



**FLORIDA PORTS COUNCIL
2016 Fall Board Meeting
& Annual Meeting**

**October 5th - 6th
Miami**

Marriott Miami Biscayne Bay



Annual Board Meeting

ITINERARY

October 5, 2016 – October 6, 2016

Marriott Miami Biscayne Bay, Miami, Florida



Wednesday, October 5, 2016

| | | |
|-----------------------|--------------------------|---|
| 9:00 a.m. – Noon | SEMC Meeting | <i>Marriott Biscayne Bay Room: Watson Island</i> |
| Noon – 1:00 p.m. | Lunch | <i>Marriott Biscayne Bay Room: Fisher Island</i> |
| 1:30 p.m. – 5:30 p.m. | FPC Annual Board Meeting | <i>Marriott Biscayne Bay Room: Lummus Island</i> |
| 6:00 p.m. – 7:30 p.m. | Reception | <i>Wynwood Room (27th floor) Marriott Biscayne Bay</i> |
| 7:30 p.m. – 9:30 p.m. | Dinner (Private) | <i>The Capital Grille Transportation Provided</i> |

Break Sponsored by:



Reception Sponsored by:



Dinner Sponsored by:



Thursday, October 6, 2016

| | | |
|-------------------------|--|--|
| 8:00 a.m. – 9:00 a.m. | Port Director's Breakfast (Port Directors Only) | <i>Marriott Biscayne Bay Room: Fisher Island</i> |
| 9:30 a.m. – 12:00 p.m. | FPC Board Meeting | <i>Marriott Biscayne Bay Room: Lummus Island</i> |
| 12:00 p.m. – 12:45 p.m. | Lunch | <i>Marriott Biscayne Bay Room: Hibiscus Island</i> |
| 1:00 p.m. – 5:00 p.m. | FSTED Meeting | <i>Marriott Biscayne Bay Room: Watson Island</i> |

For more information contact: Christy Gandy at (850) 222-8028 or christy.gandy@flaports.org



The Florida Ports Council

Cordially Invites You to Our

2016 Annual Meeting Reception

Wednesday, October 5, 2016

6:00 p.m. to 7:30 p.m.

Marriott Biscayne Bay

1633 North Bayshore Drive

Miami, Florida

Wynnwood Room (27th Floor)

RSVP to Christy Gandy
christy.gandy@flaports.org
850.222.8028

Sponsored by:



Wright, Fulford, Moorhead & Brown, P.A.

TAB 1
CALL TO ORDER



FALL BOARD MEETING & ANNUAL MEETING

October 5th - 6th, 2016
Marriott Miami Biscayne Bay

AGENDA

1. Call to Order and Chairman's Welcome

2. Roll Call and Opening Comments

3. Administration

A. Approval of the Minutes: June 23, 2016 Summer Board Meeting

B. Budget Report

- i. FY 15/16 Budget Statements
- ii. FY 16/17 Proposed Budget

C. President's Comments

D. Program Administration

- i. FPFC
- ii. FSTED

E. Governance

- i. FPC Nominating Committee Report/Election of Officers

F. Other Issues

- i. Florida-Mexico Trade Summit: February/March - Orlando
- ii. 2017 Spring Board Meeting & Legislative Forum: March 29th - 30th - Tallahassee

4. Communications/Marketing Update

5. Partner Updates

American Association of Port Authorities (AAPA)

Enterprise Florida (EFI)

Florida Chamber of Commerce

Florida Ocean Alliance

Florida Recycling Partnership

Florida Department of Transportation (FDOT)

6. Legislative

A. State:

- i. 2017 Legislative Session
 - a. Budget/Port Funding/FDOT Legislative Package
 - b. Port-Related
 - Seaport Security Grant Program Funding
 - c. Miscellaneous
 - Partner Issues

B. Federal:

- i. Federal Initiatives
 - a. Florida Ports Council Washington DC Fly-In
- ii. Issues:
 - a. FAST Act Implementation
 - b. WRDA/HMTF
 - c. Miscellaneous

7. Other Issues

A. FPC Environmental Stewardship Initiative

8. Adjournment

Guests:

Col. Jason Kirk- Commander, Jacksonville District, US Army Corps of Engineers
& Tim Murphy, Deputy District Engineer

Manny Mencia- Enterprise Florida

Cissy Proctor, Director, DEO

Tom Byron, Asst. Secretary, Intermodal Systems Development, FDOT

TAB 2
ROLL CALL/
OPENING COMMENTS



ROLL CALL

MEMBER:

DESIGNEE:

JOHN MURRAY, CANAVERAL

KEN CHEEK, CITRUS

STEVE CERNAK, EVERGLADES

VAL SCHWEC, FERNANDINA

DON WEST, FT. PIERCE

BRIAN TAYLOR, JACKSONVILLE

DOUG BRADSHAW, KEY WEST

CARLOS BUQUERAS, MANATEE

JUAN KURLA, MIAMI

MANUEL ALMIRA, PALM BEACH

WAYNE STUBBS, PANAMA CITY

AMY MILLER, PENSACOLA

EUGENE RAFFIELD, PORT ST. JOE

WALTER MILLER, ST. PETERSBURG

PAUL ANDERSON, TAMPA

TAB 3
ADMINISTRATION

TAB 3A
APPROVAL OF MINUTES

FLORIDA PORTS COUNCIL
SUMMER BOARD MEETING

June 23, 2016
Orlando



SUMMER BOARD MEETING

June 23, 2016

Hyatt Regency Orlando Airport

1. Call to Order and Chairman's Welcome

Chairman Paul Anderson called the meeting to order at 10:05 a.m.

Members Present: Paul Anderson, Carlos Buqueras, Steven Cernak, Amy Miller, Walt Miller, Val Schwec, Wayne Stubbs, Brian Taylor, John Murray, Juan Kuryla, Eugene Raffield, Doug Bradshaw

Others Present: FPC Staff: Doug Wheeler, Mike Rubin, Toy Keller, Niki McKinnell, Christy Gandy; Others: Ram Kancharla, Paul Zielinski, Kyle Croce, Ryan Elliott, John Thorington

2. Roll Call and Opening Comments

Chairman Paul Anderson welcomed everyone to the Summer Board Meeting and asked for a moment of silence for those affected by the recent events in Orlando.

Chairman Anderson then introduced Kyle Croce from Port of Ft. Pierce, John Murray, port director from Port Canaveral and Niki McKinnell, who joined FPC staff in May as the new Vice President of Public Affairs.

Chairman Anderson appointed Juan Kuryla as Secretary/Treasurer to fill John Walsh's term who could no longer serve in the position.

Christy Gandy called the roll and a quorum was present.

Miami - Port Director Juan Kuryla reported cargo is up 5 percent to date and 30,000 TEUs, along with 4.9 million cruise passengers this year. PortMiami has been putting together a deal with Royal Caribbean which involves relocation for two of their three cargo terminals. On July 9 there will be a few contract modifications and a new terminal for Royal Caribbean Cruise Lines. Additional projects in the works include expanded space needed to berth the MSSC Seaside, the second vessel of its kind. The ship alone creates six to eight million dollars in revenues each year. RCCL is building a virtual reality training lab and are expecting construction to be completed sometime in 2017. Mr. Kuryla invited everyone to PortMiami's

hosted event to welcome the first post-Panamax vessel coming into Miami. The event will take place Saturday, July 9 from 10:00 a.m. to 1:00 p.m. with food and fun.

Fernandina – Val Schwec, Port Director, reported volumes are generally up in the exports, along with strong, good lumber activity. Cargo has picked up a bit, as well. Fernandina is looking at adding a warehouse in the future, because they are running out of space. They have added a new line of service which is expanding a bit to other islands. Currently, the breakbulk liner service is monthly, but may go to a 15-day sail next quarter. On the container side, the carrier, Solace, is converting to an electronic system where information will be shared live to the operational locations. They expect to be up and running in the next 60 days. Permitting is underway for Fernandina's scale project; they are hopeful for a July opening. FDOT's project on A1A is in Phase 2, and it will be another year until Phase 3 is ready. Currently, they are feeling the pain due to all the road closures and traffic jams.

Canaveral – Port Director John Murray reported Canaveral's cruise side is 81 percent of the port's revenue, with passenger traffic tracking much like last year, even with two ships being out. They are working on replacing a few older, smaller cruise ships, along with a few others that have been phased out over the years. Terminal Five has been completed, while Terminal Eight, the Disney terminal, should have the minor repairs completed in September. Cruise Terminal Ten is currently being updated with a \$5 million project. The port has completely revamped ground transportation and is about to roll out a gatekeeper for electronic parking passes much like the Orlando airport. Tonnage is up across the board on the cargo side with 220 calls so far this year. Seaport Canaveral Corporation, a fuel facility next to the ports, has reported their volume is up 60 percent due to jet fuel for Orlando International Airport. Port officials met with FDOT this week, and District Five will be looking at the need to refurbish or replace the port's drawbridge, which is carrying 300 trucks daily. The auto processor has secured an original equipment manufacturer account and will begin auto importation in July. Auto Port Inc., a Delaware based company, has identified a servicing company that will start in July. The current Highway 401 bridge project may include a new traffic light due to heavy traffic patterns.

St. Petersburg – Port Director Walt Miller reported that the facility for hands-on interactive marine science and research will go out for bids on construction in August/September and finally be completed in December. Once that phase is complete it will be turned over to marine sciences students. Considering the increase in their large yacht market, they are beefing up their marketing plan with increased funding in the next year. A small cruise operations company has shown interest in passenger cruise operations but the port would need to add a passenger cruise facility. The port hosts a food truck rally the third Friday of every month, which increases foot traffic on the port and helps educate the local citizens about the maritime industry. It has given the port a bit of notoriety within the downtown area. They modified their security plan with the Coast Guard to accommodate this activity. They are in the process of updating their Port Master Plan. During this process they are discussing the feasibility of a breakwater jetty, and whether there is interest in a dinner cruise vessel. There is a pilot ferry project from St. Petersburg to Tampa and trials will begin in November.

Manatee – Port Director Carlos Buqueras reported they are doing well and all key metrics are up. Their petroleum volumes are accelerating rapidly; containers are at 26,000 now, but he expects it to be up to 46,000 by the end of the year. FDOT is helping them in many ways with the South entrance gate and hardening of SR 401. After two years of manufacturing, Air Products is finally ready to ship out their first products. Their \$9M project is on schedule and ready to go.

St. Joe – Eugene Raffield, Port Director, reported on the many changes occurring at Port St. Joe. They are 80 percent complete on the final design for the dredge spoil disposal site. They currently have two contracts and a Letter of Intent (LOI) was signed two days ago. One project deals with woodchips. He will be going to Tallahassee to ask for the funding for a rail line to be back up as well as help facilitate a 500,000 pound transformer from Duke Energy. Eugene met with city, county and state officials and now the port is fully vested and can run for the next two years. He showed appreciation to the FPC for their patience while they got back online. He also thanked Chairman Anderson for his help over the past year.

Everglades – Port Director Steve Cernak reported Everglades is showing steady volumes with cruise and TEU counts; petroleum is up quite a bit in the 5-6 percent range and revenues continue to grow. The Board just approved a new 10-year deal with Crowley, with investments in their container yard complete, and lifts up to 125,000. They are now looking into expanding their operations. An update to Army Corps dredging activities: Cernak has gotten to know Rachel Silverstein very well from the Miami Waterkeeper's office and has mitigated her issues, so design is currently underway. Also seafloor surveys and designs are underway for the first part of the project. The Foreign Trade Zone board has given approval and things looks promising. The terminal four, slip two expansion is set to begin in two months along with a hotel center expansion. Cruise expansion for a few of the terminals is now based on need. The Southport turning notch project is expected to begin next month.

Ft. Pierce – Kyle Croce, County Engineer attended on Port Director Don West's behalf. He stated he was hired in March and worked previously with the county in the engineering department. The port is working with private properties to obtain numbers on what comes in and goes out. They are working with FDOT on the main entrance to the port road and are hopeful it will be finished in 2017. They are also working with FDOT on a consolidated master plan and a design for the Fisherman's Wharf area as well.

JAXPORT – Brian Taylor, Port Director, reported this is the first time in three years all five segments are up. Breakbulk, containers and autos are all up double digits from 2015. JAXPORT currently has a permit challenge from their river keeper group; however, they are fighting back. Time is on their side and will most likely lead to a settlement. All other major projects are on schedule. Their ICTF is complete and will open for commercial activity in August.

Panama City – Port Director Wayne Stubbs reported numbers are up and activities are strong with paper, steel, wood pellets and molasses. They have completed new reefer racks for container upgrades. The Solace distribution warehouse is under construction and they

are getting ready to complete a warehouse facility. The West Rock project will be a port facility for them, with an option to purchase an additional 26 acres for expanding their bulkhead. They have had a positive experience with the district Army Corps and river keepers. They are intending to build the first _____ facility in the US in decades.

Pensacola – Amy Miller, Port Director, reported the Gulf oil market is not just down, but dead which is impacting port business. Everything else is up enough to cover that. After 13-14 years of talking to International Paper about using the Port of Pensacola to export goods, they finally have a monthly service running to Turkey and the Mediterranean region. Pensacola Bay bridge replacement project will be helping the problem of fuel being down as the port will act as a staging area for the project and create a lot of activity on port. Phase One is fully funded and out of 126 applications they are currently ranked third for project funding. Pensacola Bay ferry will be launched next year which will have service to downtown Pensacola, the beach and Ft. Pickens. They are having a contest with 4th graders in local Pensacola elementary school to name the new ferry boats.

Key West – Port Director Doug Bradshaw reported that cruise numbers are fairly steady now. They are seeing significant uptick for smaller cruise ships coming back to the port. This year they had 60 ships call at Key West. He thinks the port is positioning themselves for Cuba as there is significant interest in ferry operators for day trips to Cuba. They will need to modify their ferry terminal; however, there is no passenger facility to check passengers back in, and they are working on a solution.

Palm Beach – Paul Zielinski, attending for Manuel Almira, reported a Fitch rating and review has been completed and has moved the port's outlook from stable to positive. They are positioning commodities at the port. They have provided 13 million dollars of their own money for projects which they hope will be tax exempt. Bonds were refinanced on July 7 and are going from a 4 percent rate to a 1.85 percent rate, which will save the port cash over the next five years. Steel and sugar currently are up. Palm Beach has one passenger vessel which brings in 15,000 passengers a week. In the past 10 years' revenue has increased and operating expenses are down. They have just completed slip three and it is up and operating now. They are currently working on slip seven and moving forward with another project. Tropical Shipping is moving out of its old office building and plans are to tear the building down and have parking and storage built, which is based on getting a good return on the land. The port is working with local attorneys to revise the charter and hope it will be presented to the Legislature next spring. They are also updating the port master plan.

Tampa – Paul Anderson, Port Director, reported Port Tampa Bay is nearing completion of Port Vision 2030, which is a strategic visioning of port projects and MPO activities, showing plenty of room to grow as far as economic impact to the community. They have had positive feedback from the community as well. The first two post-Panamax cranes have arrived at the port. July 22 will be the day for the christening of the cranes. They had a breakthrough in the last couple of weeks where they signed a deal with a private equity firm to build a refrigerated warehouse. There is an 18-month horizon before construction is complete, with

the first phase to be completed in seven months. There will be new bridges across the bay in Pinellas. It is a huge project with a lot of opposition, but passed 11-4. They are nearing completion on several projects, including East Port at 43 feet of water and highway access which will be opened in a few months. Cruise dropped a bit this year due to a Carnival ship being out. They only have smaller, third generation cruise ships, but they are the backbone of their cruise market. They have weekly disembarkations but schedules change with the seasons. He will be happy to get more cruises back in October.

3. Administrative Issues

A. Approval of the Minutes – February 3-4 Meeting in Tallahassee

Changes were noted by the following:

- W. Miller stated that his report in the minutes should reflect an 85,000 sq ft. facility, not a 350,000 square foot facility.
- Schwec stated that “lignin” should be replaced by “steam power” noting that lignin will be a by-product of the process for export.
- Kuryla stated that his report in the minutes should reflect 4.9 million cruise passengers, not 9 million.

A. Miller motioned to approve the minutes with the noted changes. Cernak seconded the motion. The motion passed unanimously.

B. Budget Report

i. Final 2014/2015 Budget Statement

A copy of the final audit was mailed to all board members.

ii. FY 15/16 Budget Statement

The Board discussed the current budget.

C. President’s Comments

Wheeler started by introducing 2 new people, John Murray from Port Canaveral and Niki McKinnell, our new VP of Public Affairs. She has hit the ground running, picking right up with projects underway and getting others underway.

We are about 3/4 way through our current fiscal year and seem to be tracking well on most fronts relative to budget and goals, where we obviously had a fantastic legislative session with passage of the FSTED increase to \$25 million; development of the new marketing campaign is moving along and I look forward to Niki sharing more with you on that later today; the seaport mission plan is completed, a great document and valuable tool, and received very good coverage from media and partners;

We remain engaged with our agency partners: we continue to meet with DOT at least monthly to discuss a variety of topics and share news and information which I usually recap in the monthly Board reports.

Our next meeting will be the Fall meeting where we will be electing officers so please let me know if you have an interest in serving. Of course all current officers are eligible for a 2nd term so I will consider those people interested in seeking reelection unless informed otherwise. Of course it will also be our first FSTED meeting allocating \$25 million. So with that I'll wrap it up by saying it's great to see all of you, we look forward to some great discussions today and as always I welcome comments, suggestions, etc. for what we can be doing to better serve you.

D. Program Administration

i. Florida Ports Financing Commission

Toy Keller reported that Moody's review of the FPFC bonds have deemed the rating level to be positioned at Aa3. She also reported that the FPFC would hold a public teleconference meeting in October to update the budget and to elect a slate of officers for the 16/17 fiscal year.

ii. Florida Seaport Transportation and Economic Development Council

Keller reported that the deadline to submit FSTED project applications into SeaCIP is August 1, 2016 for 17/18 funds. All applications will need to be resubmitted as is, or updated and submitted during this cycle. In October, the FSTED Council will be allocating \$25M in project funds. She stated she had spoken to John Martin, and he is in the process of updating the economic impact of the ports individually, as well as updating the statewide economic impact of ports study. He expects to be completed in September or October.

E. Other Issues

i. Statewide Self Insurance Pool

Gandy reported that in February at the FPC Legislative Board meeting luncheon, Hunt Insurance Group, the luncheon sponsor, spoke to the board about considering a possible statewide self-insurance pool for port members. While trying to determine the feasibility of such a program, the FPC will begin by sending out a brief questionnaire regarding your current exposures and insurance coverage. She will send the short questionnaire out to port directors within the next week.

ii. 2016 Fall Board & Annual Meeting

Gandy reported the FPC, FSTED & SEMC meetings would be held in Miami at the Miami Marriott Biscayne Bay on October 5-6, 2016.

iii. 2017 Spring Board Meeting & Legislative Forum

Gandy reported the FPC and FSTED Spring board meetings & Legislative Forum would be held March 29-30, 2017 at Hotel Duval in Tallahassee.

iv. Membership: Port Citrus

Board discussed issues relative to Port Citrus no longer being a dues paying member of the Council and what, if any action should be taken. It was also suggested to let them come to the Board with any proposals for regaining membership in the future.

