FLORIDA PORTS COUNCIL
2016 Summer Board Meeting

June 23
Orlando

Orlando Airport Hyatt

Summer Board Meeting

ITINERARY

Thursday, June 23, 2016
10:00 a.m. – 4:00 p.m.
Hyatt Regency - Orlando International Airport

Thursday, June 23, 2016

10:00 a.m. – Noon	FPC Board Meeting	*Hyatt Regency Orlando* *Room: Mirabel*
12:15 p.m. – 1:15 p.m.	Luncheon Courtesy of:	*Hyatt Regency Orlando* *Room: Shannon/Gatwick*

Wright, Fulford, Moorhead & Brown, P.A.
Construction Attorneys

1:30 p.m. – 4:00 p.m.	FPC Board Meeting	*Hyatt Regency Orlando* *Room: Mirabel*

Dress for all meetings is business casual.

For more information contact Christy Gandy at (850) 222-8028 or christy.gandy@flaports.org

TAB 1
CALL TO ORDER

SUMMER BOARD MEETING

Thursday, June 23rd, 2016
Orlando Airport Hyatt

AGENDA

10:00am - 4:00pm

1. Call to Order and Chairman's Welcome

2. Roll Call and Opening Comments

3. Administration

   A. Approval of the Minutes: February 3-4, 2016 Spring Board Meeting

   B. Budget Report

      i. FY 15/16 Budget Statements

   C. President's Comments

   D. Program Administration

      i. FPFC
      ii. FSTED

   E. Other Issues

      i. Statewide Self-Insurance Pool
      ii. 2016 Fall Board & Annual Meeting: October 5th-6th - Miami
      iii. 2017 Spring Board Meeting & Legislative Forum: March 29th-30th - Tallahassee
      iv. Membership: Port Citrus

4. Communications/Marketing Update

5. Partner Updates

American Association of Port Authorities (AAPA)

Coalition for America's Gateways and Trade Corridors (CAGTC)

Enterprise Florida (EFI)

Florida Chamber of Commerce

Florida Ocean Alliance (FOA)

Florida Recycling Partnership

Florida Department of Transportation (FDOT)

6. Legislative

A. State:

i. 2016 Legislative Session
   a. Budget/Port Funding/FDOT Legislative Package
   b. Port-Related
      Seaport Security Committee
   c. Miscellaneous
      Partner Issues

ii. 2017 Legislative Session (March 2017)
   a. Budget/Port Funding/FDOT Legislative Package
   b. Port-Related

B. Federal:

i. Federal Initiatives
   a. Florida Ports Council Washington DC Fly-In

ii. Issues:
   a. FAST Act
   b. WRDA/HMTF
   c. SOLAS Container Weight
   d. Miscellaneous
      Trans-Pacific Partnership Agreement
      National Multimodal Freight Network

7. Other Issues

A. FPC Environmental Stewardship Initiative

8. Adjournment

Guests: Lauren Brand (MARAD) - Federal Funding & Financing for Port Infrastructure
Senator Jeff Brandes - 2016 FPC Navigator Award Recipient

TAB 2
ROLL CALL/
OPENING COMMENTS

ROLL CALL

MEMBER:	**DESIGNEE:**
JOHN MURRAY, CANAVERAL	_____
KEN CHEEK, CITRUS	_____
STEVE CERNAK, EVERGLADES	_____
VAL SCHWEC, FERNANDINA	_____
DON WEST, FT. PIERCE	_____
BRIAN TAYLOR, JACKSONVILLE	_____
DOUG BRADSHAW, KEY WEST	_____
CARLOS BUQUERAS, MANATEE	_____
JUAN KURYLA, MIAMI	_____
MANUEL ALMIRA, PALM BEACH	_____
WAYNE STUBBS, PANAMA CITY	_____
AMY MILLER, PENSACOLA	_____
EUGENE RAFFIELD, PORT ST. JOE	_____
WALTER MILLER, ST. PETERSBURG	_____
PAUL ANDERSON, TAMPA	_____

02/01/16

TAB 3
ADMINISTRATION

TAB 3A
APPROVAL OF MINUTES

FLORIDA PORTS COUNCIL
SPRING BOARD MEETING &
LEGISLATIVE FORUM

February 3-4, 2016
Tallahassee

SPRING BOARD MEETING & LEGISLATIVE FORUM

February 3 & 4, 2016
Hotel Duval - Tallahassee

1. **Call to Order and Chairman's Welcome**
   Chairman Anderson called the meeting to order at 12:31 p.m.

   Members Present: Paul Anderson, Manuel Almira, Carlos Buqueras, Steven Cernak, Amy Miller, Walt Miller, Val Schwec, Wayne Stubbs, Brian Taylor, Don West

   Others Present: FPC Staff: Doug Wheeler, Mike Rubin, Toy Keller, Jennifer Davis, Christy Gandy; Others: David Anderton, Jim Dubea, Ryan Elliott, Eric Green, Ram Kancharla, Alex King, Clark Merritt, Michael Poole, Pat Poston

2. **Roll Call and Opening Comments**
   Christy Gandy called the roll and a quorum was present.

   Palm Beach – Port Director Manuel Almira reported the Port of Palm Beach has seen a tremendous amount of new cargo coming to the port. Steel rebar has been up, and the port has had a record breaking year with sugar. Currently, they are concerned with losing half a million dollars a year due to Tropical Shipping moving their facility to the west. They are trying to decide if they should tear the facility down or look for another tenant.

   St. Petersburg – Port Director Walt Miller reported the Port of St. Petersburg has received interest from a marine science entity to establish a 350,000 square foot facility on the port. They are looking for funding due to costs being projected at $30 million. Currently they have $100,000 for conceptual plans; however, over the next few years the port will be coming to FSTED for additional funding. An agreement between the City of St. Pete and the marine science facility calls for hosting a display used for teaching called the "Secrets of the Sea." The program is primarily geared towards grade school children, but open to the general public. The port also has a small firm interested in a yacht charter operation on port, as well as a significant player in the ferry business looking to start a ferry operation at the port. They also have been in discussions with a small cruise line out of Connecticut that is interested in bringing a cruise ship to the port for 80 days. The port hosts a food truck rally the third Friday

of every month which increases foot traffic on the port, and helps educate the local citizens about the maritime industry.

Ft. Pierce – Port Director Don West reported their cargo terminal has been inactive for the last few years, but lately it has been generating interest in alternative uses. Their facility is currently being used for maintenance but there also are three large mega yachts in the cargo terminal now on a temporary basis. There is a cargo owner interested as well as other parties. They have hired Stan Payne as a consultant and he has been helping with negotiations. Taylor Creek Dredging was completed in 2015 along with their strategic plan.

Pensacola – Port Director Amy Miller reported the port ended 2015 up in all categories and with $250,000 in reserves for 15 straight years. Their normal business lines are steady. They are currently in the process of developing the downtown Pensacola ferry terminal with two boats under construction. Once service is in operation in 2017, it will connect the boardwalk side of Pensacola beach to the downtown side. When completed, the project will be a port asset and run by a private sector vendor which the park service will select. Miller introduced Clark Merritt, Port of Pensacola's Economic Development Manager who has been working with the local MPO group to get state toll credits to meet local match requirement, and a 25 percent match program with USDOT federal highways. The offshore flexible pipe manufacturing plant has completely stalled due to the price of oil; however, a group of investors from Singapore is buying up distressed assets in the area. They may be interested in purchasing the company, along with the lease, and company facilities in Pensacola, and in Wisconsin, as well as patents and trademarks on the pipe. The port will look for a new tenant to lease the facility if that company ends up leaving.

Everglades – Port Director Steven Cernak reported on December 20, 2015, Port Everglades broke the single day record for cruise passengers, and will probably break it again in the upcoming months. The port recently had two RTGs delivered and, they continue to have an aggressive growth program. On January 29, the Army Corps of Engineers signed a record of decision and forwarded it for inclusion in the next WRRDA bill. The Southport turning notch is trending towards success with the mangrove replacement program and they hope in July the easement will be released after being determined a success. Slip 2 will be started this summer extending it by 250 feet. Port Everglades will be hosting the Sea Trade conference for the next three years due to the Miami convention center being under construction.

Fernandina – Port Director Val Schwec reported A1A, the main artery into Port Fernandina, is still in the process of being expanded. Florida Public Utilities, a subsidiary of Chesapeake Energy, has a new power plant, which will reduce utility bills. The Norwegian company, Borregaard, and Rayonier will be using steam as their source of energy, but will eventually use lignin for power. Borregaard's, Lignotech Florida LLC, plant is built next to Rayonier and will be available for domestic sales and exporting. They are hoping for exports in the near future, which will also help Jacksonville. The last phase of Fernandina's warehouse project is almost complete. The port recently signed up a lumber liner service out of the Caribbean.

Jacksonville – Port Director Brian Taylor reported JAXPORT has four projects which should be completed in 2016: Mile Point hazard removal, cranes from Shanghai will be installed in November, track work from CSX for the railyard to be turned over to the port, and 1,200 feet of berth. Several other projects also are well underway. JAXPORT's deepening project is moving forward and an agreement should be reached by the end of summer. Their permit application should be completed by the end of February and they are prepared to work with the challenge by environmental groups. A new LNG vessel has arrived at the port and fueled three different times. The vessel will fuel landside until the barge is built, which will take a few years. All lines are up and overall the port is doing very well.

Manatee – Port Director Carlos Buqueras reported State Road 41 is being hardened to accept heavy loads and to aid with trucks coming in and out of the port. Imports and exports of heavy equipment for Duke Energy are growing. Facilities to accommodate the equipment are scheduled to be completed by October. Currently, warehouse and refrigerated warehouse space is at full capacity. Recently the port refurbished a 30,000 square foot warehouse, which is now fully operational. Petroleum servicing by Race Trac is going well and shows a positive cash flow. The port had a public hearing on its channel dredging project, and received only minor comments. They are preparing to begin the feasibility study.

Panama City – Port Director Wayne Stubbs reported Port Panama City is having a record year, with numbers up almost 25 percent. They have seen interest from several potential customers since they refurbished an 800-foot berth apron area on west dock, installed racks that will support refrigerated containers, and completed an industrial site to bring in port related industry. Currently, the port is working on a project which is the acquisition of a second terminal with West Rock. The bulkhead will be extended 500-600 feet and will involve deepening the access channel. The excavation of 300,000 yards will get the channel to 28+2 feet, and will be completed by April. The port received a permit from FDEP for dredging and hopefully an announcement will be made by the Corps sometime soon.

Miami – Ryan Elliott reported PortMiami closed out the fiscal year up 15 percent, up to 1,007,000 TEUs, and with a world record nine million cruise passengers in 2015. MLU signed with RCCL for a new terminal and may be looking at filling in part of a new harbor to aid RCCL, in exchange of a $25 million terminal expansion. The port's agreement with Disney has been formalized as well as the Carnival Vista and Virgin Cruise Line. PortMiami is working with FEC who has proprietary data on Florida-bound containers. The port recently completed the deep dredge, intermodal center and their tunnel. They also have recently ordered two new super post panamax cranes. The port is continuing with their LNG initiative, and they want to be ready by 2020. Elliott visited JAXPORT to see their LNG operation since he has had many cruise lines and tenants asking about it. They are looking at a shared cargo blueprint since two terminal yards are at capacity.

Canaveral – Jim Dubea stated that the new CEO was recently announced: Captain John Murray from Hapag-Lloyd. His first day is February 15. Dubea reported that the port continues to grow and move in a great direction. They had a record-breaking year with $184

million in projects. Cruise numbers continue to be strong, even with two ships out of commission. They have additional ships coming in later this year with two from RCCL. RCCL, Carnival and Disney Cruise Lines are all showing growth. Cruise Terminal 5 is twenty-five years old and will be torn down and rebuilt. Cargo numbers are up for the year. Volume and revenues with bulk and aggregate are up, with slag having the largest volume increase. Their recreation department was highlighted on television and it is increasing foot traffic on the port and causing congestion issues they are working on. They will be starting their Master Planning process with the community and areas to the south. They will be using EA out of Miami, TransSystems and John Martin. This is their first port-wide master plan process. Current dredging to 46 feet is almost complete.

Tampa – Port Director Paul Anderson reported Port Tampa Bay finished last year flat with cruise at 2 percent and 975,000 cruise passengers. They are in the middle of conference season with Sea Trade coming up in four weeks, TPM in Long Beach, and RILA in Dallas both the same week. They just finished hosting the State of the Port, and the AAPA Shifting Trade Routes. They also will host the Safety and Risk Mitigation Summit in combination with the airport. On February 17 they will host the Steel Conference and Manufacturing Summit in Cruise Terminal 2. They are currently updating their strategic master plan and are five months away from presenting it to the public. The Channelside vision plan includes 9,000,000 square feet of retail/residential, 50 acres and $200 million in renovations. They are undergoing market sensing with another $2.5 billion property underway, which partners with Bill Gates. There is a possibility of connecting the development with the Florida Aquarium. They are currently meeting with developers, private equity companies and attorneys. Port Tampa Bay has some major construction projects underway, new docks, cargo, rail road crossings, roads, and warehouse projects. They have 23 acres, east of the port off of Highway 41, which has rail proximity and 43 feet of water depth. Their new gantry cranes, which are fifteen stories taller than their current cranes, are on their way. They are expecting them to be installed in early March.

3. <u>Administrative Issues</u>

A. Approval of the Minutes – September 2-3 Meeting in Sarasota

Changes were noted by the following:

- Buqueras stated “berth six” should be berth nine. He also asked to delete the last sentence from his report.
- Cernak corrected his report to reflect South Port, not South Point. Also, SeaLand headquarters are in Miramar, but moved service to Everglades.
- Walt Miller stated his report should read, “large yacht charter operation,” not “manufacturing operation.”

Cernak motioned to approve the minutes with the noted changes. Almira seconded the motion. The motion passed unanimously.

[GUEST SPEAKER]
Karl Blischke with Florida Department of Economic Opportunity stopped by and welcomed everyone back to Tallahassee on behalf of DEO. He noted the Governor has appointed Cissy Proctor as their new Director. He also discussed the Enterprise Funds and their support of the Governor on this issue so Florida can be competitive when trying to land major projects. Anderson and Wheeler thanked Blischke for attending.

B. Budget Report

i. Final 2014/2015 Budget Statement
{No Comments}

ii. FY 15/16 Budget Statement
The Board discussed the current budget.

C. President's Comments
Wheeler stated that we are nearing the halfway point of our current fiscal year and seem to be tracking well on most fronts relative to budget; goals related to legislative, program administration, marketing, data and publications.

FPC remains engaged with our agency partners including meeting with FDOT (at least) monthly to discuss a variety of topics and share news and information. The new DEO director Cissy Proctor has hit the ground running since replacing Jesse Panuccio; we expect few changes and very well may have upgraded the relationship from both a personal and professional standpoint. Director Proctor will be stopping by the meeting, so please join me in congratulating and welcoming her. We also expect DEP Secretary Jon Steverson to attend the reception. We also continue to work with our business and industry partners like Enterprise Florida, the Florida Chamber, CAGTC, AAPA and others. We'll be covering more of that later during partner updates, including the EFI Trade Mission to Mexico in May, International Days and some other upcoming events. Manny Mencia and Bill Johnson from Enterprise Florida will be coming by around 4:30 p.m.

There is much going on this week during Legislative Session with the budget and the FDOT package, which of course contains our FSTED increase language, but briefly stated, things are going well thus far. Bolstered by early work to get the bill moving, bills were passed through 1st committee in Senate and House before Session even started. Now, here we sit, it is the 4th week of Session, the bill is about to be passed by the full House this week and sent over to the Senate; and the Senate bill is expected to be passed out of its final committee stop, Appropriations, this week and be ready for floor action next week. We are gratified to hear FDOT use ports funding as one of the strong points of the bill in committee We are optimistic that we can keep the bills moving and would expect the Governors' signature once we get to that point. So we'll cover this and a few other bills and some partner issues tomorrow.

Jennifer Davis will be going through some of the communications and marketing efforts later today, covering media, social media and more. And then Toy Keller will work through a full agenda tomorrow at the FSTED Meeting after lunch.

Your staff at the Florida Ports Council continues to work hard every day to represent the interests of your ports, freight infrastructure funding and the transportation industry as a whole industry. As always, thank you to all of you, for your time and commitment to this organization - your responsiveness to requests, engagement on legislative issues, FSTED and FPFC. And the same goes for many of your staff.

We look forward to some great discussions over these next two days and as always please feel free to provide feedback.

D. Other Issues

i. Economic Impact Study –

Keller reported that every two to three years, the FPC contracts for an analysis of the impact of Florida seaports on the state's economy. The last analysis was performed in 2012, and with so many ports reporting that numbers are up, it appears to be a good time to initiate a new analysis. She noted that many of the ports were currently using Martin Associates for their analyses, and there may be an economy of scales to be realized by the FPC using Martin as well.

The statutory threshold under which a RFP would not be required is $35,000, and Martin has indicated he could conduct a statewide economic analysis and produce a report for that amount. However, the cost would be predicated on enough of the ports having individual analyses performed. FDOT has indicated they would be able to pay for the study at that amount. The timing could also be an issue. We would like to have the report available by late summer so ports could begin to share the data with their delegation members and candidates.

Anderson agreed that the idea made sense and asked staff to pursue its approval at the upcoming FSTED Council meeting. Keller also brought up for consideration, the idea of programming funds on a regular basis for these updates to the statewide economic analyses.

ii. Summer FPC Board Meeting: June 23 – Orlando

Gandy stated that the FPC Summer Board Meeting will be held at the Hyatt Regency Orlando Airport on Thursday, June 23, 2016, from 10:00 a.m. – 4:00 p.m. The itinerary and hotel information will be emailed at a later date.

iii. Fall FPC Board Meeting & Annual Meeting: October 5-6 – Miami

Gandy said that the FPC Fall Board Meeting and Annual Meeting, FSTED Board Meeting and SEMC Meeting will all be held October 5-6, 2016, at the Miami Marriott

Biscayne Bay. The itinerary and hotel information will be emailed after the FPC Summer Board Meeting.

iv. Sponsorship Program

Gandy spoke on the newly reformed sponsorship program and page on the website. She noted if any board member has ideas for sponsors, to please contact her directly.

v. Port Citrus Status

The board discussed the status of Port Citrus in the FPC, and whether to send an invoice when the status is in doubt. Members decided to reach out to the port before making a decision about the dues.

4. <u>Communications/Marketing Update</u>

Jennifer Davis provided an update on the communications and marketing efforts since the last meeting. The Twitter, Facebook and LinkedIn followers have continued to grow, including top elected leaders, media contacts and transportation partners. She worked with Moore Communications on several strategies moving forward to grow the FPC audience on Twitter, as well as Facebook and LinkedIn. We continue to do advertising in JOC but we hope to have a new communications/marketing strategy after the data comes in from the branding survey that is out in the field. Our success in the social media field and our rise in visibility is being acknowledged by important leaders and partners.

5. <u>Partner Updates</u>

Davis commented that the AAPA Annual Convention in November in Miami was a great event with good speakers and she had many inquiries regarding Florida ports.

Anderson stated that the Shifting Trade Routes event just occurred in Tampa and they had great participation and speakers. There was a lot of discussion about the port metrics committee in the Legislative Policy Committee. Almira stated there will be an AAPA event at Port of Palm Beach next week.

Wheeler stated that Associated Industries of Florida, a statewide business organization, specifically mentioned the increase in FSTED program funding in their session priorities publication. AIF has created a maritime council, which has just been activated. They have been through some changes, and the new director, Tom Feeney, is working to make them more active.

Keller thanked Port Canaveral for joining CAGTC, and said that CAGTC has been instrumental in helping draft and pass the FAST Act, which includes a competitive grant program for which ports are eligible. Their annual meeting is coming up in May in Washington, D.C., and they will be holding a Board Meeting in Miami later this month. John Drake, USDOT Deputy Assistant Secretary of Transportation Policy on freight, will be attending the Board Meeting,

notable because he will be involved in helping select freight projects for FAST Act funding. Also attending will be Congressional staffers from EPW, Commerce and the T&I Committees. The meeting will include a tour of PortMiami, the tunnel, Miami International Airport, the FEC facilities and the Flagler Intermodal Logistic Center, showcasing the modal cooperation and intermodal connectivity of South Florida.

Keller reminded members of CAGTC's Freight Can't Wait document, in which all five Florida port projects submitted were ultimately featured. . CAGTC is inclined to create a second edition of the document once the first round of FAST Act projects has been announced -- and probably after the elections.

In addition to Canaveral, Miami and Tampa also are CAGTC members, as well as FDOT and the FPC.

Wheeler stated the Florida Chamber of Commerce's International Days would be held in a few weeks. The FPC is a bronze sponsor again this year. Wheeler also noted after many conversations with the Chamber regarding a possible new international event, they will be hosting their first such event on May 17 in Miami. The event will rotate around the state every year with a different focus on content.

Steve Cernak, current chair of the Florida Ocean Alliance (FOA), gave a brief report, noting that he will continue in his role as chairman until FOA's next election cycle. Next week is Oceans Day at the Capitol and he will be back in Tallahassee for the event. Keller added that FOA was pursuing a legislative appropriation of $300,000 to update a study they did several years ago on the economic impact of Florida's oceans. The study is a valuable document, but it is doubtful they will be successful in getting an appropriation this year.

The most recent update for the Florida Recycling Partnership is included in the meeting materials. Their Recycling Summit held at Port Everglades last year was successful, and they plan to host a next summit this year at Port Tampa Bay.

Keller reported that the regular practice of holding monthly meetings with the entire FDOT seaport office and the FPC office is very helpful She mentioned that some changes were being made to the Department's ILC program, which is a statutory program allocating a minimum of $5 million annually. Basically, the criteria identified in the application process are being more strictly applied, such as the requirement to have a signed tenant before submitting an application. Keller recommended talking to the program manager Jasmine Raffington, before submitting any applications.

Chairman Anderson formed an FPC committee with members Jeff Littlejohn, Toy Keller, Jennifer Krell Davis, Chris Cooley, and David Kaufman or David Stubbs from Jacksonville, to study best practices in environmental areas which would produce our own product, brand and policy that the FPC could promote. He has asked the committee to report back with a recommendation at the summer meeting in June.

[GUEST SPEAKERS]
Florida Secretary of Commerce, Bill Johnson, and Manny Mencia with Enterprise Florida joined the board to speak about the trade mission to Mexico and EFI's new marketing campaign.

Secretary Boxold spoke briefly to the board, noting the Transportation Package presented was passed on the House floor earlier today. He answered several questions from members.

Temporarily recessed at 5:30 p.m.
The Meeting reconvened on Thursday, February 4, at 9:37 a.m.

[GUEST SPEAKERS]
Representative Lake Ray spoke to the group, noted this was his last Session, reviewed accomplishments and expressed his thanks to all of the board members for their support and its impact on the state of Florida.

Cissy Proctor, director of the Florida Department of Economic Opportunity, spoke briefly to the board and answered several questions from members.

6. <u>Legislative Issues</u>

A. STATE

i. Budget/Port Funding/FDOT Legislative Package

Rubin provided the members with the latest update on seaport issues before the Florida Legislature. The House and Senate have developed their respective budgets for Fiscal Year 2016/17, and have fully funded the FDOT Work Program. The funding and projects recommended by the FSTED Council have been included in the budget along with other projects identified by the various FDOT districts and the FDOT Central Office. Rubin stated that staff did not see any issues with seaport funding in this year's budget, and that the Florida Legislature should complete and vote on the budget by the end of Regular Session 2016.

