to attract and retain a talented workforce. The Florida Chamber supports an "all-of-the-above" strategy for increasing the accessibility and supply of housing, including addressing local zoning restrictions and regulations, and believes the Sadowski Trust Fund should continue to be permanently funded in statute to produce and preserve affordable housing in communities across Florida.

Telecommunications Connectivity

The Florida Chamber continues to support a pro-growth, pro-digital regulatory environment that enables private sector solutions to expand Florida's telecommunications infrastructure, including in rural areas, so 100% of Florida residents have access to high-speed communications connectivity by 2030.



Tab 8

Other Issues

Tab 9

Adjournment