Meeting temporarily recessed for lunch at 12:04 pm.

Meeting reconvened at 1:21 pm. Presentation was given by Lauren Brand from MARAD.

4. Partner Updates

AAPA- The AAPA Annual Convention being held in New Orleans in October was discussed. Wheeler mentioned FPC would probably be sending someone and many port directors indicated their Ports would also have representation.

CAGTC – Keller referenced attending their Annual Meeting in DC which was held the same week as the FPC Fly-in in May. Wheeler referenced newsletter in meeting packet.

EFI – Keller attended the EFI trade mission to Mexico in May. She reported on a side trip taken to the Port of Veracruz, stating that the country is pouring huge amounts of capital investment into ports in order to grow their international trade.

FOA – Chairman Cernak reported on FOA's legislative initiative for 2017 and the identification of a task force to lead the initiative. The initiative includes securing \$300,000 in funding to prepare an update to the May 2013 research document: *Florida's Oceans and Coasts: An Economic and Cluster Analysis*. Ocean's Day will take place in Tallahassee on March 15-16. Also mentioned was the organization's desire to seek additional funds for future initiatives relative to studying coral reefs, sea level rise and the management, monitoring and mapping of coastal oceans and estuaries.

FDOT- \$28,000 was recently added to the existing PIERS JPA for an increase of data sets for seaport and FDOT use. DOT is currently updating the Seaport and Waterways System Plan, which will be released at the end of July. The district Seaport and Freight Coordinators will be meeting in August at Port Canaveral. A stakeholders group will meet on July 12 in Tallahassee to address the implementation of the Florida Transportation Plan/Strategic Intermodal Systems Plan Update, which was recently completed. John Walsh was the FPC representative during the planning update process.

5. Marketing/Communications Update

Niki McKinnell introduced herself as FPC's new Vice President of Public Affairs. She went over recent social media activity, including positive interactions with Gov. Scott and Sen. Brandes in addition to partner organizations such as EFI and TaxWatch. Many press releases and statewide news clips were displayed reporting on the statutory increase in minimum port spending. The "Where Your Ship Comes In" campaign materials were approved by the

Marketing Committee and print ads have begun running. The next step in the campaign is the digital component.

6. Legislative Issues

A. STATE

i. Budget/Port Funding/FDOT Legislative Package

Mike Rubin provided the report to the members on the 2016 Regular Legislative Session. Rubin directed the members to the report in their materials, and pointed out that the FPC priority of increasing the minimum amount of statutory funding for the FSTED Program from \$15 to \$25 million passed on the last day of Session.

FPC staff worked diligently with port staff and legislative leadership to include the language in both transportation bills passed by the Florida Legislature. Senator Brandes, Chair of the Florida Transportation Committee, included the language on “third reading” (e.g. final passage) in one of the transportation bills to ensure that the language would pass. At the end of the day, our priority legislation passed in both of the transportation bills – the FDOT priority bill and the omnibus “catch-all” transportation bill. The Governor signed both bills into law.

The Florida Legislature completely funded the FY 2016/17 FDOT Work Program, including approximately \$153 million for seaport projects. The Governor signed the budget with two vetoes on projects related to seaports -- --\$300,000 for a situational awareness projects being developed by a vendor at Port Manatee; and \$500,000 for PortMiami longshoremen developing a Florida Port Training Program. The Governor did not veto a \$364,200 maritime training program in Jacksonville for the First Coast Manufacturing Academy.

ii. Port-Related Issues – Seaport Security Committee

Rubin informed the members that the omnibus transportation bill included language creating the FSTED Council Seaport Security Advisory Committee. This Committee is similar to the SEMC Committee created under the FSTED Council. The Committee is to be appointed by the FSTED Council Chairman, and can include all seaport security directors/managers as well as non-voting ex officio members from the Coast Guard, Customs and Border Protection, and local law enforcement personnel.

The language also authorized the creation of a security grant program. This program was not funded by the Legislature at this time, but could be funded in the future.

iii. Miscellaneous - Partner Issues

Rubin stated that one of the more controversial issues during the end of Session was the debate over funding the Governor’s economic development priorities. The Legislature did not fund Enterprise Florida’s closing fund or other administrative issues. The future impact on Enterprise Florida and its operations will be damaging. Incoming Speaker

Corcoran already has stated his disdain for these types of incentives, and has questioned Enterprise Florida operations.

Other tax incentives such as the “business rent tax” reduction also did not pass during the 2016 Regular Session. It is unclear at this time whether the chamber, realtors and others will push this legislation next Session.

B. FEDERAL

i. Federal Initiatives – D.C. Fly-In

Rubin informed the members that the FPC hosted another successful DC Fly-In on May 10th and 11th. The Fly-In was conducted with CAGTC, the Florida Chamber, Central Florida Partnership, the Tampa Bay Partnership and others. The Fly-In began with a meeting with USDOT leadership, including Secretary Foxx, on federal transportation policy. The U.S. House was preparing their WRDA bill for 2016 while we were up there, and port directors and others had a chance to discuss potential issues with the Florida Delegation and Chairman Gibbs. We also met with Senator Nelson’s staff on several issues, including the SOLAS container weight issue (see below).

We will be planning our next DC Fly-In for 2017 around the May time frame.

ii. Issues

a. FAST Act

A Notice of Funding Opportunity (NOFO) was issued in the Federal Register on March 2, to solicit applications for FASTLANE grants for FY 2016. The FPC responded to the notice, indicating our frustration with the USDOT’s departure from the purpose of the Act. The NOFO as well as the FPC response was included in the meeting packet. On June 6, USDOT also published the FAST Act-required Interim National a Multimodal Freight Network, requesting public comment. Ports are strongly urged to review and comment. Comments are due by Sept. 6.

b. WRRDA/HMTF

Rubin informed the members of the current progress of the House and Senate WRRDA bills. The Senate Bill was available for a vote on the Senate Floor, but due to some arguments over additional amendments it was unclear if the Senate would actually place the bill on the Calendar for a vote.

The House WRRDA bill was being marked up, and might reach the House Floor prior to recess or when the House returns in September. Given some of the arguments over appropriation bills, it was unclear if the House would be able to hear and pass any substantive legislation.

The bills were relatively similar – but the Senate bill contained additional items such as the Flint Michigan water issue that the House may not want in the final legislation.

c. SOLAS Container Weights

Rubin informed the members about meetings with Senator Nelson's staff and the Democratic staff of the Senate Commerce Committee. Senator Thune, Senate Commerce Committee Chair, was hearing from the same constituents that have been involved in metric legislation with concerns over delays of the import and export of goods. Commerce committee staff informed us that they did not foresee any potential legislation at this time, but Senator Thune had requested that Commerce Committee staff follow the issue and determine if Congressional action was necessary.

d. Miscellaneous – Trans-Pacific Partnership Agreement

Wheeler and Rubin directed members to the letters of support for the TPP contained in their materials. Wheeler informed the members that FPC staff was working with others to support the passage of the TPP by Congress and the President. With other issues slowing Congress down, and some concern over the impact of the TPP by a variety of outside sources, it is unclear at this time whether Congress will even act on the treaty.

7. Other Issues

A. FPC Environmental Stewardship Initiative

Jeff Littlejohn presented the proposed Environmental Stewardship Initiative plan and overall concept. The initiative will share information about environmental efforts going on at Florida ports. Information will be displayed on a web page on the FPC site, including statistics, environmental stories, etc.

8. Adjournment

A motion was made to adjourn by Wayne Stubbs. It was seconded by Brian Taylor. With no opposition, the motion passed and the **meeting adjourned at 3:18 pm.**

TAB 3B
BUDGET REPORT

FY 15/16 Budget Statements

Florida Seaports Council, Inc

Balance Sheet

As of September 26, 2016

Accrual Basis

| | Sep 26, 16 |
|--------------------------------------|-------------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| HANCOCK BANK MONEY MARKET ACCT | 370,185.56 |
| HANCOCK BANK OPERATING ACCT | 13,270.73 |
| 110 · PETTY CASH ACCT | 62.65 |
| Total Checking/Savings | 383,518.94 |
| Accounts Receivable | |
| 200 · Administrative Fees Receivable | 6,875.43 |
| Total Accounts Receivable | 6,875.43 |
| Other Current Assets | |
| 220 · Prepaid Expenses | 43,550.93 |
| Total Other Current Assets | 43,550.93 |
| Total Current Assets | 433,945.30 |
| Fixed Assets | |
| 254 · Loan Costs | 3,632.00 |
| 257 · Accumulated Amortization | -1,287.00 |
| 250 · Equipment & Furnishings | 59,676.34 |
| 251 · Building | |
| 252 · Building Improvements | 152,729.87 |
| 251 · Building - Other | 287,641.83 |
| Total 251 · Building | 440,371.70 |
| 253 · Land | 200,000.00 |
| 255 · Accumulated Depreciation | -181,933.00 |
| Total Fixed Assets | 520,460.04 |
| Other Assets | |
| 260 · Deposits | 250.00 |
| 265 · Prepaid IRS Interest Payments | -0.44 |
| Total Other Assets | 249.56 |
| TOTAL ASSETS | 954,654.90 |
| LIABILITIES & EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| 300 · Accounts Payable | 116.56 |
| Total Accounts Payable | 116.56 |
| Credit Cards | |
| First Bankcard | -6,051.61 |
| Total Credit Cards | -6,051.61 |
| Other Current Liabilities | |
| 315 · Accrued Leave | 8,393.00 |
| 301 · PAYROLL LIABILITIES | |
| 301.2 · Direct Deposit Liabilities | 21,649.02 |
| 301.3 · 401K Payable | 29,933.69 |
| 301 · PAYROLL LIABILITIES - Other | -22,775.66 |
| Total 301 · PAYROLL LIABILITIES | 28,807.05 |
| Total Other Current Liabilities | 37,200.05 |
| Total Current Liabilities | 31,265.00 |

Florida Seaports Council, Inc
Balance Sheet

Accrual Basis

As of September 26, 2016

| | Sep 26, 16 |
|---|-------------------|
| Long Term Liabilities | |
| 304 · Mortgage Note Payable | |
| 304.1 · Mortgage Note Payable - Current | 16,498.00 |
| 304 · Mortgage Note Payable - Other | 142,679.99 |
| Total 304 · Mortgage Note Payable | 159,177.99 |
| Total Long Term Liabilities | 159,177.99 |
| Total Liabilities | 190,442.99 |
| Equity | |
| 3900 · Unrestricted Net Assets | 407,752.14 |
| Net Income | 356,459.77 |
| Total Equity | 764,211.91 |
| TOTAL LIABILITIES & EQUITY | 954,654.90 |

Florida Seaports Council, Inc
Profit & Loss Budget vs. Actual
October 2015 through September 2016

Accrual Basis

| | Oct '15 - Sep 16 | Budget | \$ Over Budget | % of Budget |
|---------------------------------------|------------------|------------|----------------|-------------|
| Income | | | | |
| 601 · FPC Dues | 619,500.00 | 619,500.00 | 0.00 | 100.0% |
| 602 · FSTED Prog. Admin/Chapter 311 | 313,962.00 | 313,962.00 | 0.00 | 100.0% |
| 615 · SPONSORSHIP REVENUES | 18,000.00 | 15,000.00 | 3,000.00 | 120.0% |
| Total Income | 951,462.00 | 948,462.00 | 3,000.00 | 100.3% |
| Expense | | | | |
| 6560 · PAYROLL EXPENSES | 38,903.26 | 37,000.00 | 1,903.26 | 105.1% |
| 701 · PRESIDENT | 164,115.25 | 173,150.00 | -9,034.75 | 94.8% |
| 702 · VICE PRESIDENT - PUBLIC AFFAIRS | 112,838.79 | 119,402.00 | -6,563.21 | 94.5% |
| 703 · VICE PRESIDENT GOVT AFFAIRS | 135,918.55 | 141,240.00 | -5,321.45 | 96.2% |
| 704 · ADMINISTRATIVE STAFF | 53,744.33 | 56,950.00 | -3,205.67 | 94.4% |
| 706 · VP PROGRAMS & PLANNING | 112,405.72 | 119,870.00 | -7,464.28 | 93.8% |
| 707 · EMPLOYEE BONUS POOL | 10,000.00 | 10,000.00 | 0.00 | 100.0% |
| 710 · CONSULTANTS | | | | |
| 710.2 · Legal Consultants | 6,000.00 | 6,000.00 | 0.00 | 100.0% |
| 710.3 · Environmental & Growth Mgmt | 25,999.92 | 25,000.00 | 999.92 | 104.0% |
| Total 710 · CONSULTANTS | 31,999.92 | 31,000.00 | 999.92 | 103.2% |
| 715 · INSURANCE | | | | |
| 715.1 · Worker's Compensation | 2,423.00 | 4,000.00 | -1,577.00 | 60.6% |
| 715.2 · Directors' E&O | 1,030.00 | 1,000.00 | 30.00 | 103.0% |
| Total 715 · INSURANCE | 3,453.00 | 5,000.00 | -1,547.00 | 69.1% |
| 720 · ACCOUNTING | | | | |
| 730 · BANK CHARGES/INTEREST | 11,300.00 | 13,500.00 | -2,200.00 | 83.7% |
| 732 · COMMUNICATIONS | -163.88 | 200.00 | -363.88 | -81.9% |
| 732.1 · Telephone/Fax/Internet/Cable | 4,439.56 | 5,100.00 | -660.44 | 87.1% |
| 732.2 · Cell Phones | 3,963.37 | 4,900.00 | -936.63 | 80.9% |
| 732.3 · Printing | 75.00 | 1,000.00 | -925.00 | 7.5% |
| 732.4 · Postage, Overnight Delivery | 250.80 | 1,000.00 | -749.20 | 25.1% |
| 732.7 · Magazine Subscriptions | 112.77 | 300.00 | -187.23 | 37.6% |
| 732.8 · Miscellaneous/Administrative | 1,544.30 | 1,000.00 | 544.30 | 154.4% |
| Total 732 · COMMUNICATIONS | 10,385.80 | 13,300.00 | -2,914.20 | 78.1% |
| 733 · MARKETING | 46,138.89 | 75,000.00 | -28,861.11 | 61.5% |

Florida Seaports Council, Inc
Profit & Loss Budget vs. Actual
October 2015 through September 2016

Accrual Basis

| | Oct '15 - Sep 16 | Budget | \$ Over Budget | % of Budget |
|--|------------------|------------------|------------------|---------------|
| 750 · EQUIPMENT/SUPPLIES | | | | |
| 750.1 · Office Equipment | 5,057.94 | 5,500.00 | -442.06 | 92.0% |
| 750.2 · Computer, Hardware & Software | 1,955.12 | 2,000.00 | -44.88 | 97.8% |
| 750.3 · IT Services | 6,599.25 | 6,600.00 | -0.75 | 100.0% |
| 750.4 · Office Supplies | 4,041.26 | 5,000.00 | -958.74 | 80.8% |
| 750.6 · Miscellaneous | 9.23 | 300.00 | -290.77 | 3.1% |
| Total 750 · EQUIPMENT/SUPPLIES | 17,662.80 | 19,400.00 | -1,737.20 | 91.0% |
| 755 · FSTED & FFPC Court Reporter | | | | |
| 777 · BUILDING EXPENSES | 1,328.00 | 2,000.00 | -672.00 | 66.4% |
| 777.1 · Mortgage | 25,364.40 | 25,365.00 | -0.60 | 100.0% |
| 777.2 · Maintenance/Repairs | 1,867.75 | 3,000.00 | -1,132.25 | 62.3% |
| 777.3 · Pest/Security/Lawn/Housekeeping | 5,512.98 | 6,500.00 | -987.02 | 84.8% |
| 777.4 · Insurance & Taxes | 9,065.68 | 11,000.00 | -1,934.32 | 82.4% |
| 777.5 · Utilities | 4,508.24 | 4,000.00 | 508.24 | 112.7% |
| 777.6 · Miscellaneous | 0.00 | 100.00 | -100.00 | 0.0% |
| Total 777 · BUILDING EXPENSES | 46,319.05 | 49,965.00 | -3,645.95 | 92.7% |
| 782 · DATA | | | | |
| 782.3 · Seaport Mission Plan | 101.65 | 0.00 | 101.65 | 100.0% |
| Total 782 · DATA | 101.65 | 0.00 | 101.65 | 100.0% |
| 791 · TRAVEL - CONFERENCES | | | | |
| 791.1 · Conferences - Meals | 1,596.41 | 2,000.00 | -403.59 | 79.8% |
| 791.2 · Conferences - Hotel | 3,584.78 | 3,000.00 | 584.78 | 119.5% |
| 791.3 · Conferences - Airfare | 1,405.60 | 2,000.00 | -594.40 | 70.3% |
| 791.4 · Conferences - Rental Car/Gas | 2,709.35 | 2,500.00 | 209.35 | 108.4% |
| 791.5 · Conferences - Fees | 1,975.00 | 2,500.00 | -525.00 | 79.0% |
| 791.6 · Conferences - Miscellaneous | 33.95 | 100.00 | -66.05 | 34.0% |
| Total 791 · TRAVEL - CONFERENCES | 11,305.09 | 12,100.00 | -794.91 | 93.4% |
| 792 · TRAVEL - GENERAL | | | | |
| 792.1 · Travel - Meals & Entertainment | 7,800.84 | 11,000.00 | -3,199.16 | 70.9% |
| 792.2 · Travel - Hotel | 5,652.11 | 6,500.00 | -847.89 | 87.0% |
| 792.3 · Travel - Airfare | 5,328.63 | 5,000.00 | 328.63 | 106.6% |
| 792.4 · Travel - Rental Car/Gas/Parking | 3,986.23 | 7,000.00 | -3,013.77 | 56.9% |
| 792.5 · Travel - Speaking Engagements | 1,218.74 | 1,500.00 | -281.26 | 81.2% |
| 792.6 · Travel - Miscellaneous | -8.38 | 500.00 | -508.38 | -1.7% |
| Total 792 · TRAVEL - GENERAL | 23,978.17 | 31,500.00 | -7,521.83 | 76.1% |

Florida Seaports Council, Inc
Profit & Loss Budget vs. Actual
October 2015 through September 2016