Rubin informed the members that the FDOT priority package had passed out of the House, and that the Senate had placed their bill on Calendar for vote by the full Senate next week. The FDOT priority legislation was moving quickly through the process, and staff hoped that the Legislature might pass the bill out early. Transportation bills are usually one of the last bills to pass during a Regular Session, but there was a chance this bill might pass out early.

ii. Port-Related Issues

Rubin stated that staff was still watching the several bills in the House and Senate on ethics and lobbyist registration. The House and Senate were still working on ethics

legislation, and there was the potential that Senator Gaetz's bill requiring special district seaports to create a lobbyist registration system may pass.

iii. Miscellaneous

a. Partner Issues

EFI Funding - Rubin informed the members that the Florida Legislature had not agreed to "tool kit" funding for Enterprise Florida. The Senate had agreed to $250 million in their budget, but the House has not provided any funding in their budget. The issue will go to budget conference for a final decision.

Commercial Lease Tax & Elimination of Sales Tax on Manufacturing M&E - Rubin stated that the House was developing a tax package containing the commercial lease (business rent) tax cut and the elimination of the sales tax on manufacturing. The Senate had several bills on tax cuts, including the elimination of sales tax. The Florida Ports Council was part of a coalition support these tax cuts, and staff had appeared at several committee meetings voicing our support for these issues. These tax cut issues will be decided after budget negotiations, when House and Senate negotiators determine how much they would be allocating for tax cut issues.

B. FEDERAL

i. Federal Initiatives – D.C. Fly-In

Wheeler and Rubin spoke about initial work on a Spring D.C. Fly-In. They stated they were working with Congressional staff, FDOT, and DEO to determine when everyone might be available to meet with the Florida Port Caucus and other groups. Wheeler stated that staff would inform the members when a date had been selected.

ii. Issues

a. FAST Act - [GUEST SPEAKER]

Doug Callaway with FDOT spoke to the board regarding the congressional dynamics responsible for passage of the FAST Act and the source of funds identified by the bill authors. He also answered questions from members.

Keller noted that the FAST Act was the first long-term bill passed since 2005, with over 32 short-term extensions during that period. She said the bill included $500 million over the five year period for intermodal freight rail and port projects, and MPOs, local governments and port authorities were eligible applicants. The Notice of Funding Opportunity (NOFO) should be out in March, and will include more details on project criteria and eligibility.

b. WRRDA/HMTF

Rubin stated that one of the issues to be discussed in a potential D.C. Fly-In was a new WRDA legislation. During the Fly-In last year, House committee staff stated that they would be working on a new WRDA bill, and that they looked forward to

working with FPC representatives on the issue. Rubin noted that Senator Nelson's office had already reached out to staff about issues and any projects that we wanted to ensure were included in the next legislation. Rubin noted that the President's Army Corp 2017 budget was limited and not remotely close to the amount of HMTF funds requested by Congress in the last WRRDA bill. We are hopeful that Congress will react the same way they did last year, and fund Corps project at an increased amount over what was in the President's recommended budget.

c. Cyber Security

Anderson stated that Tampa and JAXPORT have had similar cyber threats, emails asking for wire transfer with Anderson's information. They contacted the federal government for assistance. Taylor contacted the Coast Guard. Anderson said that there was already a task force working on the issue. It's going to be several months before anything more will happen. One other area is the port security center; another is capturing financial information from passengers on the port. These are all risks to the ports. Rubin said that we need to monitor new federal bill on cybersecurity. (HR 3878) Anderson suggested that the FPC board develop input to provide to Thune. A. Miller stated that the City of Pensacola worked with an agency to do a cybersecurity audit and she will find out more information on the program. Buqueras volunteered that Dave Sanford has expertise in this area and will also consult with him. Rubin will head the effort and look at possible programs, insurance coverage, and appropriate legislative needs. Anderson stated that any ports with security information or audits should send to Rubin before the end of February.

7. <u>Other Issues</u>

A. PIERS

Rubin stated that PIERS was developing a new platform for use of their computer product, and that after Regular Session 2016 ended staff would be setting up a web-based training program with PIERS to help educate everyone on how to use the new system.

Motion to adjourn by Taylor. Seconded by Dubea. With no opposition, the motion passed and the meeting adjourned at 11:47 a.m.

TAB 3B
BUDGET REPORT

FY 15/16 Budget Statements

Florida Seaports Council, Inc
Balance Sheet
As of June 14, 2016

		Jun 14, 16
ASSETS		
Current Assets		
Checking/Savings		
HANCOCK BANK MONEY MARKET ACCT		500,893.11
HANCOCK BANK OPERATING ACCT		22,515.33
110 · PETTY CASH ACCT		2.39
Total Checking/Savings		523,410.83
Accounts Receivable		
200 · Administrative Fees Receivable		16,875.43
Total Accounts Receivable		16,875.43
Other Current Assets		
220 · Prepaid Expenses		37,733.93
Total Other Current Assets		37,733.93
Total Current Assets		578,020.19
Fixed Assets		
254 · Loan Costs		3,632.00
257 · Accumulated Amortization		-984.00
250 · Equipment & Furnishings		58,881.34
251 · Building		
252 · Building Improvements	152,729.87	
251 · Building - Other	287,641.83	
Total 251 · Building		440,371.70
253 · Land		200,000.00
255 · Accumulated Depreciation		-168,383.00
Total Fixed Assets		533,518.04
Other Assets		
260 · Deposits		250.00
265 · Prepaid IRS Interest Payments		-0.44
Total Other Assets		249.56
TOTAL ASSETS		**1,111,787.79**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
300 · Accounts Payable		-298,076.22
Total Accounts Payable		-298,076.22
Other Current Liabilities		
315 · Accrued Leave		11,389.00
301 · PAYROLL LIABILITIES		
301.2 · Direct Deposit Liabilities	21,649.02	
301.3 · 401K Payable	0.69	
301 · PAYROLL LIABILITIES - Other	-22,950.27	
Total 301 · PAYROLL LIABILITIES		-1,300.56
Total Other Current Liabilities		10,088.44
Total Current Liabilities		-287,987.78

Florida Seaports Council, Inc
Balance Sheet
As of June 14, 2016

	Jun 14, 16
Long Term Liabilities	
304 · Mortgage Note Payable	
304.1 · Mortgage Note Payable - Current	15,590.00
304 · Mortgage Note Payable - Other	159,177.99
Total 304 · Mortgage Note Payable	174,767.99
Total Long Term Liabilities	174,767.99
Total Liabilities	-113,219.79
Equity	
3900 · Unrestricted Net Assets	724,557.14
Net Income	500,450.44
Total Equity	1,225,007.58
TOTAL LIABILITIES & EQUITY	**1,111,787.79**

Florida Seaports Council, Inc
Profit & Loss Budget vs. Actual
October 2015 through September 2016

	Oct '15 - Sep 16	Budget	$ Over Budget	% of Budget
Income				
601 · FPC Dues	619,500.00	619,500.00	0.00	100.0%
602 · FSTED Prog. Admin/Chapter 311	273,962.00	313,962.00	-40,000.00	87.3%
615 · SPONSORSHIP REVENUES	9,000.00	15,000.00	-6,000.00	60.0%
Total Income	902,462.00	948,462.00	-46,000.00	95.2%
Expense				
6560 · PAYROLL EXPENSES	29,236.96	37,000.00	-7,763.04	79.0%
701 · PRESIDENT				
701.1 · Health Insurance	8,064.87	8,850.00	-785.13	91.1%
701.2 · Pension Plan	0.00	9,300.00	-9,300.00	0.0%
701.3 · Salary	116,250.03	155,000.00	-38,749.97	75.0%
Total 701 · PRESIDENT	124,314.90	173,150.00	-48,835.10	71.8%
702 · VICE PRESIDENT - PUBLIC AFFAIRS				
702.1 · Health Insurance	11,915.59	14,250.00	-2,334.41	83.6%
702.2 · Pension Plan	0.00	5,952.00	-5,952.00	0.0%
702.3 · Salary	75,346.10	99,200.00	-23,853.90	76.0%
Total 702 · VICE PRESIDENT - PUBLIC AFFAIRS	87,261.69	119,402.00	-32,140.31	73.1%
703 · VICE PRESIDENT GOVT AFFAIRS				
703.1 · Health Insurance	12,455.26	15,100.00	-2,644.74	82.5%
703.2 · Pension Plan	0.00	7,140.00	-7,140.00	0.0%
703.3 · Salary	89,250.03	119,000.00	-29,749.97	75.0%
Total 703 · VICE PRESIDENT GOVT AFFAIRS	101,705.29	141,240.00	-39,534.71	72.0%
704 · ADMINISTRATIVE STAFF				
704.1 · Health Insurance	7,761.55	9,250.00	-1,488.45	83.9%
704.2 · Pension Plan	0.00	2,700.00	-2,700.00	0.0%
704.3 · Salary	32,884.63	45,000.00	-12,115.37	73.1%
Total 704 · ADMINISTRATIVE STAFF	40,646.18	56,950.00	-16,303.82	71.4%
706 · VP PROGRAMS & PLANNING				
706.1 · Health Insurance	19,767.84	25,000.00	-5,232.16	79.1%
706.2 · Pension Plan	0.00	5,370.00	-5,370.00	0.0%
706.3 · Salary	67,124.97	89,500.00	-22,375.03	75.0%
Total 706 · VP PROGRAMS & PLANNING	86,892.81	119,870.00	-32,977.19	72.5%
707 · EMPLOYEE BONUS POOL	10,000.00	10,000.00	0.00	100.0%

Florida Seaports Council, Inc
Profit & Loss Budget vs. Actual
October 2015 through September 2016

	Oct '15 - Sep 16	Budget	$ Over Budget	% of Budget
710 · SPECIAL CONSULTANTS				
710.2 · Legal Consultants	4,500.00	6,000.00	-1,500.00	75.0%
710.3 · Environmental & Growth Mgmt	19,499.94	25,000.00	-5,500.06	78.0%
Total 710 · SPECIAL CONSULTANTS	23,999.94	31,000.00	-7,000.06	77.4%
715 · INSURANCE				
715.1 · Worker's Compensation	1,931.00	4,000.00	-2,069.00	48.3%
715.2 · Directors' E&O	0.00	1,000.00	-1,000.00	0.0%
Total 715 · INSURANCE	1,931.00	5,000.00	-3,069.00	38.6%
720 · ACCOUNTING	11,300.00	13,500.00	-2,200.00	83.7%
730 · BANK CHARGES/INTEREST	-418.24	200.00	-618.24	-209.1%
732 · COMMUNICATIONS				
732.1 · Telephone/Fax/Internet/Cable	3,721.12	5,100.00	-1,378.88	73.0%
732.2 · Cell Phones	2,750.07	4,900.00	-2,149.93	56.1%
732.3 · Printing	0.00	1,000.00	-1,000.00	0.0%
732.4 · Postage, Overnight Delivery	156.80	1,000.00	-843.20	15.7%
732.7 · Magazine Subscriptions	62.77	300.00	-237.23	20.9%
732.8 · Miscellaneous	1,229.65	1,000.00	229.65	123.0%
Total 732 · COMMUNICATIONS	7,920.41	13,300.00	-5,379.59	59.6%
733 · MARKETING	25,175.01	75,000.00	-49,824.99	33.6%
750 · EQUIPMENT/SUPPLIES				
750.1 · Office Equipment	3,809.96	5,500.00	-1,690.04	69.3%
750.2 · Computer, Hardware & Software	1,938.13	2,000.00	-61.87	96.9%
750.3 · IT Services	4,903.50	6,600.00	-1,696.50	74.3%
750.4 · Office Supplies	2,059.75	5,000.00	-2,940.25	41.2%
750.6 · Miscellaneous	7.23	300.00	-292.77	2.4%
Total 750 · EQUIPMENT/SUPPLIES	12,718.57	19,400.00	-6,681.43	65.6%
755 · FSTED & FFPC Court Reporter	1,328.00	2,000.00	-672.00	66.4%
777 · BUILDING EXPENSES				
777.1 · Mortgage	16,909.60	25,365.00	-8,455.40	66.7%
777.2 · Maintenance/Repairs	90.80	3,000.00	-2,909.20	3.0%
777.3 · Pest/Security/Lawn/Housekeeping	3,334.24	6,500.00	-3,165.76	51.3%
777.4 · Insurance & Taxes	8,415.07	11,000.00	-2,584.93	76.5%
777.5 · Utilities	3,199.11	4,000.00	-800.89	80.0%
777.6 · Miscellaneous	0.00	100.00	-100.00	0.0%
Total 777 · BUILDING EXPENSES	31,948.82	49,965.00	-18,016.18	63.9%

Florida Seaports Council, Inc
Profit & Loss Budget vs. Actual
October 2015 through September 2016

	Oct '15 - Sep 16	Budget	$ Over Budget	% of Budget
782 · DATA				
782.2 · Global Opportunities	26,100.00	0.00	26,100.00	100.0%
782.3 · Seaport Mission Plan	3,467.22	0.00	3,467.22	100.0%
Total 782 · DATA	29,567.22	0.00	29,567.22	100.0%
791 · CONFERENCES				
791.1 · Conferences - Meals	1,265.93	2,000.00	-734.07	63.3%
791.2 · Conferences - Hotel	2,466.14	3,000.00	-533.86	82.2%
791.3 · Conferences - Airfare	1,405.60	2,000.00	-594.40	70.3%
791.4 · Conferences - Rental Car/Gas	2,132.22	2,500.00	-367.78	85.3%
791.5 · Conferences - Fees	1,875.00	2,500.00	-625.00	75.0%
791.6 · Conferences - Miscellaneous	29.95	100.00	-70.05	30.0%
Total 791 · CONFERENCES	9,174.84	12,100.00	-2,925.16	75.8%
792 · TRAVEL EXPENSES				
792.1 · Travel - Meals & Entertainment	5,498.83	11,000.00	-5,501.17	50.0%
792.2 · Travel - Hotel	4,089.60	6,500.00	-2,410.40	62.9%
792.3 · Travel - Airfare	3,881.13	5,000.00	-1,118.87	77.6%
792.4 · Travel - Rental Car/Gas/Parking	2,331.69	7,000.00	-4,668.31	33.3%
792.5 · Travel - Speaking Engagements	1,218.74	1,500.00	-281.26	81.2%
792.6 · Travel - Miscellaneous	-8.38	500.00	-508.38	-1.7%
Total 792 · TRAVEL EXPENSES	17,011.61	31,500.00	-14,488.39	54.0%
793 · MEETING EXPENSES				
793.1 · Meeting Expenses - MEALS	15,475.85	17,000.00	-1,524.15	91.0%
793.2 · Meeting Expenses - ROOM RENTAL	875.00	2,000.00	-1,125.00	43.8%
793.3 · Meeting Expenses - AUDIO/VISUAL	0.00	500.00	-500.00	0.0%
793.4 · Meeting Expenses - PRINTING	111.64	250.00	-138.36	44.7%
793.5 · Meeting Expenses - CONF. CALLS	0.00	100.00	-100.00	0.0%
793.6 · Meeting Expenses - MISC	860.80	1,000.00	-139.20	86.1%
793.7 · Meeting Expenses - NOTICES(FAW)	119.42	500.00	-380.58	23.9%
Total 793 · MEETING EXPENSES	17,442.71	21,350.00	-3,907.29	81.7%
805 · OUTREACH				
805.1 · Memberships	21,320.00	22,000.00	-680.00	96.9%
805.2 · Sponsorships	4,000.00	4,000.00	0.00	100.0%
805.3 · Lobbying	4,775.00	5,000.00	-225.00	95.5%
Total 805 · OUTREACH	30,095.00	31,000.00	-905.00	97.1%

Florida Seaports Council, Inc
Profit & Loss Budget vs. Actual
October 2015 through September 2016

	Oct '15 - Sep 16	Budget	$ Over Budget	% of Budget
806 · PROFESSIONAL DEVELOPMENT	584.00	500.00	84.00	116.8%
930 · WEBSITE DEVELOPMENT	990.00	500.00	490.00	198.0%
Total Expense	700,826.72	963,927.00	-263,100.28	72.7%
Net Income	**201,635.28**	**-15,465.00**	**217,100.28**	**-1,303.8%**

TAB 3C
PRESIDENT'S COMMENTS

TO BE DISCUSSED AT MEETING

TAB 3D
PROGRAM ADMINISTRATION

FSTED

Florida Seaport Transportation and
Economic Development Council

April 8, 2016

The Honorable Patrick Rooney, Jr.
Transportation and Ports Committee
House of Representatives
3970 RCA Blvd., Suite 7001
Palm Beach Gardens, FL 33410-4231

Dear Chairman Rooney,

On behalf of Florida's fifteen public seaports, I wanted to express our gratitude and appreciation for your leadership on the passage of important transportation legislation for Florida's maritime industry during Regular Session 2016. The statutory increase in funding for the Florida Seaport Transportation and Economic Development (FSTED) Program sends the clear message that Florida is a premier logistics gateway to the U.S. and the world.

As you know, under the leadership of Governor Scott and the Florida Legislature, the state has invested over $1 billion in priority seaport infrastructure over the past six years. This investment coupled with the over $1 billion in matching local government funds to seaport infrastructure has fundamentally changed the way the world views Florida's freight network. Several of Florida's seaports currently rank as the fastest growing seaports in the U.S., and Florida's seaports can now compete with any seaport system in the U.S.

This vital state investment has allowed Florida's seaports to develop critical infrastructure for the movement of waterborne trade and cruise passengers through the state of Florida and the nation. Maritime cargo and cruise activities at our state's seaports generate nearly 700,000 jobs and produce 13 percent of the state's GDP – representing almost $100 billion in revenue annually. Your leadership in passing this statutory increase to the FSTED Program lets the world know that Florida remains committed to the growth of maritime businesses and jobs in our state.

We look forward to working with you in the future on additional transportation issues. Thank you again for your persistent efforts during Regular Session 2016.

Respectfully,

Wayne Stubbs, Chairman
Florida Seaport Transportation and Economic Development Council

cc: Doug Wheeler, President & CEO, Florida Ports Council

502 East Jefferson Street, Tallahassee, Florida 32301 · Phone: (850) 222-8028 · Fax: (850) 222-7552 · Email: info@flaports.org
www.flaports.org

FSTED

Florida Seaport Transportation and
Economic Development Council

April 8, 2016

Secretary Jim Boxold
Florida Department of Transportation
605 Suwannee St,
Tallahassee, FL 32399

Dear Secretary Boxold,

On behalf of Florida's fifteen public seaports, I wanted to express our gratitude and appreciation for your leadership on the passage of important transportation legislation for Florida's maritime industry during Regular Session 2016. The statutory increase in funding for the Florida Seaport Transportation and Economic Development (FSTED) Program sends the clear message that Florida is a premier logistics gateway to the U.S. and the world.

As you know, under the leadership of Governor Scott, FDOT and the Florida Legislature, the state has invested over $1 billion in priority seaport infrastructure over the past six years. This investment coupled with the over $1 billion in matching local government funds to seaport infrastructure has fundamentally changed the way the world views Florida's freight network. Several of Florida's seaports currently rank as the fastest growing seaports in the U.S., and Florida's seaports can now compete with any seaport system in the U.S.

This vital state investment has allowed Florida's seaports to develop critical infrastructure for the movement of waterborne trade and cruise passengers through the state of Florida and the nation. Maritime cargo and cruise activities at our state's seaports generate nearly 700,000 jobs and produce 13 percent of the state's GDP – representing almost $100 billion in revenue annually. Your leadership in supporting this statutory increase to the FSTED Program lets the world know that Florida remains committed to the growth of maritime businesses and jobs in our state.

We look forward to working with you in the future on additional transportation issues. Thank you again for your continued support of Florida's seaports.

Respectfully,

Wayne Stubbs, Chairman
Florida Seaport Transportation and Economic Development Council

cc: Doug Wheeler, President & CEO, Florida Ports Council

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www.flaports.org

FSTED

Florida Seaport Transportation and
Economic Development Council

April 8, 2016

The Honorable Rick Scott
Governor, State of Florida
400 South Monroe Street
PL-05, The Capitol
Tallahassee, FL 32399

Dear Governor Scott,

On behalf of Florida's fifteen public seaports, I wanted to express our gratitude and appreciation for your leadership in supporting the passage of important transportation legislation for Florida's maritime industry during Regular Session 2016. The statutory increase in funding for the Florida Seaport Transportation and Economic Development (FSTED) Program sends the clear message that Florida is a premier logistics gateway to the U.S. and the world.

As you know, under your leadership and with the support of the Florida Legislature, the state has invested over $1 billion in priority seaport infrastructure over the past six years. This investment coupled with the over $1 billion in matching local government funds to seaport infrastructure has fundamentally changed the way the world views Florida's freight network. Several of Florida's seaports currently rank as the fastest growing seaports in the U.S., and Florida's seaports can now compete with any seaport system in the U.S.

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We look forward to working with you in the future on additional transportation issues. Thank you again for your continued support of Florida's seaports.

Respectfully,

Wayne Stubbs, Chairman
Florida Seaport Transportation and Economic Development Council

cc: Doug Wheeler, President & CEO, Florida Ports Council

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www.flaports.org

FSTED

Florida Seaport Transportation and
Economic Development Council

April 8, 2016

The Honorable Jeff Brandes
Chairman, Senate Transportation Committee
9800 4th Street N,
Suite 200
St. Petersburg, FL 33702

Dear Chairman Brandes,

On behalf of Florida's fifteen public seaports, I wanted to express our gratitude and appreciation for your leadership on the passage of important transportation legislation for Florida's maritime industry during Regular Session 2016. The statutory increase in funding for the Florida Seaport Transportation and Economic Development (FSTED) Program sends the clear message that Florida is a premier logistics gateway to the U.S. and the world.

As you know, under the leadership of Governor Scott and the Florida Legislature, the state has invested over $1 billion in priority seaport infrastructure over the past six years. This investment coupled with the over $1 billion in matching local government funds to seaport infrastructure has fundamentally changed the way the world views Florida's freight network. Several of Florida's seaports currently rank as the fastest growing seaports in the U.S., and Florida's seaports can now compete with any seaport system in the U.S.

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We look forward to working with you in the future on additional transportation issues. Thank you again for your persistent efforts during Regular Session 2016.

