

MEMORANDUM OF UNDERSTANDING BETWEEN  
**THE FLORIDA PORTS COUNCIL**  
OF THE UNITED STATES OF AMERICA  
AND  
**THE COORDINATION OF PORTS AND MERCHANT MARINE**  
OF THE UNITED STATES OF MEXICO

*The Florida Ports Council and The Coordination of Ports and Merchant Marine,*  
from here on “Participants”

CONSIDERING

WHEREAS both Participants desire to develop a variety of mutually beneficial activities, to further foster cooperation.

WHEREAS The Florida Ports Council is the professional association for Florida’s fifteen public seaports, and represents its interest in unconditional support for this cooperation.

WHEREAS the Coordination of Ports and Merchant Marine is an agency of the Secretariat of Communications and Transportation that strengthens the international development of: maritime ports; export promotion; international commerce; and the internal market, and has stated its decision to promote this cooperation agreement.

WHEREAS both Participants wish to maintain relations that promote international commerce and economic development for the Florida Ports and for the Gulf Ports of Mexico by means of a systemic and varied joint cooperative program.

WHEREAS both Participants understand the opportunities to promote the development of their ports, improve communications and logistics, take advantage of new technologies and strengthen institutional relations.

WHEREAS the mutual benefits of time and cost savings would favor both Participants and their regions by maximizing the efficiencies of all-water trade between Florida Ports and Gulf Ports of Mexico.

PARTICIPANTS AGREE in their intention to:

FIRST – Promote joint cooperative activities between the Ports of Florida, USA and the Gulf Ports of Mexico, with the goal of mutually beneficial activities for their communities, regions and areas of influence.

SECOND – Jointly analyze issues of mutual interest including, but not limited to the following:

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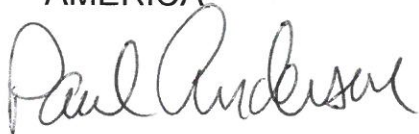
- Innovation in the design, engineering, technical services, related to seaports and the maritime industry
- Promotion and increase in international commerce as well as the development of infrastructure facilitating sea transit
- Promotion of industrial development linked to international commerce
- Strengthening of nautical tourism and cruising
- Protection of the environment and seaport activities

THIRD – Support mission delegations from the Participants, with the goal of strengthening the development of the Ports of Florida and the Mexican Ports on the Gulf of Mexico, including cultural, social and economic aspects, the development of events, forums, seminars, courses and the promotion of activities within the framework of the joint cooperation agreement.

FOURTH – Maintain this memorandum of understanding on cooperation valid for two years and renewable by mutual agreement by both Participants.

Signed in Mexico City, United States of Mexico, the 24th of May 2016.

FLORIDA PORTS COUNCIL,  
OF THE UNITED STATES OF  
AMERICA



**Paul Anderson**  
Chairman

COORDINATION OF PORTS AND  
MERCHANT MARINE, OF THE UNITED  
STATES OF MEXICO



**Guillermo Ruiz de Teresa**  
General Coordinator