Accrual Basis

| | Oct '15 - Sep 16 | Budget | \$ Over Budget | % of Budget |
|---|-------------------|-------------------|--------------------|------------------|
| 793 · MEETING EXPENSES | | | | |
| 793.1 · Meeting Expenses - MEALS | 19,070.26 | 17,000.00 | 2,070.26 | 112.2% |
| 793.2 · Meeting Expenses - ROOM RENTAL | 875.00 | 2,000.00 | -1,125.00 | 43.8% |
| 793.3 · Meeting Expenses - AUDIO/VISUAL | 46.64 | 500.00 | -453.36 | 9.3% |
| 793.4 · Meeting Expenses - PRINTING | 179.37 | 250.00 | -70.63 | 71.7% |
| 793.5 · Meeting Expenses - CONF. CALLS | 0.00 | 100.00 | -100.00 | 0.0% |
| 793.6 · Meeting Expenses - MISC | 860.80 | 1,000.00 | -139.20 | 86.1% |
| 793.7 · Meeting Expenses - NOTICES(FAW) | 119.42 | 500.00 | -380.58 | 23.9% |
| Total 793 · MEETING EXPENSES | 21,151.49 | 21,350.00 | -198.51 | 99.1% |
| 805 · OUTREACH | | | | |
| 805.1 · Memberships | 23,595.00 | 22,000.00 | 1,595.00 | 107.3% |
| 805.2 · Sponsorships | 4,000.00 | 4,000.00 | 0.00 | 100.0% |
| 805.3 · Lobbying | 4,850.00 | 5,000.00 | -150.00 | 97.0% |
| Total 805 · OUTREACH | 32,445.00 | 31,000.00 | 1,445.00 | 104.7% |
| 806 · PROFESSIONAL DEVELOPMENT | 864.00 | 500.00 | 364.00 | 172.8% |
| 930 · WEBSITE DEVELOPMENT | 1,170.00 | 500.00 | 670.00 | 234.0% |
| Total Expense | 594,964.88 | 963,927.00 | -368,962.12 | 61.7% |
| Net Income | 356,497.12 | -15,465.00 | 371,962.12 | -2,305.2% |

FY 16/17 Proposed Budget

Florida Seaports Council, Inc.
FY 2016 - 2017 Proposed Budget

| | | FY '16/'17 |
|---|--|---------------------|
| Income | | |
| 601 · FPC Dues | | 619,500.00 |
| 602 · FSTED Program Administration/Chapter 311 | | 319,150.00 |
| 603 · FPFC Bond Program | | |
| 606 · MISCELLANEOUS INCOME | | 15,000.00 |
| 610 · INTEREST INCOME | | 100.00 |
| 620 · SIS FUNDING | | |
| Total Income | | \$953,750.00 |
| Expense | | |
| 6560 · PAYROLL EXPENSES | | 37,000.00 |
| 701 · PRESIDENT | | |
| Total 701 · PRESIDENT | | 174,210.00 |
| 702 · VICE PRESIDENT PUBLIC AFFAIRS | | |
| Total 702 · VICE PRESIDENT PUBLIC AFFAIRS | | 100,010.00 |
| 703 · VICE PRESIDENT GOVERNMENT RELATIONS | | |
| Total 703 · VICE PRESIDENT GOVERNMENT RELATIONS | | 143,285.00 |
| 704 · DIRECTOR OF ADMINISTRATION | | |
| Total 704 · DIRECTOR OF ADMINISTRATION | | 61,462.00 |
| 706 · VICE PRESIDENT PROGRAMS & PLANNING | | |
| Total 706 · VICE PRESIDENT PROGRAMS & PLANNING | | 120,888.00 |
| 707 · EMPLOYEE BONUS POOL | | 10,000.00 |
| 710 · CONSULTANTS | | |
| 710.2 Legal Counsel | | 6,000.00 |
| 710.3 Environmental/Growth Management | | 26,000.00 |
| Total 710 · CONSULTANTS | | 32,000.00 |
| 715 · INSURANCE | | 5,400.00 |
| 720 · ACCOUNTING SERVICES | | 13,500.00 |
| 730 · BANK CHARGES / INTEREST | | 100.00 |
| 732 · COMMUNICATIONS | | |
| 732.1 · Telephone/Fax/Internet/Cable | | 4,500.00 |
| 732.2 · Cell Phones | | 4,200.00 |
| 732.3 · Printing | | 1,000.00 |
| 732.4 · Postage, Overnight Delivery | | 1,000.00 |
| 732.7 · Magazine Subscriptions | | 300.00 |
| 732.8 · Miscellaneous | | 1,000.00 |
| Total 732 · COMMUNICATIONS | | 12,000.00 |
| 733 · MARKETING | | |
| Total 733 · MARKETING | | 75,000.00 |
| 750 · EQUIPMENT/SUPPLIES | | |
| 750.1 · Office Equipment | | 5,500.00 |
| 750.2 · Computer, Hardware & Software | | 2,000.00 |
| 750.3 · IT Services | | 6,600.00 |
| 750.4 · Office Supplies | | 5,000.00 |
| 750.6 · Miscellaneous | | 300.00 |
| Total 750 · EQUIPMENT/SUPPLIES | | 19,400.00 |

Florida Seaports Council, Inc.
FY 2016 - 2017 Proposed Budget

| | | FY '16/'17 |
|---|--|------------|
| 755 · FSTED & FFPC COURT REPORTER | | 3,500.00 |
| 777 · BUILDING EXPENSES | | |
| 777.1 · Mortgage | | 25,365.00 |
| 777.2 · Maintenance/Repairs | | 3,000.00 |
| 777.3 · Pest/Security/Lawn/Housekeeping | | 6,000.00 |
| 777.4 · Insurance & Taxes | | 11,500.00 |
| 777.5 · Utilities | | 4,000.00 |
| 777.6 · Miscellaneous | | 100.00 |
| Total 777 · BUILDING EXPENSES | | 49,965.00 |
| 791 · TRAVEL: CONFERENCES | | |
| 791.1 · Meals & Entertainment | | 2,000.00 |
| 791.2 · Hotel | | 3,000.00 |
| 791.3 · Airfare | | 2,000.00 |
| 791.4 · Rental Car/Gas/Parking | | 1,500.00 |
| 791.5 · Fees | | 2,000.00 |
| 791.6 · Miscellaneous | | 100.00 |
| Total 791 · TRAVEL: CONFERENCES | | 10,600.00 |
| 792 · TRAVEL : GENERAL | | |
| 792.1 · Meals & Entertainment | | 11,000.00 |
| 792.2 · Hotel | | 6,500.00 |
| 792.3 · Airfare | | 5,000.00 |
| 792.4 · Rental Car/Gas/Parking | | 6,750.00 |
| 792.5 · Speaking Engagements | | 1,500.00 |
| 792.6 · Miscellaneous | | 500.00 |
| Total 792 · TRAVEL: GENERAL | | 31,250.00 |
| 793 · MEETING EXPENSES | | |
| 793.1 · Meals | | 17,000.00 |
| 793.2 · Room Rental | | 2,000.00 |
| 793.3 · Audio/Visual | | 350.00 |
| 793.4 · Printing | | 250.00 |
| 793.5 · Conference Calls | | 100.00 |
| 793.6 · Miscellaneous | | 1,000.00 |
| 793.7 · Notices(FAW) | | 400.00 |
| Total 793 · MEETING EXPENSES | | 21,100.00 |
| 805 · OUTREACH | | |
| 805.1 · Memberships | | 22,000.00 |
| 805.2 · Sponsorships | | 4,000.00 |
| 805.3 · Lobbying | | 5,000.00 |
| Total 805 · OUTREACH | | 31,000.00 |
| 806 · PROFESSIONAL DEVELOPMENT | | 500.00 |
| 930 · WEBSITE DEVELOPMENT | | 500.00 |
| Total Expense | | 952,670.00 |
| Net Income | | 1,080.00 |

TAB 3C
PRESIDENT'S COMMENTS

TO BE DISCUSSED AT MEETING

TAB 3D
PROGRAM ADMINISTRATION

Florida Seaport Transportation and Economic Development Council

Canaveral Port Authority · Port Citrus · Port Everglades · Port of Fernandina · Port of Fort Pierce
Jacksonville Port Authority · Port of Key West · Manatee County Port Authority · PortMiami · Port of Palm Beach
Panama City Port Authority · Port of Pensacola · Port St. Joe Port Authority · Port of St. Petersburg · Tampa Port Authority ·
Florida Department of Transportation · Florida Department of Economic Opportunity

Seaport Security Advisory Committee Meeting

Thursday, November 3rd, 2016
Tampa Port Authority

AGENDA

9:00 am – 1:00 pm

1. Call to Order
2. Introductions
3. Discussion of Committee Statutory Responsibilities
 - a. State Seaport Security Discussion Forum
 - b. Seaport Security Grant Program
4. Discussion of State Issues
 - a. Liaison/Coordination with the FDLE
 - b. Fusion Center/Sharing of Information
 - c. Maritime Security Posters
 - d. Other
5. Discussion of Federal Issues
 - a. TWIC Reader Final Rule
 - b. CBP Port Infrastructure Concerns
 - c. Other
6. Other Issues
7. Adjournment

TAB 3E
GOVERNANCE



Port Canaveral

Meeting Summary

Port Everglades

Florida Ports Council **2016/20176 Board Nominating Committee Meeting**

Port of Fernandina

Thursday, September 22, 2016 – 2:00 p.m.

Port of Fort Pierce

1. **Call to Order:**

JAXPORT

Chairman Val Schwec called the meeting to order at 2:05 p.m.

Port of Key West

Schwec welcomed the committee and thanked them for their participation in the meeting.

Port Manatee

2. **Roll Call:**

Attendance was taken and a quorum was present.

PortMiami

Members Present:

Val Schwec (Chr. – Fernandina), Carlos Buqueras (Manatee), Juan Kuryla (Miami)

Port of Palm Beach

Staff Present:

Toy Keller, Doug Wheeler

Port Panama City

3. **Discussion of Nominations:**

Port of Pensacola

Chairman Schwec asked Wheeler to review the specific charges of the committee and to detail the names the committee would be considering, based on those expressing an interest to serve. Wheeler stated that the Committee was charged with presenting a slate of recommended officers for Chair, Vice-Chair and Secretary/Treasurer to the Board for approval at the October 5th Board meeting. Wheeler noted that all three current officers are completing the 1st term in their current positions. Wheeler then noted that all current officers had agreed to serve a 2nd term if it was the will of the Board.

Port of St. Petersburg

Port of Port St. Joe

Port Tampa Bay

Schwec then asked for member comments relative to the candidates under consideration. Schwec noted he was comfortable with moving Anderson , Cernak and Kuryla to serve a second term.

Kuryla motioned to present a slate of nominations that included Paul Anderson to a 2nd one-year term as Chairman of the Florida Ports Council, Steve Cernak to a 2nd one-year term as Vice Chairman and Juan Kuryla to a 2nd one-year term as Secretary/Treasurer. The motion was seconded by Buqueras and was approved unanimously.

4. **Adjournment:**

With a recommended slate of officers to be presented to the Board approved and there being no further business, the meeting was adjourned at 2:15 p.m.



Port Canaveral

Port Everglades

Port of Fernandina

Port of Fort Pierce

Port of Jacksonville

Port of Key West

Port Manatee

Port Miami

Port of Palm Beach

Port of Panama City

Port of Pensacola

Port of St. Petersburg

Port of Port St. Joe

Port of Tampa Bay

FLORIDA PORTS COUNCIL

ELECTION OF OFFICERS

FPC Nominating Committee Recommended Slate of Officers 2016/2017

CURRENT OFFICERS

CHAIRMAN:
Paul Anderson, Port Tampa Bay

VICE CHAIRMAN:
Steve Cernak, Port Everglades

SECRETARY/ TREASURER:
Juan Kuryla, PortMiami

2016/2017 NOMINEE

Paul Anderson, Port Tampa Bay

Steve Cernak, Port Everglades

Juan Kuryla, PortMiami

TAB 3F
OTHER ISSUES



2017 Spring Board Meeting & Legislative Forum **DRAFT ITINERARY**

March 29 – 30, 2017
Hotel Duval,
Tallahassee, Florida

Wednesday, March 29, 2017

| | | | |
|------------------------|---|--|-----------------------------|
| 11:30 a.m. – Noon | Lunch | <i>Opal Room Hotel Duval</i> | |
| 12:30 p.m. – 5:30 p.m. | FPC Board Meeting | <i>Opal Room Hotel Duval</i> | <i>Break Sponsored by:</i> |
| 6:00 p.m. – 7:30 p.m. | Legislative Reception <i>Transportation Provided</i> | <i>Main Dining Room Governors Club</i> | |
| 7:30 p.m. – 9:30 p.m. | Dinner (Private) <i>Transportation Provided</i> | <i>Andrew's 228</i> | <i>Dinner Sponsored by:</i> |

Thursday, March 30, 2017

| | | | |
|-------------------------|--|--|----------------------------|
| 8:00 a.m. – 9:00 a.m. | Port Director's Breakfast (Port Directors Only) | <i>Shula's 347 Grill Hotel Duval</i> | |
| 9:30 a.m. – 11:30 a.m. | FPC Board Meeting | <i>Opal Room Hotel Duval</i> | |
| 11:45 a.m. – 12:45 p.m. | Lunch | <i>TBA Hotel Duval</i> | <i>Lunch Sponsored by:</i> |
| 1:00 p.m. – 4:00 p.m. | FSTED Meeting | <i>TBA Hotel Duval</i> | |

**Dress for all meetings is business attire*

For more information contact: Christy Gandy at (850) 222-8028
or christy.gandy@flaports.org



TAB 4
COMMUNICATIONS/
MARKETING

'Big ship era' soon to dock in Florida

TALLAHASSEE — A vessel displaying a Marshall Islands flag — loaded with electronics, clothes, recyclables, and other consumer items from Shanghai, Tokyo and Busan — will make its way through the new locks of the Panama Canal over the Independence Day holiday.

By the end of next week, the MOL Majesty will arrive at [PortMiami](#), setting off a waterside celebration and marking what local port officials are proclaiming the start of the “new big ship era.”



Dario Lopez-Mills

The COSCO Shipping Panama cargo ship, top, heads towards the new Cocoli locks, part of the new Panama Canal expansion project, as it cruises past another cargo ship passing through the old Pedro Miguel locks, in Panama City, Sunday, June 26, 2016. Authorities are hosting a big bash to inaugurate newly expanded locks that will double the Canal's capacity, as the country makes a multibillion-dollar bet on a bright economic future despite tough times for international shipping. (AP Photo/Dario Lopez-Mills)

MOL Majesty will be the first neo-Panamax vessel — a new line of large cargo ships that require deep channels and the new canal locks — to reach Florida after navigating [an expanded Panama Canal](#), a \$5.25 billion project recently completed, nearly two years behind schedule.

While the MOL Majesty's anticipated July 9 arrival will draw attention to PortMiami, it will also give the state a chance to highlight Florida's efforts to bulk up the majority of its 14-port system.

Since Gov. Rick Scott took office in 2010, Florida has invested more than \$1 billion in ports, and some of the largest checks have floated into PortMiami. The Miami projects include deepening the channel to accommodate larger vessels and completion of a fast-access tunnel connecting the port directly to nearby highways and the Florida East Coast Railway on-dock service.



Moises Castillo

Spectators and the press watch as the COSCO Shipping Panama cargo ship crosses the new Cocoli Locks, part of the new Panama Canal expansion project, in Panama City, Sunday, June 26, 2016. Authorities are hosting a big bash to inaugurate newly expanded locks that will double the Canal's capacity, as the country makes a multibillion-dollar bet on a bright economic future despite tough times for international shipping. (AP Photo/Moises Castillo)

Other significant investments include the I-4/Selmon Expressway Connector, which links the Port of Tampa with Interstate 75; development of a container yard at Port Canaveral; lengthening the deepwater turn-around for cargo ships at Port Everglades; and container-yard improvements at the Port of Tampa.

Florida Ports Council President and CEO Doug Wheeler said the work was necessary to meet the demands of an evolving global market.

"One of the opportunities that we have is that there is currently a lot of cargo coming into Florida, not via Florida ports," Wheeler told The News Service of Florida on Thursday. "We want to change that. We also have an issue where we send a lot of railcars and containers back to where they came from empty. Hopefully, with some of this new cargo, we can address some of (those) empty haul issues as well."

The fiscal gamble on the Panama Canal, whose handlers are hoping to lure business away from the Suez Canal in Egypt, comes as China's economy has grown sluggish and the net cargo volume of shipments from U.S. East Coast ports to Asia fell 10.2 percent in 2015.

Wheeler said there is more risk to Florida by doing nothing.

"I don't think there has even been a guarantee that we are going to capture all this cargo," Wheeler said.

First of cargo superships coming soon to Miami

Post-Panamax vessel MOL Majesty to arrive in Miami July 9

Arrival marks infrastructure improvements statewide

Goal to increase Florida's share of international cargo business

By JIM TURNER THE NEWS SERVICE OF FLORIDA

A vessel displaying a Marshall Islands flag — loaded with electronics, clothes, recyclables, and other consumer items from Shanghai, Tokyo and Busan — will make its way through the new locks of the Panama Canal over the Independence Day holiday.

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Wheeler said there is more risk to Florida by doing nothing.

"I don't think there has even been a guarantee that we are going to capture all this cargo," Wheeler said. "But I think (we are) doing what we can to make sure we are in the best position possible to make sure we can capture that ... and not just at one port, but at multiple ports around the state. ... That's really what we have been about in investing more than \$1 billion dollars on some of these projects."

In May, the council released a report indicating that nearly \$3.7 billion more — in state, local and private funds — will be needed over the next five years to handle growing international trade at the majority of Florida seaports.

The state's \$82 billion budget for the fiscal year beginning Friday includes \$153 million for port projects administered by the Department of Transportation.

Lawmakers this year also approved a wide-ranging transportation bill that boosts the minimum annual funding for the Florida Seaport Transportation and Economic Development program —administered by the Florida Ports Council — from \$15 million to \$25 million.



From: Governor's Press Office [mailto:Governor'sPressOffice@eog.myflorida.com]
Sent: Friday, July 01, 2016 11:14 AM
Subject: ICYMI: News Service of Florida: 'Big ship era' soon to dock in Florida"



IN CASE YOU MISSED IT...

News Service of Florida: 'Big ship era' soon to dock in Florida"

["'Big ship era' soon to dock in Florida"](#)

News Service of Florida
Jim Turner
June 30, 2016

...

By the end of next week, the MOL Majesty will arrive at [PortMiami](#), setting off a waterside celebration and marking what local port officials are proclaiming the start of the "new big ship era."

...

While the MOL Majesty's anticipated July 9 arrival will draw attention to PortMiami, it will also give the state a chance to highlight Florida's efforts to bulk up the majority of its 14-port system.

Since Gov. Rick Scott took office in 2010, Florida has invested more than \$1 billion in ports, and some of the largest checks have floated into PortMiami. The Miami projects include deepening the channel to accommodate larger vessels and completion of a fast-access tunnel connecting the port directly to nearby highways and the Florida East Coast Railway on-dock service.

Other significant investments include the I-4/Selmon Expressway Connector, which links the Port of Tampa with Interstate 75; development of a container yard at Port Canaveral; lengthening the deepwater turn-around for cargo ships at Port Everglades; and container-yard improvements at the Port of Tampa.

...

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[Opinion / Viewpoints](#)

Florida seaports have big place in global markets



Containers at Port Everglades (JOE CAVARETTA/Sun Sentinel)

By **Doug Wheeler**

JULY 20, 2016, 9:48 PM

Florida has reached a new level on the international economic scale. Under the leadership of Gov. **Rick Scott** and the Legislature, our seaports have grown exponentially over the past decade and can now accommodate some of the largest cargo and cruise ships in the world.