Respectfully,

Wayne Stubbs, Chairman
Florida Seaport Transportation and Economic Development Council

cc: Doug Wheeler, President & CEO, Florida Ports Council

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TAB 3E
OTHER ISSUES

STATEWIDE INSURANCE POOL

TO BE DISCUSSED AT MEETING

Annual Board Meeting

DRAFT ITINERARY

October 4, 2016 – October 6, 2016
Marriott Miami Biscayne Bay, Miami, Florida





Wednesday, October 5, 2016

9:00 a.m. – Noon	SEMC Meeting	*Marriott Biscayne Bay* *Room: Watson Island*
Noon – 1:00 p.m.	Lunch	*Marriott Biscayne Bay* *Room: Fisher Island*
1:30 p.m. – 5:30 p.m.	FPC Annual Board Meeting	*Marriott Biscayne Bay* *Room: Lummus Island*
6:00 p.m. – 7:30 p.m.	Reception	*Marriott Biscayne Bay*
7:30 p.m. – 9:30 p.m.	Dinner (Private)	*To be Determined* *(Transportation Provided)*

Break Sponsored by:
Hancock Bank

Reception Sponsored by:
WFMB
Wright, Fulford, Moorhead & Brown, P.A.
Construction Attorneys

Dinner Sponsored by:
TTA TRANSPORTATION TECHNOLOGY ASSOCIATES

Thursday, October 6, 2016

8:00 a.m. – 9:00 a.m.	Port Director's Breakfast (Port Directors Only)	*Marriott Biscayne Bay* *Room: Fisher Island*
9:30 a.m. – 12:00 p.m.	FPC Board Meeting	*Marriott Biscayne Bay* *Room: Lummus Island*
12:00 p.m. – 12:45 p.m.	Lunch	*Marriott Biscayne Bay* *Room: Hibiscus Island*
1:00 p.m. – 5:00 p.m.	FSTED Meeting	*Marriott Biscayne Bay* *Room: Watson*

DRAFT

For more information contact: Christy Gandy at (850) 222-8028 or christy.gandy@flaports.org

2017 Spring Board Meeting & Legislative Forum
DRAFT ITINERARY

March 29 – 30, 2017
Hotel Duval,
Tallahassee, Florida

Wednesday, March 29, 2017

11:30 a.m. – Noon	Lunch	*Opal Room* *Hotel Duval*
12:30 p.m. – 5:30 p.m.	FPC Board Meeting	*Opal Room* *Hotel Duval*
6:00 p.m. – 7:30 p.m.	Legislative Reception *Transportation Provided*	*Main Dining Room* *Governors Club*
7:30 p.m. – 9:30 p.m.	Dinner (Private) *Transportation Provided*	*Andrew's 228*

Break Sponsored by:

Dinner Sponsored by:

Thursday, March 30, 2017

8:00 a.m. – 9:00 a.m.	Port Director's Breakfast (Port Directors Only)	*Shula's 347 Grill* *Hotel Duval*
9:30 a.m. – 11:30 a.m.	FPC Board Meeting	*Opal Room* *Hotel Duval*
11:45 a.m. – 12:45 p.m.	Lunch	*TBA* *Hotel Duval*
1:00 p.m. – 4:00 p.m.	FSTED Meeting	*TBA* *Hotel Duval*

Lunch Sponsored by:

**Dress for all meetings is business attire*



For more information contact: Christy Gandy at (850) 222-8028
or christy.gandy@flaports.org

TAB 4
COMMUNICATIONS/ MARKETING

DorADO Soul and **Florida TaxWatch** Retweeted a Tweet you were mentioned in May 25

May 25: PTB Chief Anderson leads discussion between Florida's ports & Mexican Gulf Coast port directors. @FloridaPorts pic.twitter.com/xtvSRShTXU

John Hartnett and **Florida Chamber** Retweeted a Tweet you were mentioned in May 25

May 24: FL-Mex ports:"We are friends & neighbors, we need to be partners"@FloridaPorts @Flchamber #EFIMEXICO2016 pic.twitter.com/EAxFMMPRIQ

Enterprise Florida @EnterpriseFL · May 25

@FloridaPorts meet w/ Port of Veracruz executives & private terminal operators to talk business opps.#EFIMexico2016



Rick Scott and 4 others Retweeted a Tweet you were mentioned in May 11

May 10: Thanks to @FloridaPorts FL's cargo business continues to be on the rise creating more jobs for Floridians: ow.ly/ibMS3004P6d #FLjobs

Cissy Proctor, **John Fleming** and **Jesse Panuccio** liked your Tweet May 10

May 10: #FlaPorts and @FLDEO being briefed by USDOT @SecretaryFoxx in DC. Great to hear his thoughts on fed transpo policy. pic.twitter.com/2G7X1UzERB

Florida Chamber @FlChamber · Apr 5

New Law Will Send More Money to Ports sunshinestatenews.com/story/new-law-... via @SSNAlerts @FloridaPorts #sayfie

New Law Will Send More Money to Ports

More money will be floated yearly to the state's 15 seaports under a wide-ranging transportation bill signed into law Monday by Gov. Rick Scott. The measure (H...

sunshinestatenews.com

Florida TaxWatch @FloridaTaxWatch · Mar 31

Florida's ports are critical to our state's economy ... and pretty spectacular to visit too. @FloridaPorts



Florida DEO @FLDEO

Dir. Proctor at @PortEverglades cruise ship terminal, the largest of its kind in the world & a major hub for #FLjobs

Jeff Brandes liked your Tweet Mar 11

Mar 11: Sen. @JeffreyBrandes doing work! Thank you FL Legislature! pic.twitter.com/tGUmDqWqsz

versaci group intl and **Jeff Brandes** Retweeted you Jun 10

Jun 10: "The largest ports throughout Florida are geared up for this expansion." #panamacanal cnbc.com/2016/06/09/pan... #FlaPorts

Florida Ports Council
Published by Jennifer Krell Davis [?] · May 10 at 3:30pm ·

We were briefed by USDOT Secretary of Transportation Anthony Foxx this afternoon, great to hear his perspective on federal transportation policy. Pictured: FPC Chairman Paul Anderson, Secretary Foxx, Jacksonville Port Authority CEO Brian Taylor, Port Everglades CEO Steven Cernak and Florida Department of Economic Opportunity Legislative Director Bill Wilson.



Florida Ports Council
Published by Jennifer Krell Davis [?] · May 9 ·

The Florida Ports Council is thrilled to report that cargo business is continuing to grow at Florida ports, while we continue to be a global leader in cruise. #FLTrade2016

"The growth in container cargo around the state confirms that the global business community and U.S. businesses are recognizing the benefits of using Florida seaports to move their goods. We are also seeing gains in other cargoes and niche businesses, which highlights the diversity of our port assets." said Doug Wheeler, president and CEO of the Florida Ports Council.



New Report: Cargo Business Continues to Grow at Florida Ports - Florida Ports Council

The Florida Ports Council is pleased to provide you with the Florida Seaports: A Global Threshold- 2016-2020 Five-Year Florida Seaport Mission Plan, prepared...

FLAPORTS.ORG

1,360 people reached

Boost Post

Florida Ports Council
Published by Jennifer Krell Davis · April 5 ·

Thanks for covering this important bill POLITICO Florida!



Scott signs sweeping transportation bill

Measure is top priority for DOT

CAPITALNEWYORK.COM

Florida Ports Council
Published by Jennifer Krell Davis · March 11 ·

"Investment in critical freight infrastructure signals to global businesses that Florida is committed to helping them serve their customers, Guaranteeing long-term investment in seaports helps attract trade and grow our economy, while creating jobs for Florida families. We thank the Florida House of Representatives and the Florida Senate for their hard work and support."



Statutory Seaport Funding Increase Passes Florida Legislature - Florida Ports Council

The Florida Ports Council released the following statement today on the final passage of (CS/CS/HB...

FLAPORTS.ORG

1,282 people reached

Boost Post

Florida Ports Council

Jennifer | Home

Page | Messages | Notifications 8 | **Insights** | Publishing Tools

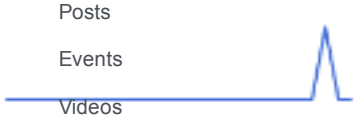
Last 28 Days | Export

- Overview
- Likes
- Reach
- Page Views
- Actions on Page
- Posts
- Events
- Videos
- People

Actions on Page
April 21 - May 18

1

Total Actions on Page ▲100%



Page Views
April 21 - May 18

50

Total Page Views ▲39%



Page Likes
April 21 - May 18

21

Page Likes ▲75%



Reach
April 21 - May 18

2,011

People Reached ▲72%

298

Post Engagement ▼34%

Videos
April 21 - May 18

1

Total Video Views ▼96%



Your 5 Most Recent Posts

Reach: Organic / Paid | Post Clicks | Reactions, Comments & Shares

Published	Post	Type	Targeting	Reach	Engagement	Promote
05/19/2016 10:29 am	Investing in infrastructure allows #seaports to deliver jobs #Seapo			0	0 0	Boost Post
05/17/2016 2:34 pm	Rail connectivity continues to be a priority for Florida ports, as we			50	8 0	Boost Post
05/17/2016 12:23 pm	Thank you to Port Canaveral for t he invitation to speak and to parti			36	3 1	Boost Post
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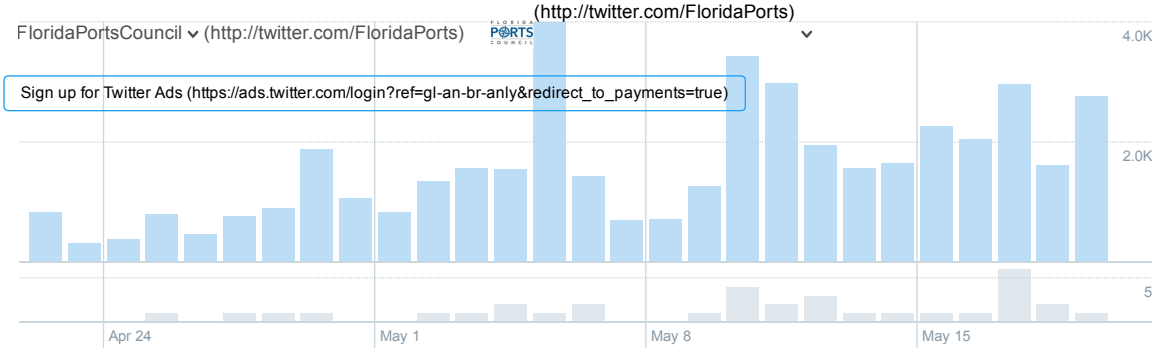
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(https://twitter.com/FloridaPorts/status/733299708966273024)
Great update (with video!) from **@ForwardFla**
(https://twitter.com/ForwardFla) on Florida Ports in Action
bit.ly/1sA75Kt (https://t.co/Klieqf8PJO) **#flaports**
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src=hash) **@AAPA_Seaports**
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This was a great event w/a packed agenda, and our CEO
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May 17 (https://twitter.com/FloridaPorts/status/732649195614572544)
Investing in infrastructure allows **#seaports**
(https://twitter.com/hashtag/seaports?src=hash) to deliver
jobs **#SeaportsDeliver**
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Showing 28 days with daily frequency

ENGAGEMENT RATE
0.4%
1.1% engageme



LINK CLICKS
31
1 lin

On average, you earned **1 link click** day

RETWEETS
47
12 Re

On average, you earned **2 Retweet** day

LIKES
79

On average, you earned **3 likes** per

REPLIES
1
0



On average, you earned **0 replies** p

#InfrastructureDelivers (https://twitter.com/hashtag/InfrastructureDelivers?src=hash) **@AAPA_Seaports** (https://twitter.com/AAPA_Seaports) pic.twitter.com/j15LjPdqH2 (https://t.co/j15LjPdqH2)

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day

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Rail connectivity continues to be a priority for **#flaports** (https://twitter.com/hashtag/flaports?src=hash). We have incredible freight partners in FL! twitter.com/JAXPORT/status… (https://t.co/uBlNCO1Ptm)

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Great look at the impact at **@portofpensacola** (https://twitter.com/portofpensacola) -> Florida Ports Getting Funding Boost tinyurl.com/zu7dwr4 (https://t.co/SDvwOBVpoe) **#flaports** (https://twitter.com/hashtag/flaports?src=hash) **#fltrade2016** (https://twitter.com/hashtag/fltrade2016?src=hash)

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Really great event, thanks for inviting us! **#flaports** (https://twitter.com/hashtag/flaports?src=hash) twitter.com/canaveralport/… (https://t.co/ivx2Cqt6DV)

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Port Panama City aims for $76 million in improvements over 5 years shar.es/1d3oeB (https://t.co/hyjsZcmxdx) via **@The_News_Herald** (https://twitter.com/The_News_Herald) **@PCNHKatieL** (https://twitter.com/PCNHKatieL) **#flaports** (https://twitter.com/hashtag/flaports?src=hash)

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#FlaPorts (https://twitter.com/hashtag/FlaPorts?src=hash) are ready for any new cargo opportunities and are already seeing post-panamax ships! twitter.com/Mar_Ex/status/… (https://t.co/yB08ATmJB0)

For Immediate Release:
Contact: Jennifer Krell Davis
Florida Ports Council
jenniferkd@flaports.org
850.509.9124

The Florida House Passes Increase in Minimum Statutory Seaport Funding

TALLAHASSEE, Fla. (February 3, 2016) – The Florida Ports Council released the following statement today on the passage of the FDOT Transportation Package by the full Florida House of Representatives (HB 7027), which included an increase in the minimum statutory amount for seaport funding, from $15 million to $25 million, for the Florida Seaport Transportation and Economic Development (FSTED) program. The FSTED program is administered by the Florida Ports Council.

"Long-term funding of strategic seaport projects is critical to securing new business and trade in Florida. The Florida House has further demonstrated their commitment to growing Florida's economy and creating jobs by passing this guarantee of future seaport infrastructure," stated Doug Wheeler, president and CEO of the Florida Ports Council. "Global businesses and manufacturers need to be able to trust that Florida is committed to freight infrastructure now and in the future and this language provides that reassurance and stability. We thank the Florida House of Representatives and Chairman Rooney for their support and leadership focused on further positioning Florida as a global competitor."

The Florida Ports Council is the professional association of Florida's 15 public seaports, providing advocacy, leadership and research on seaport-related issues before state and federal government. Florida's ports generate nearly 700,000 jobs in the state and contribute $96 billion to the state's economy each year. The Florida Ports Council administers the Florida Seaport Transportation and Economic Development Council (FSTED) program.

www.flaports.org

Follow the Florida Ports Council to get the latest news on seaport issues:

For Immediate Release:
Contact: Jennifer Krell Davis
Florida Ports Council
jenniferkd@flaports.org
850.509.9124

Statutory Seaport Funding Increase Passes Florida Legislature

TALLAHASSEE, Fla. (March 11, 2016) – The Florida Ports Council released the following statement today on the final passage of (CS/CS/HB 7061) by the Florida Legislature, which included an increase in the minimum statutory amount for seaport funding from $15 million to $25 million, for the Florida Seaport Transportation and Economic Development (FSTED) program. The FSTED program is administered by the Florida Ports Council. The bill is now in position to be signed by Florida Governor Rick Scott.

"As chairman of the Florida Ports Council, and president and CEO of Port Tampa Bay, I see firsthand the direct connection between investment in port infrastructure and the success of the economy in our state and our community," said Paul Anderson. "It is extremely encouraging that the Florida Legislature continues to recognize and support the state's seaports by bolstering long-term funding for port transportation infrastructure, and thusly, Florida's role as a gateway for global trade."

"Investment in critical freight infrastructure signals to global businesses that Florida is committed to helping them serve their customers," stated Doug Wheeler, president and CEO of the Florida Ports Council. "Guaranteeing long-term investment in seaports helps attract trade and grow our economy, while creating jobs for Florida families. We thank the Florida House of Representatives and the Florida Senate for their hard work and support."

The FSTED Program is a state and local financing program of priority port transportation projects. Individual seaports partner with the state to identify priority infrastructure projects that "will improve the movement and intermodal transportation of cargo or passengers in commerce and trade and support the interests, purposes, and requirements of all ports." Projects selected by the Council for funding are financed on a 50-50 matching basis using local funds and FSTED Program funds. The program is administered by the FSTED Council which is charged with accomplishing the state's seaport development mission of implementing capital improvement projects at the local level. The FSTED Council is comprised of the port directors for Florida's 15 public seaports, and representatives from the Florida Department of Transportation (FDOT) and the Department of Economic Opportunity.

The Florida Ports Council is the professional association of Florida's 15 public seaports, providing advocacy, leadership and research on seaport-related issues before state and federal government. Florida's ports generate nearly 700,000 jobs in the state and contribute $96 billion to the state's economy each year. The Florida Ports Council administers the Florida Seaport Transportation and Economic Development Council (FSTED) program.

For Immediate Release:
Contact: Jennifer Krell Davis
Florida Ports Council
jenniferkd@flaports.org
850.509.9124

Florida Ports Applaud Governor Scott for Signing Priority Transportation Package with Increase in Minimum Statutory Seaport Funding

TALLAHASSEE, Fla. (April 4, 2016) – The Florida Ports Council released the following statement today applauding Florida Governor Rick Scott for signing the priority FDOT Transportation Package (HB 7027), which included an increase in the minimum statutory amount for seaport funding, from $15 million to $25 million, for the Florida Seaport Transportation and Economic Development (FSTED) program. The FSTED program is administered by the Florida Ports Council.

"Governor Scott and the Florida Department of Transportation continue to demonstrate their commitment to further positioning Florida as a global competitor by prioritizing investment in critical transportation assets," said Doug Wheeler, president and CEO of the Florida Ports Council. "The historic funding of seaport infrastructure during Governor Scott's tenure has already contributed to the incredible growth that we are experiencing in trade across the state, and we look forward to continuing that success."

The FSTED Program is a state and local financing program of priority port transportation projects. Individual seaports partner with the state to identify priority infrastructure projects that "will improve the movement and intermodal transportation of cargo or passengers in commerce and trade and support the interests, purposes, and requirements of all ports." Projects selected by the Council for funding are financed on a 50-50 matching basis using local funds and FSTED Program funds. The program is administered by the FSTED Council which is charged with accomplishing the state's seaport development mission of implementing capital improvement projects at the local level. The FSTED Council is comprised of the port directors for Florida's 15 public seaports, and representatives from the Florida Department of Transportation (FDOT) and the Department of Economic Opportunity.

The Florida Ports Council is the professional association of Florida's 15 public seaports, providing advocacy, leadership and research on seaport-related issues before state and federal government. Florida's ports generate nearly 700,000 jobs in the state and contribute $96 billion to the state's economy each year. The Florida Ports Council administers the Florida Seaport Transportation and Economic Development Council (FSTED) program.

POLITICO

Scott signs sweeping transportation bill

By

04/04/16 04:50 PM EDT

TALLAHASSEE — Gov. Rick Scott signed sweeping transportation legislation on Monday, making a host of changes on issues like port funding, automated cars, and how the state's transportation funding plan is amended.

"This legislation will allow critical transportation projects in Florida to be delivered quicker and financed at lower cost," said Florida Department of Transportation secretary Jim Boxold. "Everyone who uses our transportation system throughout the state will benefit from this bill."

Story Continued Below

One of the changes that has long been sought by the House gives a bigger role to a legislative budget panel when approving revisions to the Florida Department of Transportation's work plan, or a five-year outline of what projects will be funded.

Under the changes, any project added to the plan, or a new phase to an existing project, over $3 million will need to go before the Legislative Budget Committee, which is made up of House and Senate members who make changes to the state budget between legislative sessions.

The House has pushed for the changes over the past few years, while the Senate has been more reluctant.

The legislation (HB 7027), sponsored by Rep. Patrick Rooney, R-West Palm Beach, also gives an additional $10 million to the Florida Seaport Transportation and Economic Development Council, which, along with a handful of state agencies, reviews funding requests from state ports that need repairs or upgrades. The bill increases the overall grant funding from $15 million to $25 million.

"Governor Scott and the Florida Department of Transportation continue to demonstrate their commitment to further positioning Florida as a global competitor by prioritizing investment in critical freight assets," said Doug Wheeler, president and CEO of the Florida Ports Council.

The bill also makes several changes to the state law that deals with automated vehicles, an industry which Senate sponsor Jeff Brandes, R-St. Petersburg, has been interested in helping develop.

Among the changes are amending current law to allow televisions or video equipment in cars as long as they are equipped with autonomous technology and operated in autonomous mode. It also makes clear in state law that someone with a valid driver

license can operate an autonomous vehicle in autonomous mode on Florida roads; allows companies testing autonomous cars to operate them on state roads; and requires a human operator to be present and intervene if necessary.

The omnibus transportation bill also creates the DOT Financing Corporation, which will offer the department a new way to incur debt to finance large projects. The Port Miami Tunnel, a 4,200 foot underground tunnel built as part of public-private partnership in 2014, was pointed to several times as the sort of large-scale project that could be funded through the corporation.

The corporation will enter agreements with FDOT when a project is agreed to. The corporation, not the department, would be directly responsible for debt payments.

Read more: http://www.politico.com/states/florida/story/2016/04/scott-signs-sweeping-transportation-bill-033083#ixzz49s612p9y
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For Immediate Release:
Contact: Jennifer Krell Davis
Florida Ports Council
jenniferkd@flaports.org
850.222.8028

Cargo Growing at Florida Seaports

TALLAHASSEE, Fla. (May 9, 2016) – The Florida Ports Council is pleased to provide you with the *Florida Seaports: A Global Threshold- 2016-2020 Five-Year Florida Seaport Mission Plan*, prepared by the Florida Seaport Transportation and Economic Development Council as required by Florida Statute.

This annual report provides data on cargo and cruise activities at Florida's seaports, as well as providing updated international trade data for Florida. And the good news revealed in these numbers is that Florida seaports, while supporting nearly 700,000 jobs and contributing $96 billion to Florida's economy, are continuing to grow our international trade via cargo and to lead the world in cruise passenger business. This year's Seaport Mission Plan also includes port profiles, which detail recent projects and accomplishments.

"The growth in container cargo around the state confirms that the global business community and U.S. businesses are recognizing the benefits of using Florida seaports to move their goods. We are also seeing gains in other cargoes and niche businesses, which highlights the diversity of our port assets." said Doug Wheeler, president and CEO of the Florida Ports Council. "With the continued commitment by the Governor and Florida Legislature to seaport infrastructure, we expect those numbers to continue to gain momentum and bolster Florida's economy overall."

Some highlights of the 2015 data include:

- Florida's Waterborne International Trade rose to **$86.8 billion in 2015, a $700 million increase.**
- Florida seaports moved more **than 3.5 million containers or TEUs (a 5.9 percent increase) and $49.8 billion worth of containerized cargo in 2015 (a $300 million increase).**
- Container tonnage also grew **6.6 percent in 2015, with nine of the ten cargo ports in Florida increasing tonnage.**
- Florida seaports also served more than **15.2 million cruise passengers in 2015** and continues to have **the top three cruise ports in the world.**

###

The Florida Ports Council is the professional association of Florida's 15 public seaports, providing advocacy, leadership and research on seaport-related issues before state and federal government. Florida's ports support more than 680 thousand jobs in the state and contribute $96 billion to the state's economy each year. The Florida Ports Council administers the Florida Seaport Transportation and Economic Development Council (FSTED) which is required to provide a 5-year Florida Seaport Mission Plan annually according to F.S. 311.09(3).

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JACKSONVILLE BUSINESS JOURNAL

Report: Florida ports, Jacksonville growing

May 10, 2016, 2:26pm EDT
Jensen Werley Reporter *Jacksonville Business Journal*

The cargo business is growing at Florida's ports, according to a new report from the Florida Ports Council.

The annual report, which uses 2015 data, shows that state ports moved more than 3.5 million containers than the year before and $49.5 billion of containerized cargo, a $300 million increase from 2014.

"The growth in container cargo around the state confirms that the global business community and U.S. businesses are recognizing the benefits of using Florida seaports to move their goods. We are also seeing gains in other cargoes and niche businesses, which highlights the diversity of our port assets," said Doug Wheeler, president and CEO of the Florida Ports Council, said in a statement. "With the continued commitment by the Governor and Florida Legislature to seaport infrastructure, we expect those numbers to continue to gain momentum and bolster Florida's economy overall."

The report also lays out the Florida Seaport Transportation and Economic Development Council five-year plan, which includes $3.7 billion in capital improvement over the next five years. Of that, Jacksonville is slated to get $1.3 billion, more than any other port.

About 30 percent of the capital improvement program will go to channel and harbor deepening, the report shows. Of the growth in containerized cargo, Jacksonville's total cargo grew 2.5 percent to $23.9 billion. Only Everglades and Miami moved more valuable goods.

Jacksonville had the most containers in twenty-foot-equivalent units at 1.1 million. That value is expected to grow to 1.5 million by 2020.

Jensen covers logistics, trade manufacturing and defense.

PANAMA CITY NEWS HERALD
Where life unfolds daily

Port aims for $76 million in improvements over 5 years

By KATIE LANDECK
News Herald Reporter

Posted May 14, 2016 at 1:38 PM
Updated May 14, 2016 at 5:58 PM

PANAMA CITY — Over the next five years, Port Panama City is hoping to make $76.3 million worth of capital improvements, including adding more capacity to handle containers, expanding the distribution warehouse and opening a second terminal at the paper mill.

The plans are loosely outlined in the 2016 Seaport Mission Plan, an annual document released by the Florida Seaport Transportation and Economic Development Council. The report outlines the plans for all 15 of Florida's ports. Altogether, $3.7 billion worth of projects are planned.