Billions in recent state and local investments have afforded Florida the infrastructure to regularly welcome post-Panamax vessels from the expanded Panama Canal. The MOL Majesty, the first mega ship to reach Florida's shores through the Canal, anchored at PortMiami on July 9 and JaxPort on July 12. Now MOL ships will be coming to Florida weekly with cargo loads larger than ever before.

This increase in Florida's international commerce does many things.

It provides new jobs in multiple sectors. Crane and terminal operators, truck drivers, distribution warehouse workers and more are needed to unload, load, manage and transport cargoes brought in by larger vessels. This also allows existing trade-oriented jobs to stay in Florida because cargoes are moving through Florida ports and not out-of-state ports. Florida seaports already support approximately 700,000 jobs and nearly \$97 billion in

total economic activity, which will only continue to grow.

It diversifies trade. Florida ports serve different markets and accommodate a variety of industries. Some have warehouse facilities to allow manufacturing on-site, some have storage space available for large bulk commodities, some have extensive berths and modern cargo terminals. By increasing the channel depth at strategic Florida ports, including upcoming deepening projects at Port Everglades and JaxPort, we can bring even more products onto our docks for distribution to the state's 20 million residents and more than 100 million annual visitors, including more than 15 million cruise passengers.

It decreases Florida's environmental footprint. Waterways can accommodate more cargo using fewer trips with larger, greener vessels. This, in addition to current air and water quality initiatives, recycling programs, energy efficiency efforts and technology upgrades, continues to demonstrate the ports' dedication to environmental stewardship.

Even with all this growth, Florida seaports remain dedicated to continuing to increase our international competitiveness. Many more capital investments are underway and being planned to ensure Florida's ports remain key players in the global marketplace.

Doug Wheeler is president and CEO of the Florida Ports Council.

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This article is related to: [Cruises](#), [Rick Scott](#)

Florida Harbor Pilots Association

NEWS

July/August 2016



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ON THE HORIZON

Remember, if you have a newsworthy item to share, please submit the complete details to:
Kristen Bridges at
kristen@bascomllc.com
or (850) 222-2140.

Did You Know?

In recent years, Port Panama City has invested more than \$50 million in new facilities and equipment, and has committed to another \$35 million in improvements over the next five years.

- Port Panama City

GUEST EDITORIAL: GROWTH OF PORTS IN FLORIDA HAS IMPACT GLOBALLY

NORTHWEST FLORIDA DAILY NEWS - July 20, 2016 - Florida has reached a new level on the international economic scale. Under the leadership of Gov. Rick Scott and the Legislature, our seaports have grown exponentially over the past decade and can now accommodate some of the largest cargo and cruise ships in the world. To view this article in full, please visit <http://bit.ly/2aMrqFl>.

SPOTLIGHT ON PORT PANAMA CITY

In May, Port Panama City purchased 41 acres of land from the Westrock Papermill, which includes a 925-foot dock facility, for \$13.6 million. Port Panama City's plans call for development of a state-of-the-industry forest products terminal, including a 250,000-square-foot warehouse for woodpulp, kraft linerboard and related goods. The terminal will also feature a 48-car rail yard, a refurbished 38-foot draft berthing area and a 10 acre laydown area.

Now that the terminal is no longer a private facility, the St. Andrew Bay Pilots Association, along with the Port Authority and Westrock, have been working with the U.S. Army Corps of Engineers to dredge the East



Photo courtesy of Capt. Zachary Condon

Channel from its current maximum depth of 30 feet to 36 feet. The St. Andrew Bay Pilots are optimistic the dredging of the East Channel and re-development of the Westrock terminal along with the recent upgrades and modernization of the Port Panama City Dyers Point Terminal will lead to an increase in future vessel traffic.

Panama Canal expansion could be boon for Sumter

Posted: Monday, July 11, 2016 8:00 am

By DAVID R. CORDER Daily Sun Senior Writer

The arrival of the MOL Majesty at Port Miami on Saturday ushered in a potentially dynamic new era of trade opportunities all along the U.S. Eastern Seaboard.

It's an era that holds considerable promise not only for Florida's Atlantic ports, but even landlocked Sumter County, in terms of the potential for new business growth, higher-paying jobs, and even economic diversification of the county's property tax base.

This optimistic outlook comes in the wake of the June 26 opening of the expanded locks at the Panama Canal, which enables very large neo-Panamax ships like the Majestic for the first time to traverse the Isthmus of Panama.

At nearly 1,000 feet in length, more than three football fields long and 141 feet wide, she carries much more container cargo than smaller Panamax ships.

Along with this increased shipping traffic comes the need to store, break down and repackage, which requires warehouse-distribution facilities.

That's where Sumter County could benefit, Commissioner Don Hahnfeldt said.

"We're trying to cultivate business developments that will be complementary to what we're doing in Sumter County," he said. "We're not interested in growth for just the purpose of growth. We're interested in growth that is responsible development that fits our community. And warehouse distribution fits."

Affordable Land

It was nearly a decade ago when Sumter officials first started exploring the long-term opportunities of the canal's then-pending expansion.

They added an international trade component to the county's economic development strategy to capitalize on any benefits new trade might produce.

That was a smart decision, said Doug Wheeler, president and CEO of the Florida Ports Council.

"It's just smart due-diligence of a local community to explore all opportunities of economic development," he said.

What Wheeler sees in Sumter is its geographic presence in the center of the state.

"It's all about geography," he said. "You're blessed with rail, which is key to freight movement. You've got Interstate 75 and Florida's Turnpike. You're also just north of that massive growth area on the I-4 Corridor, with good access to the ports."

Because of that massive growth, warehouse-distribution land prices along the corridor have increased considerably over the years.

More affordable pricing in Sumter intrigues many of the businesses scouting for new business opportunities in the county, said Jada Ciftci,

Sumter's economic development professional.

With the Panama Canal expansion, the message is taking on a more important tone, too, she said.

"They're saying, 'Wow, you're right in the middle of the state, have a vast transportation network for reaching our customers and you have affordable land,'" Ciftci said.

Just a Natural

The key to Sumter's growth is what county officials dubbed the Florida Crossroads Industrial Area, which contains more than 4,000 acres of developable land roughly south of Florida's Turnpike and west of U.S. Highway 301.

Running right through it is the CSX S rail line that extends from Port Miami through Sumter and the rail freight carrier's Wildwood switching station and then northward.

"At the center of it all is the industrial park," Sumter County Commissioner Al Butler said.

Butler cautions that it will take more time to gain the market attention necessary to attract the type of warehouse-distribution business the county leaders want.

"What we hope to get is distribution that ships in product, adds value and then ships it off," he said. "Sumter is a natural because of its transportation routes. I've got a good, strong gut feeling that this is going to pay off in time, because even now we've had more interest than we had just four years ago."

In light of these opportunities, the county is making sure the landowners in the industrial park are ready for building opportunities through fast-track permitting and possible economic development incentives.

"We're working with the property owners to help facilitate the process," Ciftci said. "We're trying to keep the ball rolling. Once that happens, it will be positioned for large-scale warehouse distribution for some of that container traffic not only from Port Miami but also Port Manatee, Port Tampa and Port Canaveral."

Heightened Opportunities

On the surface, talk about all of this trade opportunity might seem fanciful if not for the county's recent successes in the international market.

In April, for instance, Barcelona, Spain-based Agromillora Group, the largest tissue culture nursery, invested millions of dollars into the opening of a new nursery west of Wildwood.

The company picked Sumter because the county was able to provide the company with fast-track permitting, Hahnfeldt said.

"Agromillora was looking for locations in California, but picked Sumter County," he said. "They were able to get to production in a fraction of the time that they would have faced anywhere else."

Two years ago, Auburndale-based Cutrale Farms Inc., a holding of Sao Paulo, Brazil-based Cutrale Citrus Juices USA Inc., also invested millions of dollars when it opened a citrus tree nursery on a 79-acre site near Webster.

Those relatively new businesses join a growing list of businesses involved in exports such as Outokumpu, a Finland-based company with a steel pipe manufacturing plant in Wildwood; Lake Panasoffkee-based United Agricultural Services, a manufacturer of fertilizer products that ships to Turkey and other points in Europe; and Abbeville, Alabama-based Great Southern Wood, which operates a pressure treated

pine lumber plant at Lake Panasoffkee.

Great Southern's Panasoffkee plant not only exports but also imports through Port Manatee, said Jarrod Myers, the plant's general manager.

"We sell to dealers overseas," he said. "It's good business."

Another Sumter business building on international trade is Time Definite Services in Sumterville.

The refrigerated trucking service is seeing considerable growth through imports shipped through Port Manatee on South Tampa Bay, the closest U.S. deepwater port to the expanding Panama Canal.

"We've got a couple customers there, and we would love to have more leads," said Ryan Suarez, the company's operations manager. "We've been growing like crazy. We now employ 40 out of the Sumterville office. It's a good-sized shop with 24/7 operations."

With successes like that, Ciftci is finding it much easier to market Sumter County.

"Our attention is definitely heightened because of the opportunities," she said. "Part of our effort certainly is to diversify our economy. In doing so, we lessen the tax burden on our residents. The county definitely is ready for the next big wave of growth, whatever that may be. It's well-positioned for that growth."

David R. Corder is a senior writer with The Villages Daily Sun. He can be reached at 753-1119, ext. 9066, or david.corder@thevillagesmedia.com.

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Even when it was first proposed, the concept of digging a canal in the troubled nation of Nicaragua was not considered a safe bet by most shipping analysts. Now that Panama's expansion project will be completed, that prospect is much more of a long shot.

Meanwhile, the possible lifting of the U.S. trade embargo with another communist nation in the region—Cuba—has created some speculation that it may one day become a viable logistics hub in the Caribbean.

If there's a common thread running through the developing story of the Caribbean Basin, it's Chinese investment. Hong Kong-based Hutchison Port Holdings, which operates the Panama Canal, also runs Freeport Container Port on Grand Bahama, a northern island on the Bahamas. It's also actively courting officials at Cuba's deep-water port of Mariel.

And then there's Jamaica, which aspires to join Rotterdam, Dubai and Singapore as the fourth node in the international logistics chain. According to George Anthony Hylton, Jamaica's minister of industry, investment and commerce, the island nation compares favorably with the existing three nodes, as it's positioned astride the trade routes in the Windward Passage and has access to the 800 million-person market of North, Central and South America.

"We sit at the doorway of the expanded Panama Canal," observes Hylton, "and our government got to work addressing the issues of both the physical infrastructure and the other components necessary to reach this goal two years ago."

Jamaica's "Global Logistics Hub Initiative" launched last October, is the cornerstone of the country's future economic development. According to leading industry analysts, it will involve multiple modalities through the integration of seaports throughout the Basin. This will include the handling of containers, dry bulk and liquid bulk commodities. Also included in the plan are airports, special economic zones, free zones, logistics parks, logistics centers, integrated intermodal transport capabilities, supporting infrastructure, telecommunications and trade facilitation mechanisms.

While concentrating on welcoming the new generation of "mega" vessels that can't transit the Panama Canal, U.S. ports on the eastern and southeastern seaboard have been also actively wooing calls from smaller "post-panamax" ships serving the region. This is particularly true of ocean cargo gateways in Florida.

"Florida ports have had a long relationship of trade with the Caribbean nations, and are proud to count them as some of our most valuable partners," says Doug Wheeler, president and CEO of the Florida Ports Council. Representatives from all aspects of the maritime shipping industry met in Cocoa Beach, Fla., last May for the Caribbean Shipping Associations' (CSA) Shipping Executives Conference, an event that focused on the emerging market opportunities in the Basin.

As dark legends about the “Bermuda Triangle” illustrate, the Basin is home to scores of sudden and violent eruptions of nature every year.

“Caribbean nations all share a common maritime connection and have a shared interest in safe and secure commerce,” observes CSA’s general manager Fernando Rivera, who adds that “resilience” is another shared objective.

“We have a shared concern to respond promptly and appropriately when natural disasters or man-made crises occur,” says Rivera. “Earthquakes, hurricanes, tsunamis, volcanoes, wildfires, pandemics, terrorist activity and cyber-attacks can have a devastating impact, especially on smaller nations in the Caribbean region.”

Florida’s shippers also recognize the Basin’s vulnerability to disasters related to climate change. “Industry leaders,” says Rick Murrell, president and CEO of the Miami-based transportation company Tropical Shipping, “must to be prepared to help their companies and their families to mitigate risk with proper preparations and safeguards.”

Eduardo Pagan, Tote Maritime’s vice president and general manager for the Caribbean, agrees, noting that U.S. companies are uniting to ensure a more stable shipping environment in the region.

Next: Carrier Investment

“It’s a team effort,” he adds. “Hemispheric collaboration is finally taking hold.”

About the Author



Patrick Burnson, Executive Editor

Patrick Burnson is executive editor for *Logistics Management* and *Supply Chain Management Review* magazines and web sites. Patrick is a widely-published writer and editor who has spent most of his career covering international trade, global logistics, and supply chain management. He lives and works in San Francisco, providing readers with a Pacific Rim perspective on industry trends and forecasts. You can reach him directly at pburnson@peerlessmedia.com.



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Port Canaveral

FOR IMMEDIATE RELEASE

Port Citrus

June 23, 2016

Port Everglades

Senator Jeff Brandes Presented Florida Ports Council Navigator Award

Port of Fernandina

TALLAHASSEE, Fla. – Florida’s seaport directors presented the Florida Ports Council (FPC) Navigator Award to Senator Jeff Brandes, chairman of the Senate Transportation Committee, today at the FPC Board Meeting in Orlando. The award is a special recognition of Senator Brandes’ support of legislation to increase annual seaport funding to ensure Florida maintains its position as a global gateway to the world.

Port of Fort Pierce

Port of Jacksonville

“Senator Brandes has continued to be a leader in creating better transportation opportunities for all Floridians. His steadfast commitment and investment in the transportation network, especially in port infrastructure, will have a lasting and positive effect for generations to come,” said Paul Anderson, Chairman of the Florida Ports Council. “We are excited to honor him and the tremendous work he has done on behalf of our great state.”

Port of Key West

Port Manatee

Senator Brandes championed key legislation bringing the minimum statutory amount for seaport funding from \$15 million to \$25 million for the Florida Seaport Transportation and Economic Development (FSTED) program. The FSTED program is administered by the Florida Ports Council.

PortMiami

Port of Palm Beach

“We are grateful for Senator Brandes’ advocacy to grow Florida’s economy through seaport development and transportation infrastructure,” said Doug Wheeler, president and CEO of the Florida Ports Council. “The ports support approximately 700,000 jobs and nearly \$97 billion in total economic activity in 2015. Senator Brandes’ encouragement ensures Florida has the infrastructure necessary to accommodate global trends such as larger vessels, an expanded Panama Canal and shifting trade routes.”

Port Panama City

Port of Pensacola

Port of St. Petersburg

Port of Port St. Joe

The FSTED Program is a state and local financing program of priority port transportation projects. Individual seaports partner with the state to identify priority infrastructure projects that “will improve the movement and intermodal transportation of cargo or passengers in commerce and trade and support the interests, purposes, and requirements of all ports.” Projects selected by the Council for funding are financed on a 50-50 matching basis using local funds and FSTED Program funds. The program is administered by the FSTED Council which is charged with accomplishing the state’s seaport development mission of implementing capital improvement projects at the local level. The FSTED Council is comprised of the port directors for Florida’s 15 public seaports, and representatives from the Florida Department of Transportation (FDOT) and the Department of Economic Opportunity.

Port Tampa Bay

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The Florida Ports Council is the professional association of Florida’s 15 public seaports, providing advocacy, leadership and research on seaport-related issues before state and federal government. Florida’s ports support more than 680 thousand jobs in the state and contribute \$96 billion to the state’s economy each year. The Florida

502 East Jefferson Street | Tallahassee, Florida 32301 | 850.222.8028 phone | 850.222.7552 fax



Kudos, **Jeff Brandes**.

The Florida Ports Council presented Brandes with the Florida Ports Council Navigator Award. The award was given to Brandes to recognize his support of legislation to increase annual seaport funding.

“Senator Brandes has continued to be a leader in creating better transportation opportunities for all Floridians,” said **Paul Anderson**, chairman of the Florida Ports Council. “His steadfast commitment and investment in the transportation network, especially in port infrastructure, will have a lasting and positive effect for generations to come.”

According to the organization, Brandes championed key legislation to bring the minimum statutory amount for seaport funding up to \$25 million for the Florida Seaport Transportation and Economic Development, which is administered by the Florida Ports Council.

From: "CFO Jeff Atwater" <CFO.Jeff.Atwater@myfloridacfo.com>

Date: August 17, 2016 at 4:00:49 PM EDT

To: <fsuwheeler@aol.com>

Subject: Treasure Hunting for Unclaimed Property



Dear Fellow Floridians:

Last week, we held our annual unclaimed property auction in Tampa, and what a success it was!

We auctioned nearly 500 lots, which contained more than 70,000 individual items. These items had a combined reserve

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[Florida's Bottom Line; Florida's Seaports](#)

Florida's Bottom Line: Florida's Seaports

Doug Wheeler guest authored a column in our latest edition that focuses on Florida seaports. Here is an excerpt:



Doug Wheeler is the
President & CEO of the
Florida Ports Council



Florida's 15 public

seaports are very diverse and vary in size, scope, structure, governance, and cargo. So diverse in fact, there really isn't a cargo our ports can't handle. Our state is unique in its role as a major player in the global marketplace due to its geography and infrastructure. This marketplace continues to evolve, with growth occurring in South American and Caribbean markets, the expansion of the Panama Canal to accommodate larger vessels, and continuously shifting trade routes.

In response to these developments, Florida Governor Rick Scott and the Legislature have made seaport investment a priority by allocating \$1 billion of strategic infrastructure funding over the last six years. In addition, \$3.5 billion has been identified for future investments to ensure Florida maintains its position as a global gateway to the world.

Read more from Doug Wheeler in [***Florida's Bottom Line***](#), CFO Atwater's award-winning quarterly economic magazine, focused on providing you with the latest news and insightful analysis on Florida's economic and financial health.

SOCIAL MEDIA

Facebook

Florida Ports Council
Published by Niki McKinnell [?] · September 15 at 4:01pm · 🌐

Truck drivers are a big part of #FlaPorts and economy. During National Truck Driver Appreciation Week, we give many thanks to these key partners. #NTDAW2016 #ThankaTruckDriver



Trucks play a critical role in moving some of the 3.5 million TEUs of cargo moved yearly through Florida seaports.

FLORIDA PORTS COUNCIL

Florida Ports Council shared Florida Department of Economic Opportunity's post.
Published by Niki McKinnell [?] · August 25 at 10:38am · 🌐

Great example of on-port manufacturing. Florida ports are economic engines!



Florida Ports Council shared Dana Young's post.
Published by Niki McKinnell [?] · August 18 · 🌐

Well-deserved for a great port champion like Dana Young.

Dana Young
July 20 · 🌐 Like Page

Proud to be endorsed by the Voice of Florida Business! I'm committed to pro-jobs policies that attract new businesses and help existing ones succeed!



Associated Industries of Florida announces bipartisan Senate, House endorsements - SaintPetersBlog
The Associated Industries of Florida PAC today announced endorsements in 95 legislative races in 2016, including 23 state Senate seats ...
SAINTPETERSBLOG.COM

Florida Ports Council shared Bill Galvano's photo.
Published by Niki McKinnell [?] · August 18 · 🌐

Our seaports, like Port Manatee, are thriving because of support from the Florida Legislature!

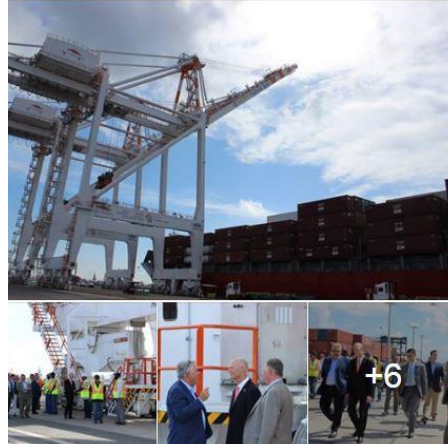


Bill Galvano at Port Manatee.
August 17 · Palmetto · 🌐 Like Page

Enjoyed touring Port Manatee today with Wilton Simpson and Commissioner Benac. Great to have this port in our backyard #jobs

Florida Ports Council shared Port Tampa Bay's post.
Published by Niki McKinnell [?] · July 22 · 🌐

Great news today at Port Tampa Bay from Gov. Rick Scott!

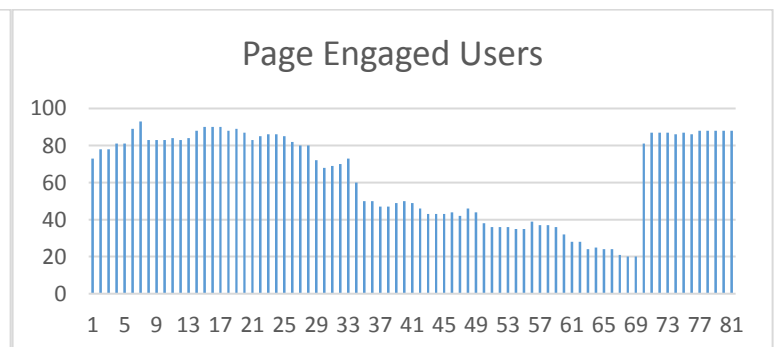
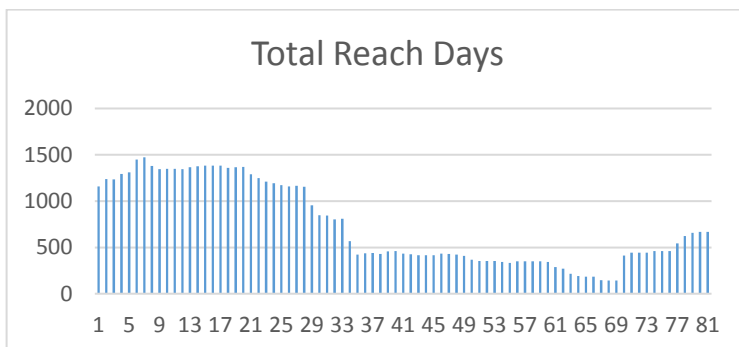


Florida Ports Council
Published by Niki McKinnell [?] · July 14 · 🌐

"The MOL Majesty arrived at PortMiami over the weekend. Its arrival Tuesday in Jacksonville was hailed as the start of a new era of larger ships coming to East Coast ports."



Florida ports get 1st cargo through new Panama Canal
Florida ports are receiving their first loads of cargo to come through the recently expanded Panama Canal.
SUN-SENTINEL.COM | BY ASSOCIATED PRESS



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Updates

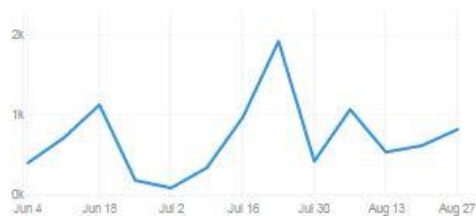
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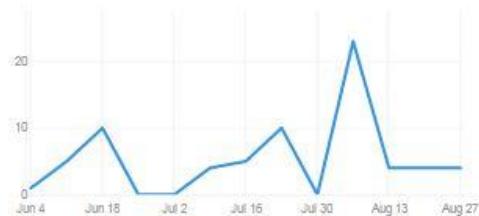
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Recent Updates

The Florida Ports Council Amazing video of scientists relocating coral in the waters at Port of Palm Beach



Port of Palm Beach is new home for coral
palmbeachpost.com · Marine scientists with Coastal Eco Group Inc., Deerfield Beach relocate coral in waters at the Port of Palm Beach (thc) Video courtesy of Port of Palm Beach

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Charles Brittingham, II, Doug Wheeler and J.R. Steele

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The Florida Ports Council Great news from Port Canaveral and SpaceX: "We're happy to announce that they're onboard," Port Chief Executive Officer John Murray said. "It's good for the port, it's good for the community, and it's a high-visibility project. So we're really excited about that. They're a great client to have on our port. It's a win-win for everybody."



SpaceX to lease building at Port Canaveral, may build another one
floridatoday.com · Lease of old Spacehab building, possible new facility provide room to refurbish landed rockets, possibly other activity.

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The Florida Ports Council Great news from Port Panama City: "A \$1.4 billion dollar economic value, through direct business revenue, related business revenue and re-spending, and another \$401.6 million in personal income and local consumption, according to a recent study."



Study: Port Panama City has \$1.4 billion economic impact
news herald.com · The latest news is good, but the port's economic impact has stagnated.

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171 Impressions 4 clicks 3 Interactions 4.09% engagement

The Florida Ports Council More big news for Florida ports!



JaxPort's giant new container cranes arrive
news4jax.com · JAXPORT's new, giant container cranes arrive by ship Friday morning.

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MARKETING



FLORIDA: WHERE YOUR *Success* SHIP COMES IN

In Florida, we've invested billions of dollars to increase efficiencies in our multi-modal freight delivery network of seaports, airports, highways and rail lines.

We can reliably handle your cargo volume with diversified options, less congestion and more connectivity to the Southeast and markets around the world, resulting in greater performance for your business.

When you think business success, think Florida first.



Port Canaveral | Port Everglades | Port of Fernandina
Port of Fort Pierce | JAXPORT | Port of Key West
Port Manatee | PortMiami | Port of Palm Beach
Port Panama City | Port of Pensacola | Port of Port St. Joe
Port of St. Petersburg | Port Tampa Bay



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FLORIDA: DONDE LLEGA TU ÉXITO

En Florida, hemos invertido billones de dólares para incrementar la eficacia de nuestra red intermodal de entrega de carga, con: puertos marítimos, aeropuertos, carreteras y vías ferroviarias.

Nosotros podemos manejar confiablemente su cargamento a través de diversas opciones, con menos tráfico y mayor conectividad con los mercados del Sureste y más allá, dando como resultado un mejor rendimiento para usted.

Cuando piense en el éxito de su negocio, piense primero en Florida.



FLORIDA: WHERE YOUR *Success* SHIP COMES IN

In Florida, we've invested billions of dollars to increase efficiencies in our multi-modal freight delivery network of seaports, airports, highways and rail lines.

We can reliably handle your cargo volume with diversified options, less congestion and more connectivity to the Southeast and markets around the world, resulting in greater performance for your business.

When you think business success, think Florida first.

Port Canaveral | Port Everglades | Port of Fernandina | Port of Fort Pierce | JAXPORT
Port of Key West | Port Manatee | PortMiami | Port of Palm Beach | Port Panama City
Port of Pensacola | Port of Port St. Joe | Port of St. Petersburg | Port Tampa Bay

FLORIDA

COUNCIL

**502 East Jefferson Street
Tallahassee, Florida 32301**
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Port Canaveral | Port Citrus | Port Everglades | Port of Fernandina | Port of Fort Pierce
JAXPORT | Port of Key West | Port Manatee | PortMiami | Port of Palm Beach | Port Panama City
Port of Pensacola | Port of Port St. Joe | Port of St. Petersburg | Port Tampa Bay

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FLORIDA
IS **BIG
SHIP**
READY

FLORIDA
PORTS
COUNCIL

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PORTS
COUNCIL

FLORIDA: WHERE YOUR *Success* ~~SHIP~~ COMES IN

**When you think business success,
think *Florida* first.**



Port Canaveral | Port Everglades | Port of Fernandina | Port of Fort Pierce | JAXPORT
Port of Key West | Port Manatee | PortMiami | Port of Palm Beach | Port Panama City
Port of Pensacola | Port of Port St. Joe | Port of St. Petersburg | Port Tampa Bay

502 East Jefferson Street | Tallahassee, Florida 32301 | flaports.org   

FLORIDA'S SEAPORTS: *Global Gateways*

VITAL ECONOMICS

Waterborne international trade moving through Florida's 15 seaports was valued at **\$86.2 billion in 2015**, representing **57.8 % of Florida's total international trade**



FLORIDA'S PORTS SUPPORT...



700,000
direct and
indirect jobs



\$26.1
billion in
personal
income



\$97 billion
in total
economic
activity



\$2.4 billion
in local and
state tax
revenue

INVESTMENTS

Florida has invested **billions of dollars** to enhance and modernize our freight infrastructure, ensuring domestic and global competitiveness



CONNECTIVITY

Florida's multi-modal freight delivery network provides customized solutions that minimize the through-cost of cargo

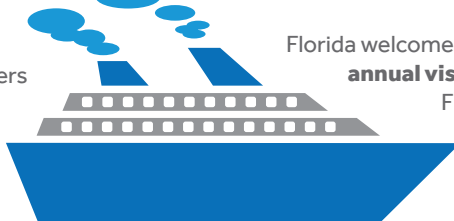


Florida
ranked **sixth**
among the
nation's top
exporting
states in 2015

TOURISM DRIVER

62%

of all US cruisers
sail through a
Florida port



Florida welcomes **15.2 million**
annual visitors through
Florida's cruise
terminals

FLORIDA
PORTS
COUNCIL

TAB 5
PARTNER UPDATES

**AMERICAN ASSOCIATION OF
PORT AUTHORITIES
(AAPA)**



Gary LaGrange, PPM
Port of New Orleans President & CEO

Dear AAPA Conference Member,

The Board of Commissioners of the Port of New Orleans welcomes you to Join the Parade in the Crescent City!

The Port of New Orleans is honored to host the American Association of Port Authorities 105th Annual Convention in our great Port City. This year marks the seventh time hosting AAPA and we know you will enjoy our city's hospitality and the unparalleled networking opportunities and business programs AAPA events provide.

Exciting things are happening at Port NOLA, as we reached new highs in container volumes and cruise passengers, while completing more than \$500 million of infrastructure investments in the last decade. Those investments include expanded container capacity, a new state-of-the-art intermodal terminal, new cruise terminals, expanded wharves and renovated transit sheds.

The Port of New Orleans is located in the center of one of the world's busiest port complexes – Louisiana's Lower Mississippi River. Connected to major inland markets and Canada via 14,500 miles of inland waterways, six Class 1 railroads and the nation's interstate highway system, the Port is the ideal gateway for containers and breakbulk cargo, along with passenger cruises. Port facilities include 20 million square feet of cargo handling area, more than 3.1 million square feet of covered storage area and 1.7 million square feet of cruise and parking facilities.

We are also in the process of updating the Port's master plan to provide a roadmap for smart growth in the future.

Please enjoy all of the unique events and programs the Convention has to offer and take some time to explore New Orleans. From the French Quarter to the elegant Garden District to the music-filled Marigny – there is food, music and more to be found across New Orleans. It really is a magical place with a unique culture and way of life.

I look forward to seeing old friends and connecting with new ones throughout the convention, while sharing experiences from yesterday and plans for tomorrow.

And, as always – laissez les bon temps rouler!

My best,

Gary LaGrange
President and Chief Executive Officer
Port of New Orleans

105th AAPA Annual Convention

October 23-26, 2016

New Orleans, LA

Sunday, October 23

| | |
|-----------------------|---|
| 2:00 p.m. – 6:00 p.m. | AAPA Registration Desk Open |
| 6:00 p.m. – 8:30 p.m. | Second Line to Welcome Reception |

Monday, October 24

| | |
|-------------------------|---|
| 9:00 a.m. – 4:00 p.m. | AAPA Registration Desk Open |
| 8:00 a.m. – 11:00 a.m. | Committee Meetings as Called |
| 8:00 a.m. – 9:00 a.m. | Executive Committee Meeting |
| 11:00 a.m. – 12:30 p.m. | Special Session for Members of Port Governing Boards |
| 11:00 a.m. – 1:00 p.m. | Special Session for Port Directors |
| 1:00 p.m. – 2:15 p.m. | Lunch On Own/Regional Caucuses as Called |
| 2:15 p.m. – 3:15 p.m. | 2015-2016 Board of Directors Meeting |
| 3:15 p.m. – 4:30 p.m. | Caribbean Ports Delegation Meeting |
| 3:15 p.m. – 4:30 p.m. | Canadian Ports Delegation Meeting |
| 3:15 p.m. – 4:30 p.m. | U.S. Legislative Policy Council |
| 3:15 p.m. – 5:00 p.m. | Latin American Ports Delegation Meeting |
| 5:45 p.m. – 9:30 p.m. | Taste of Louisiana Reception — Mardi Gras World |

Tuesday, October 25

| | |
|-------------------------|--|
| 7:30 a.m. – 4:00 p.m. | AAPA Registration Desk Open |
| 8:00 a.m. – 9:00 a.m. | Continental Breakfast — Grand Opening of Exhibition |
| 9:00 a.m. – 10:15 a.m. | Opening Ceremonies |
| 10:15 a.m. – 10:45 a.m. | Break in the Exhibit Hall |
| 10:45 a.m. – 12:00 p.m. | General Session |

Tuesday, October 25 *(continued)*

12:00 p.m. – 12:30 p.m. **Pre-Luncheon Refreshments in the Exhibit Hall**

12:30 p.m. – 2:00 p.m. **Luncheon Program with Keynote Speaker**

Breakouts (concurrent sessions)

2:00 p.m. – 3:15 p.m. **Breakout 1**

2:00 p.m. – 3:15 p.m. **Breakout 2**

3:15 p.m. – 3:45 p.m. **Break in the Exhibit Hall**

Breakouts (concurrent sessions)

3:45 p.m. – 4:45 p.m. **Breakout 3**

3:45 p.m. – 4:45 p.m. **Breakout 4**

4:45 p.m. – 6:00 p.m. **Happy Hour in the Exhibit Hall**

Evening **Reception Hosted by Port of Long Beach**

Wednesday, October 26

7:30 a.m. – 4:00 p.m. **AAPA Registration Desk Open**

8:00 a.m. – 9:00 a.m. **Continental Breakfast in the Exhibit Hall**

9:00 a.m. – 9:30 a.m. **Chairman's Address**

9:30 a.m. – 11:00 a.m. **General Session 1**

11:00 a.m. – 11:30 a.m. **Break in the Exhibit Hall**

11:30 a.m. – 12:45 p.m. **General Session 2**

12:45 p.m. – 1:30 p.m. **Pre-Luncheon Refreshments in the Exhibit Hall**

1:30 p.m. – 2:45 p.m. **Luncheon Program — Awards Presentations**

2:45 p.m. – 3:15 p.m. **Annual Membership Meeting and Installation of Officers/
 2016-2017 Board of Directors Meeting**

Breakouts (concurrent sessions)

3:30 p.m. – 4:45 p.m. **Breakout 1**

3:30 p.m. – 4:45 p.m. **Breakout 2**

6:00 p.m. – 10:00 p.m. **Farewell Reception Hosted by Port of New Orleans**

**ASSOCIATED INDUSTRIES
OF FLORIDA (AIF)**



BUILDING FLORIDA'S FUTURE
A VISION ON TRANSPORTATION, INFRASTRUCTURE & ECONOMIC DEVELOPMENT

[ABOUT](#) [REGISTRATION](#) [AGENDA](#) [PRESENTERS](#) [LOCATION/ACCOMMODATIONS](#) [CONTACT](#)[prev](#) [next](#)

BUILDING FLORIDA'S FUTURE

In a joint effort, Associated Industries of Florida (AIF) and Port Tampa Bay are holding a symposium entitled 2016 Building Florida's Future – A Vision on Transportation, Infrastructure & Economic Development on August 17-18 in Tampa, Florida. We will kick off this two-day event with a Welcome Reception on the evening of Wednesday, August 17, followed by an all-day general session meeting on August 18. This event will bring together corporate executives, state and national industry experts, community leaders and legislators to discuss those issues that are most important to Florida's continued growth and prosperity in the transportation, infrastructure and economic development industries. Topics to include Infrastructure Funding, Intelligent Transportation Systems, Panama Canal Expansion, Transportation Safety and Intermodal Connectivity.

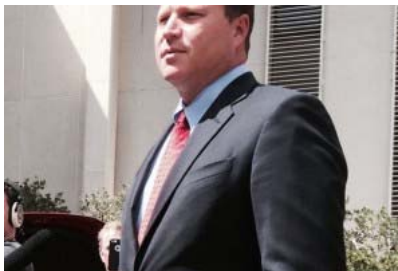
FROM THE BLOG



CONGRESSMAN BOB GIBBS

[POSTED ON AUGUST 1 - 2016](#) | [COMMENTS OFF ON CONGRESSMAN BOB GIBBS](#)

Congressman Gibbs will address the nation's transportation and infrastructure.



FLORIDA SENATOR JEFF BRANDES

[POSTED ON AUGUST 1 - 2016](#) | [COMMENTS OFF ON FLORIDA SENATOR JEFF BRANDES](#)

Hear Florida Senator Jeff Brandes speak to the future of Florida Transportation and Technology in our state.



FDOT SECRETARY JIM BOXOLD

[POSTED ON AUGUST 1 - 2016](#) | [COMMENTS OFF ON FDOT SECRETARY JIM BOXOLD](#)

Learn about FDOT Priorities and Initiatives from Secretary Jim Boxold

ENTERPRISE FLORIDA



Joint Meeting of the Florida Chamber International Business Council, the Florida Trade and Logistics Institute and Enterprise Florida's International Trade Partnership

Sept 28th 2:00 -4:00 p.m.
Hyatt Regency Grand Cypress, Orlando Florida
(as part of the Future of Florida Forum)

Call-in number: +1 (866) 909-3218
Access Code: 1139146

MOVE, MAKE AND MULTIPLY the impacts of trade

I. Welcome and Introductions – Doug Davidson, Global Commercial Banking Market Executive, North and Central Florida - Bank of America Merrill Lynch, and Florida Chamber International Business Council Chair

II. Opening Remarks - Manny Mencia, Sr. VP of International Trade & Business Development, Enterprise Florida

III. State of Global Trade Overview - Jerry Parrish, Chief Economist and Director of Research, Florida Chamber Foundation

IV. First Panel – Make, Grow and Refine more products for export

- Trends, opportunities, challenges – how can we do more?
 - Gary W. Haberland, President/CEO, Genicon
 - Nancy E. Simmons, President/CEO, Aero Industries, Inc.