Port Panama City Director Wayne Stubbs said "in most cases" the plan is more of a wish list, dependent on funding come through. But, "you want it all in the plan" because that increases the likelihood of getting funding.

The port is focused on expanding its capacity, with a goal to double container trade with Mexico and Central America over the next five years.

According to the report, the port is looking to add 100,000 square feet to the intermodal distribution center, which will help expand freight options and attract port-related manufacturing. There also are plans to add container capacity by "relocating a bulk storage facility, adding heavy paving, constructing racks to allow the stacking of refrigerated containers, and upgrading its interchange gate."

The other major project is the purchase of the WestRock property for $13.6 million. A number of upgrades are planned for the site, including reinforcing the existing bulkheads, deepening the channel and berth to 36 feet, replacing the existing warehouse and expanding the on-site railroad.

To do this, the port plans on seeking federal, state and private funding, all of which factor into the $76 million figure.

Most years, the 5-year outlook for the port's capital improvements costs about $50 million, Stubbs said. This year, he said the WestRock property purchase is driving up the cost.



Love to cruise? Then Florida's ports are the place to be.

According to the annual report produced by the Florida Ports Council, Florida has the top three cruise ports in the world.

"Welcoming more than 15.2 million passengers in 2015, Florida seaports are the world's busiest cruise ports," according to the annual report. "They account for close to two-thirds of all U.S. cruise embarkations. Home to the top three cruise ports in the nation (and the world), the state is also the center of most aspects of an industry that generates tens of thousands of jobs and billions in spending annually in Florida."

The report found while passenger counts fell about 2 percent in 2015, the Miami port saw an additional 100,000 multi-day passengers in 2015. Jacksonville and Key West also saw modest increases, the report found.

The annual report provides data on cargo and cruise activities at Florida's seaports. It also provides international trade data for Florida.

In 2015, the state's seaports moved 3.5 million containers and $49.8 billion worth of containerized cargo. Container tonnage also grew by 6.6 percent, with nine of the 10 ports seeing increased tonnage.

"The growth in container cargo around the state confirms that the global business community and U.S. businesses are recognizing the benefits of using Florida seaports to move their goods. We are also seeing gains in other cargoes and niche businesses, which highlights the diversity of our port assets." said Doug Wheeler, president and CEO of the Florida Ports Council. "With the continued commitment by the Governor and Florida Legislature to seaport infrastructure, we expect those numbers to continue to gain momentum and bolster Florida's economy overall."

—

Spending Expected to Rise at Florida Ports

By
JIM TURNER NEWS SERVICE OF FLORIDA
May 9, 2016 - 10:00pm

Nearly $3.7 billion is projected to be spent --- through state, local and private dollars --- over the next five years to handle growing international trade at the majority of Florida seaports, according to a report released Monday by the Florida Ports Council.

The spending outline, which comes as the global economy sputters but Florida's ports record growth in cargo tonnage and cruise passengers, is a $140 million increase --- 4 percent --- from a projected five-year capital improvement plan released a year ago

More than half of the money in the latest five-year plan is to flow through Port Canaveral, Port Everglades and JaxPort for large dredging projects and terminal facilities upgrades, while no expenditures are currently listed in the council's 2016 Seaport Mission Plan for Port St. Joe, Port of Fort Pierce or Port Citrus.

The report is expected to help the council argue for the continued flow of money for the industry, which has been one of Gov. Rick Scott's priorities since taking office in 2011.

Florida Ports Council President and CEO Doug Wheeler said the report shows more cargo is moving through the state. "It's another way for us to tell the story of what's happening in our ports around the state," Wheeler said.

The demand for deeper harbors and channels to handle ever-larger cargo ships, along with more cargo and passenger terminal facilities, comes as the World Bank Group's Global Economic Prospects report indicates China --- which has surpassed Colombia as Florida's number two international trading partner --- is in a commodities slump and there are economic contractions in Brazil. Brazil is easily Florida's top trading partner.

Still, the Ports Council report noted the state's seaports handled 3.5 million cargo containers in 2015, up 5.9 percent from the prior year.

The tonnage within the containers grew 6.6 percent year to year, while the value of the materials inside went down --- a reflection of the surge in the U.S. dollar.

"I think I'd rather have the increase in volume of containers and tonnage," Wheeler said. "More volume, I see as really translating into eventually more jobs and that more people are touching those containers."

The report notes that the state's passenger cruise industry has also rebounded from the recession even though cruise passenger numbers recently dipped 2 percent.

The 15.2 million cruise passengers traveling through Key West, JaxPort, PortMiami, Port Canaveral, Port of Palm Beach and Port Everglades during the 2014-2015 season is the second highest in a past decade, surpassed only by the 15.6 million in 2013-2014 season.

Wheeler attributed the decline to ship maintenance and a few seasonal "repositionings" by cruise lines of some ships. The Ports Council also anticipates cruise lines bringing larger ships into the Florida fleet in the coming year.

"I expect to see that (passenger count) number come back up this year," Wheeler said.

The report doesn't make any projections regarding the recent opening of Cuba to passenger service.

"That's still such an unknown area," Wheeler said. "I would expect we would benefit from that. But right now, free and open cruising is still not where we are."

Any projected state funding requires 50 percent matches from the local ports.

The Legislature provided about $850 million for port upgrades and expansion during Scott's first five years in office. The biggest beneficiaries have been PortMiami, JaxPort, Port Tampa Bay and Port Canaveral.

The state's $82 billion budget for the fiscal year beginning July 1 includes $153 million for port projects administered by the Department of Transportation.

In the 2016 session, lawmakers also approved a wide-ranging transportation bill (HB 7027) that boosts the minimum annual funding for the Florida Seaport Transportation and Economic Development program --- administered by the Florida Ports Council --- from $15 million to $25 million.

Under the new capital improvement plan, $1.2 billion would go over the next five years to JaxPort, where the St. Johns River channel is being dredged to 47 feet. Another $792 million is headed to Port Everglades and $753 million to Port Canaveral, which is pursuing on-dock rail for a new state-of-the-art container terminal in the north cargo area.

PortMiami, which is among America's busiest cargo ports and had been the biggest beneficiary of the state's prior port spending, is up for $291 million for projects that include a new cruise terminal for Royal Caribbean and expansion of a terminal for Carnival Vista.

Port Panama City is seeking $76 million as it seeks to double trade with Mexico and Central America, in part by expanding its freight distribution services. At the Port of Pensacola, where the wind turbine business is a major component, plans are for $20 million in upgrades.

ROBERTO MORALES

EL ECONOMISTA

May 24, 2016

MEXICO-FLORIDA

Building a Port Logistic System

Seven Florida (EU) port authorities and six representatives from Mexican main ports located in the Atlantic, gather for the first time in history to stablish the basis for a logistic system between both parts.

The government of both regions signed in Mexico City, an Agreement of Understanding with the objective to cooperate. The Florida Ports Authorities will be having meetings during the week with Shipping lines and are planning together with the Mexican ports, to have interviews with company´s owners of export and import enterprises.

The Florida posts, all private ports, as well as the Mexican ports, which are control by the federal government with different level of private partnership, have open in the last years new shipping routes, increasing their operations, align with increased volume of bilateral trade.

In perspective, the ports are also looking to generate synergies, between both countries, due to the expected increase of the automotive trade and the energy sector.

More investment in infrastructure and service promotion is been done, with the coming inauguration of the expansion of the Panama Canal next June 26.

The new expanded canal will accommodate container ships of the range of 13,000 Units equivalent to 20 feet (TEU), an increase compare to the actual 5,000 TEU capacity.

The Ports logistics systems between Mexico and Florida have great opportunities to grow, with secure and quick connections, said Bill Johnson, Florida Secretary of Commerce, that point out, that the state alone represents the 16 world economy and is the US state that invest more in infrastructure. In the MOU signing event, organized by Mexican Council of Foreign Trade (COMCE), Guillermo Ruiz de Teresa, General Ports Coordinator and Merchant Marine, mentioned that the main Mexican ports of the Gulf of Mexico have increase their capacity, and soon will be announce the expansion of the Progreso Port, Yucatan to double its actual capacity.

In total exist five permanent routes between Florida and Mexico.

rmorales@eleconomista.com.mx



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TAB 5
PARTNER UPDATES

AMERICAN ASSOCIATION OF PORT AUTHORITIES (AAPA)

AAPA American Association of Port Authorities

Alliance of the Ports of Canada, the Caribbean, Latin America and the United States

105th AAPA Annual Convention

October 23-26, 2016

New Orleans, LA

Sunday, October 23	
2:00 p.m. – 6:00 p.m.	AAPA Registration Desk Open
6:00 p.m. – 8:30 p.m.	Second Line to Welcome Reception
Monday, October 24	
9:00 a.m. – 4:00 p.m.	AAPA Registration Desk Open
8:00 a.m. – 11:00 a.m.	Committee Meetings as Called
8:00 a.m. – 9:00 a.m.	Executive Committee Meeting
11:00 a.m. – 12:30 p.m.	Special Session for Members of Port Governing Boards
11:00 a.m. – 1:00 p.m.	Special Session for Port Directors
1:00 p.m. – 2:15 p.m.	Lunch On Own/Regional Caucuses as Called
2:15 p.m. – 3:15 p.m.	2015-2016 Board of Directors Meeting
3:15 p.m. – 4:30 p.m.	Caribbean Ports Delegation Meeting
3:15 p.m. – 4:30 p.m.	Canadian Ports Delegation Meeting
3:15 p.m. – 4:30 p.m.	U.S. Legislative Policy Council
3:15 p.m. – 5:00 p.m.	Latin American Ports Delegation Meeting
5:45 p.m. – 9:30 p.m.	Taste of Louisiana Reception — Mardi Gras World
Tuesday, October 25	
7:30 a.m. – 4:00 p.m.	AAPA Registration Desk Open
8:00 a.m. – 9:00 a.m.	Continental Breakfast — Grand Opening of Exhibition
9:00 a.m. – 10:15 a.m.	Opening Ceremonies
10:15 a.m. – 10:45 a.m.	Break in the Exhibit Hall
10:45 a.m. – 12:00 p.m.	General Session

Tuesday, October 25 *(continued)*	
12:00 p.m. – 12:30 p.m.	**Pre-Luncheon Refreshments in the Exhibit Hall**
12:30 p.m. – 2:00 p.m.	**Luncheon Program with Keynote Speaker**
	Breakouts (concurrent sessions)
2:00 p.m. – 3:15 p.m.	**Breakout 1**
2:00 p.m. – 3:15 p.m.	**Breakout 2**
3:15 p.m. – 3:45 p.m.	**Break in the Exhibit Hall**
	Breakouts (concurrent sessions)
3:45 p.m. – 4:45 p.m.	**Breakout 3**
3:45 p.m. – 4:45 p.m.	**Breakout 4**
4:45 p.m. – 6:00 p.m.	**Happy Hour in the Exhibit Hall**
Evening	**Reception Hosted by Port of Long Beach**

Wednesday, October 26	
7:30 a.m. – 4:00 p.m.	**AAPA Registration Desk Open**
8:00 a.m. – 9:00 a.m.	**Continental Breakfast in the Exhibit Hall**
9:00 a.m. – 9:30 a.m.	**Chairman's Address**
9:30 a.m. – 11:00 a.m.	**General Session 1**
11:00 a.m. – 11:30 a.m.	**Break in the Exhibit Hall**
11:30 a.m. – 12:45 p.m.	**General Session 2**
12:45 p.m. – 1:30 p.m.	**Pre-Luncheon Refreshments in the Exhibit Hall**
1:30 p.m. – 2:45 p.m.	**Luncheon Program — Awards Presentations**
2:45 p.m. – 3:15 p.m.	**Annual Membership Meeting and Installation of Officers/ 2016-2017 Board of Directors Meeting**
	Breakouts (concurrent sessions)
3:30 p.m. – 4:45 p.m.	**Breakout 1**
3:30 p.m. – 4:45 p.m.	**Breakout 2**
6:00 p.m. – 10:00 p.m.	**Farewell Reception Hosted by Port of New Orleans**

CAGTC

(Coalition for America's Gateways and Trade Corridors)



The Trade Corridor Bulletin

Improving America's Intermodal Freight and Goods Movement

Volume Ten - No. 4 June 2016

www.tradecorridors.org

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Published by:

CAGTC
Coalition for America's Gateways & Trade Corridors
1120 20th Street NW
Suite 500 North
Washington, DC 20036

Coalition Highlight

Freight Leaders Gather at CAGTC Annual Meeting to Talk FAST Act and Beyond

On May 11 and 12, CAGTC members and freight experts gathered in Washington, DC for the 2016 CAGTC Annual Meeting and to celebrate the organization's fifteenth anniversary. Attendees engaged in focused conversation on implementation of FAST Act freight programs as well as the future of freight infrastructure funding.

Despite FAST Act passage, insufficient transportation revenue looms on the horizon and the complex issue was discussed at length during the CAGTC Annual Meeting. Bringing focus to what high-functioning infrastructure provides U.S. families – and conversely, costs them in inefficiency, American Society of Civil Engineers' (ASCE) Brian Pallasch presented a new report titled "Closing the Infrastructure Investment Gap for America's Economic Future." (Download the full report here: http://bit.ly/20XmDTq) ASCE's report found that inefficiencies are costing American families $9 each day, while an investment of just $3 daily, per family, between now and 2025 would eliminate the investment gap.

National leadership is required to identify resources and spur increased federal investment in transportation infrastructure, Norm Anderson, President & CEO of CG/LA Infrastructure, told the audience, sharing various tactics that could move infrastructure to center stage. Anderson called for the development of a high-priority, high-profile project listing that increases public understanding and trust that investment is wise, necessary and will yield benefits.

Honing in, specifically, on the freight investment gap, Eno Center for Transportation gave the CAGTC audience a "soft launch" of their latest report, titled "Delivering the Goods: Recommendations for Funding a Federal Freight Program." (Download the full report here: http://bit.ly/25lLxCP)

Continued on Page 2

Continued from Page 1



House T&I Committee Ranking Member Peter DeFazio (D-OR) addresses CAGTC Annual Meeting attendees

It was developed by the Eno Freight Working Group, which includes a variety of freight system stakeholders, including CAGTC members Southern California Association of Governments, the Port of Long Beach, the National Railroad Construction and Maintenance Association, the Port of Seattle, and CAGTC's President Leslie Blakey. Eno Center CEO Robert Puentes introduced the report and its findings, and then participated in a panel dialogue exploring the recommendation implementation opportunities and hurdles. The report calls for Congress to appropriate general fund revenues for a freight competitive grant program immediately, and in the long term, implement a cost of freight shipment fee dedicated to a national freight discretionary grant program. The report findings are explored more thoroughly on page 10 of this newsletter.



From left to right: Rachel Vandenberg, Eric Beightel, and Lee Hutchins participate in the "Streamlining & Permitting under the FAST Act" Panel

Congressman Alan Lowenthal (D-CA), who introduced a bill this Congress calling for a cost of freight shipment fee, addressed the audience as well, and noted the urgency of finding a solution prior to the FAST Act reauthorization. Congressman Lowenthal noted that he has met with several Congressional leaders, including Speaker of the House Paul Ryan (R-WI), to discuss the importance of finding a freight funding solution.



From left to right: Paul Trombino III, Tiffany Melvin, Charlie Covert, and Jim Hertwig participate in the "Innovating Freight Movement" Panel

This message of urgency was also delivered to the audience by Transportation & Infrastructure Committee Ranking Member Peter DeFazio (D-Ore.) who noted that the FAST Act falls short of meeting the needed level of investment for transportation infrastructure. Congressman DeFazio expressed concern that the patchwork of unrelated and unreliable funding will continue without focused conversation and prioritization.



From left to right: Rick Cameron, Robert Puentes, Leslie Blakey & Chuck Baker discuss Eno Report recommendations

Due to the continued lack of sufficient funding, "doing more with less," is becoming a mantra in transportation. Under both MAP-21 and the FAST Act, policymakers amended permitting processes in favor of reducing project approval time while maintaining necessary levels of safety and integrity. CAGTC Board Member Rachel Vandenberg of Dewberry led a discussion with AECOM's Dr. Lee Hutchins and WSP - Parsons Brinckerhoff's Eric Beightel.

Continued on Page 3

Continued from Page 2

The three national experts discussed planned and underway reforms, such as the call for an inter-agency council that requires review timelines and increases public access to information in an effort to make the process transparent.

Despite the ongoing federal funding conundrum, the private sector and states continue advancing. NASCO's Tiffany Melvin led a panel of industry leaders innovating freight planning and movement. Charlie Covert of UPS discussed the potential of a dramatically shifting supply chain with the advent of additive manufacturing, frequently referred to as 3D printing. UPS, he explained, has embraced the practice and wrapped it into the company's business plan to share in the successes as the process becomes more widely adopted. Iowa Secretary of Transportation Paul Trombino has taken a business-oriented approach to transportation planning in his state, mapping freight assets and related data to entice shippers and freight carriers. He explained development of this revolutionary approached was embraced by the Governor, who supported this economic-development style approach to freight systems planning. Data has revealed opportunities for time and cost savings along the supply chain. Florida East Coast Railway's CEO Jim Hertwig shared with the audience the 351-mile railroad's initiative to both run its locomotives using liquefied natural gas and also to move the commodity by rail in the future, providing the commodity to Latin and Caribbean markets currently reliant upon expensive electricity. The innovative railroad has also developed a dynamic freight pricing tool named EZ Buy, an online price quote and booking system for customers to 'buy' door-to-door intermodal transactional freight connecting the Southeast U.S. to South Florida markets.

Marching orders were clear: despite recent passage of the FAST Act, now is not the time to alleviate pressure on Congress to find sustainable, robust transportation revenue. While state and private entities continue to innovate, a federal partnership is required to maintain economic competitiveness across the supply chain.

2016 CAGTC Annual Meeting Sponsors

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Miss the Annual Meeting? Here's the Buzz!

#CAGTCAnnualMtg

NRCMA
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NRC president Chuck Baker on @EnoTrans freight report panel at @CAGTC Annual Meeting later today. Eno pres @rpuentes leading panel.

CG/LA Infrastructure
@CGLA_Infra

Norman Anderson of CG/LA talking about addressing our "first class problem" of infrastructure investment #CAGTC

OH-KY-IN RCOG
@OKIRCOG

Our Strategic Planning Mgr Robyn Bancroft is at the @CAGTC Annual Mtg in DC. Rep. Peter DeFazio addressed attendees.



Jack Hadjinian
@JackTheMayor

Speaking on the Hill as Chairman of @ACEsgv before members of @CAGTC



One Rail Coalition
@OneRailUSA

@iowadot, @UPS, & @fecrwy talk about innovating freight movement at the @CAGTC meeting this morning. @aashtospeaks



NASCO Network
@NASCONetwork

Congressman Lowenthal on investing in freight with @CAGTC support.



NAFTANEXT Roundtable Reorients the Conversation Surrounding Trade

Regional Business Leaders Agree: Free Trade and Increased Infrastructure Investment Can Help Rebuild the Middle Class and Improve National Economic Competitiveness

On May 13, representatives from small-to-medium business, trade stakeholders, and Congressional staff gathered to highlight the advantages of free trade and increased infrastructure investment. The CAGTC sponsored NAFTA**NEXT** trade roundtable – *What's in it for us? Trade's impact on regional business* – aimed to rebalance the conversation on trade and acknowledged that commerce relies heavily on the ability to seamlessly move goods. Federal investment in America's freight infrastructure network will improve trade facilitation, giving U.S. businesses a competitive edge in the international marketplace and creating well-paying jobs.

"We must understand that working-class Americans often see trade as taking away their jobs," said Dan Glickman, former U.S. Secretary of Agriculture and Vice President and Executive Director at the Aspen Institute. "While trade agreements give businesses the opportunity to access previously unreachable markets and hire more workers, those jobs are not always visible. By tying trade to increased investment in infrastructure, Americans will be able to actually see the improvement in their lives through the creation of jobs on our own soil, putting people to work rebuilding and repairing our country's more critical infrastructure."



*CAGTC's Leslie Blakey Speaks at the NAFTA**NEXT** Roundtable. Also pictured: Matt Rooney, George W. Bush Presidential Center, and Secretary Dan Glickman*

The timely roundtable corresponded with the release of the U.S. International Trade Commission's (USITC) report titled Trans-Pacific Partnership Agreement: Likely Impact on the U.S. Economy and on Specific Industry Sectors. This report found that the U.S. stands to gain from the passage of TPP, noting that by 2032, U.S. annual real income would be $57.3 billion higher than baseline projections while real U.S. GDP would be $42.7 billion higher. Echoing the testimony of panelists and speakers at the NAFTA**NEXT** trade roundtable, the report finds that TPP would increase jobs, incomes, and the economy while also improving regulatory certainty and decreasing the cost for business investment in the TPP region.

"Like it or not, virtually all markets are now global markets. We view our company's success or failure in export markets as an early warning signal about our company's global competitiveness," said Mark Schuetz, President of Replex Plastics of Mount Vernon, OH, speaking on the Trade in the Midwest panel. "If we are not globally competitive, then it is just a matter of time until some competitor in another part of the world steps in and takes away the market share we currently enjoy here at home. Therefore doing what it takes to successfully serve customers in other parts of the world not only grows total employment through increased sales, but also helps protect the jobs that are needed to produce goods and services for domestic markets. Exporting is our company's 'canary in the coal mine,' using the old metaphor."

Continued on page 6

Continued from page 5

"As one whom lives every day on the boarder it is important to understand that trade and open borders and not bad for America's workforce," said Gerald Schwebel, Executive Vice President of the Corporate International Division of IBC Bank in Laredo, Texas. "A secure country needs secure economic partners. Through trade we can build partnerships that ensure the United States' and our trading partners' economies flourish."

Elena Stegemann, Director of International Business at NuStep, Inc located in Ann Arbor, Michigan, noted that "trade agreements give small businesses the resources to navigate laws, immigration requirements, and other complex rules in the international trade sphere without having to hire expensive lawyers or consultants. The agreements lay all the information out and make entering into and succeeding in international trade more accessible to small businesses."

Dan Ujzco, Cross-Border Business Development Director for Dickinson Wright PLLC made the point that trade is often misunderstood and misrepresented in today's public sphere. "We need to put a new face on trade in the 21st century," stated Dan. "If all politics is local, then all trade is personal."



Scott Miller, Senior Adviser and School Chair in International Business at CSIS, Discusses Trade & The Economy

"The NAFTA**NEXT** roundtable continued the tradition started at the NAFTA**NEXT** Summit in2014 of highlighting the importance of the North American trading bloc through the prism of freight transportation, new energy sources, and the environment. It is vital that we champion trade's positive impact on regional businesses to serve as an alternative to the negative misinformation that has saturated much of the trade agreement debate since the passage of NAFTA," said Leslie Blakey, President of the Coalition for America's Gateways and Trade Corridors. "This timely roundtable underscored the message from regional business leaders that free trade and increased infrastructure investment can improve prospects for the middle and working classes and increase our national economic competitiveness overall.

The roundtable was sponsored by Dickinson Wright PLLC, the Coalition for America's Gateways & Trade Corridors (CAGTC), the North American Strategy for Competitiveness (NASCO), and the U.S.-Mexico Chamber of Commerce.

DICKINSON WRIGHT

CAGTC 15 years
Coalition for America's Gateways & Trade Corridors

NASCO

United States Mexico Chamber of Commerce
Cámara de Comercio México-Estados Unidos

New Member Spotlight

Port Canaveral Joins CAGTC

Port Focused on Becoming an Important Cargo Player

Port Canaveral is dedicated to serving its community as a resource for economic opportunities and successes. In more recent years, the Port has focused on becoming an important cargo player, attracting vessels that can profit from port facilities that are strategically located to provide both domestic and international feeder services to the active Central Florida market.