V. Second Panel – Move more trade through Florida's sea and air gateways

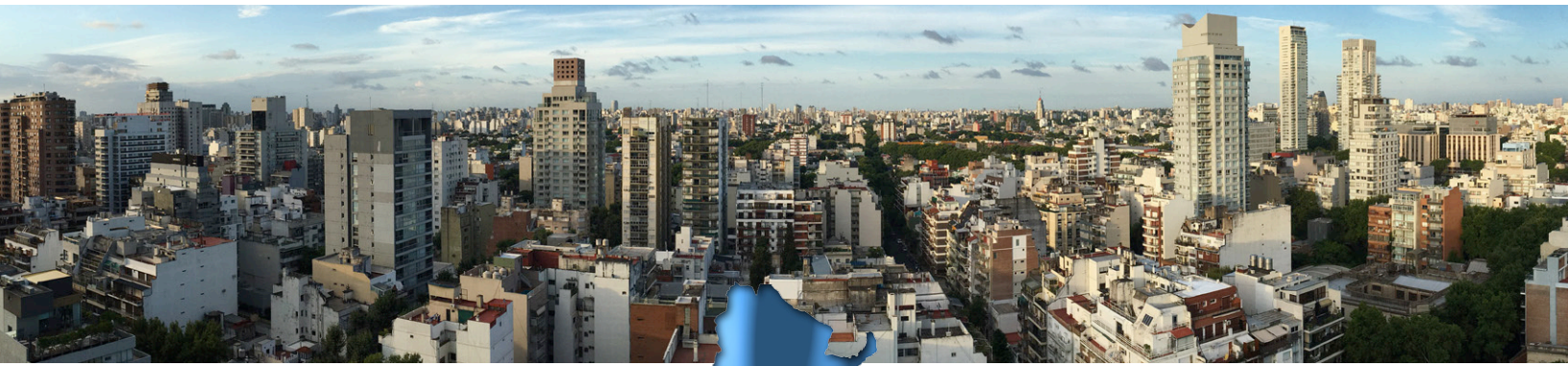
- Trends, opportunities, challenges – how can we do more?
 - Doug Wheeler, President/C.E.O, Florida Ports Council
 - Gerard O'Rourke, Freight, Logistics & Passenger Operations Administrator, FDOT
 - Mike DelBovo, President, Saddle Creek Transportation

VI. Multiply the impacts of global trade

- Moderated open discussion with attendees and the panelists

VII. Update on committee activities, upcoming events, etc. by EFI and Florida Chamber

VIII. Adjournment



JOIN ENTERPRISE FLORIDA
ON AN EXPORT TRADE MISSION TO
BUENOS AIRES, ARGENTINA | APRIL 23-27, 2017



Organized by Enterprise Florida, the official economic
development organization for the state of Florida.





Dear International Business Leader:

I am pleased to invite you to participate in Enterprise Florida's Export Trade Mission to Buenos Aires, Argentina scheduled for April 23-27, 2017.

With a population of 41.5 million people and a GDP of approximately \$609 billion, Argentina offers excellent opportunities for Florida companies interested in increasing their footprint in the Southern Cone. The United States is Argentina's third largest trading partner. U.S. goods and services trade with Argentina totaled an estimated \$22.4 billion in 2015; making Argentina the U.S.'s 28th largest goods export market in 2015. Argentina is also Florida's fourth largest export destination with an estimated \$3.3 billion worth of exports in 2015.

The Argentine market poses promising opportunities for Florida companies due to the recent change in political leadership that has adopted a pro-business approach for the country. The newly elected President, Mauricio Macri, has already implemented several pieces of legislation that allow Argentine importers an easier process to buy foreign goods.

Florida companies are well-positioned to benefit from these opportunities. The Export Trade Mission will provide you with an excellent opportunity to enter or expand your business in Argentina.

I urge you to join me on this mission as we work together to grow our state's economic ties with this important trading partner.

Sincerely,

Manny Mencia
Senior Vice President, International Trade and Development
Enterprise Florida, Inc.

MISSION ITINERARY^{*}

Sunday, April 23
Monday, April 24

- Delegation departs Florida
- Delegation arrives in Buenos Aires, Argentina
- Transfer to hotel for check-in
- Country Commercial Briefing by the U.S. Embassy staff and welcome remarks

Tuesday, April 25

- All Day: Gold Key one-on-one appointments
- Networking Luncheon
- Networking reception hosted by the U.S. Ambassador to Argentina

Wednesday, April 26

- All Day: Gold Key one-on-one appointments
- Delegation departs in evening from Buenos Aires, Argentina

Thursday, April 27

- Delegation arrives in Florida

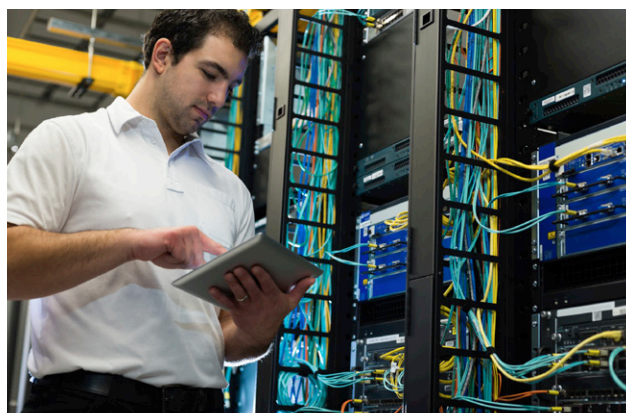
**Itinerary subject to change*



BEST EXPORT OPPORTUNITIES

The industry sectors listed below provide the best opportunities for exports from the United States to Argentina. Given the recent easing of import restrictions, there are many promising prospects and interested companies should know that the list below is not exclusive. There are several other opportunities that may not be explicitly listed. If your industry is not mentioned below, please contact us for a no-obligation assessment. Leading sectors for Florida exports to Argentina include:

- **Medical Technology**
- **Information and Communications Technology**
- **Telecommunications Equipment**
- **Transportation Infrastructure Equipment and Services**
- **Electronic Security Equipment**
- **Food Processing Equipment**
- **Agricultural Machinery and Parts**



U.S. COMMERCIAL SERVICE IN BUENOS AIRES, ARGENTINA

As part of EFI's Gold Key Package, participants will have the opportunity to take advantage of the unparalleled trade facilitation services provided by the U.S. Commercial Service (USCS) in Buenos Aires. The USCS will coordinate all one-on-one Gold Key appointments. The USCS offers a variety of products and services designed to facilitate U.S. exports and foreign direct investment opportunities.

Option 1: GOLD KEY PACKAGE – 2 FULL DAYS

- ☐ **First company representative** **\$1,760[†]**
(limited to 20)
- ☐ **Additional company representative** **\$600**

Package includes the following:

- **Gold Key Service^{*}:** The U.S. Commercial Service will schedule one-on-one appointments with pre-screened Argentine companies that have expressed an interest in your product or service.

^{*} Gold Key participation will be limited to Florida manufacturers, distributors, and service companies that best meet the participation criteria. Selection of these firms will be on a first come first-served basis. Final selection will be determined by the U.S. Commercial Officer after a review to ensure market suitability.

[†] There will be an additional charge for companies that need translation services during the one-on-one appointments.

GRANTS: EFI will offer a limited number of Gold Key Matchmaking one-on-one appointments through the USCS for participating Florida companies. The price of this service is \$1,760. However, small and mid-sized Florida manufacturers and eligible high tech companies and professional service providers may qualify for a **Gold Key Grant**, which **will reimburse \$1,760 of the Matchmaking Registration fee** for the first company representative. A separate application process will be required for this grant. Additional company representatives will be charged a \$600 fee.

Option 2: DELEGATE PACKAGE

- ☐ **Delegate** **\$650 per person**

Delegate package does not include any one-on-one appointments.

Package includes the following:

- Admission to all mission events
- Airport transfers in country when traveling on official mission flights
- Ground transportation to all mission events.

Note: This option encourages delegates to schedule their own individual appointments and activities during their free time.

TRAVEL ARRANGEMENTS

Express Travel, an independent travel agency, will coordinate all airline and hotel reservations. Special group discounted airfare and hotel rates have been negotiated for this event. Mission participants are expected to travel as a group and must do so in order to use ground transportation. For additional travel guidance, please contact Express Travel: (305) 341-1200.

ESTIMATED TRAVEL COSTS:

HOTEL: Single or Double **US \$221/night**
including breakfast, taxes and internet

FLIGHTS: (Estimated costs)
Roundtrip airfare
from Miami to Buenos Aires, Argentina **US \$1,188.50 +tax**

FOR DELEGATES

The Delegate Package does not require a review and, therefore, registration and payment will be processed upon receipt of registration forms. The registration fee is \$650 per person.

CANCELLATIONS

Cancellations prior to **March 17, 2017** must be made in writing and sent to Jorge Riano at jriano@enterpriseflorida.com. NO VERBAL cancellations will be accepted. For a full refund, cancellations must be received by **March 17, 2017**.

Contact **Jorge Riano** for further details: **305-808-3389** or jriano@eflorida.com

MISSION REGISTRATION | 305-808-3660

Gold Key Registration Deadline: December 16, 2016 | Delegate Package Registration Deadline: March 17, 2017

FOR REGISTRATION FORMS, CONTACT: Jorge Riano at jriano@enterpriseflorida.com
or Ilona Vega at ivega@enterpriseflorida.com.

Registration will not be considered final until ALL event & travel registration forms and payment have been received.

FLORIDA CHAMBER OF COMMERCE



Join several hundred of Florida's most influential thought leaders at the Florida Chamber Foundation's 2016 Future of Florida Forum, where business leaders, industry experts and elected officials will convene to discuss the most important issues impacting Florida's future. Topics will include workforce, prosperity, global competitiveness, innovation, economic development and much more.

2016 Future of Florida Forum Agenda

Wednesday, September 28, 2016

Florida Chamber Foundation Board Meeting (Trustees only) | 9:00 a.m. – 11:00 a.m.

Enterprise Florida Committees and Stakeholders Meetings | 9:00 a.m. – 5:00 p.m.

Florida Association of Chamber Professionals (Separate Registration Required)

Florida Healthcare Workforce Initiative (Invite Only)

Future of Florida Forum Begins – Lunch & General Session (All Registrants) | 11:30 a.m. – 2:00 p.m.

State of the State; Keynotes & VIP presentations; Talent, Innovation, Quality of Life

Caucus, Committee and Partner Meetings | 2:30 – 5:30 p.m.

Trade & Logistics, Infrastructure, Innovation Economy, Others*

CareerSource Florida Board Meeting | 2:30 – 5:30 p.m.

Networking Reception for Florida Leaders (All Registrants) | 5:30 p.m.

Dinner on Your Own | 7:00 p.m.

Fundraisers, Planning Sessions & Private Dinners (TBD)

Thursday, September 29, 2016

Future of Florida Forum General Session (All Registrants) | 8:00 – 9:30 a.m.
Keynotes & VIP Presentations

Caucus, Committee and Partner Meetings | 9:30 – 11:30 a.m.
Jobs for the Future, Regional Issues, Others*

Enterprise Florida Board of Directors Meeting | 9:30 – 11:30 a.m.

Florida Healthcare Workforce initiative (Invite Only) | 9:30 a.m. – 4:00 p.m.

Florida Association of Chamber Professionals (FACP Members & Sponsors) |
9:30 a.m. – 5:30 p.m.

Future of Florida Forum Lunch & General Session (All Registrants) |
11:30 a.m. – 2:00 p.m.
Florida Chamber Board of Governors Annual Meeting

Keynotes & VIP presentations, Business Climate, Governance, Infrastructure

Caucus, Committee and Partner Meetings | 2:30 – 5:30 p.m.
Business Climate, Small Business Council, Community Leadership, Others*

Florida Transportation Commission | 2:30 – 5:30 p.m.

VIP Reception for Florida Leaders & Elected Officials (All Registrants) |
5:30 – 7:00 p.m.

Leadership Dinner (All Registrants) | 7:00 – 9:00 p.m.

Future of Florida Forum Programming Ends | 9:00 p.m.

Friday, September 30

Networking and Continental Breakfast (All Registrants) | 7:30 – 9:30 a.m.

Florida Chamber Board of Directors meeting & Partner Meetings
(Invite Only) | 8:00 a.m. – 2:00 p.m.



Registration is now open for the Florida Chamber Foundation's Transportation Summit.

[REGISTER](#)

[Florida Chamber Foundation Transportation Summit](#)

December 6, 2016 | 9:00 am – 4:00 pm

Hilton Miami Airport

Miami, Florida

The Transportation Summit is a unique opportunity to take a close look at how we plan for the future of transportation. Register today and connect with top industry experts, business and thought leaders from across the state.

For information on sponsorship opportunities, contact Jane McNabb at JMcNabb@flfoundation.org.

SPECIAL THANKS TO OUR SPONSORS

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EXHIBIT

CAMBF
SYSTEMS

A SPECIAL THANKS TO OUR COMMUNITY DEVELOPMENT PARTNERS



www.FloridaChamber.com/TransportationSummit



Join Us For A Trade and Logistics Institute Meeting on October 18 in Tampa

Please join us on Tuesday, October 18 for a Florida Chamber Trade and Logistics Institute Meeting, held at the Port of Tampa Bay. [Click here to register today.](#)

Florida Trade and Logistics Institute Meeting & Tour of Port of Tampa Bay

Tuesday, October 18, 2016

10:45 a.m. - 3:30 p.m.

1101 Channelside Dr, Tampa, FL 33602

[Click here to register today!](#)

Please see meeting details below:

10:45 a.m. Meet at Port of Tampa Bay

11:00 a.m. – 12:15 p.m. Boat tour of Port of Tampa Bay

12:30 – 3:30 p.m. Florida Trade and Logistics Institute Meeting at Port of Tampa Bay Board Room

Meeting agenda:

- Industry update
- Port of Tampa Bay update
- FDOT State-wide Freight update

LEARN more about the [Florida Chamber's Trade and Logistics Institute.](#)

LEARN about the [Florida Chamber's International policy.](#)

VISIT The Florida Scorecard to See the [Latest on Imports & Exports into Florida.](#)

FLORIDA OCEAN ALLIANCE

Funding Request for Economic Study of Florida's Oceans and Coasts

By Florida Ocean Alliance

Purpose of Study: The project will identify and document the impact of Florida's ocean and coastal economy on the state's economy. It will provide a report and recommendations so that strategic decisions can be made for job growth and expansion of the state's economy.

Benefit of the Project: This will help the State of Florida focus on ocean and coastal industries and their potential for job growth and expansion of the state's economy. The economic study will be completed one year from appropriations date. Specific recommendations will assist the State in expanding the statewide economy, focusing on marine-related job clusters across the state and identify areas for job growth in the economic sectors of the oceans and coasts.

Summary: Florida is an oceans state that relies on healthy oceans and coasts to support its myriad of coastal industries, ranging from beaches and tourism to ports to recreational fishing and boating and marine research, among others. Over 75% of the state's population resides in 35 coastal counties. Florida is striving for future jobs and low unemployment in industries that offer opportunities for a stable and growing economy. This project will help facilitate this goal with specific industry recommendations.

In 2010, over \$584 billion in gross regional product was contributed by Florida's coastal counties to the state's economy. More than 228,000 jobs in Florida are directly created by activities supported by ocean resources, and this increases to over 440,000 jobs when indirect effects are taken into account. In 2011, about one of every \$20 worth of Florida's gross domestic product resulted from use of the state's ocean resources. It is important to maintain, support and expand these ocean and coastal industries for a healthy state economy.

HEALTHY OCEANS GENERATE JOBS FOR FLORIDA'S ECONOMY

- **Florida's coastal counties contributed over \$584 billion in gross regional product to Florida's economy in 2010, or 79% of the state's economy.**
- **More than 228,000 jobs in Florida are directly created by activities that use ocean resources. When indirect effects are taken into account, the number of jobs supported by ocean resources exceeds 440,000.**
- **In 2011, about one out of every twenty dollars' worth of Florida's gross domestic product resulted from use of the state's ocean resources.**

Florida, as well as the nation, is looking for a future with low unemployment that is high in opportunity and that comes with a stable and growing economy. The oceans, coasts, and a wide variety of related industries play a critical role in this vision of Florida's future. Already, in setting national priorities, the importance of sustaining the productivity of the oceans has been recognized.¹ Specifically, these priorities advocate balancing the economic well being of the nation derived from its oceans with the protection of the environments that provide those economic benefits. In Florida, the importance of this nexus between the state's economy and the ocean environment is of the utmost significance. Over 75 percent of the state's population resides in the 35 coastal counties that occupy only 57 percent of the land.² It is critical to maintain the productivity of the coastal oceans for the state's economy.

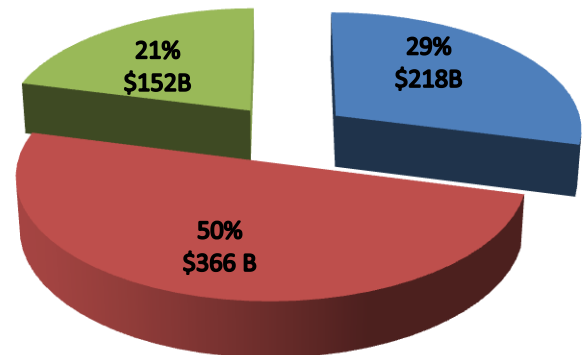
The Florida Ocean Alliance highlights the connection between the health of the state's economy and the oceans by completing an economic study and cluster analysis of the industries linked to the oceans and coasts.³ In doing so, the Florida Ocean Alliance is essentially updating and expanding sections of an earlier 2008 economic study of Florida's ocean assets, focusing on the traditional ocean industries.⁴ This study confines the estimation of the direct contributions of Florida's ocean industries to their impact on the coastal counties and estimates the contribution made by activities that use the ocean resources off the state's coast. As great budgetary uncertainty now exists, there are also new opportunities to explore in emerging technologies and energy. The information provided in this report will enable the state and its representatives to take full advantage of these opportunities and make the most of dwindling resources.

FLORIDA'S COASTAL ECONOMY

Florida's oceans and coasts drive our economy. In 2010, Florida's coastal counties contributed over \$584 billion in gross regional product to the state's economy, or 79% of Florida's economy. The Atlantic shoreline contributed \$366 billion and the Gulf shoreline \$218 billion. The coastal economy supported more than 440,000 jobs in the state in 2011.⁵ More than 60 percent were in the tourism industry, and 20.5 percent were in ocean transportation. The ocean economy made a total contribution of more than \$35 billion in 2011. This amounted to 4.7% of the state's GDP. The total contribution was almost evenly divided between the direct contribution of \$17.5 billion and the indirect plus induced contribution of \$17.7 billion.