The Port was dedicated in 1953, mainly as a commercial fishing port. Cargo vessels began arriving within a few years and by 1966 cargo tonnage moving through the Port reached one million tons per year. Today, nearly 4 million tons of cargo moves through each year with even more cargo growth expected. The Port is an economic engine for the state of Florida, employing over 7,000 people directly at the port and generating over 17,000 jobs in the area. Regionally, Port Canaveral generates $1-2 billion in economic impact.



Canaveral Cargo Terminal and harbor entrance at Port Canaveral, the Gateway to Central Florida

The Canaveral Cargo Terminal, the Port's first dedicated container facility, opened in 2015 and serves as a cost-effective and time-saving option for mega-container ships. The Terminal has two berths with 40 acres of storage space, offering service to the importers and exporters who desire a lean and just-in-time supply chain management strategy. This Terminal along with the new weekly container service is the first venture by Gulftainer, the world's largest private terminal operator.



Westerly view of Canaveral Harbor

As a premier maritime gateway, Port Canaveral is undergoing major improvements to its facilities with a focus on deeper water, container and general cargo terminal expansions, rail connectivity and diversification of cargo base. Last year, the Port completed a record $184 million in capital projects and this year, it has $244 million in construction in progress.

The Port is undertaking multiple projects, including widening and deepening the harbor in order to allow larger ships in and out of the Port safely without affecting ships moored in the harbor. The $38 million project includes maintenance dredging in the harbor and project deepening.

Continued on page 8

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The Port is also proposing a Rail Extension Project that will link the existing Florida East Coast mainline railroad with the north cargo area at the Canaveral Port, enabling Port Canaveral to better manage expected growth and to capitalize on a national import/export industry that relies on multi-modal transportation to reduce costs and efficiently deliver goods to the marketplace. The Project is currently on hold by the Surface Transportation Board, pending further study of its feasibility.

Canaveral recognizes the importance of strategic distribution facilities to cargo customers and has acquired two off-site locations for the region's first Class A warehouse. The Port Canaveral Logistics Center at Titusville completed in April this year is now leasing and plans are moving forward for an Orlando-Port Canaveral Logistics Park.

Port Canaveral is three hours away from every major Florida market and has 23 million consumers within eight hours. The Port's location along with its logistics facilities give it the potential to develop into Central Florida's distribution and logistics hub.

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DICKINSON WRIGHT

Eno Freight Working Group Recommends Funding Source for Discretionary Grant Program

In conjunction with Infrastructure Week, the Eno Center for Transportation's Freight Working Group released a new report, titled *Delivering the Goods: Recommendations for Funding a Federal Freight Program*. The report was published on the heels of a soft release at the 2016 CAGTC Annual Meeting. Members of the Freight Working Group were on hand at both events to speak on the Report's recommendations and discuss next steps.

The Eno Freight Working Group (Working Group) was tasked with identifying a specific funding source for a federal freight discretionary grant program. Participants examined potential funding mechanisms, including a fuel tax, use and equipment fees such as a tire or Vehicle Miles Traveled tax, registration fees, and a freight fee such as a waybill or container tax. The Working Group also explored non user-based sources such as a sales or carbon tax.



Alejandro Solis, HDR, Inc, David Gehr, Parsons Brinckerhoff, Leslie Blakey, CAGTC, & Chuck Baker, Chambers, Conlon & Hartwell, at the Eno "Delivering the Goods: Recommendations for Funding a Federal Freight Program" Report Launch on May 19, 2016

With each funding mechanism, the Working Group asked itself key questions. For example, how closely does the funding mechanism in consideration relate to the freight network? Which users are most affected? What are the long-term prospects for raising funds and how easy is it to administer and collect? Finally, what is the political acceptability of the revenue mechanism in question?

The Delivering the Goods Report makes two recommendations:

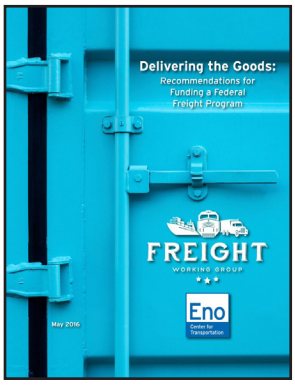
- Congress should appropriate general fund revenues for a national multimodal freight discretionary grant program; and
- In the long term, Congress should authorize the implementation of a cost of freight shipment (COFS) fee dedicated to a national freight discretionary grant program.

The Report acknowledges that a freight program supported by general funds does not provide much by way of long-term certainty. However, general funds have advantages, including the fact that they are not subject to "return-to-source" debates. Furthermore, the freight industry supports the economy as a whole, thus making the use of general funds for a freight discretionary program justifiable. The report advises using general funds in the short term while a long-term solution is developed and notes that the FAST Act makes use of this mechanism.

In its second recommendation, the Delivering the Goods report recommends a COFS fee, a small percentage of the cost of shipping for all surface transportation movements. The rate should be at least .03 percent and charged to owners of freight cargo evenly across all modes, advises the Working Group. 100 percent of the funding should go towards freight network improvements. A COFS fee, notes the Report, is advantageous because it would not disproportionally affect one freight mode over the other.

Continued on page 10

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As former Senator Norm Coleman, Working Group Co-Chair, noted in his opening remarks during the report release, the Eno recommendations are "not the beginning of the end, but the end of the beginning." Those speaking at the launch noted there are a number of unanswered questions pertaining to the recommendations, including how to administer a COFS fee on private fleets.

The report does not seek to address other elements of a freight program, such as distribution mechanisms, or attempt to justify the need for such a program. According to Eno, consensus has been established on a number of these issues. By and large, the freight industry agrees there is a need to competitively allocate funds, on a mode-neutral basis, through a merit-based competitive grant program. The need for a transparent and neutral selection of projects has also been well established, as has the need for at least $2 billion annually in guaranteed, stable funding. The Eno report does not recommend the best distribution structure for a COFS fee, but rather, studies which funding source would be best to provide $2 billion for the federal freight program.

The report builds on consensus from multiple organizations, according to Eno, including CAGTC, Brookings, the Freight Stakeholders Coalition, and the National Freight Advisory Committee, to name a few. The Eno Freight Working group is comprised of 26 members, including five representatives of organizations that belong to CAGTC. These representatives include Chuck Baker of the National Railroad Construction and Maintenance Association, Leslie Blakey, CAGTC President, Allison Yoh of Port of Long Beach, CAGTC Founding Chairman Mort Downey, and Tay Yoshitani of Port of Seattle.

Download the full report here: http://bit.ly/25lLxCP

Infrastructure Week Brings Together Industry Stakeholders

During the week of May 16, 2016 infrastructure stakeholders around the country attended events to expand education and advocacy efforts to elevate infrastructure as a critical issue impacting all Americans. In Washington, D.C. CAGTC representatives attended multiple events to work with stakeholders and testify to the importance of freight infrastructure investment across America. The 60+ events around the nation helped shine a light on this year's theme - "Infrastructure Matters" - and told the story of what infrastructure means to Americans - how it impacts our lives everyday through the goods we buy, our daily commutes, and the jobs we work.

CAGTC representatives were on hand at the Chamber of Commerce's kickoff breakfast in Washington, D.C. to hear from industry experts, including Thomas Donohue, President and CEO of the U.S. Chamber of Commerce, Richard Trumka, President of AFL-CIO, and former Secretaries of Transportation Ray LaHood, James Burnley, IV, Mary Peters, and Rodney Slater, as they discussed the challenges and opportunities facing infrastructure across the nation including construction and investment. CAGTC President Leslie Blakey participated on a panel at the Eno Center for Transportation's report launch where they released recommendations for freight infrastructure funding. On Wednesday of Infrastructure Week, San Diego Association of Governments (SANDAG) Executive Director and CAGTC Board Member Gary Gallegos testified before Congress on the importance of federal investment in land border Ports of Entry.

Beyond meetings, Infrastructure Week hosted an Infrastructure Advocacy Day to help set Congressional priorities and to ensure that Members of Congress on both sides of the aisle were made aware of the key issues facing the future of our nation's infrastructure. For more information on Infrastructure Week visit: http://infrastructureweek.org/

CAGTC Board Member Gary Gallegos Testifies on Border Infrastructure Needs

On May 18, San Diego Association of Governments (SANDAG) Executive Director and CAGTC Board Member Gary Gallegos testified to Congress on the importance of federal investment in land border Ports of Entry (POEs). The House Transportation and Infrastructure Subcommittee on Economic Development, Public Buildings, and Emergency Management hearing, "Border Station Construction: Minimizing Cost and Leveraging Private Dollars," was convened by Subcommittee Chairman Lou Barletta (R-PA) and Ranking Member Andre Carson (D-IN).



SANDAG Executive Director and CAGTC Board Member Gary Gallegos

Representing both CAGTC and SANDAG during the hearing, Gallegos testified that the construction and maintenance of land POEs require extensive multijurisdictional cooperation among multiple federal, state, and local governments, as well as the private sector. SANDAG's involvement in the construction of a third international border crossing in San Diego County – the Otay Mesa East POE and the connecting highway – illustrates the need for financing flexibility, federal support, and innovation.

SANDAG is maximizing public investment in the Otay Mesa East POE by utilizing publically-generated tolling revenues to leverage other state and federal funding. This new financing model, which was approved by the California legislature in 2008, allows SANDAG to issue bonds for the acquisition, construction, and completion of transportation facilities. The financial innovation has resulted in minimized project costs and efficiencies through early and ongoing collaboration between the various government stakeholders.

The Otay Mesa East POE project serves as an example of success at the local and state level – and the need for ongoing support from the federal government. Underinvestment in existing and new border harms the country's economy and its ability to compete in the international marketplace. Gallegos noted in his testimony that a SANDAG study found that border traffic congestion and delays between San Diego County and the Baja Peninsula cost the U.S. and Mexican economies an estimated $7.2 billion in gross output and more than 62,000 jobs. That is a monetary loss equivalent to 18 Super Bowls and an annual job loss equivalent to four companies the size of Google.

Gallegos and other witnesses, including Sam Vale, Chair of the Public Policy Committee at the Border Trade Alliance, stressed to Members of Congress the importance of continued investment in border infrastructure and staffing capabilities. Congress must provide the U.S. Customs and Border Protection Agency (CBP) with adequate resources to staff new ports of entry, including the Otay Mesa East POE. These border crossings facilitate trade and positively impact the local, state, and national economy; it's in the best interest of Congress to ensure they're properly maintained and staffed.

While the recently-passed FAST Act includes a limited amount of funding for border facilities, the bill only serves as a down payment on the freight network's needs. Tri-national supply chains, like the one illustrated in CAGTC's Follow that Car brochure, rely on well-staffed and properly maintained ports of entry, as well as a system of highly-functional highways, waterways, and rail. To facilitate goods movement, much more by way of federal support is needed.

Member News

This Port of Los Angeles Terminal Will Be First in the World to Use All Renewable Energy

A 40-acre cargo terminal at the Port of Los Angeles will begin transitioning to solar power and other low- or zero-emission energy sources starting this summer, harbor officials said Wednesday.

Pasha Stevedoring and Terminals, which moves both traditional containers and "break bulk" cargo such as steel and other unusually shaped items, will begin the final design and construction of a solar power microgrid in June.

Port officials said the "green omni terminal," which will serve as a test case for zero-emissions and electric technologies at the port, is seen as an ideal site because it moves a variety of cargo types, including about 2 million tons of steel a year.

The $26.6 million project is expected to take two years. When completed, the terminal will be the first in the world to generate all of its own energy needs from renewable sources, and it will be able operate completely off the grid if necessary, port officials said.

Read More: http://bit.ly/1RwYcWn

Member News

Port Tampa Bay named Port Operator of the Year by Industry Publication

Port Tampa Bay has been named North American Port Operator of the Year by maritime industry publication Lloyd's List.

Lloyd's List honors ports, port officials and other maritime achievements in its annual North American Awards, which were held at Pier Sixty in New York City last week. Port Tampa Bay was among a dozen winners honored in different categories.

"Our awards support the best in the shipping business, as well as the best in shipping generally — from courageous seafarers to innovators who through their inventions save lives, and organizations that go the extra mile to improve environmental standards," said Craig Eason, deputy editor of Lloyd's List, in a statement.

The Port Operator of the Year award recognizes the port authority for its high standards of operational efficiency, customer service, safety and environmental commitment. This is the first time Port Tampa Bay has won the award.

Read More: http://bit.ly/1TDvj2h

FASTLANE Grant Applications Totaling Nearly $9.8 Billion

212 Applications Received for Infrastructure Projects

U.S. Transportation Secretary Anthony Foxx today announced that the U.S. Department of Transportation has received 212 applications totaling nearly $9.8 billion for grants through the newly-created Fostering Advancements in Shipping and Transportation for the Long-term Achievement of National Efficiencies (FASTLANE) grant program.

The huge wave of interest in the first year of this program – with states and localities requesting over 13 times more funding than was available through FASTLANE – underscores the continuing need for infrastructure investment across the country.

"Transportation creates jobs and makes jobs of the future possible. We know there is pent up demand for projects that will speed up the delivery of goods and make America even more competitive. Today, we have even more evidence," said Secretary Foxx. "We're going to do our best to support high impact transportation projects that will lay a new foundation for job creation and exporting American made goods throughout the world."

Of the 212 applications received, 136 represent projects in urban areas, while the remaining 76 would support rural projects. The deadline for submitting applications was April 14, 2016. The Department of Transportation is currently reviewing all eligible applications.

The FASTLANE program was established in December 2015 as part of the Fixing America's Surface Transportation (FAST) Act to fund critical freight and highway projects across the country. FASTLANE grants provide dedicated funding for projects that address major issues facing our nation's highways and bridges. For the first time in the U.S. Department of Transportation's 50-year history, the program establishes broad, multiyear eligibilities for freight infrastructure, including intermodal projects.

FASTLANE grants will address many of the challenges outlined in the USDOT report Beyond Traffic, including increased congestion on the nation's highways and the need for a strong multimodal transportation system to support the expected growth in freight movement both by ton and value. It is also in line with the Department's draft National Freight Strategic Plan released in October 2015, which looks at challenges and identifies strategies to address impediments to the efficient flow of goods throughout the nation.

For more information about FASTLANE grants, please visit https://www.transportation.gov/FASTLANEgrants

Source: U.S. Department of Transportation: http://1.usa.gov/1XnU2ad

Research News

Keeping Counties Moving: Freight Transportation as an Economic Engine

Natioanl Association of Counties
March 2016

America's counties play an essential role in developing transportation and infrastructure networks. Counties own and maintain 45 percent of America's roads and 40 percent of bridges, in addition to investing over $122 billion annually in infrastructure and public works.

Investments and policy decisions play a critical role in not only moving people quickly and safely, but also in the efficient transport of goods. Investment in maritime and inland ports, rail and intermodal facilities, and crucial connector networks enable cargo to be moved throughout the national and across the globe. In turn, freight transportation provides an opportunity for significant direct and indirect economic benefits as a return on these investments.

Read the full report here: http://bit.ly/1sAMaGP

Research News

Failure to Act: Closing the Infrastructure Investment Gap for America's Economic Future

American Society of Civil Engineers
May 2016

America's infrastructure investment gap is hitting families where it hurts most - the wallet.

ASCE's *Failure to Act: Closing the Infrastructure Investment Gap for America's Economic Future* 2016 report, released May 10, estimates that continued underinvestment in infrastructure will cost each U.S. family $3,400 a year over the next decade.

"Poor infrastructure means more congestion on our roadways, broken water lines and power outages, and an inability to get our goods to market," said Greg DiLoreto, P.E., P.L.S., D.WRE, Pres.13.ASCE, chair of ASCE'S Committee for America's Infrastructure.

Download the full report here: http://bit.ly/1RtEk6j

CAGTC & Freight in the News

Trade Coalition CAGTC Elects New Chairman
Heavy Duty Trucking
May 12, 2016
http://bit.ly/1OwkFmu

CAGTC names Lovain chairman, fills board posts
Progressive Railroading
May 16, 2016
http://bit.ly/1XzGtob

U.S. Infrastructure Funding Plan Would Tax Shippers
Journal of Commerce
May 19, 2016
http://bit.ly/25e2G16

Freight Coalition Board Member Gallegos Testifies on Importance of Border Infrastructure
American Journal of Transportation
May 20, 2016
http://bit.ly/1U4uZWU

Upcoming Events

June 8-10, 2016: CG/LA Infrastructure 14th Latin American Infrastructure Leadership Forum
Buenos Aires, Argentina

June 15-17, 2016: U.S.-Canada Summit 2016
Columbus, OH

June 26-29, 2016: ASCE International Conference on Transportation & Development
Houston, TX

July 17-21, 2016: PNWER's 26th Annual Summit
Calgary, Alberta, Canada

July 20-21, 2016: AAPA, Port Security and IT Seminar and Exposition
Arlington, VA

Why Join CAGTC?

Shape Policy

CAGTC Members have the opportunity to help shape policy and legislation with an organization that is known for getting results on the Hill. Membership gives you a seat at the table as our positions are vetted, debated, finalized and carried to the halls of Congress, where we then pull out the votes. All members are invited and encouraged to participate in our various policy and planning committees, which meet by phone, email and, occasionally, in person.

Up To Date Information

CAGTC strives to keep our members well informed and keyed in on important national freight developments. Because our work focuses solely on goods movement issues, we are able to disseminate concise, lightening-quick updates. Our members often tell us that CAGTC delivers information quicker than any of their other DC connections!

Access

CAGTC holds one annual, in-person meeting every spring, with impressive member turn out. In addition to our annual meeting, we frequently hold member events, such as a Fly In to engage in pressing issues during the fall of 2015, and a policy discussion in Miami, Florida, in the spring of 2016 to drill down on implementation events. We regularly boast members of Congress, senior members of the Administration, and their staff among our CAGTC speakers and attendees.

Up to Date Information

In all our endeavors, the Coalition highlights its member organizations as examples of good projects and how the process should work. We do this in our regular meetings on the Hill, at conferences and during presentations and in our newsletter, which goes out every other month. Members have a spotlight for recent achievements, a sounding board of experts for advice, as well as an opportunity to network with likeminded organizations.

To learn more contact:

Anna Denecke
Coalition for America's Gateways and Trade Corridors
1120 20th Street NW, Suite 500 North
Washington, DC 20036
Tel: (202) 828-9100 | Fax: (202) 797-0020
Email: adenecke@blakey-agnew.com

For more information about **The Coalition for America's Gateways and Trade Corridors**
or for newsletter submissions,
please visit our website at www.tradecorridors.org or
contact us at (202) 828-9100 or **adenecke@blakey-agnew.com**

ENTERPRISE FLORIDA





JOIN SECRETARY OF COMMERCE BILL JOHNSON ON AN EXPORT DEVELOPMENT TRADE MISSION TO

MEXICO CITY, MEXICO | MAY 23-26, 2016



ENTERPRISE FLORIDA℠

Organized by Enterprise Florida, the official economic development organization for the State of Florida.



Dear International Business Leader:

I am pleased to invite you to participate in Enterprise Florida's Export Development Trade Mission to Mexico City scheduled for May 23-26, 2016.

With 120 million people and a GDP of approximately $1.33 trillion, Mexico offers tremendous opportunities for Florida companies interested in increasing their footprint in Latin America. Mexico is currently our nation's third largest trading partner and second largest export market for U.S. products. Mexico ranks tenth among Florida's trading partners; our state exported more than $1.6 billion to Mexico last year.

The North American Free Trade Agreement (NAFTA) is the most important feature in the U.S.-Mexico bilateral commercial relationship. Since its inception in 1994, bilateral trade between Mexico and the U.S. has increased more than 500%. And, with negotiations currently underway for the Trans-Pacific Partnership (TPP), the U.S. and Mexico seek to go beyond NAFTA and strengthen economic ties further.

Florida companies are well-positioned to benefit from these opportunities. The Export Development Trade Mission will provide you with an excellent opportunity to enter or expand your business in Mexico.

I urge you to join me on this mission as we work together to grow our state's economic ties with this important trading partner.

Sincerely,

Bill Johnson
Florida Secretary of Commerce
President and CEO, Enterprise Florida, Inc.

Mission Itinerary*

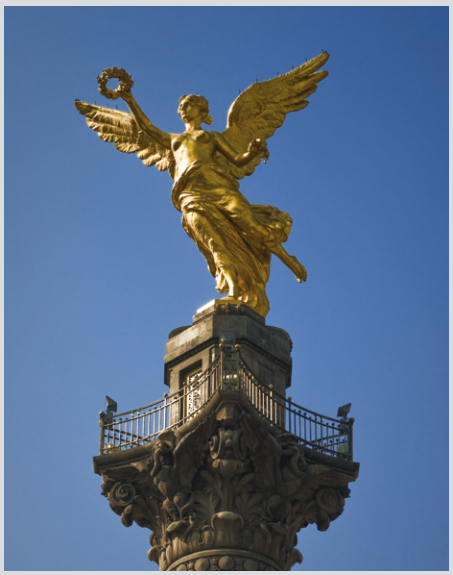
Monday, May 23
- Arrive Mexico City
- Transfer to hotel for check-in
- Welcome evening networking reception hosted by US Ambassador to Mexico

Tuesday, May 24th
- Breakfast and country commercial briefing by US Embassy staff and welcome remarks by Secretary Bill Johnson
- All Day: Gold Key one-on-one appointments
- Networking luncheon

Wednesday, May 25th
- All Day: Gold Key one-on-one appointments
- 'Business Opportunities in Florida' seminar for non-Gold Key participants
- Networking Luncheon

Thursday, May 26th
- Day free for follow up appointments
- Depart for return to Miami, Florida

**Itinerary subject to change*



Best Export Opportunities

Given the size of the Mexican market, there are many promising prospects. The industry list below is extensive but not exclusive and ample opportunities may exist for some industries not explicitly listed. If your industry is not mentioned below, please contact us for a no-obligation assessment. Leading sectors for Florida exports to Mexico include:

- Automotive Parts and Supplies
- Aviation Parts & Services
- Building Materials and Services
- Education and Training Services
- Electrical Power Generation
- Environmental Technologies and Water
- Internet and IT Services
- Medical Devices
- Packaging Equipment
- Plastic Materials/Resins
- Renewable Energy
- Security and Safety Equipment and Services
- Smart Grid
- Telecommunications Equipment
- Transportation Infrastructure Equipment and Services







Specific to the nation's infrastructure development, including the new international airport, the Mexican Government's National Infrastructure Program was announced in 2014. It outlines the combined public and private investment of $586 billion in infrastructure projects to be focused on six main sectors:

- **Transportation and Communications**
- **Energy**
- **Water treatment and Infrastructure**
- **Public Health**
- **Housing**
- **Urban Development and Tourism**

These industry sectors and announced infrastructure program offer vast opportunities for Florida businesses interested in developing this market. We encourage your participation.



U.S. Commercial Service in Mexico City, Mexico

As part of EFI's Gold Key Package, participants will have the opportunity to take advantage of the unparalleled trade facilitation services provided by the U.S. Commercial Service (USCS) in Mexico City. The USCS will coordinate all one-on-one Gold Key appointments. The USCS offers a variety of products and services designed to facilitate U.S. exports and foreign direct investment opportunities.

Option 1: GOLD KEY PACKAGE – 2 FULL DAYS

☐ **First company representative** **$1,675**
(limited availability)

☐ **Additional company representative** **$500**

Package includes the following:

- **Gold Key Service*:** The U.S. Commercial Service will schedule one-on-one appointments with pre-screened Mexican companies that have expressed an interest in your product or service.

*Gold Key participation will be limited to Florida manufacturers, distributors, and service companies that best meet the participation criteria. Selection of these firms will be on a first come first-served basis. Final selection will be determined by the U.S. Commercial Officer after a review to ensure market suitability.

GRANTS: EFI will offer a limited number of Gold Key Matchmaking one-on-one appointments through the USCS for participating Florida companies. The price of this service is $1,675. However, small and midsized Florida manufacturers and eligible high tech companies and professional service providers may qualify for a **Gold Key Grant**, which will **offset 100 percent of the Matchmaking Registration fee** for the first company representative. A separate application process will be required for this grant. Additional company representatives will be charged a $500 fee.

Option 2: DELEGATE PACKAGE

☐ **Delegate** **$650**

Delegate package does not include any one-on-one appointments.

Package includes the following:

- Admission to all mission events
- Airport transfers in country when traveling on official mission flights
- Ground transportation to all mission events.

Note: This option encourages delegates to schedule their own individual appointments and activities during their free time.

TRAVEL ARRANGEMENTS

Express Travel, an independent travel agency, will coordinate all airline and hotel reservations. Special group discounted airfare and hotel rates have been negotiated for this event. Mission participants are expected to travel as a group and must do so in order to use ground transportation. For additional travel guidance, please contact Express Travel: (305) 341-1200.

ESTIMATED TRAVEL COSTS:

HOTEL: Single or Double ..... US$270/night
including breakfast, taxes and internet

FLIGHTS: *(Estimated costs)*

Roundtrip airfare from Miami to Mexico City, Mexico ..... US$525.91+tax

FOR DELEGATES

The Delegate Package does not require a review and, therefore, registration and payment will be processed upon receipt of registration forms. The registration fee is $650 per person.

CANCELLATIONS

Cancellations prior to April 15, 2016 must be made in writing and sent to Ilona Vega at **ivega@enterpriseflorida.com. No VERBAL cancellations** will be accepted. For a full refund, cancellations must be received by April 15, 2016.

Contact Ilona Vega for details: **305-808-3582** or **ivega@enterpriseflorida.com**.

Questions on Mission Registration: 305-808-3660

Gold Key Registration Deadline: Friday, February 19, 2016 | **Delegate Package Registration Deadline:** Friday, April 15, 2016

FOR REGISTRATION FORMS, CONTACT: Ilona Vega at ivega@enterpriseflorida.com
or Stephanie Pavolini at spavolini@enterpriseflorida.com.

Registration will not be considered final until ALL event & travel registration forms and payment have been received.

EXPORT SALES MISSION TO MEXICO

May 23-26, 2016

Mexico City, MEXICO

MONDAY, MAY 23, 2016

10:01am **WHEELS-UP MIAMI, FL USA**

Location: Miami International Airport
Flight: American Airlines #2416
Flight time: 3 hours 20 minutes
Aircraft: Boeing 737-800

12:36pm **WHEELS-DOWN MEXICO CITY, MEXICO**

Location: Benito Juarez International Airport
Flight: American Airlines #2416

2:00pm **DEPART FROM THE BENITO JUAREZ INTERNATIONAL AIRPORT TO THE INTERCONTINENTAL HOTEL**

Drive time: 45 minutes

2:45pm **CHECK-IN TO INTERCONTINENTAL PRESIDENTE MEXICO CITY**

Location: InterContinental Presidente Mexico City
ROOM: HOTEL LOBBY
Address: Campos Eliseos 218, Miguel Hidalgo, Col. Chapultepec Polanco, 11560 Ciudad de México, D.F., Mexico
Phone: +52 55 5327 7700

5:30pm-6:30pm **COUNTRY COMMERCIAL BRIEFING BY THE U.S. EMBASSY**

Location: InterContinental Presidente Mexico City
ROOM: CASTILLO
Address: Campos Eliseos 218, Miguel Hidalgo, Col. Chapultepec Polanco, 11560 Ciudad de México, D.F., Mexico
Phone: +52 55 5327 7700
Dress: Business attire
Sponsor:

FLORIDA CHAMBER of Commerce | 100 YEARS 1916 • 2016

6:50pm **MEET IN LOBBY TO DEPART FROM THE INTERCONTINENTAL PRESIDENTE HOTEL TO LA 20 CANTINA**

Walk time: 5 minutes

FLORIDA PORTS MISSION SCHEDULE

(Revised: May 2, 2016 – 10:26am)

7:00pm-9:00pm **WELCOME RECEPTION**

Location: La 20 Cantina
ROOM: TBD
Address: Calle Andrés Bello 10, Miguel Hidalgo,
Polanco, 11560 Ciudad de México, D.F., Mexico
Phone: 55 5281 3524
Dress: Business casual

9:00pm **DEPART FROM LA 20 CANTINA TO THE INTERCONTINENTAL PRESIDENTE HOTEL**

Walk time: 5 minutes

TUESDAY, MAY 24, 2016

9:00am-1:00pm **OPEN FOR MEETINGS WITH CLIENTS**

1:15pm **MEET IN LOBBY TO DEPART FROM THE INTERCONTINENTAL PRESIDENTE HOTEL TO THE CLUB DE INDUSTRIALES**

Walk time: 5 minutes

1:30pm-2:00pm **MEET AND GREET WITH BOARD MEMBERS OF COMCE (MEXICAN COUNCIL FOR FOREIGN TRADE)**

Location: Club de Industriales
ROOM: JUAN SANCHEZ NAVARRO
Address: Andrés Bello No. 29,
Colonia Polanco
CP 11560, México, D.F.
Phone: +55 5282 9500
Dress: Business attire
Note: One representative per Florida Port

2:00pm-3:45pm **VIP LUNCH WITH SELECTED MEMBERS OF COMCE (MEXICAN COUNCIL FOR FOREIGN TRADE)**

Location: Club de Industriales
ROOM: TBD
Address: Andrés Bello No. 29,
Colonia Polanco
CP 11560, México, D.F.
Phone: +55 5282 9500
Dress: Business attire
Sponsor: FLORIDA PORTS COUNCIL

FLORIDA PORTS MISSION SCHEDULE

(Revised: May 2, 2016 – 10:26am)

4:00pm-5:00pm **MEETING WITH THE COORDINATION OF PORTS AND MERCHANT MARINE AND INDUSTRY REPRESENTATIVES**

Location: Club de Industriales
ROOM: JUAN SANCHEZ NAVARRO
Address: Andrés Bello No. 29,
Colonia Polanco
CP 11560, México, D.F.
Phone: +55 5282 9500
Dress: Business attire
Note: Remarks by Florida Port Representative

5:00pm-5:30pm **PRESS ROUNDTABLE**

Location: Club de Industriales
ROOM: JUAN SANCHEZ NAVARRO
Address: Andrés Bello No. 29,
Colonia Polanco
CP 11560, México, D.F.
Phone: +55 5282 9500
Dress: Business attire
Note: Remarks by Florida Port Representative

5:45pm **MEET IN LOBBY TO DEPART FROM THE INTERCONTINENTAL PRESIDENTE HOTEL TO THE AMBASSADOR'S RESIDENCE**

Drive time: 1 hour

7:00pm-9:00pm **NETWORKING RECEPTION HOSTED BY WILLIAM H. DUNCAN, CHARGE D'AFFAIRES A.I. OF THE U.S. EMBASSY IN MEXICO**

Location: US Ambassador's Residence
ROOM: RESIDENCE
Address: Paseo de la Reforma N. 2414
Lomas Altas, México, D.F.
Dress: Business attire
Sponsor:



9:00pm **DEPART FROM THE AMBASSADOR'S RESIDENCE TO THE INTERCONTINENTAL PRESIDENTE HOTEL**

Drive time: 1 hour

FLORIDA PORTS MISSION SCHEDULE

(Revised: May 2, 2016 – 10:26am)

WEDNESDAY, MAY 25, 2016

3:45am **MEET IN LOBBY TO DEPART FROM THE INTERCONTINENTAL PRESIDENTE HOTEL TO THE BENITO JUAREZ AIRPORT**
Drive time: 1 hour
Note: **Bring your Passport**

6:45am **WHEELS-UP MEXICO CITY, MEXICO**
Location: Benito Juarez International Airport
Flight: Aero Mexico Flight #2084
Flight time: 1 hour
Aircraft: Boeing 737-800

7:45am **WHEELS-DOWN VERACRUZ, MEXICO**
Location: Veracruz International Airport
Flight: Aero Mexico Flight #2084

8:00am **DEPART VERACRUZ INTERNATIONAL AIRPORT TO THE GRAN HOTEL DILIGENCIAS**
Drive time: 30 minutes

8:30am-9:15am **FLORIDA PORTS BREAKFAST BRIEFING WITH U.S. EMBASSY**
Location: Diligencias Hotel
ROOM: **RESTAURANT**
Address: Independencia 1115, Centro
91700 Veracruz, Ver., Mexico
Phone: +52 229 923 0280
Dress: Business Casual
Note: Breakfast is on your own

9:15am **DEPART THE GRAN HOTEL DILIGENCIAS TO THE PORT OF VERACRUZ**
Drive time: 15 minutes

9:30am-10:30am **TOUR OF THE PORT OF VERACRUZ EXPANSION PROJECT**
Location: Port of Veracruz
ROOM: **TOUR**
Address: Av. Marina Mercante No. 210, 7 piso
Col. Centro Veracruz, Veracruz 91700 Mexico
Phone: +52 229 923 2170
Dress: Business Casual

FLORIDA PORTS MISSION SCHEDULE

(Revised: May 2, 2016 – 10:26am)

10:30am-11:30am **MEETING WITH JUAN IGNACIO FERNÁNDEZ CARBAJAL, DIRECTOR OF PORT OF VERACRUZ**

Location: Port of Veracruz
ROOM: CONFERENCE ROOM
Address: Av. Marina Mercante No. 210, 7 piso
Col. Centro Veracruz, Veracruz 91700 Mexico
Phone: +52 229 923 2170
Dress: Business Casual

11:30am-1:00pm **ROUND TABLE WITH PORT OF VERACRUZ PRIVATE TERMINAL OPERATORS**

Location: Port of Veracruz
ROOM: CONFERENCE ROOM
Address: Av. Marina Mercante No. 210, 7 piso
Col. Centro Veracruz, Veracruz 91700 Mexico
Phone: +52 229 923 2170
Dress: Business Casual
Note: 2 minute presentation by each participant

1:00pm-1:45pm **NETWORKING WITH PORT OF VERACRUZ PRIVATE TERMINAL OPERATORS**

Location: Port of Veracruz
ROOM: CONFERENCE ROOM
Address: Av. Marina Mercante No. 210, 7 piso
Col. Centro Veracruz, Veracruz 91700 Mexico
Phone: +52 229 923 2170
Dress: Business Casual

1:45pm **DEPART THE PORT OF VERACRUZ TO VILLA RICA RESTAURANT**

Drive time: 15 minutes

2:00pm-3:30pm **FLORIDA PORTS LUNCH WITH U.S. EMBASSY**

Location: Villa Rica Restaurant
ROOM: RESTAURANT
Address: Calzada Mocambo #527, Villas Mocambo, Mocambo, 94290 Boca del Río, Veracruz, Mexico
Phone: +52 229 922 5587
Dress: Business Casual
Note: Lunch is on your own

3:30pm **DEPART THE VILLA RICA RESTAURANT TO THE VERACRUZ INTERNATIONAL AIRPORT**

Drive time: 30 minutes

FLORIDA PORTS MISSION SCHEDULE

(Revised: May 2, 2016 – 10:26am)

5:25pm **WHEELS-UP VERACRUZ, MEXICO**

Location: Veracruz International Airport
Flight: Aero Mexico Flight #2409
Flight time: 1 hour
Aircraft: Boeing 737-800

6:42pm **WHEELS-DOWN MEXICO CITY, MEXICO**

Location: Benito Juarez International Airport
Flight: Aero Mexico Flight #2409

7:00pm **DEPART BENITO JUAREZ INTERNATIONAL AIRPORT TO THE CLUB PISO 51**

Drive time: 1 hour

7:00pm-9:00pm **NETWORKING RECEPTION WITH CANACINTRA (THE NATIONAL CHAMBER OF THE MANUFACTURING INDUSTRY)**

Location: Club Piso 51
ROOM: GRAN SALON
Address: Reforma 505, piso 51.
Colonia Cuauhtémoc
06500, México D.F.
Phone: +55 1162 0100
Dress: Business attire
Sponsor:

9:00pm **DEPART FROM THE CLUB PISO 51 TO THE INTERCONTINENTAL PRESIDENTE HOTEL**

Drive time: 1 hour

FLORIDA PORTS MISSION SCHEDULE

(Revised: May 2, 2016 – 10:26am)

THURSDAY, MAY 26, 2016

10:30am **FLORIDA DELEGATION DEPARTS FROM INTERCONTINENTAL PRESIDENTE HOTEL TO BENITO JUAREZ INTERNATIONAL AIRPORT**

1:30pm **WHEELS-UP MEXICO CITY, MEXICO**

Location: Benito Juarez International Airport
Flight: American Airlines #2246
Flight time: 3 hours 20 minutes
Aircraft: Boeing 737-800

5:55pm **WHEELS-DOWN MIAMI, FL USA**

Location: Miami International Airport
Flight: American Airlines #2246

--END OF MISSION—

MEMORANDUM OF UNDERSTANDING BETWEEN
THE FLORIDA PORTS COUNCIL
OF THE UNITED STATES OF AMERICA
AND
THE COORDINATION OF PORTS AND MERCHANT MARINE
OF THE UNITED STATES OF MEXICO

The Florida Ports Council and *The Coordination of Ports and Merchant Marine*, from here on "Participants"

CONSIDERING

WHEREAS both Participants desire to develop a variety of mutually beneficial activities, to further foster cooperation.

WHEREAS The Florida Ports Council is the professional association for Florida's fifteen public seaports, and represents its interest in unconditional support for this cooperation.

WHEREAS the Coordination of Ports and Merchant Marine is an agency of the Secretariat of Communications and Transportation that strengthens the international development of: maritime ports; export promotion; international commerce; and the internal market, and has stated its decision to promote this cooperation agreement.

WHEREAS both Participants wish to maintain relations that promote international commerce and economic development for the Florida Ports and for the Gulf Ports of Mexico by means of a systemic and varied joint cooperative program.

WHEREAS both Participants understand the opportunities to promote the development of their ports, improve communications and logistics, take advantage of new technologies and strengthen institutional relations.

WHEREAS the mutual benefits of time and cost savings would favor both Participants and their regions by maximizing the efficiencies of all-water trade between Florida Ports and Gulf Ports of Mexico.

PARTICIPANTS AGREE in their intention to:

FIRST – Promote joint cooperative activities between the Ports of Florida, USA and the Gulf Ports of Mexico, with the goal of mutually beneficial activities for their communities, regions and areas of influence.

SECOND – Jointly analyze issues of mutual interest including, but not limited to the following:

- Innovation in the design, engineering, technical services, related to seaports and the maritime industry
- Promotion and increase in international commerce as well as the development of infrastructure facilitating sea transit
- Promotion of industrial development linked to international commerce
- Strengthening of nautical tourism and cruising
- Protection of the environment and seaport activities

THIRD – Support mission delegations from the Participants, with the goal of strengthening the development of the Ports of Florida and the Mexican Ports on the Gulf of Mexico, including cultural, social and economic aspects, the development of events, forums, seminars, courses and the promotion of activities within the framework of the joint cooperation agreement.

FOURTH – Maintain this memorandum of understanding on cooperation valid for two years and renewable by mutual agreement by both Participants.

Signed in Mexico City, United States of Mexico, the 24th of May 2016.

FLORIDA PORTS COUNCIL, OF THE UNITED STATES OF AMERICA

Paul Anderson
Chairman

COORDINATION OF PORTS AND MERCHANT MARINE, OF THE UNITED STATES OF MEXICO

Guillermo Ruiz de Teresa
General Coordinator

PORT TAMPA BAY™

June 16, 2016

Dear Gentlemen,

It was a pleasure meeting you all at the Enterprise Florida trade mission in Mexico City. While we had some good discussions with Mexican Port personnel, there is much work to be done in order to increase opportunities for ocean trade between Florida Ports and Mexico. With the recent signing of the MOU, we have taken the important first steps in creating an alliance between Florida Ports and the Mexican Maritime Authorities.

Mexico is currently our nation's third largest trading partner and second largest export market for U.S. products. Florida, now the third largest state in the U.S. (having surpassed NY last year), with a population of more than 20 million residents. Florida is also one of the world's leading tourism destinations welcoming over 100 million visitors per year. As a result, Florida is a huge consumer market and thus important for many Mexican manufacturers and producers (fruits and vegetables, consumer products, vehicles, building and construction materials, etc.). These two important and growing markets (Florida and Mexico) are really "border states", separated only by the Gulf of Mexico that can be traversed in 2 ½ days by ocean transport-short sea shipping.

Ports in Mexico and in Florida stand to benefit significantly through the promotion and expansion of Gulf of Mexico short sea shipping services. Exporters and importers in both countries will also benefit by using a more cost effective mode of transportation and avoiding the congested and inefficient overland routes. Florida Ports offer a safer, cheaper and greener alternative to cross border trucking by instead using ocean container shipping services.

As Chairman of the of the Florida Ports Council, we are planning on organizing a follow-up Summit/Forum, in order to continue the discussion of the benefits and savings of a short sea shipping solution that will mutually benefit Florida and Mexico. I will coordinate my efforts through the Florida Ports Council to create an invite list of representative from the various Florida Ports, as well as the Ports in Mexico, including Ocean carriers and top BCO's both here in the U.S. and Mexico.

I look forward to seeing everyone at the upcoming summit. In the meantime, should anyone have any questions or comments, please feel free to contact at your earliest convenience.

Best Regards,

A. Paul Anderson

Paul Anderson
President & Chief Executive Officer

1101 Channelside Drive | Tampa, Florida 33602-3612 | P: 813.905.7678 | 800.741.2297 | F: 813.905.5109
www.porttb.com | info@tampaport.com

FLORIDA CHAMBER OF COMMERCE



Tuesday, May 17, 2016: Hilton Miami Airport

8:30 a.m. **REGISTRATION AND NETWORKING BREAKFAST**

9:00 a.m. – 9:30 a.m. **CONFERENCE OPENING AND WELCOME REMARKS**
Doug Davidson, Market Executive, Global Commercial Banking, Bank of America Merrill Lynch (Chair, International Business Council)

Lee Sandler, Founding Member, Sandler Travis & Rosenberg, P.A.
(Chair, Florida International Trade and Investment Conference)

9:30 a.m. – 10:30 a.m. **INTERNATIONAL TRADE OUTLOOK**
Individual presentations providing insight on global economic trends and their impacts on the state of Florida. What is the outlook for world economies in the short- to medium-term? What are the biggest emerging risks for companies? How does an environment of slow global growth and slowing globalization challenge businesses? Can it present opportunities as well? What is the impact to Florida's economy and how can business navigate these challenges?
Moderator: Tony Carvajal, Executive Director, Florida Chamber Foundation

- Joe Hedberg, Rates & Currencies Global Strategist, Bank of America Merrill Lynch
- Jerry Parrish, Ph.D., Chief Economist, Florida Chamber Foundation
- Steve Cernak, Port Director, Port Everglades

10:30 a.m. – 10:45 a.m. **EXECUTIVE NETWORKING**

10:45 am. – 11:05 a.m. **OPENING SPEAKER:**
Omar Khan, Assistant U.S. Trade Representative for Intergovernmental Affairs and Public Engagement

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MIA 100 CARRIERS STRONG — MIAMI INTERNATIONAL AIRPORT

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The Beacon Council

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WORLD TRADE CENTER MIAMI



11:05 a.m. – 12:00 p.m. **MAKING AND MOVING YOUR PRODUCT GLOBALLY**

From the shop floor to your customer's door and everything in-between. This panel explores the complex world of international trade and shares best practices.

Moderator: Lenny Feldman, Sandler Travis & Rosenberg, P.A.

- Jennifer Robertson Ahrens, Robertson Forwarding
- Tommy Berry, Point Trade Services
- Gary Arkin, President of Premier Stoneworks, LLC

12:00 p.m. – 1:45 p.m. **LUNCH PROGRAM: FOCUS ON CUBA**

Recent changes in in U.S.-Cuban relations have opened up. What does this mean for the business community in the U.S.? What is the current "state of play"? What are the challenges facing new entrants into the Cuban market?

- Pedro Freyre, Chair, International Practice, Akerman, LLP
- Fernando Capablanca, Managing Director, Whitecap Consulting Group LLC

1:45 p.m. – 2:00 p.m. **EXECUTIVE NETWORKING**

2:00 p.m. – 3:00 p.m. **MARKETING FLORIDA AND OPENING NEW FRONTIERS**

What is our state's economic development story and strategy? What are the new opportunities for Florida companies and how do we get there?

Moderator: Mark Trowbridge, President & CEO, Coral Gables Chamber of Commerce

- Joseph S. Hice, Chief Marketing Officer, Enterprise Florida
- Crystal Stiles, Economic Development Manager, Florida Power & Light Company
- Saif Y. Ishoof, Vice President for Engagement, Office of Engagement, Florida International University
- Patrick M. O'Connell, Senior Vice President- New Business Development, EWM Realty International

3:00 p.m. **CLOSING REMARKS AND ADJOURNMENT**

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FUTURE of Florida FORUM



SEPTEMBER 28-30, 2016 HYATT REGENCY GRAND CYPRESS, ORLANDO

2016 FUTURE OF FLORIDA FORUM

& FLORIDA CHAMBER BOARD OF GOVERNORS ANNUAL MEETING

September 28 – 30, 2016 • Hyatt Regency Grand Cypress • Orlando

Join 500 of Florida's most influential thought leaders at the Florida Chamber Foundation's 2016 Future of Florida Forum, where business leaders, industry experts and elected officials will convene to discuss the most important issues impacting Florida's future. Topics will include workforce, prosperity, global competitiveness, innovation, economic development and much more. Register now and join the the conversation to secure Florida's future.

REGISTER TODAY:
www.FloridaChamber.com/2016Forum
(Early Registration rates expire on July 31)

HOTEL INFORMATION:
Hotel rooms will sell out quickly so call today.
Hyatt Regency Grand Cypress
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request Future of Florida Forum 2016 rate

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JOIN OUR PLANNING PARTNERS AT THE 2016 FUTURE OF FLORIDA FORUM:

(As of 5/24/16)

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www.FloridaChamber.com/2016Forum

INTERNATIONAL NEWSLETTER

www.FloridaChamber.com/International

May 27, 2016



For the Florida Chamber of Commerce, Florida World Trade Month has been filled with opportunities to advance growth. We were honored to stand on behalf of Florida's business community to receive the Florida World Trade Month Resolution presented by the Florida Cabinet.

Below, I discuss the major take aways from the Florida Chamber's Florida International Trade & Investment Conference in Miami, which included a tour of Miami International Airport and the South Florida Logistics Center.

Earlier this month we traveled to Washington. D.C., to meet with members of Florida's Congressional Delegation and federal agencies to urge support of job creators and find opportunities for global growth among other discussions.









This edition of the Florida Chamber's International Newsletter focuses on the Trans-Pacific Partnership and more.

Please feel free to contact me with any questions or stories you may have at 850-521-1210 or at aancona@flchamber.com.

My Best,



Returning From Mexico

This week I return from Mexico, where I not only attended a Memorandum of Understanding (MOU) signing between Florida Ports and Mexican Ports - an effort that will further strengthen Florida's competitive edge in the global economy by expanding trade opportunities between Florida and Mexico - but I also met with the Governor of the state of Yucatan to discuss international trade partnership opportunities.





The signing included representatives from: PortMiami, Port Everglades, Port Manatee,

Port Panama City, Port Pensacola, Port Tampa Bay, Florida Ports Council, the Consul General of Mexico in Florida as well as Bill Johnson, President and CEO of Enterprise Florida, and Alan Becker, Vice Chair of Enterprise Florida.

The trip provided an inside look at just how impactful Florida's relationship with Mexico is.