Coastal Area Contribution to Florida Economy

■ Gulf Shoreline ■ Atlantic Shoreline ■ Non Shoreline



¹National Science and Technology Council, Subcommittee on Ocean Science and Technology, "Science for an Ocean Nation: An Update of the Ocean Research Priorities Plan," February 2013.

²U.S. Census Bureau, 2010 Census, cited in <http://quickfacts.census.gov>.

³Florida Ocean Alliance, "Florida's Oceans and Coasts: An Economic and Cluster Analysis," March 2013.

⁴Florida Oceans and Coastal Council, "Florida's Ocean and Coastal Economies Report," Prepared by Dr. Judith Kildow at Monterey Bay Aquarium Research Institute, June 2008. This update is a pilot study so is not intended to be as comprehensive as the earlier study, which relied on 2005 and 2006 datasets. We have relied primarily on 2010 and 2011 datasets and 2012 data as available.

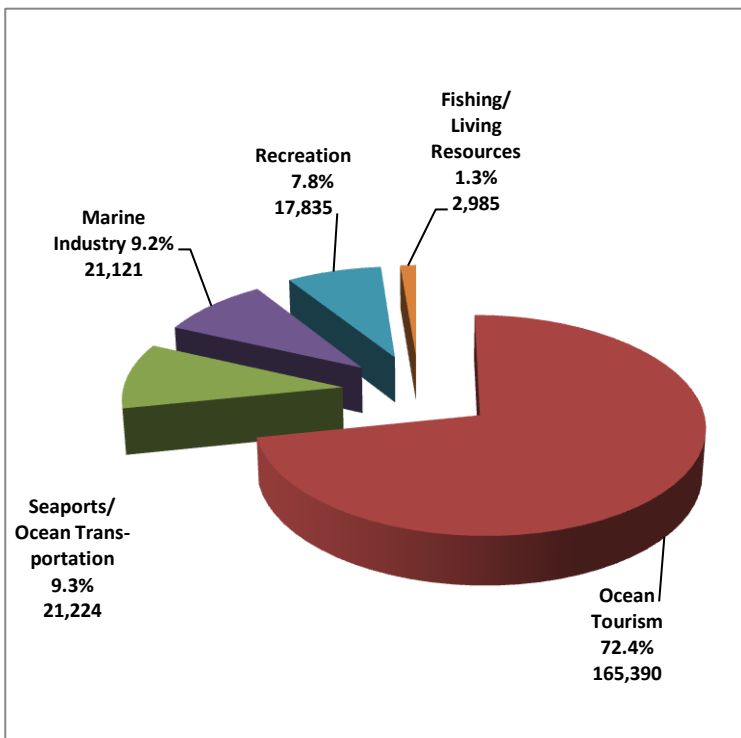
⁵The estimates of total jobs were derived using the direct effects multipliers of the RIMS II Model. The direct effects multipliers were applied to the Bureau of Labor Statistics Quarterly Census of Employment and Wages employment data, which excludes independent contractors and the self-employed.

FLORIDA'S OCEAN ECONOMY

- Ocean related industries include ocean tourism, seaports and ocean transportation, the marine industry, recreation, and fishing/living resources.
- Ocean industries directly and indirectly support 6 percent of jobs in Florida.

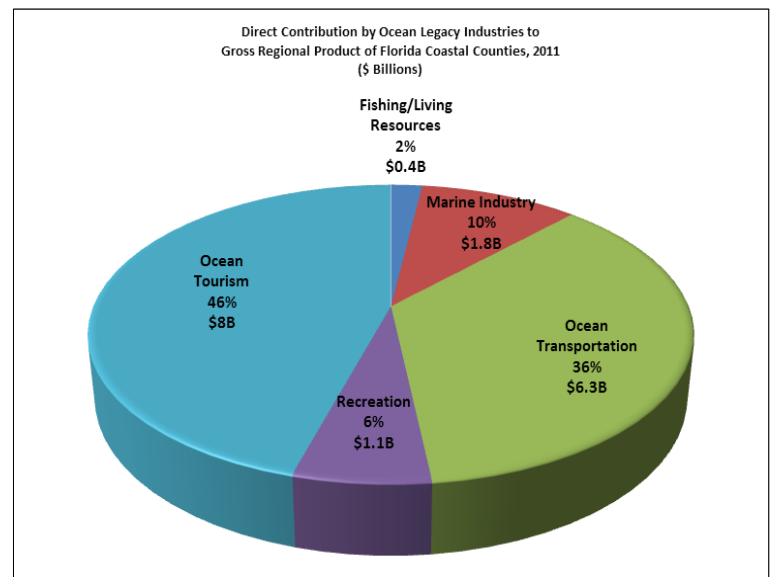
Florida's key ocean legacy industries include over 34,000 companies along Florida's coasts that employ over 228,000 employees.⁶ The state's ocean resources directly created these thousands of jobs. More than 70 percent of the jobs in the ocean economy are in tourism. More than 60 percent of the jobs in the ocean economy are in the coastal counties along the state's East coast; almost 30 percent are on the West coast, and less than 10 percent are along the Panhandle coast. In all three regions, tourism is the largest employer. Coastal transportation trails as the second largest source of ocean economy jobs along the state's East coast, which contains the three largest cruise ports in the world and three of the top 20 container ports in the nation. The marine industry ranks as the second largest source of employment in the state's West coast and Panhandle coast.

Direct Employment by Florida's Ocean Industries in Coastal Counties, 2011



DIRECT CONTRIBUTION OF OCEAN ECONOMY

Economic activity directly created by Florida's ocean resources amounted to \$17.5 billion in 2011. Of this, \$8 billion was created by out of state ocean-oriented tourism, \$6.3 billion was created by seaports/ocean transportation and its supporting activities, \$1.8 billion was created by the marine industry, \$1.1 billion was created by ocean-oriented recreation and \$0.4 billion was created by the harvest, processing and distribution of the ocean's fishing/living resources.⁷



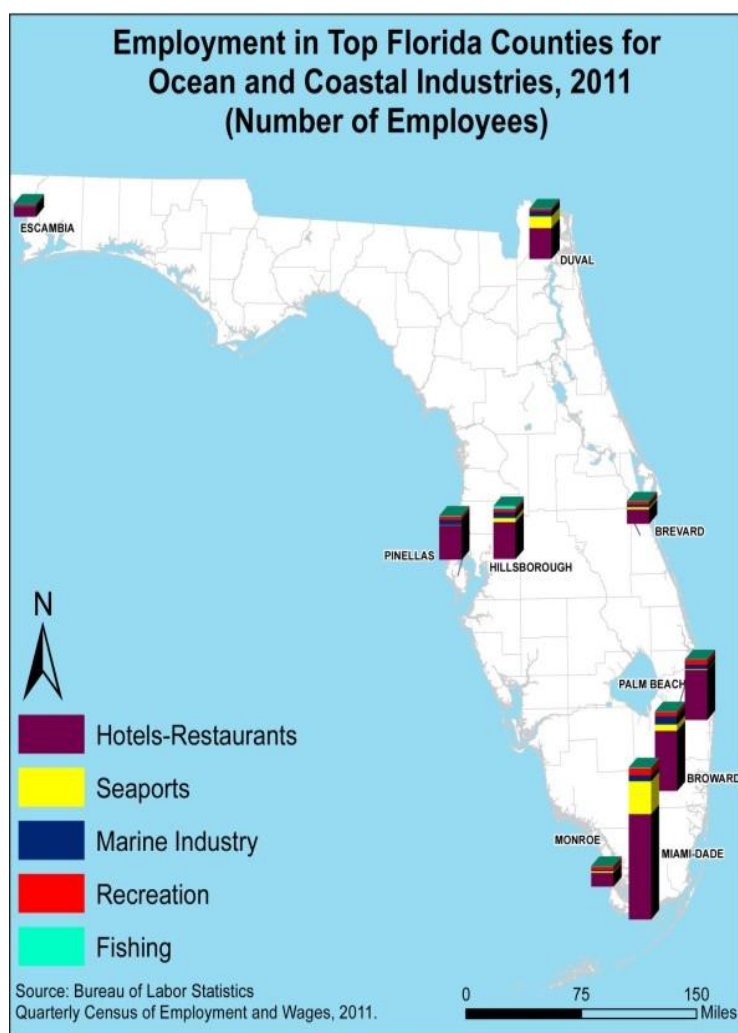
More than 65% of the economic activity was created along the state's East coast; almost 30% was created along the state's West coast (south from Taylor county in the Big Bend area), and a little more than 5% was created in the Panhandle region. Along Florida's East coast, almost three-fourths of the contribution to Gross Regional Product from ocean industries to metropolitan economies is made in Southeast Florida (Miami-Fort Lauderdale MSA, including Palm Beach and Monroe counties); another 14.2% is contributed in the Jacksonville MSA, which includes Nassau and St. John counties. Along Florida's West coast, more than 50 percent of the contributions to Gross Regional Product from ocean resources are made in the Tampa-St. Petersburg MSA; sizeable contributions (in excess of 10 percent) are also made in the North Port-Sarasota area (which includes Manatee County) and in the Cape Coral-Ft. Myers area. Along the Panhandle coast, Fort Walton Beach and Panama City MSAs each account for approximately one-third of the contributions made by ocean resources to gross product; Pensacola-Santa Rosa accounts for one-fourth.

⁶ Bureau of Labor Statistics Quarterly Census of Employment and Wages employment data, ES-202 data, 2011.

⁷ Based on data from U.S. Bureau of Economic Analysis, 2010 Flash Estimates.

INDUSTRY CLUSTERS

A cluster analysis and mapping of industry sectors associated with the state's oceans and coasts is an essential prerequisite to preparing Florida for future policy discussions. The distribution of employees in coastal and ocean industries is generally concentrated in the populous areas located in six major counties along Florida's coasts—Miami-Dade, Broward, Palm Beach counties in the southeast, Pinellas and Hillsborough in the southwest, and Duval county in the northeast. Other important counties are Monroe and Escambia counties for their fishing/living resources industry and Brevard county for its recreation industry.



CONCLUSION

Sustainable oceans and coastal ecosystems are the foundation for the quality of life of Florida residents, not only necessary to attract tourists to the Sunshine State, but also integrally important to economic recovery and sustainable growth. The health and sustainability of ocean and coastal ecosystems will determine the future of Florida's recreational and commercial fisheries, recreational boating and diving, beach-related recreation, tourism, nature observation and a myriad of other natural and societal values that are collectively worth hundreds of billions of dollars a year to the state's economy.

Economic Drivers of Florida's Ocean Economy



The Florida Ocean Alliance urges the state's leaders to leverage emerging opportunities for industry diversification, cluster development and job creation, while preserving the long-term integrity of the state's oceans and natural systems. Alliance members represent ocean-related industries in tourism, ports, shipping, fishing, boating, cruising, technology, as well as scientific research organizations, academic institutions and public interest groups. The organization is committed to positioning Florida as an international leader in integrating ocean conservation, education and responsible economic development. For more than a decade, the Florida Ocean Alliance has championed the need to balance the economic value of Florida's ocean and coastal resources with their use and conservation.

FLORIDA RECYCLING PARTNERSHIP



Fall Recycling Workshop
At Camping World Stadium
September 27th, 2016
10am-2pm

From Small Events to the Super Bowl Tips to Making Your Next Event a Recycling Success

Join Us **Tuesday, September 27**
10:00 am until 2:00 pm

Camping World Citrus Bowl – East Club Level
Cost is \$90 and includes lunch

Speakers to be Announced Soon

Presented by:



RECYCLE
FLORIDA TODAY
FOR A SUSTAINABLE TOMORROW

DEPARTMENT OF TRANSPORTATION

The FDOT Seaport and Waterways Office has completed the **2015 Seaport and Waterway System Plans**

The plans can be found and downloaded on the publications page of the Seaport Office section of the FDOT Website: <http://www.dot.state.fl.us/seaport/publications.shtm>

The plans include a lot of excellent data and background information on Florida's seaports and waterways, and input from seaports, agencies and industry stakeholders, as well as outline the focus areas and strategies the Seaport Office uses to address opportunities and challenges facing Florida's seaports and waterways.

The Seaport System Plan also includes an historical timeline of the milestones in Florida's seaport development, as well as a discussion of the history of several aspects of Florida's seaport system and programs.

In addition, **Profile Sheets for each of the 15 Seaports** are included in the Seaport System Plan. A separate PDF of the Seaport Profile Sheets are provided at the website link above.

A one-page **Profile Sheet of the Florida Seaport System** is also separately available at the linked site.

Thank you to the Florida seaports, waterway agencies and stakeholders for your data and valuable input, and to the plan production team.

We welcome any questions or comments you may have regarding the plans. Please feel free to contact us by phone or email.



MISCELLANEOUS

Florida Harbor Pilots Association

NEWS

July/August 2016



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Tallahassee, FL 32315
(850) 224-0219 office
(954) 336-4664 cell
captainsam4@yahoo.com



ON THE HORIZON

Remember, if you have a newsworthy item to share, please submit the complete details to:
Kristen Bridges at
kristen@bascomllc.com
or (850) 222-2140.

Did You Know?

In recent years, Port Panama City has invested more than \$50 million in new facilities and equipment, and has committed to another \$35 million in improvements over the next five years.

- Port Panama City

GUEST EDITORIAL: GROWTH OF PORTS IN FLORIDA HAS IMPACT GLOBALLY

NORTHWEST FLORIDA DAILY NEWS - July 20, 2016 - Florida has reached a new level on the international economic scale. Under the leadership of Gov. Rick Scott and the Legislature, our seaports have grown exponentially over the past decade and can now accommodate some of the largest cargo and cruise ships in the world. To view this article in full, please visit <http://bit.ly/2aMrqFl>.

SPOTLIGHT ON PORT PANAMA CITY

In May, Port Panama City purchased 41 acres of land from the Westrock Papermill, which includes a 925-foot dock facility, for \$13.6 million. Port Panama City's plans call for development of a state-of-the-industry forest products terminal, including a 250,000-square-foot warehouse for woodpulp, kraft linerboard and related goods. The terminal will also feature a 48-car rail yard, a refurbished 38-foot draft berthing area and a 10 acre laydown area.

Now that the terminal is no longer a private facility, the St. Andrew Bay Pilots Association, along with the Port Authority and Westrock, have been working with the U.S. Army Corps of Engineers to dredge the East



Photo courtesy of Capt. Zachary Condon

Channel from its current maximum depth of 30 feet to 36 feet. The St. Andrew Bay Pilots are optimistic the dredging of the East Channel and re-development of the Westrock terminal along with the recent upgrades and modernization of the Port Panama City Dyers Point Terminal will lead to an increase in future vessel traffic.

\$1,400,000,000 Channel

1.7 Million Tons Cargo Annually

Supports 5 Major Manufacturing Companies

\$43 Million in State/Local Taxes

Supports 10,963 Jobs

\$544 Million in Local Economic Impact

WE KNOW WHAT'S AT RISK

✓ **\$1.4 Billion**
Economic Impact

✓ **43 Million**
in State/Local Taxes

FLORIDA HARBOR PILOTS

- ✓ **FIRST LINE OF DEFENSE** ✓ **HIGHLY-SKILLED & TRAINED**
- ✓ **NO COST TO FLORIDA TAXPAYERS**

Protecting Florida's Economy and Environment 24 hours a day, 365 Days of the Year.

PREVENTING BILLION DOLLAR MISTAKES DAILY.



PORT EVERGLADES

2015 Statistics

\$28,000,000,000 Channel

#1 Petroleum Port in S. Florida

- 12.5 Million Gallons Daily
- Supplies 12 Counties with Fuel
- Supplies Aviation Fuel to MIA, FLL and WPB International airports

#1 Containership Port in Florida

#2 Cruise Ship Port in the World

Supports 224,000 Jobs

Approved 50' Channel

- Narrow Channel - 450' Wide
- One Way Ship Traffic

WE KNOW WHAT'S AT RISK

✓ **\$28 Billion**
Economic Impact

✓ **#1 Petroleum**
Port in South Florida

FLORIDA HARBOR PILOTS

- ✓ **FIRST LINE OF DEFENSE**
- ✓ **HIGHLY-SKILLED & TRAINED**
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Protecting Florida's Economy and Environment 24 hours a day, 365 Days of the Year.

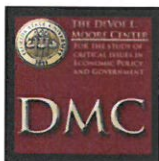
PREVENTING BILLION DOLLAR MISTAKES DAILY.



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Trusted Solutions for a Better Florida

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POLICY SUMMIT**
ROSEN SHINGLE CREEK | ORLANDO, FL
AUGUST 18-20, 2016

SUMMIT SPONSORS



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The James Madison Institute 2016 Policy Summit

Rosen Shingle Creek

| 9939 Universal BLVD | Orlando, FL 32819 | August 18-20

The James Madison Institute will hold its second annual policy summit in Orlando, FL. Over the course of three days, the Institute will bring together some of its most influential members from around the state to work with JMI's staff to help set the Institute's policy agenda for the year ahead.

Special Guest Speakers:

Peter Schweizer - American Author, Academic, and Political Consultant

Larry Reed - Author, Worldwide Speaker, and President of Foundation for Economic Education

Ryan Houck - Writer, Director, Communications Specialist, and President of Free Market America

Along with:

- Jack Chambless – Professor, Valencia College
- Roger Custer – America's Future Foundation
- Ryan Duffy - Hill+Knowlton Strategies
- T. Willard Fair – President & CEO, Urban League Greater Miami
- Greg Frost – President, Civil Citation Network
- Lee Gross, M.D. – Epiphany Health Direct Primary Care
- Sam Kazman – General Counsel, CEI
- Jane Koppelman - Pew Charitable Trusts
- Dr. Susan MacManus – Distinguished Professor, University of South Florida
- Jesse Panuccio – Former Executive Director, Florida Department of Economic Opportunity
- Vikrant Reddy – Senior Research Fellow, Charles Koch Institute
- Robert Shibley – Executive Director, FIRE
- Sam Staley - DeVoe Moore Center at FSU
- Thomas Strattman - Mercatus Center at George Mason University
- Tony Villamil – Founder & Principal, The Washington Economics Group Inc.
- Sue Zoldak – Founder & Owner, The Zoldak Agency

Themes Include: Why Elections Matter; Free Speech; Criminal Justice Reform; Talking Free-Markets with Your Neighbor; Economic Competitiveness; Regulations & Free Markets; Education Choice; Health Care Reform; Environmental Protection, and more!

TAB 6
LEGISLATIVE

TAB 6A
LEGISLATIVE:
STATE

2017 Legislative Session

Incoming Florida House Speaker ready to cut state spending immediately

STATE & REGIONAL GOVT & POLITICS

By **John Kennedy** - Palm Beach Post Capital Bureau



Posted: 6:58 p.m. Monday, Sept. 12, 2016

TALLAHASSEE — With a **state budget shortfall** on the horizon, incoming House Speaker **Richard Corcoran** made it clear Monday that he is ready to sharply reduce spending on a host of government services – and fast.

Lawmakers heard their first presentation on the state's latest **three-year financial outlook**. While revenue looks good for next year, the state budget will come up \$1.3 billion short in 2018 and another \$1.9 billion shy the following year, the Legislature's economic forecasters say.

Corcoran, R-Land O'Lakes, a fiscal conservative, sees that as a call to action.

"What's clear from this presentation is...we have a spending problem," Corcoran said. "We're going to have to go in and reassess what we are spending money on and figure out what is essential services to the taxpayers in the state of Florida."

He added, "There are tons of things in this budget that need to be cut, should be cut and will be cut."

While the 2017 state spending plan should have just enough money to cover what economists term Florida's basic, critical and high priority needs, lawmakers were urged to consider paring more than \$500 million from the budget each of the next two years to stave-off the prospect of the deeper hole.

Rising Medicaid and K-12 school costs, combined with the loss of state dollars from years of tax cuts, are having their effect on Florida's bottom line, the outlook shows.

Corcoran a year ago was nominated to become House speaker following this November's elections. At that time, Corcoran declared war on the special interests that helped power his party to prominence, and which he says exerts too much influence over spending decisions.

On Monday, Corcoran said tax cuts weren't the problem. Instead, he said the budget is larded with wasteful spending and questionable projects.

"We don't have a revenue problem, we have a spending problem," he said.

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Next Up in News



Teacher with cancer gets surprise concert from entire school

Police: Man stabbed at Riviera apartments where teen killed in June



Princeton and Harvard are the best colleges in the nation again



BBB: Younger people, not seniors, most likely to fall for scams



SpaceX explosion nearly destroyed asteroid-seeking OSIRIS-REx spacecraft, official says

More Stories

Budget/Seaport Funding

TO BE DISCUSSED AT MEETING

Port Related Issues

SEAPORT SECURITY GRANT PROGRAM



ENROLLED

CS/CS/HB 7061, Engrossed 2

2016 Legislature

amendment, termination, or closure of the applicable funding agreement between the department and the affected seaport, as required to release the funds from the existing commitment. Notwithstanding s. 339.135(7)(c), any work program amendment to transfer prior year funds from one approved seaport project to another seaport project is subject to the procedures in s. 339.135(7)(d). Notwithstanding any provision of law to the contrary, the department may transfer unexpended budget between the seaport projects as identified in the approved work program amendments.

Section 4. Subsections (5) and (6) are added to section 311.12, Florida Statutes, to read:

311.12 Seaport security.—

(5) ADVISORY COMMITTEE.—

(a) There is created the Seaport Security Advisory Committee, which shall be under the direction of the Florida Seaport Transportation and Economic Development Council.

(b) The committee shall consist of the following members:

1. Five or more port security directors appointed by the council chair shall serve as voting members. The council chair shall designate one member of the committee to serve as committee chair.

2. A designee from the United States Coast Guard shall serve ex officio as a nonvoting member.

3. A designee from United States Customs and Border Protection shall serve ex officio as a nonvoting member.



ENROLLED

CS/CS/HB 7061, Engrossed 2

2016 Legislature

417 4. Two representatives from local law enforcement agencies
418 providing security services at a Florida seaport shall serve ex
419 officio as nonvoting members.

420 (c) The committee shall meet at the call of the chair but
421 at least annually. A majority of the voting members constitutes
422 a quorum for the purpose of transacting business of the
423 committee, and a vote of the majority of the voting members
424 present is required for official action by the committee.

425 (d) The committee shall provide a forum for discussion of
426 seaport security issues, including, but not limited to, matters
427 such as national and state security strategy and policy, actions
428 required to meet current and future security threats, statewide
429 cooperation on security issues, and security concerns of the
430 state's maritime industry.

431 (6) GRANT PROGRAM.—

432 (a) The Florida Seaport Transportation and Economic
433 Development Council shall establish a Seaport Security Grant
434 Program for the purpose of assisting in the implementation of
435 security plans and security measures at the seaports listed in
436 s. 311.09(1). Funds may be used for the purchase of equipment,
437 infrastructure needs, cybersecurity programs, and other security
438 measures identified in a seaport's approved federal security
439 plan. Such grants may not exceed 75 percent of the total cost of
440 the request and are subject to legislative appropriation.

441 (b) The Seaport Security Advisory Committee shall review
442 applications for the grant program and make recommendations to



ENROLLED

CS/CS/HB 7061, Engrossed 2

2016 Legislature

the council for grant approvals. The council shall adopt by rule
criteria to implement this subsection.

Section 5. Section 316.003, Florida Statutes, is reordered
and amended to read:

316.003 Definitions.—The following words and phrases, when
used in this chapter, shall have the meanings respectively
ascribed to them in this section, except where the context
otherwise requires:

(1) AUTHORIZED EMERGENCY VEHICLES.—Vehicles of the fire
department (fire patrol), police vehicles, and such ambulances
and emergency vehicles of municipal departments, public service
corporations operated by private corporations, the Fish and
Wildlife Conservation Commission, the Department of
Environmental Protection, the Department of Health, the
Department of Transportation, and the Department of Corrections
as are designated or authorized by their respective department
or the chief of police of an incorporated city or any sheriff of
any of the various counties.

(2) ~~(90)~~ AUTONOMOUS VEHICLE.—Any vehicle equipped with
autonomous technology. The term "autonomous technology" means
technology installed on a motor vehicle that has the capability
to drive the vehicle on which the technology is installed
without the active control or monitoring by a human operator.
The term excludes a motor vehicle enabled with active safety
systems or driver assistance systems, including, without
limitation, a system to provide electronic blind spot

Miscellaneous

Partner Issues

TO BE DISCUSSED AT MEETING

TAB 6B
LEGISLATIVE:
FEDERAL

Federal Initiatives

TO BE DISCUSSED AT MEETING

Federal Issues

FAST Act

TO BE DISCUSSED AT MEETING

WRDA/HMTF

TO BE DISCUSSED AT MEETING

Miscellaneous

TO BE DISCUSSED AT MEETING

TAB 7
OTHER ISSUES



Policy Statement

Florida seaports are dedicated to environmental stewardship to protect the state's natural resources through initiatives for clean air and water, fish and wildlife habitat, recycling, energy and fuel efficiency, and emergency preparedness. Our shared commitment to sustainable port operations benefits our state and Florida's future generations.

[ABOUT](#)[EVENTS](#)[NEWS & UPDATES](#)[ENVIRONMENTAL INITIATIVE](#)[CONTACT](#)WELCOME, NIKI [SEAPORTS](#)[ADVOCACY](#)[RESOURCES](#)

About the Program



Florida seaports are dedicated to environmental stewardship to protect the state's natural resources through initiatives for clean air and water, fish and wildlife habitat, recycling, energy and fuel efficiency, and emergency preparedness.

Our shared commitment to sustainable port operations benefits our state and Florida's future generations.

ENVIRONMENTAL INITIATIVE

- [About the Program](#)
- [Projects](#)
- [Statistics and Data](#)

[ABOUT](#)[EVENTS](#)[NEWS & UPDATES](#)[ENVIRONMENTAL INITIATIVE](#)[CONTACT](#)[WELCOME, NIKI](#) [SEAPORTS](#)[ADVOCACY](#)[RESOURCES](#)

Statistics and Data

- Total emissions from all Florida ports declined approximately 2.3% from 2010 to 2015. That's a reduction of over 75 tons of pollutants per year. (Source: FDEP Air Resources Management)
- Greenhouse Gas Emissions from the U.S. maritime transportation sector have declined 36 percent since 1990
- Fuel Consumption from the U.S. maritime transportation sector has declined 26 percent since 2007
- Average vessel size at U.S. Ports has increased 6.3 percent since 2006, which decreases the number of trips needed to transport goods
- Cruise line waste management professionals recycle 60 percent more waste per person than the average person recycles on shore each day



Source: Data provided by Network for Transport and the Environment

ENVIRONMENTAL INITIATIVE

[About the Program](#)[Projects](#)[Statistics and Data](#)

Projects

Florida ports have many new and ongoing environmental projects underway. Here is just a snapshot of how seaports are protecting the state's natural resources:

Port Tampa Bay

Port Tampa Bay recently announced the close of another successful nesting season for the nesting migratory birds that makes the port's two dredge material management areas their summer home in Hillsborough Bay under the oversight of the Migratory Bird Protection Implementation Committee. It is a cooperative effort between the port authority, Audubon Florida, the U.S. Army Corps of Engineers, the Florida Fish and Wildlife Conservation Commission, and other local, state, and federal agencies to protect the nesting birds.



Images: A black skimmer chick as seen on dredge disposal island 2D, at Port Tampa Bay (photo by Lorraine Mergeson, LG2/contractor, Calverton Dredging/USACE). A typical sight at the port's maintenance wharf at the Alafia Bank, with Matthews Marine equipment and American White pelicans, gulls and terns in the foreground. (photo by Mark Rachal, Audubon Florida)

JAXPORT

A multi-faceted rehabilitation project of Berth 35 at JAXPORT's Blount Island Marine Terminal is nearing completion with the installation of a high-voltage electrical system in anticipation of the arrival of three new 100-gauge electric container cranes this month. The berth's improvements increase energy efficiencies, reduce emissions from diesel-powered cranes and enhance night-time operations through new high-powered LED lighting. Berth 35's new electrical system includes an on-site transformer substation and \$1 million switchgear building to feed each crane's power needs. The 100-gauge cranes will work on regenerative power, consuming power during the lifting of containers and creating energy as they lower.



ENVIRONMENTAL INITIATIVE

[About the Program](#)[Projects](#)[Statistics and Data](#)

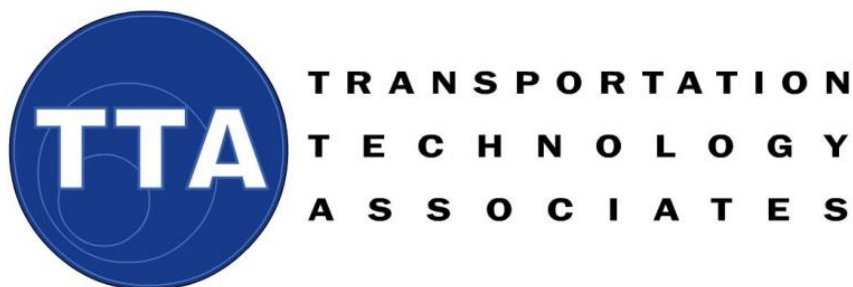
TAB 8
ADJOURNMENT



We would like to thank the following for sponsoring our meeting events:



Wright, Fulford, Moorhead & Brown, P.A.
Construction Attorneys



GUEST SPEAKER BIOS



Cissy Proctor, Director

Cissy Proctor was appointed by Gov. Rick Scott as the Executive Director of the Florida Department of Economic Opportunity in January 2016. As director of DEO, Proctor coordinates and manages statewide workforce programs, community development opportunities, and economic development initiatives. Proctor oversees the department's 1,600 employees and \$1 billion budget.

Over the past three years, she has served the agency as Chief of Staff, Director of the Division of Strategic Business Development, and Deputy Legislative Affairs Director. In that time, she has spearheaded the effort to streamline the state's incentive process to attract more businesses to Florida and to promote the creation and expansion of businesses within the state. These economic development partnerships have helped generate economic prosperity for communities and cities across Florida.

Proctor has built relationships with Legislators, the business community, and policy experts across the country to ensure the department is effectively serving businesses, communities, and individuals so that Florida is the best place to live, learn, play, work and do business.

Before joining the department, Proctor practiced law with the Tallahassee-based firm Bryant Miller Olive, PA. She received her J.D. magna cum laude from the Florida State University College of Law and her bachelor's degree in International Affairs from Florida State University.

the FLORIDA TURNAROUND STORY

Under Governor Rick Scott

Then

RATE INCREASED TO **11.2%**



913,000 LOST JOBS



REEMPLOYMENT ASSISTANCE CLAIMANTS REACH **700,000**



FLORIDA BORROWS **\$3.5 BILLION** FROM FEDERAL GOVERNMENT



ONLINE JOB ADS **FELL** TO **159,000**

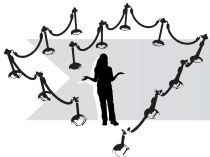
THE HISTORICALLY CONSTANT INFLOW OF NEW FLORIDA RESIDENTS **FELL** SHARPLY



48%



MEDIAN HOME PRICES **FELL** FROM THE PEAK IN 2006 TO FEB. 2011



VISITOR RATE **FELL** TO **81 MILLION**

ECONOMIC IMPACT **\$61 BILLION**

\$5.2 BILLION IN DEBT ADDED



TAXES and FEES **RAISED**

DEP permitting time: 79 days
OFR application review time: 22 days



CONSUMER SENTIMENT **TUMBLLED**



GDP DECLINED **6.3%** IN 2009

UNEMPLOYMENT

PRIVATE SECTOR JOB GROWTH

REEMPLOYMENT ASSISTANCE

JOB SUPPLY and DEMAND

MIGRATION

HOUSING

TOURISM

STATE DEBT

TAXES/FEES

EFFICIENCY in GOVERNMENT

ECONOMIC BUZZ

GROSS DOMESTIC PRODUCT

Now

RATE AS OF 8/2016 **4.7%**



1,191,900 JOBS ADDED

SINCE **12/2010**



72,948

ACTIVE REEMPLOYMENT ASSISTANT CLAIMANTS 8/2016

05/2013 DEO REPAID THE GOVERNMENT LOAN IN FULL



248,768

ONLINE STATEWIDE JOB OPENINGS AS OF 8/2016

NET INFLOW UP TO ABOUT

1000/DAY



11.6%

MEDIAN HOME PRICES ARE **UP** OVER THE YEAR IN 7/2016



107 MILLION

VISITORS IN 2015

1.2 MILLION Floridians Employed In Tourism

PAID DOWN

\$7.5 BILLION PAID



- **CUT** TAXES 50 TIMES SINCE 2010
- MORE THAN 80% OF ALL BUSINESSES **NO LONGER** PAY THE BUSINESS TAX

DEP permitting time: 33 days
OFR application review time: 5 days



FLORIDA RANKS IN TOP 5 BEST STATES FOR FUTURE JOB GROWTH. - Forbes

CONSUMER SENTIMENT AT **88.2** POINTS. 8/2016

GDP GREW **3.1%** IN 2015



US Army Corps of Engineers

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Other Leadership

U.S. Army Corps of Engineers

Colonel Jason A. Kirk

District Commander



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Colonel Jason A. Kirk is the Commander and District Engineer of the U.S. Army Corps of Engineers, Jacksonville District. Colonel Kirk assumed command on July 17, 2015.

Colonel Jason A. Kirk is blessed to call two unique locations "home"—first the small northern Illinois town of Genoa and later the city of Shreveport, Louisiana.

Kirk joins the Jacksonville District after graduating with a Master of Strategic Studies degree from the U.S. Army War College in Carlisle Barracks, Pennsylvania. Before attending the War College, Kirk served for three years at the Army's National Training Center in California's Mojave Desert, as Deputy Commander of Operations Group and earlier as the Senior Maneuver Support/Engineer Observer Coach/Trainer. In both positions he trained Army units for service in Afghanistan and for broader global contingency missions. From 2009-2011, Kirk commanded the Charleston District, U.S. Army Corps of Engineers, leading the district in executing a broad program that included civil works, military construction for Fort Jackson and Joint Base Charleston, and support to interagency customers such as Department of Energy and Department of State. Before commanding the Charleston District, Kirk served in Army engineer leadership and staff positions with three mechanized brigade combat teams (BCTs): as a field grade officer with 2nd BCT, 1st Armored Division, then based in Germany, which included service in Operation Iraqi Freedom (OIF) 2005-06 as the 40th Engineer Battalion's Operations Officer and Executive Officer (XO) and as the BCT XO in OIF 2008-09; as a captain with 299th Engineer Battalion, 1st BCT, 4th Infantry Division at Fort Hood, Texas, conducting "digitized division/ForceXXI" experiments; and as a lieutenant with 11th Engineer Battalion, 1st BCT, 24th Infantry Division at Fort Stewart, Georgia, as part of the XVIII Airborne Corps' ready force. Kirk also served with the U.S. Army Corps of Engineers New Orleans District, working as both a construction division project engineer and as a planning project manager for the Louisiana Coastal Area Restoration Plan, which was presented to Congress in 2004.

Kirk is a 1993 graduate of the U. S. Military Academy at West Point, where he earned a Bachelor of Science degree in environmental engineering. He earned a Master of Science degree from the University of Missouri-Rolla and a Master of Engineering degree from the University of Florida. He is a registered Professional Engineer in Missouri. His military schooling includes the Army War College (distinguished graduate), Army Command and General Staff College, the Engineer Officer Advanced and Basic Courses (distinguished graduate from both), and the Army's Sapper and Airborne Schools.

Kirk's military awards include the Legion of Merit, Bronze Star Medal with one oak leaf cluster, Meritorious Service Medal with two oak leaf clusters, Army Commendation Medal, Joint Service Achievement Medal, Army Achievement Medal with five oak leaf clusters, and Iraqi Campaign Medal with three bronze stars. He is also the recipient of the Army Engineer Association's Bronze Order of the de Fleury Medal and the Society of American Military Engineers Regional Vice President's Medal.

Col Kirk Col. Jason A. Kirk Florida Jacksonville Jacksonville District U.S. Army Corps of Engineers

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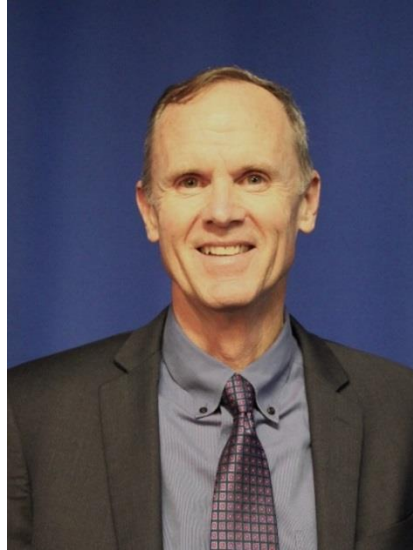
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Thomas C. Byron

***Assistant Secretary of Intermodal Systems Development
Department of Transportation***

Education: Master's Degree in Engineering Science – University of Florida
Registered as a Professional Engineer in the State of Florida

Professional Resume

- Tom Byron was appointed Assistant Secretary of Intermodal Systems Development for the Florida Department of Transportation (FDOT) in March of 2016.
- Prior to that, Tom served as Chief Engineer since December 2011. As Chief Engineer, Tom was responsible for the Offices of Construction, Maintenance, Materials, Research, Traffic Operations, Design, Right of Way and Program Management.
- Tom served FDOT in various positions since November 1995 at both the State Materials Office and District 2 Materials Office. He has worked in areas of Corrosion Research, District 2 Concrete Engineer, Pavement Systems Research, Pavement Evaluation, and Structural Materials.
- Tom served as a Colonel in the United States Marine Corps in both active and reserve capacities. He has been mobilized twice and deployed to the Middle East to participate in aviation command and control activities in Iraq, Afghanistan and elsewhere.
- During his time in the Marine Corps, he served in multiple command and director level positions within the Marine Corps, the US Air Force and in overseas coalition Headquarters. He was retired with 30 years of service.