Mexico is currently the third largest trading partner for the United States and ranks 10th among Florida's trading partners, with more than $1.6 billion exported to Mexico in 2015. As such, Mexico provides tremendous growth opportunities for Florida businesses.

Below, you can read some of the articles from our meeting with Governor of Yucatán:

Yucatán Informa
Yucatán y Florida Fortalecen Comercio Bilateral

Reporteros Hoy
Yucatán y Florida Fomentarán Conectividad Marítima y Comercial

Milenio Novedades
Consolidarán Yucatán y Florida Sus Lazos Comerciales

Yucatán Ahora
Florida Realiza en Yucatán su Primera Misión Comercial a México en 20 Años

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Takeaways From Miami

We had an incredible inaugural event for the Florida International Trade and Investment conference on May 17 in Miami.

The conference featured a variety of panels that covered:

- International Trade Outlook
- Making and Moving Your Product Globally
- A Focus on Cuba- What does this relationship mean to Florida businesses?
- Florida's Economic Development Story and Strategy

- Opening New Frontiers for Florida Companies

For those of you that missed the event, attendees and speakers had an overall positive sentiment of the benefits of international trade despite the slowdown in global markets. They expressed a strong intent to continue to pursue opportunities in international markets and have strong confidence in long term growth.

The strong dollar has slowed growth and softened demand, but it has not weakened the economy nor job creation. The strength of the U.S. and Florida's economy has helped us adjust and adapt to changes in the global marketplace. Florida's efforts to diversify have paid off as our economy has proven to be resilient despite global disruptions.

Overall, there is still confidence in the long term prospects of some global markets such as China/Asia Pacific, Mexico/Latin America and Europe.

GLOBAL FLORIDA

The purpose of Global Florida is to educate and promote business opportunities, collaborate and advance policy initiatives in each of the four major geographic regions: Americas, Asia Pacific, Europe and Middle East/Sub Sahara Africa.

Get involved with Global Florida efforts by emailing aancona@flchamber.com.

Mark Your Calendars Now:
Global Florida: Trade Topics and Trends is a Florida Chamber International Business Council series of monthly conference calls connecting Florida companies to resources, opportunities, international market intelligence and policy initiatives. The schedule of monthly calls is below:

June 7, 2016
July 5, 2016
August 2, 2016
September 6, 2016
October 4, 2016

LEARN MORE: ASIA

A Tale of Two Ports - Asian and European ports

Overall trade rose just 2.8 percent in 2015, according to the World Trade Organization, the fourth consecutive year below 3 percent growth and historically weak compared with global economic expansion.

The container-shipping industry, which transports more than 95 percent of the world's goods, from clothes and shoes to car parts, electronic and handbags has embarked on a whirlwind of consolidation to cut costs. The European-Asian trade route has been hardest hit -with Chinese slowdown, the European slow recovery and weak demand all around.

Asia is increasing focused on the US and Latin America for growth opportunities. The EU-Asia trade slow-down is helping lead that interest. Florida as the gateway to Latin America and as a platform of entry to do business in the U.S. is poised to benefit from efforts of Asian nations to diversify to other markets that Florida dominates. The opening of the expanded Panama Canal at the end of June will only serve to further better position Florida to capture more trade and be at the center of emerging strategic alliances between Asia, Latin America and the U.S. market. Learn more about the impact of the Panama Canal expansion bu joining us for a Global Florida: Trade Topics and Trends webinar on Tuesday, June 7, 2016 at 3:00 p.m.

LEARN MORE: AMERICAS

Transpacific Partnership (TPP)- An Important Factor for Business

Last week, the U.S. International Trade Commission (ITC) issued its much anticipated report on the benefits of the TPP.

The ITC report was conservative in its findings but did highlight the benefits the TPP would bring to the U.S. economy once implemented. It demonstrated that just about every industry sector is positively impacted, but highlighted that, in particular, it will benefit agriculture. As with most trade reports, the focus has been on manufacturing and merchandise trade. Services exports has not traditionally been a focus and continues to be underrepresented in these studies. This is of particular importance as the U.S. is the largest exporter of services in the world.

The TPP will not only provide increased greater market access countries we already have free trade agreements with, but will open doors to countries we do not have free trade agreements with such as Japan, Vietnam and Malaysia. This is of particular importance as Florida has historically benefited significantly from free trade agreements.

The TPP will yield great benefits for industries across the board. It will be particularly beneficial for small businesses - allowing them unprecedented access to new markets and helping them level the playing field. Florida is a small business state and 95 percent of our exporters are small to mid-sized businesses. Free trade agreements (FTA) are an important component in Florida's overall strategy to grow trade, create high-wage jobs and open new markets for Florida exporters. In the last 10 years (2005-2014), exports from Florida to FTA markets grew by 72 percent.

Puerto Rico's Debt and Why It Matters

This week, the U.S. House Natural Resources Committee guides Puerto Rico one step closer to debt relief when the House Natural Resources Committee takes up the Puerto Rico Oversight, Management and Economic Stability Act (PROMESA), which seems likely to pass.

The revised measure would let Puerto Rico restructure $72 billion in debt. It also would establish an outside control board to overlook fiscal matters, a top demand from Republicans.

A full House vote on the bill is unlikely to happen until at least June 7, after the Memorial Day recess.

Florida has increasing been a destination of choice for Puerto Ricans leaving the island. But the relationship goes further. Florida has been a significant export gateway to Puerto Rico. Failure to address Puerto Rico's debt relief will have an impact on trade flows between Florida and the island. Florida has a major economic stake in the health and well being of Puerto Rico. JAXPORT is the number one U.S. port handling trade with Puerto Rico. As much as 75 percent of the goods coming in and out of Puerto Rico flow through JAXPORT.

Would You Like to Know More?

The Washington Post
The Puerto Rican Debt Restructuring Bill: Why It's Worth Supporting

Bloomberg Politics
Puerto Rico Debt Crisis Bill Clears First U.S. House Hurdle

Latin Post
Latino Lawmakers Split on How to Solve Puerto Rico Debt Crisis

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REGIONAL EVENTS

Fort Lauderdale
Discover Global Markets: The Americas
June 15-16

Tampa
Selling to Asia
June 2

International Trade Master Series
June 29-July 27

Orlando and Tampa
International Tax Seminar
June 8-9

Sarasota
Export Logistics Workshop
June 2

Florida Chamber of Commerce | (850) 521-1200(850) 521-1200 | aancona@flchamber.com |
www.FloridaChamber.com
136 S. Bronough Street
Tallahassee, FL 32301

FLORIDA OCEAN ALLIANCE

TO BE DISCUSSED AT MEETING

FLORIDA RECYCLING PARTNERSHIP

FLORIDA RECYCLING PARTNERSHIP

Look Who's Recycling!

Welcome New Members …

For more than 160 years, Anheuser-Busch and its world-class brewmasters have carried on a legacy of brewing America's most-popular beers. Starting with the finest ingredients sourced from Anheuser-Busch's family of growers, every batch is crafted using the same exacting standards and time-honored traditions passed down through generations of proud Anheuser-Busch brewmasters and employees. Best known for its fine American-style lagers, Budweiser and Bud Light, the company's beers lead numerous beer segments and combined hold 46.4 percent share of the U.S. beer market. Budweiser and Bud Light Lime, Lime-A-Rita were named Brands of the Year for the Beer and the Spirits, Malt Beverages and Wine categories, respectively, by Ace Metrix® in 2014. Anheuser-Busch is the U.S. arm of Anheuser-Busch InBev and operates 16 local breweries, 17 distributorships and 23 agricultural and packaging facilities across the United States, representing a capital investment of more than $15.9 billion. Its flagship brewery remains in St. Louis, Mo., and is among the global company's largest and most technologically capable breweries. Visitor and special beermaster tours are available at its St. Louis and five other Anheuser-Busch breweries.



A Message from Our Chair, Kim Brunson

The Florida Recycling Partnership is staying true to its mission to educate policy makers and the general public about the benefits of recycling. We have already participated in the Recycle Florida Today/SWANA Winter Conference and the SWIX Florida Recyclable Materials Workshop. And our Florida Recycling Summit at Anheuser-Busch was a hit!

We are very excited to work with the Florida Department of Environmental Protection on their webinar series. Last fall, the webinar discussed the problems with contamination in single stream recycling. Earlier this year, the webinar was about the challenges for recycling electronics in our state. The next series of webinars will discuss organics management and the recycling marketplace in Florida.

With summer quickly approaching, we have several conferences where the Florida Recycling Partnership will have a booth showcasing our members and reminding everyone to recycle! We may have long hours manning the booths, but we have a lot of fun and enjoy talking about recycling with attendees. Additionally, we have been asked to organize panels for different conferences and look forward to sharing our members' knowledge about recycling with others.

2016 Florida Recycling SUMMIT @ April 13th 2016

Presented by

Publix

WM WASTE MANAGEMENT

FLORIDA Beverage Association

Keep Florida Beautiful
KEEP AMERICA BEAUTIFUL AFFILIATE

TECHNOLOGY CONSERVATION GROUP

FLORIDA RECYCLING PARTNERSHIP

A Huge Thank You to Our Sponsors of the Florida Recycling Summit at Anheuser-Busch

For membership information, please contact:
Keyna Cory - Keyna@flrecycling.org - (850) 728-1054
Post Office Box 10683 – Tallahassee, FL 32302

#WhatHaveYouRecycledToday

2016 Florida Recycling Summit @
April 13th, 2016



On April 13, the Florida Recycling Summit at Anheuser-Busch Brewery was held in Jacksonville. A variety of participants attended to hear presentations by Brenda Pulley from Keep America Beautiful; Mark Daniels from Novolex, North America's top packaging company; and Ken Wiley, the Senior EHS Manager for Anheuser-Busch Brewery. All of the presentations were well received by attendees.

Keep America Beautiful inspires and educates people to take action every day to improve and beautify our community environment. KAB has a goal to improve recycling in America by improving recycling attitudes and behavior by 20% nationally and recycling quality by 15% in affiliate service areas by 2025. Brenda Pulley, VP for KAB Recycling Program, stressed that companies need to make recycling easy. For example, she suggested that a larger recycling bin be placed next to the normal size trash receptacle at each person's work station. If not feasible, use equal sized set-up.

Brenda also recommended to place simple signs on recycling bins so people know exactly what can be recycled. This is very important for Florida businesses as different local governments may take more than the basic items such as plastic bottles, aluminum cans and paper.

Recycle @ Work is a great program for any business of any size. See http://recyclingatwork.org for more information, tools, a report and fact sheet.



2016 Florida Recycling Summit
April 13th, 2016



Mark Daniels, Novolex talked about today's packaging. This Jacksonville based company has an Mission to promote recycling/composting and advocate waste reduction through education / awareness of packaging recycling and compostability. According to the 2010 U.S.EPA Report, plastic retail bags are only 0.5% of the municipal solid waste stream. More than 1.17 billion pounds of plastic bags, wraps and sacks are recycled every year. Recycled bags can be manufactured into playgrounds, decking and new bags. Mark reminded the attendees that we need to encourage people to recycle their plastic bags at convenient locations like found in front of every Publix store. Go to www.abagslife.com to find additional drop off receptacles in your area.



Ken Wilkey told the audience that every day is a recycling day at Anheuser-Busch, as the Jacksonville facility recycles 99.8 percent of the solid waste generated in the brewing and packaging process. Yes, they recycle normal materials such as aluminum, glass, scrap metal and cardboard, but, they go beyond the average materials.

Stretch wrap balers are used so that material can be processed into a variety of plastic items including car bumpers and plastic bags.

Plastic strapping is pelletized and put into textile fibers used for cushion stuffing. Pastured belts and other plastic materials are processed and made into low-grade plastics like flower pots and trays.

Even spent grain is recycled. It's dried and then sent to pet food manufacturers.

Spent grains are de-watered and collected into silos. Eventually the spent grain is transported to 15 different dairy farms in the Jacksonville area and fed to approximately 40,000 cows … and the cows love it!

Offices and break rooms at the Jacksonville Brewery have the right containers and signage to make sure employees use the right bin for the right items. Education is key to making their recycling program so successful.

The participants were treated to a behind the scenes tour of the facility and a tasting event so that they could sample some of the products made at the Jacksonville brewery.

#WhatHaveYouRecycledToday

Florida Senate Remodeling has Recycling in Mind

The Florida Senate Chamber is finally being renovated. Originally built in the early 1970's, the Chamber has served as the meeting place for over 45 regular sessions and countless special sessions. That is a lot of wear and tear on the Senators' desks, furniture and carpet. So what will happen to all of the items currently found in the Chamber?

According to Katie Betta, spokeswoman for Senate President Andy Gardiner, many items are being reused and recycled.

For example, the 40 desks, which have been a part of countless historical decisions, will be sold to new homes. Current and past senators will get the first chance to buy them. Then the general public will have an opportunity to own a little piece of history.

Instead of discarding, additional furniture from the chamber is being used in other locations throughout the Capitol. Paneling on the wall has been saved and a salvage company has been hired to find new homes for other materials.

Florida has a 75% recycling goal by 2020. It's great to see the Senate do its part!

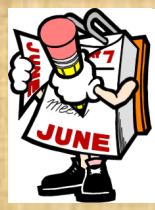
But the Senate is going beyond just recycling.

"Our Senate Chamber has received only minimal updates since its original construction in the 1970s. Our HVAC units were outdated and will be replaced with newer and more energy efficient models. Lighting fixtures will also be replaced and updated with LED lighting that is more energy efficient and cost-effective. Additionally, we are taking steps to ensure compliance with current ADA and other building code requirements and are working to increase ventilation and improve indoor air quality to be consistent with requirements that have been updated since the initial construction," said Senate President Andy Gardiner.

The Florida Recycling Partnership applauds the Senate's efforts. We can't wait to see the new digs (or final product) as the chamber is long overdue for a face lift. We hope to see something with a little nostalgia paired with modern technology. And hopefully the new Senate Chamber will include a few recycling bins too!







Mark Your Calendars for Upcoming Events with The Florida Recycling Partnership

SAVE THE DATES
Webinar Series: Organics in Florida – The Path Forward

May 11, 2016 10:00 AM	Webinar 1:	The State of Organics in Florida
May 25, 2016 10:00 AM	Webinar 2:	Organics Materials Management - Pathways for success
June 14, 2016	RFT Session:	The Constructs for Florida's Organic Waste Diversion Plan

http://recyclefloridatoday.info/2016-Annual-Conference-and-Exhibition

With 12.6 million tons generated in 2014, organics management provides potential to increase overall recycling rates and get closer to Florida's 75% recycling goal by 2020.

The Florida Department of Environmental Protection, in partnership with Recycle Florida Today and the Florida Recycling Partnership, is holding a series of sessions focusing on the management of organics in Florida. The overall goal is to develop a strategic plan addressing this important material for Florida. The focus is on understanding our current status and developing actionable items, policies and programs that are based on feedback and discussion from the organics stakeholders in the state.

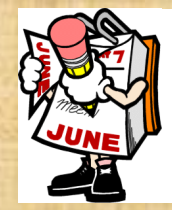
Join us for the three part series on increasing awareness and sharing knowledge that supports the recycling of organics.

Be Sure to Follow us on



For membership information, please contact:
Keyna Cory - Keyna@flrecycling.org - (850) 728-1054
Post Office Box 10683 – Tallahassee, FL 32302

#WhatHaveYouRecycledToday



Mark Your Calendars for Upcoming Events with The Florida Recycling Partnership



Florida Chamber Environmental Permitting Summer School – July 19-22 in Orlando

SUCCESS STORIES IN COMMERCIAL RECYCLING Florida has a very ambitious 75% recycling goal that needs to be obtained by 2020. So far, the recycling rate benchmarks have been met, but we still have a long way to go. How will Florida get to the 75% goal? It's going to take more than just residential curbside programs. It's going to take a concerted effort by the Florida business community in order to achieve the goal. Recycling is not always easy for businesses and at times is considered a burden on them. But some businesses are finding ways to do what's right for the environment as well as helping its bottom line. Come listen in as a panel of experts in this area discusses what's ahead in the area of recycling. *Instructors: Keyna Cory (Moderator); Kim Brunson, Publix; Liz Castro-DeWitt, Florida Beverage Association; and Tammy Kaleel, Walt Disney World Resort.*



31st Annual WateReuse Symposium – Tampa – September 13

Florida companies lead the way in water reuse and conservation with Kim Brunson, Publix; Ken Wilkey, Anheuser-Busch; a representative from Florida Beverage Association; and Keyna Cory, Florida Recycling Partnership as moderator.

Be Sure to Follow us on

For membership information, please contact:
Keyna Cory - Keyna@flrecycling.org - (850) 728-1054
Post Office Box 10683 – Tallahassee, FL 32302

#WhatHaveYouRecycledToday

DEPARTMENT OF TRANSPORTATION

Florida Department of Transportation

RICK SCOTT
GOVERNOR

605 Suwannee Street
Tallahassee, FL 32399-0450

JIM BOXOLD
SECRETARY

April 14, 2016

Wayne Stubbs, Chairman
Florida Seaport Transportation and Economic Development Council
502 East Jefferson Street
Tallahassee, FL 32301

Dear Chairman Stubbs,

The Florida Department of Transportation (FDOT) values our relationship with both the Florida Seaport Transportation and Economic Development (FSTED) Council and Florida's fifteen public seaports. Together, we work towards strengthening Florida's position as a global hub for commerce through strategic investments and partnerships.

Governor Rick Scott and the Florida Legislature have continued to invest substantial amounts of funding into Florida's transportation infrastructure and the state's fifteen public seaports. During the 2016 legislative session alone, a record Department budget of $10.7 billion was passed, including a $10 million dollar increase in FSTED program funding. This increase raises the Department's dedicated minimum investment in seaport projects and programs to $100 million dollars annually. This increase maximizes our joint ability to fund critical transportation projects at Florida's ports.

Through our strategic partnership, Florida's seaports have seen tremendous growth and market capture. Our partnership allows complex projects to be delivered more quickly and financed at a lower cost. These projects, including Port Miami's Deep Dredge, the Mile Point project at JAXPORT, and the Southport Turning Notch at Port Everglades, will solidify Florida's position as a hub for international freight movement. These capacity improvements, along with investments in container handling equipment and cargo terminals, as well as investments in cruise infrastructure, will allow our seaports to accommodate some of the largest ships currently operating, and to continue to expand and attract new business to the state.

The Department remains committed to working with the FSTED Council and the Florida Ports Council in supporting seaport projects to keep Florida economically competitive.

Sincerely,

Jim Boxold
Secretary

I really appreciate the great partnership we have with you and the Port Council staff - Doug, et al. Thanks!

cc: Doug Wheeler, President & CEO, Florida Ports Council

TAB 6
LEGISLATIVE

TAB 6A
LEGISLATIVE:
STATE

2016 Legislative Session

Budget/Seaport Funding

RICK SCOTT
GOVERNOR

April 4, 2016

FILED
2016 APR -4 PM 3:01
DEPARTMENT OF STATE
TALLAHASSEE, FLORIDA

Secretary Kenneth W. Detzner
Secretary of State
Florida Department of State
R.A. Gray Building
500 South Bronough Street
Tallahassee, Florida 32399

Dear Secretary Detzner:

Enclosed for filing is an act that originated in the House during the 2016 Session, which I have approved today:

HB 7027 The Department of Transportation

Sincerely,

Rick Scott
Governor

THE CAPITOL
TALLAHASSEE, FLORIDA 32399 • (850) 488-2272 • FAX (850) 922-4292

RICK SCOTT
GOVERNOR

April 14, 2016

FILED
2016 APR 14 PM 12:45
DEPARTMENT OF STATE
TALLAHASSEE, FLORIDA

Secretary Kenneth W. Detzner
Secretary of State
Florida Department of State
R.A. Gray Building
500 South Bronough Street
Tallahassee, Florida 32399

Dear Secretary Detzner:

Enclosed for filing are acts that originated in the House during the 2016 Session, which I have approved today:

CS/CS/CS/HB 153	The Healthy Food Financing Initiative
CS/CS/CS/HB 221	Health Care Services
CS/CS/CS/HB 287	The Principal Autonomy Pilot Program Initiative
HB 423	Access to Health Care Services
CS/CS/HB 447	Local Government Environmental Financing
CS/CS/CS/HB 491	Water and Wastewater
HB 585	Instruction for Homebound and Hospitalized Students
CS/HB 821	Reimbursement of Assessments
CS/CS/HB 931	Operations of the Citizens Property Insurance Corporation
CS/CS/HB 941	The Department of Health
CS/HB 977	Behavioral Health Workforce
HB 981	Administrative Procedures
CS/CS/HB 1075	State Areas
CS/CS/HB 1175	Transparency in Health Care
CS/HB 1305	Emergency Allergy Treatment in Schools
CS/HB 7019	Education Access and Affordability
CS/CS/HB 7029	Education
CS/HB 7053	Early Childhood Development
CS/CS/HB 7061	Transportation
CS/CS/HB 7087	Health Care

Sincerely,

Rick Scott
Governor

THE CAPITOL
TALLAHASSEE, FLORIDA 32399 • (850) 488-2272 • FAX (850) 922-4292

Port Related Issues

amendment, termination, or closure of the applicable funding agreement between the department and the affected seaport, as required to release the funds from the existing commitment. Notwithstanding s. 339.135(7)(c), any work program amendment to transfer prior year funds from one approved seaport project to another seaport project is subject to the procedures in s. 339.135(7)(d). Notwithstanding any provision of law to the contrary, the department may transfer unexpended budget between the seaport projects as identified in the approved work program amendments.

Section 4. Subsections (5) and (6) are added to section 311.12, Florida Statutes, to read:

311.12 Seaport security.—

(5) ADVISORY COMMITTEE.—

(a) There is created the Seaport Security Advisory Committee, which shall be under the direction of the Florida Seaport Transportation and Economic Development Council.

(b) The committee shall consist of the following members:

1. Five or more port security directors appointed by the council chair shall serve as voting members. The council chair shall designate one member of the committee to serve as committee chair.

2. A designee from the United States Coast Guard shall serve ex officio as a nonvoting member.

3. A designee from United States Customs and Border Protection shall serve ex officio as a nonvoting member.

4. Two representatives from local law enforcement agencies providing security services at a Florida seaport shall serve ex officio as nonvoting members.

(c) The committee shall meet at the call of the chair but at least annually. A majority of the voting members constitutes a quorum for the purpose of transacting business of the committee, and a vote of the majority of the voting members present is required for official action by the committee.

(d) The committee shall provide a forum for discussion of seaport security issues, including, but not limited to, matters such as national and state security strategy and policy, actions required to meet current and future security threats, statewide cooperation on security issues, and security concerns of the state's maritime industry.

(6) GRANT PROGRAM.—

(a) The Florida Seaport Transportation and Economic Development Council shall establish a Seaport Security Grant Program for the purpose of assisting in the implementation of security plans and security measures at the seaports listed in s. 311.09(1). Funds may be used for the purchase of equipment, infrastructure needs, cybersecurity programs, and other security measures identified in a seaport's approved federal security plan. Such grants may not exceed 75 percent of the total cost of the request and are subject to legislative appropriation.

(b) The Seaport Security Advisory Committee shall review applications for the grant program and make recommendations to

the council for grant approvals. The council shall adopt by rule criteria to implement this subsection.

Section 5. Section 316.003, Florida Statutes, is reordered and amended to read:

316.003 Definitions.—The following words and phrases, when used in this chapter, shall have the meanings respectively ascribed to them in this section, except where the context otherwise requires:

(1) AUTHORIZED EMERGENCY VEHICLES.—Vehicles of the fire department (fire patrol), police vehicles, and such ambulances and emergency vehicles of municipal departments, public service corporations operated by private corporations, the Fish and Wildlife Conservation Commission, the Department of Environmental Protection, the Department of Health, the Department of Transportation, and the Department of Corrections as are designated or authorized by their respective department or the chief of police of an incorporated city or any sheriff of any of the various counties.

(2) ~~(90)~~ AUTONOMOUS VEHICLE.—Any vehicle equipped with autonomous technology. The term "autonomous technology" means technology installed on a motor vehicle that has the capability to drive the vehicle on which the technology is installed without the active control or monitoring by a human operator. The term excludes a motor vehicle enabled with active safety systems or driver assistance systems, including, without limitation, a system to provide electronic blind spot

Miscellaneous

Partner Issues

TO BE DISCUSSED AT MEETING

2017 Legislative Session

Budget/Seaport Funding

TO BE DISCUSSED AT MEETING

Port Related Issues

TO BE DISCUSSED AT MEETING

TAB 6B
LEGISLATIVE:
FEDERAL

Federal Initiatives

Washington DC Fly-In
ITINERARY
Tuesday, May 10, 2016 – Wednesday, May 11, 2016

Tuesday, May 10, 2016

2:00 p.m.	Organizational Meeting with Florida Chamber, Central Florida Partnership & Tampa Bay Partnership and others	*1539 Longworth*
3:00 p.m.	Meeting with Undersecretary Carlos Monje, USDOT Transportation Policy *(Central Florida Partnership lead)*	*USDOT Building* *1200 New Jersey Ave.*
3:15 p.m.	Clay Hollis- Congressman Rooney's Office	*2160 Rayburn*
3:45 p.m.	Sean McMaster- Congressman Mica's Office	*2187 Rayburn*
4:30 p.m.	Congressman Diaz-Balart	*440 Cannon*
5:00 p.m.	Congresswoman Brown	*2111 Rayburn*
5:00 p.m. – 6:30 p.m.	Florida Partners Reception	*Capitol Hill Club* *300 First St SE*

Wednesday, May 11, 2016

7:45 a.m. – 8:45 a.m.	Breakfast Meeting (Speaker TBA) Breakfast sponsored by: ALCALDE & FAY	*Junior Ballroom, Salon I* *Marriott at Metro Center*
9:15 a.m.	Congresswoman Wasserman Schultz	*1114 Longworth*
10:30 a.m.	Congressman Jolly	*1728 Longworth*

11:00 a.m.	Geoff Bowman *(Staff Director, Subcommittee on Water Resources & Environment)*	*Ford Building*
11:30 a.m.	Congressman Webster	*1039 Longworth*
2:00 p.m.	Congresswoman Frankel	*1037 Longworth*
3:00 p.m.	Meeting with Senate Commerce Staff (SOLAS Container Weight/Security Discussion)	*716 Hart*
4:00 p.m.	Congressman Gibbs	*329 Cannon*

***Dress is business attire for all meetings*



For more information contact: Mike Rubin at (850) 222-8028 or mike.rubin@flaports.org.

Federal Issues

FAST Act

FLORIDA PORTS COUNCIL

Port Canaveral

Port Citrus

Port Everglades

Port of Fernandina

Port of Fort Pierce

Port of Jacksonville

Port of Key West

Port Manatee

PortMiami

Port of Palm Beach

Port of Panama City

Port of Pensacola

Port of St. Petersburg

Port of Port St. Joe

Port Tampa Bay

June 1, 2016

The Honorable Anthony Foxx
Secretary of Transportation
U.S. Department of Transportation
1200 New Jersey Avenue, SE
Washington, D.C. 20590

Re: Docket No. DOT-OST-2016-0022

Dear Secretary Foxx,

On behalf of the Florida Ports Council and Florida's 15 public seaports, attached are comments in response to the Notice of Funding Opportunity for the Department of Transportation's freight program, the Nationally Significant Freight and Highway Projects (FASTLANE Grants) for Fiscal Year 2016.

Maritime activities at Florida's ports are strong and growing, supporting approximately 700,000 jobs. Container business is increasing, up almost 6 percent to 3.5 million TEUs in 2015, and we saw more than 100 million tons of total cargo. In addition, local and state tax revenues are in excess of $2.4 billion and overall economic activity totals $97 billion.

We thank the U.S. Department of Transportation (USDOT) for its demonstrated commitment to freight and the attention and resources USDOT has dedicated to improving freight policy and programming. We respectfully submit the following comments on the FASTLANE Notice of Funding Opportunity in an effort to continue the positive developments shaping this freight-specific competitive grant program. Should you have any questions on these comments, please do not hesitate to contact us.

Sincerely,

Doug Wheeler
President and CEO
Florida Ports Council

502 East Jefferson Street | Tallahassee, Florida 32301 | 850.222.8028 phone | 850.222.7552 fax

www.flaports.org

The FAST Act's freight programs are a critical first step toward investing in our goods movement system and a down payment on the system's needs. The investments, particularly those distributed through the FASTLANE program, will provide funding for significant freight projects around the country that need federal partnership and are difficult to complete through other programs.

Nationally and regionally significant freight projects are often large in scale, frequently multimodal and crossing jurisdictional borders, making them difficult to fund through traditional distribution methods such as formula programs. With this in mind, the FASTLANE grant program was conceived by Congressional authorizers to make investments in the goods movement system that will aid our economy and improve quality of life. The funding dedicated to freight infrastructure in the FASTLANE grant program, which begins this fiscal year at $800 million, is a significant step forward.

Ensure Funding is Awarded to Freight Projects

It is broadly recognized that transportation needs across the United States are many and varied, ranging from personal mobility, to public transportation, to goods movement. Nevertheless, Congressional authorizers developed the FASTLANE grant program to address our nation's freight needs. Any deviation from the authorizers' intent weakens arguments for the program and threatens its longevity and the availability of funding in the next reauthorization.

USDOT's "Program Description" within the Notice of Funding Opportunity lists several transportation objectives that are not included in FAST Act law. Specifically, "investments that better connect people to essential services such as employment centers, health care, schools and education facilities, healthy food, and recreation; remove barriers to access; strengthen communities through neighborhood redevelopment…" (Federal Register Vol. 81, No. 41, Page 10956). Again, we encourage USDOT to confine itself to awarding funding only to freight infrastructure investments. Any objectives not listed in the Nationally Significant Freight and Highway Projects' "Project Requirements" should be considered secondary criteria in the evaluation process.

Provide Full Listing of FASTLANE Funding Applications

The Florida Ports Council requests that USDOT make available the full listing of project applications following FASTLANE awards. Having this list available will provide insight into the full range of our freight system's needs and will also assist Congressional authorizers going forward as they craft the FAST Act's reauthorization proposal. Increased public understanding of the nation's large-scale freight needs will benefit ongoing exchange and policy development. In 2012, Congress called for a similar action under Section 1120 of the Moving Ahead for Progress in the 21st Century (MAP-21) law by requiring USDOT to develop a survey on Projects of National and Regional Significance (PNRS). Such a catalogue is important to understand the full scope of freight investment needs and we request that USDOT contribute to the dialogue by making public all applications, not just those that received funding through the FASTLANE freight grant program.

WRDA/HMTF

TO BE DISCUSSED AT MEETING

SOLAS Container Weights

TO BE DISCUSSED AT MEETING

Miscellaneous

FLORIDA PORTS COUNCIL

Port Canaveral

Port Citrus

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Port of Jacksonville

Port of Key West

Port Manatee

PortMiami

Port of Palm Beach

Port of Panama City

Port of Pensacola

Port of St. Petersburg

Port of Port St. Joe

Port Tampa Bay

June 2, 2016

The Honorable Debbie Wasserman Schultz
U.S. House of Representatives
1114 Longworth House Office Building
Washington DC 20515

Dear Congresswoman Wasserman-Schultz:

The Florida Ports Council is a non-profit corporation that serves as the professional association for Florida's 15 public seaports and their management. The entire network of seaports across the state make up one of our state's greatest economic assets.

Maritime activities at Florida's ports are strong and growing, supporting approximately 700,000 jobs. Container business is increasing, up almost 6 percent to 3.5 million TEUs in 2015, and we saw more than 100 million tons of total cargo. In addition, local and state tax revenues are in excess of $2.4 billion and overall economic activity totals $97 billion.

An unprecedented level of state and private support has helped strengthen our ports and prepared them for vast new business opportunities. There is potential for even more with pro-growth trade policies like Trans-Pacific Partnership (TPP). We are on a mission to keep growing, adding new jobs, attracting new business and increasing Florida's international trade. Florida's ports are powerfully committed to supporting our state's consumers and businesses, and we thank you for your commitment to Florida's ports by supporting the TPP.

Thank you for your time and consideration.

Sincerely,

Doug Wheeler
President and CEO
Florida Ports Council

502 East Jefferson Street | Tallahassee, Florida 32301 | 850.222.8028 phone | 850.222.7552 fax

www.flaports.org

FLORIDA PORTS COUNCIL

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Port of Pensacola

Port of St. Petersburg

Port of Port St. Joe

Port Tampa Bay

June 2, 2016

The Honorable Ted Yoho
U.S. House of Representatives
511 Cannon House Office Building
Washington, DC 20515

Dear Congressman Yoho:

The Florida Ports Council is a non-profit corporation that serves as the professional association for Florida's 15 public seaports and their management. The entire network of seaports across the state make up one of our state's greatest economic assets.

Maritime activities at Florida's ports are strong and growing, supporting approximately 700,000 jobs. Container business is increasing, up almost 6 percent to 3.5 million TEUs in 2015, and we saw more than 100 million tons of total cargo. In addition, local and state tax revenues are in excess of $2.4 billion and overall economic activity totals $97 billion.

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Thank you for your time and consideration.

Sincerely,

Doug Wheeler
President and CEO
Florida Ports Council

502 East Jefferson Street | Tallahassee, Florida 32301 | 850.222.8028 phone | 850.222.7552 fax

www.flaports.org

From: Toy Keller
Sent: Monday, June 06, 2016 1:52 PM
Subject: USDOT Publishes Interim National Multimodal Freight Network (NMFN)

This morning, USDOT published the FAST Act-required Interim National Multimodal Freight Network (NMFN). A PDF of the Federal Register Notice announcing the publication of the NMFN and requesting public comment is attached and viewable online here. The map itself can be viewed here, and we strongly encourage you to please take a look. **Comments on the Interim NMFN are due by September 6, 2016**, in order to receive consideration by USDOT during the final designation of the map. Detailed instructions on how to submit comments can be found in the attached notice.

Once finalized, the NMFN will be used to assist states in strategically directing resources towards improved system performance for the efficient movement of freight, inform freight transportation planning, assist in the prioritization of Federal investment, and assess and support Federal investments to achieve national multimodal freight policy goals and national highway freight program goals outlined in the FAST Act.

The FAST Act requires the following components to be included in USDOT's Interim NMFN:

1) The National Highway Freight Network, as established under section 167 of the FAST Act. Recall that the National Highway Freight Network includes:
    - The Primary Highway Freight System – a 41,518-mile network (first designated by USDOT 2013)
    - Portions of the Interstate System not designated as part of the PHFS
    - Once designated, critical rural freight corridors and critical urban freight corridors will also be included on the National Highway Freight Network.
2) Class I railroad networks;
3) Public ports with total annual foreign and domestic trade of at least 2 million short tons;
4) The inland and intracostal waterways of the U.S.;
5) The Great Lakes, the St. Lawrence Seaway, and coastal and ocean routes along which domestic freight is transported;
6) The 50 airports located at the US with the highest annual landed weight; and
7) Other strategic freight assets, including strategic intermodal facilities and freight rail lines of Class II and Class III railroads, designated by the Under Secretary as critical to interstate commerce.

The attached notice details the data used by USDOT in designating the Interim NMFN, as well as how the NMFN differs from the Multimodal Freight Network proposed by the Department in the October 2015 National Freight Strategic Plan.

A Final National Multimodal Freight Network is due by December 4, 2016. The FAST Act requires this Final NMFN to be designated after the solicitation of input from stakeholders. The Final NMFN should improve network and intermodal connectivity and use measurable data as part of the assessment of the significance of freight movement, including consideration of ports of origin, destinations, and linking components of domestic and international supply chains.

In order to designate this Final NMFN, USDOT solicits comments on corridors or facilities, across all modes, not included in the Interim NMFN. In particular, USDOT seeks comment on intermodal facilities

and border crossings not included on the Interim NMFN. USDOT also seeks input on specific modes of transportation reflected on the Interim NMFN, including:

1) *Highway*: DOT seeks input on both the size and composition of the highway portion of the Final NMFN.
2) *Highway*: What are the relevant factors for including a land border crossing and roads at that crossing?
3) *Highway:* Should the 65,000-mile highway network included in the draft MFN released in October 2015 (as part of the draft NFSP)—with or without additional modification for border crossings, urban or rural connectors, etc.— be designated as the Final highway portion of the NMFN instead of the highway portion of the Interim NMFN?
4) *Rail:* Should all Class I rail lines be included in a final NMFN?
5) *Rail:* What key factors should be considered to better capture and identify freight moving on multiple modes?
6) *Rail:* Are there alternative methodologies and/ or datasets to identify rail lines and the rail connection locations to construct a more robust rail component of the NMFN?
7) *Maritime*: As required by the FAST Act, the Interim NMFN depicts public ports that handle at least 2 million short tons of domestic and foreign trade, annually. Should this standard be maintained in the Final NMFN or if there are other selection criteria that would more appropriately identify commercial ports that are critical to the NMFN?
8) *Maritime:* Do the navigable waterways included in the Interim NMFN sufficiently depict routes along which domestic waterborne freight is commonly transported?
9) *Aviation:* The FAST Act directed that the Interim NMFN include the top 50 airports by landed all-cargo weight as identified by the FAA. However, this dataset does not account for the amount of cargo moved in the bellies of passenger aircraft. Further, this dataset captures maximum ‘‘landed weight’’ of all-cargo aircraft, which is based on the weight determined by aircraft type, regardless of actual cargo carried. DOT supplemented the Interim NMFN by considering additional candidates selected from the top 50 airports using cargo data reported to BTS. The BTS data reflects the weight of cargo being transported on both passenger and cargo aircraft. Should this approach be retained when designating the Final NMFN?

Please refer to the attached notice for more detail regarding the issues upon which USDOT is requesting public comment. Today’s Federal Register Notice also outlines the process by which states can submit proposed designations to the NMFN during the process of designating the Final NFMN. Per the FAST Act, states must consider nominations for additional designations from a wide range of stakeholders, including MPOs, State Freight Advisory Committees (if applicable), and owners and operators of port, rail, pipeline, and airport facilities. Additionally, each state proposing additional designations is required to ensure that all additional designations are consistent with the state transportation improvement program (STIP) or freight plan.

The FPC will more than likely prepare a response to the request for input, and once drafted, will circulate comments for your review. We also encourage you to prepare comments on behalf of your respective ports and regions, if appropriate. USDOT has repeatedly indicated (and is required by statute) to consider stakeholder feedback when designating a Final National Multimodal Freight Network.

Thank you,

Toy Keller
Vice President, Programs and Planning

TAB 7
OTHER ISSUES

FLORIDA PORTS

ENVIRONMENTAL STEWARDSHIP

Policy Statement

Florida seaports are dedicated to environmental stewardship to protect the state's natural resources through initiatives for clean air and water, fish and wildlife habitat, recycling, energy and fuel efficiency, and emergency preparedness. Our shared commitment to sustainable port operations benefits our state and Florida's future generations.

Community

JAXPORT, CSX team up to preserve environment, invest in community

By Marcia Mattson

Following JAXPORT's 2011 announcement of development with CSX Corp. of the Intermodal Container Transfer Facility at Dames Point, both the port and rail line have teamed up this year on important initiatives for the Northeast Florida environment and community.

JAXPORT helped connect CSX's Trees for Tracks initiative, which involves planting a tree for each mile of track the railroad owns, with Matthew Gilbert Middle School in Jacksonville. More than 100 volunteers participated in planting 60 trees on the school grounds, and also added benches, re-painted the lines on the basketball court, and more. Greenscape of Jacksonville also participated.



JAXPORT Harbormaster Rod Ingram and his wife Renee planted trees for "Trees for Tracks" alongside volunteers from CSX and community organizations.

"It was probably one of our best volunteer turnouts," said John Kitchens, Corporate Citizenship Manager for CSX. "We were very pleased with the collaboration with the port. We thought it worked very well."

JAXPORT and CSX also co-hosted a port partner engagement event at the JAXPORT Cruise Terminal in the spring that connected businesses with opportunities to support the Duval County Public Schools and the High School International Trade and Logistics Career Academies, Family Support Services, Operation New Hope and the Allied Veterans Center.

Participants learned how to offer mentors, tutors, internships, job placement assistance and other meaningful support to the participating agencies. In addition, they discussed ways to engage their organizations in improving the community, and learned how to maximize their use of JAXPORT's jobs website, www.jaxportjobs.com.

"The people of CSX have a strong commitment to initiating positive changes for our community, and we are very pleased to have opportunities to partner with them," said Joanne Kazmierski, Manager of Community Outreach and Environmental Advocacy. ☐

Port providing best practices know-how to support agency

By Marcia Mattson

JAXPORT is providing staff knowledge and best practices for business to support the work of Operation New Hope, a faith-based nonprofit community development corporation founded in 1999. The program is dedicated to providing individuals and families with opportunities and the tools necessary to restore their communities through sustainable economic development initiatives.

Officials from the agency attended the port partner event in April.

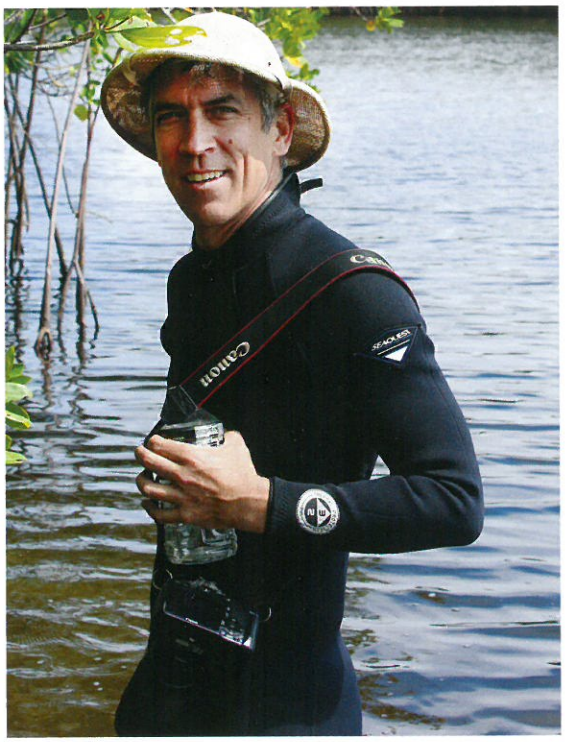
"This program, like many others that we sponsor, truly makes a difference in the community," said Joanne Kazmierski, Manager of Community Outreach and Environmental Advocacy.

Operation New Hope began in Jacksonville as an affordable housing organization in the Springfield area. The nationally-recognized program places nonviolent offenders who have served time with meaningful employment, so they can be contributing members of the community.

While individuals with a felony record cannot work on the docks due to security requirements, they can work in other industries. "People have the perspective that ex-offenders don't want to work. That is just not the case," said Brittany Anthony, Operation New Hope Director of Fund Development.

Today, nearly 600 businesses are partnering with Operation New Hope. To learn more, call (904) 425-6002. ☐

SEAGRASS RISING





Environmental Affairs Director Chris Cooley displays a lightning whelk discovered at the bottom of Cockroach Bay, while observing the healthy seagrasses surrounding Port Tampa Bay.

Port Tampa Bay Director of Environmental Services Chris Cooley looks at the health of seagrasses and other conservation efforts at Cockroach Bay.

By Lori Musser

The asset that is Tampa Bay is a complex, multi-faceted jewel. Its estuary blankets 400 square miles, and its watershed spans another 2,200 miles. It is home to a rich variety of flora and fauna, the largest commercial seaport in the state, and broad-based recreational and tourist pursuits.

Beneath the surface of the bay that averages 11-12 feet of depth is a grid of dredged channels, without which Port Tampa Bay's commercial port facilities wouldn't exist and 80,000 individuals would lose their livelihood. Beneath the bay there is also an essential, recovering – and in some areas flourishing – bed of seagrass.

Chris Cooley, director of environmental affairs for Port Tampa Bay, described seagrasses as submerged habitats that serve as an indicator of estuarine health. He said, "Roughly 50 years ago, scientists discovered that acreage (and density) of Tampa Bay's seagrass beds was being lost at an alarming rate, jeopardizing ecosystems." Also threatened were the recreational and tourist experiences that make the Tampa Bay quality of life the envy of the country.

A multi-agency effort began to monitor the seagrasses and repair the damage. There were many culprits behind the decline, most triggered by a growing population. Well over two million people (and counting) now live in the counties bordering the bay.



TAB 8
ADJOURNMENT

FLORIDA PORTS COUNCIL

We would like to thank the following for sponsoring today's luncheon:

W F M B

Wright, Fulford, Moorhead & Brown, P.A.
Construction Attorneys

Wright, Fulford, Moorhead & Brown concentrates its practice on construction industry claims and litigation, representing clients that include architects, engineers, general contractors, subcontractors, material and equipment suppliers, and both commercial and institutional owners. WFMB's clients range in size from sole proprietorships to multi-national corporations. For their clients, the attorneys of WFMB perform up-front contract review, construction progress monitoring and administration, claims preparation, analysis and presentation, mediation and arbitration of disputes, as well as trial and appellate litigation of construction-related matters. From its offices in Orlando and San Diego, and with affiliated offices throughout the United States, WFMB provides these and other legal services to its clients.



Lauren K. Brand

Associate Administrator of Intermodal System Development
Maritime Administration

Lauren K. Brand, a member of the
Senior Executive Service, became the Associate Administrator for Intermodal System Development January 2015. In this capacity, Mrs. Brand directs StrongPorts[sm], a national port infrastructure modernization program in excess of $1.3 billion – that includes TIGER discretionary funds and other federal assistance. She is responsible for the continued development of America's Marine Highway initiative and manages the Agency's offshore energy licensing projects (the Deepwater Port Program). She also oversees the Secretary of Transportation's Marine Transportation System Advisory Council and their efforts to integrate waterborne transportation into the overall national transportation system planning process.

Previously, Mrs. Brand was the Director for the Office of Marine Highway and Passenger Vessels. In this role, she was responsible for carrying out MARAD's mission to improve and strengthen the US marine transportation system to meet the economic and security needs of the Nation. During her tenure, she negotiated a Memorandum of Agreement (MOA) with the European Union's Ministry of Transport addressing Short Sea Shipping initiatives, and developed a strategic plan for the Short Sea Working Group with leaders from Canada and Mexico. Prior to this, she was the South Atlantic Gateway Director for MARAD. The South Atlantic region includes Florida, Georgia, Puerto Rico, South Carolina, and the US Virgin Islands.

Prior to joining MARAD in July 2008, Lauren was the Senior Director for Business Development at Port Canaveral, FL. For 13 years she was part of the management team that worked to change the port from a niche cargo port to one of the top cruise ports in the world. In the mid-1980's Lauren developed the International Trade-Customs Practice for Arthur Andersen & Co., serving as the US Practice Director and Worldwide Coordinator. She has also worked as a licensed U.S. Customhouse Broker and freight forwarder, and served as the Import Manager for Hitachi Metals America in NYC. If asked, she will tell you the most interesting stories are from her years owning a sport fishing marina and tiki bar in Cape Canaveral, FL.

Lauren has a degree in Transportation from Niagara University, earned a US Customhouse Broker license in 1987 and, in 2000, earned a Professional Port Manager Certification from the American Association of Port Authorities. Most recently, she participated in the Federal Executive Institute's Course "Leadership for a Democratic Society". She resides in Oakton, VA with her husband and family.